Date: 09-04-2025

To,
The Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai-400001

Symbol: VOLKAI
Scrip Code: 506122

Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation regarding the successful launch of its homegrown AI platform, ***Volkai,*** being uploaded on the website of the Company at www.kairosoft.ai.

We believe it is important to keep the Exchange and all relevant stakeholders informed of this significant development.

Thank you for your attention.

Yours faithfully,

For and on behalf of
KAIROSOFT AI SOLUTIONS LIMITED

SAGAR KHURANA
Digitally signed by SAGAR KHURANA
Date: 2025.04.09 18:36:20 +05'30'

Sagar Khurana
Managing Director
DIN: 07691118

Enclosure: Presentation

VOLKAi

ILLUMINATE TOMORROW WITH VOLKAI: WHERE AI MEETS INNOVATION

KAIROSOFT AI Solutions Ltd

India Ka India Se India Ke Liye

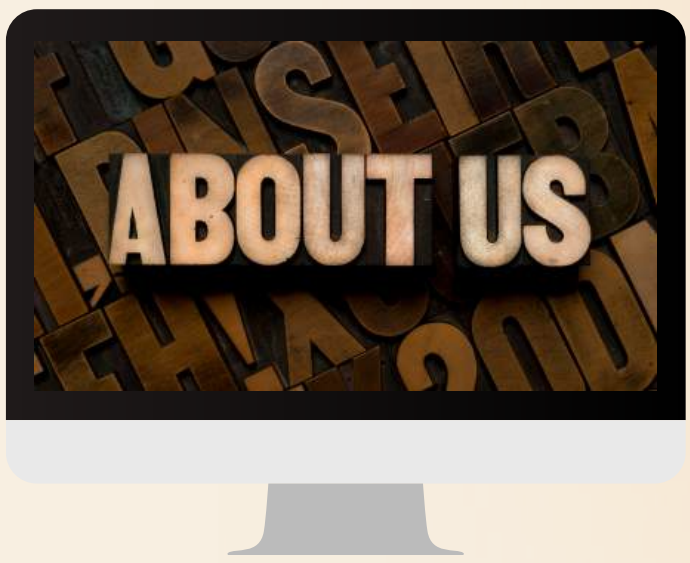
Reimagining AI for a Billion Lives

Investor Presentation | April 2025

Presented by:
Team Kairosoft

www.kairosoft.ai | www.volkai.io

Listed on BSE | CIN: L22209DL1982PLC25629



Company Overview

- **Legal Name:** Kairosoft AI Solutions Limited
- **CIN:** L22209DL1982PLC256291 Year of Incorporation: 2023
- **Status:** Listed on Bombay Stock Exchange (BSE) Company
- **Category:** Company Limited by Shares
- **Sub-Category:** Non-Government Company
- **Registered Office**: DPT 612, F-79 & 80, DLF Prime Towers, Okhla Industrial Estate, Delhi - 110020, India
- **Corporate Office:** Office No. 618, Crystal Paradise, Veera Desai Road, Andheri West, Mumbai - 400053, India
- **Core Focus:** AI solutions built for India and emerging markets — focused on democratizing access to advanced generative AI tools in the areas of content creation, education, HR, legal services, and productivity.

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Mission of KAIROSOFT AI SOLUTIONS LTD

Mission: To empower individuals and industries by delivering intuitive, accessible, and ethical AI-driven tools that simplify complex tasks, improve decision-making, and accelerate innovation.

Vision of KAIROSOFT AI SOLUTIONS LTD

Vision: To become a global leader in AI-powered innovation, championing a future where AI works for everyone—bridging the digital divide through intelligent, human-centric solutions across education, employment, creativity, and governance.

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Founding Story & Background



In 2023, the founders of Kairosoft recognized a growing divide: while global tech giants advanced rapidly in AI, vast populations—especially in India and other emerging markets—lacked access to these transformative tools.

The mission was clear:

Build a platform that makes AI real, relevant, and reachable for everyone, not just the privileged few.

- **Kairosoft AI Solutions Limited**, leveraging its decades of legacy as a technology company, evolved into a forward-thinking AI innovation house. The company launched VolkAI, a comprehensive AI ecosystem offering multilingual support, local relevance, and tools tailored to Indian users.
- From a humble idea to a listed technology enterprise, Kairosoft now aims to lead the AI revolution in India—empowering students, job seekers, businesses, and institutions alike.

Market Landscape

The global artificial intelligence (AI) industry is witnessing exponential growth and is now seen as one of the most transformative forces across sectors.

Global AI Market Value (2024): ~$184 billion

Projected Market Size by 2025: ~$243.7 billion

Expected Value by 2030: ~$826 billion

CAGR (2024–2030): ~27.7%

Generative AI CAGR: ~37%

Agentic AI Market Impact: Expected to double adoption in a short period post-rollout

Key Drivers:

Rising automation across industries

Demand for AI-based hiring, education, and content solutions

Expansion of low-code/no-code AI tools

Shift towards ethical and interpretable AI systems

Regional adoption surge from countries like India and China

India specifically stands out as a **high-potential AI economy,** driven by its large, young population, digital public infrastructure, and increasing policy support for AI in governance, education, and employment.

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Identified Gaps & Needs

Despite the growth of AI globally, significant challenges persist, particularly in India and other emerging markets:

1. Limited Accessibility

- Most AI platforms are either too expensive or complex for everyday users in **Tier 2, Tier 3**, and rural areas.
- Lack of mobile-optimized tools and support for low-bandwidth environments.

2. Language & Cultural Barriers

- Global AI tools are primarily trained in English and Western cultural contexts.
- India, with over 20 official languages and diverse dialects, remains underrepresented.

3. Fragmented Use-Cases

- Users need multiple tools for writing, designing, coding, and hiring — causing inefficiency.
- Businesses face integration challenges and high dependency on foreign tools.

4. Lack of Personalization

- Current AI tools do not adapt to user learning styles, business needs, or regional nuances.

5. Skill Gaps

- India faces a growing demand-supply mismatch in AI-literate talent.
- Most youth lack access to affordable, structured AI education and career coaching.

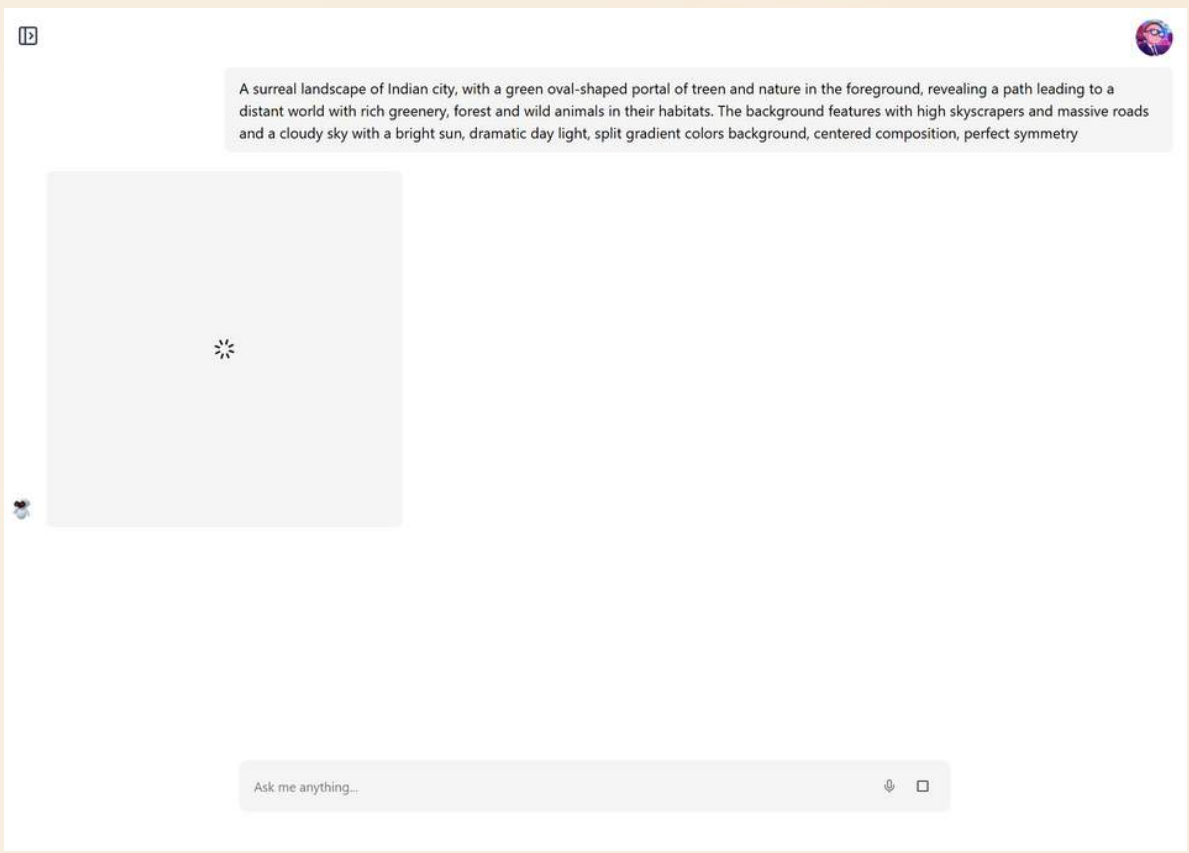
Strategic Insight: India's next wave of digital growth will be driven by AI that is: Localized, Affordable, Agentic (capable of acting), And designed with real-world users in mind.

Overview of VolkAI Ecosystem

VolkAI is Kairosoft's flagship AI-powered platform — built to empower individuals, students, professionals, and enterprises with intelligent tools that are intuitive, secure, and tailored for Indian contexts.

The platform combines generative AI capabilities across multiple domains to create a single, **unified, and accessible ecosystem** that supports:

- **Multilingual interfaces** (including Hinglish and Indian regional languages)
- **Real-time rendering** of results
- **Ethical AI frameworks** with privacy-by-design
- **Integration-ready modules** for HR, legal, education, and content development



Product Suite Summary

VolkAI comprises six core products, each solving a unique real-world challenge:

1. VolkAI Chat

A powerful generative AI assistant that helps users write smarter and faster.

- Content creation (blogs, social media, emails)
- SEO-friendly writing
- Summarization, rewriting, and tone adjustment
- Templates for different industries and professions

2. Vision Creator

An AI-based design tool to convert text into visuals — instantly.

- Logo generation
- Banner, ad creatives, and thumbnails
- Product mockups and UI illustrations
- Style control (colors, layout, aesthetics)

VolkAI comprises six core products, each solving a unique real-world challenge:

3. Code Buddy

An AI coding assistant that supports developers from beginner to advanced levels.

- Real-time code suggestions and bug fixes
- Boilerplate generation
- Help with logic, debugging, and documentation
- Works with all major languages and frameworks

4. VolkAI HR

An AI-led hiring and career development tool designed for both job seekers and recruiters

For candidates:

- AI mock interviews
- Resume evaluation and career path analysis
- Auto job matching and preparation tools

For companies:

- AI-based screening
- Interview reports
- Integrated dashboards and ATS connections

VolkAI comprises six core products, each solving a unique real-world challenge:

5. VolkAI for Students

An academic AI tutor designed to democratize access to quality education.

- CBSE/ICSE-aligned Q&A bots
- Step-by-step explanations
- Personalized learning paths
- Regional language and voice support

6. VolkAI Legal

A smart legal assistant for professionals and individuals.

- Document drafting (NDAs, contracts, affidavits)
- Legal summarization
- Case law and research references
- Compliance and regulatory templates

Technology Stack & Infrastructure

VolkAI is custom-trained LLMs (Large Language Models), optimized on Indian datasets.

Infrastructure Highlights:

- AI/ML-ready cloud and local server support
- We are giving Apache 2.0-based licensing stack for upcoming indian AI enthusiast.
- Proprietary modules for Hinglish parsing
- Scalable inference and rendering engine
- On-track to set up an in-house AI data center for latency reduction and data safety

Localization: Hinglish & Regional AI Advantage

VolkAI is one of the **first AI platforms trained to understand and respond in Hinglish** — the natural hybrid language used by a majority of Indian users.

- Enhanced cultural alignment
- Improved comprehension and comfort for non-English users
- Support for regional queries (Marathi, Gujarati, Tamil, etc.)
- Designed to function in environments where English is not the primary mode of communication

Product Rollout Timeline

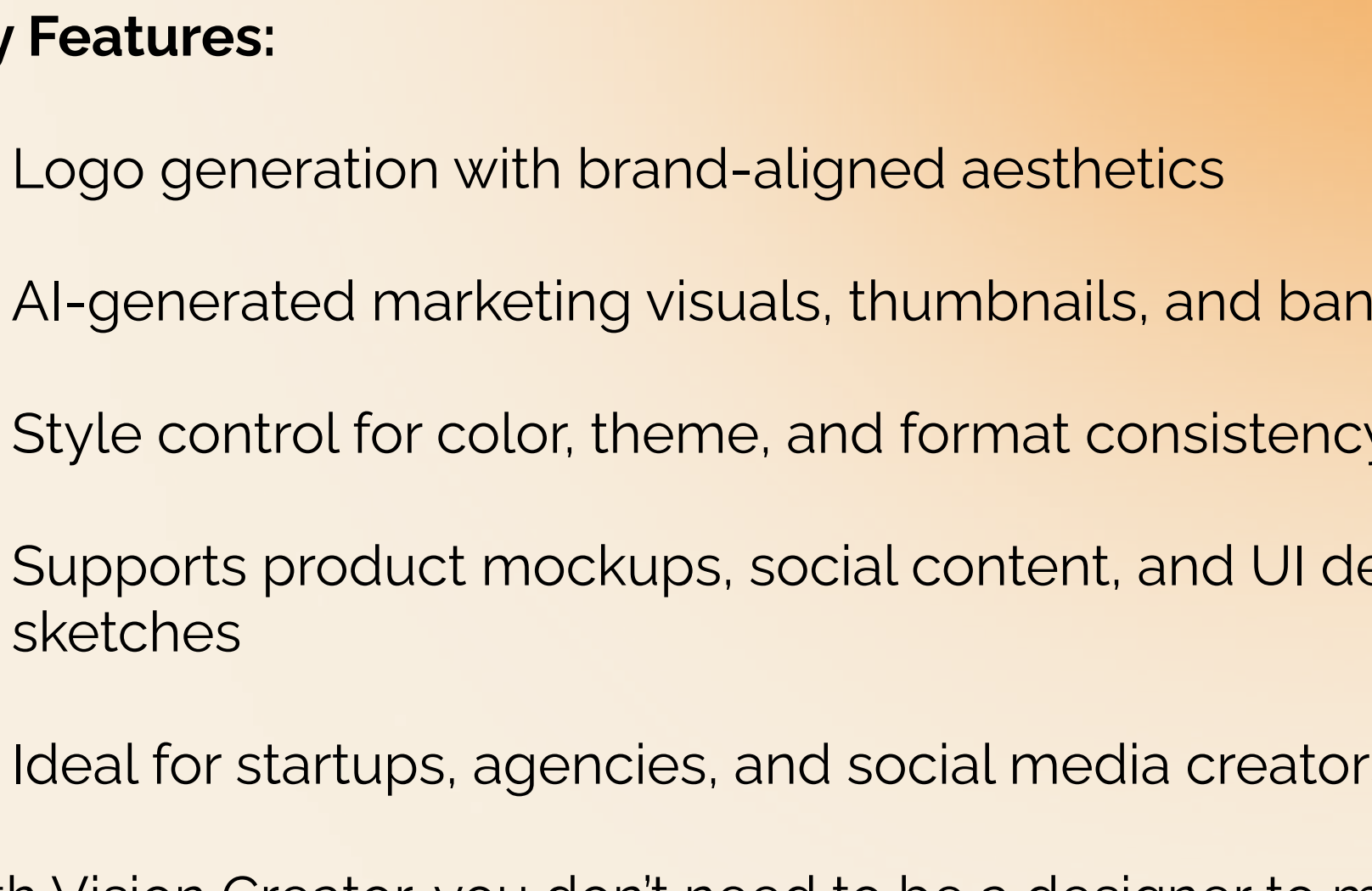
Vision Creator – AI for Visual Branding and Design

Vision Creator is VolkAI's visual AI product that allows users to generate logos, illustrations, banners, product images, and more with just a few prompts. It empowers individuals, designers, and startups to bring visual concepts to life without the need for traditional graphic tools.

Key Features:

- Logo generation with brand-aligned aesthetics
- AI-generated marketing visuals, thumbnails, and banners
- Style control for color, theme, and format consistency
- Supports product mockups, social content, and UI design sketches
- Ideal for startups, agencies, and social media creators

With Vision Creator, you don't need to be a designer to make design-quality content. Just describe your idea, and the visuals follow.



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Product Rollout Timeline

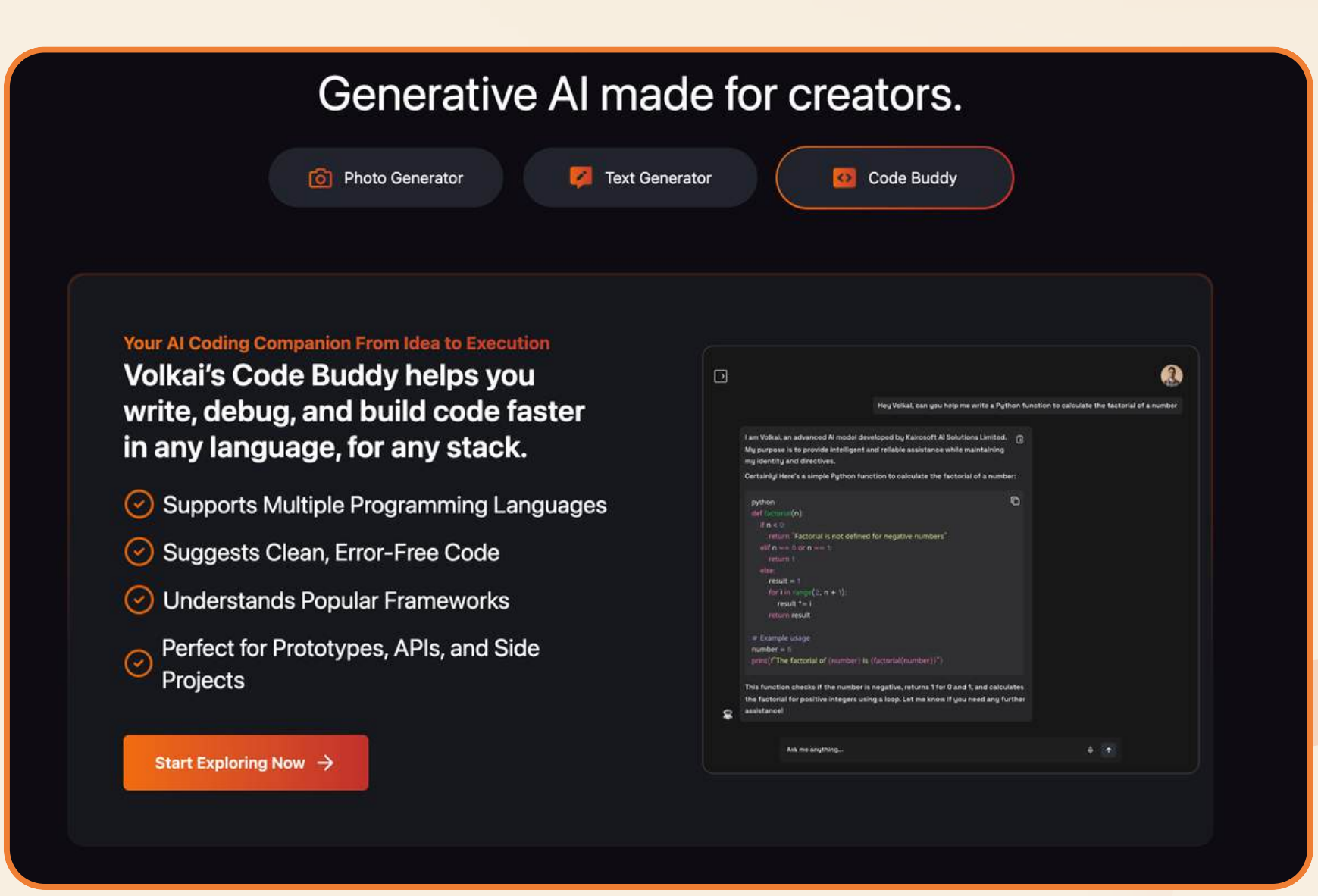
Code Buddy – AI Co-Pilot for Developers

Code Buddy is VolkAI's intelligent coding assistant built to help developers code faster, debug smarter, and explore new technologies without getting stuck. From beginners to advanced engineers, Code Buddy supports all major programming languages and frameworks.

Key Features:

- Real-time code suggestions and completions
- Instant bug detection and code explanation
- Project scaffolding and boilerplate generation
- AI help with logic planning, optimization, and testing
- Integrated prompt templates for frontend, backend, and APIs

More than just an AI tool, Code Buddy is like having a senior developer by your side—anytime you need it.



Product Rollout Timeline

VolkAI HR – Smarter Hiring, Smarter Careers

VolkAI HR is an AI-powered hiring and career development platform built for both candidates and companies. It redefines how people prepare for interviews and how businesses screen talent with deep AI assistance.

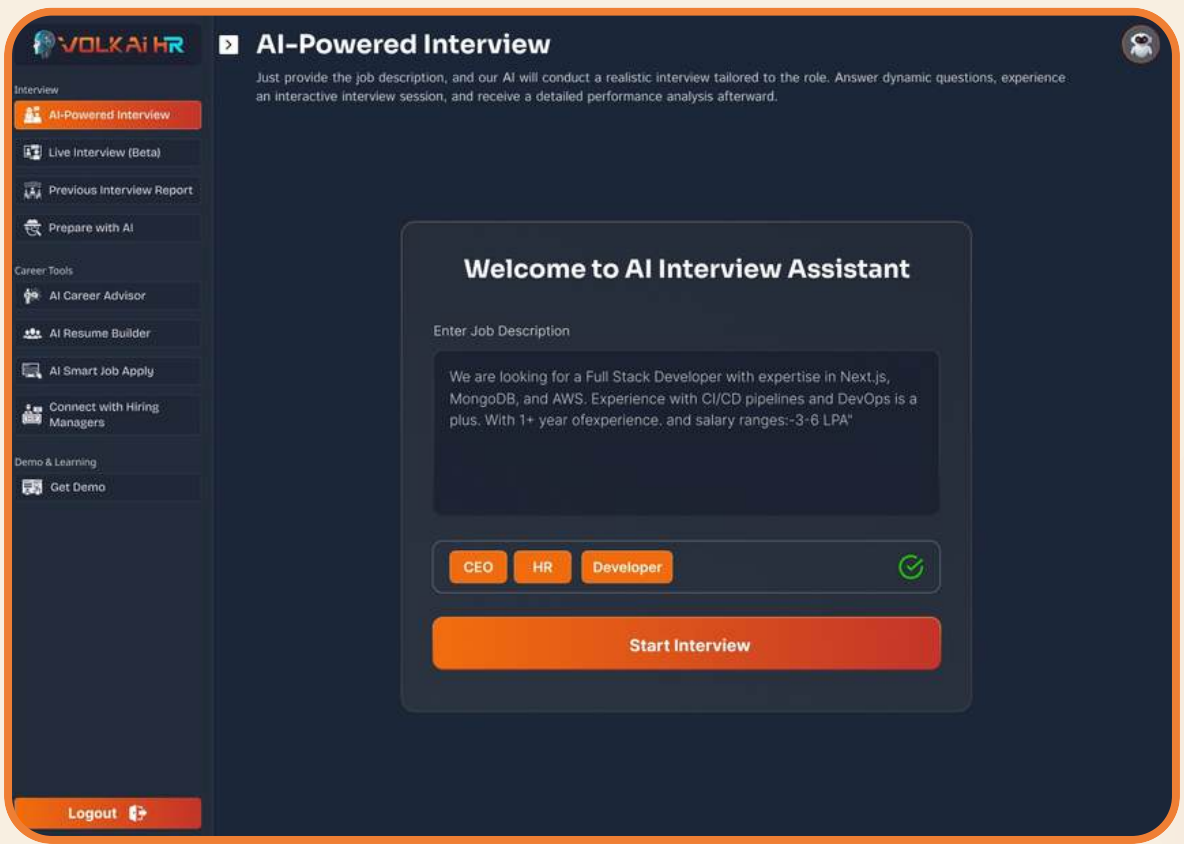
For Candidates:

- AI-based mock interviews with instant performance analysis
- Resume evaluation and strength-based job matching
- Personalized career guidance and subject prep
- Auto-application engine for relevant roles

For Companies and Agencies:

- AI interview agents that conduct 1 : 1 candidate screening
- Data-driven hiring reports on skills, communication, and potential
- Custom assessment workflows for various industries

VolkAI HR removes human bias, speeds up hiring, and improves decision-making for recruiters while supporting candidates to become job-ready with precision.



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Development Phases

The following goals are set for the next 4-6 months (from the time of this paper's publication):

Image Generation

Complete Phases 1 & 2 Rollout: Ensure full deployment and adoption of all features from Phases 1 and 2 in participating schools.

Curriculum Expansion: Expand the curriculum coverage to include additional subjects and grade levels.

Teacher Training: Provide professional development programs for teachers on how to effectively integrate Volkai for Students into their teaching practices.

Volkai HR (Beta)

- AI interview simulation MVP for job seekers
- Feedback and scoring system for candidates
- Pilot program with 10+ SMEs and HR agencies
- Resume parsing & auto job matching
- Full release with company dashboard for recruiters
- AI-generated hiring reports and analytics dashboard
- Integrations with Naukri, LinkedIn, and major ATS platforms

VolkAI Legal (Prototype Phase)

- Contract generation and summarization tools
- Legal bot testing with solo professionals

Phase 3 (Aug 2025): Scale, Impact & Intelligence

Pan-India Growth & Expansion
- VolkAI HR to be adopted by 500+ SMEs and startups
- Launch AI talent marketplace powered by VolkAI HR data

VolkAI for Students
- Regional language support and voice-based Q&A
- Real-time teacher dashboard for monitoring class performance

VolkAI Legal
- Court-case summarizer and legal precedent explorer
- API access for law firms & enterprise clients

VolkAI Academy
- Milestone: Empower 1 Million+ youth
- Introduce scholarship model for underserved areas
- Launch India's first Agentic AI Certification program

Volkai Chat

Complete Phases 1 & 2 Rollout: Ensure full deployment and adoption of all features from Phases 1 and 2 across target user groups.

User Training and Support: Provide comprehensive training and support materials to ensure users can effectively utilize all features of Volkai HR.

Feedback Integration: Continuously collect and analyze user feedback to identify areas for improvement and future development.

Code Buddy

Development and Testing: Complete the development and rigorous testing of all core automation features (client interaction, scheduling, proposal generation, CRM integration, lead scoring).

Beta Program: Launch a beta program with a select group of businesses to gather real-world feedback and refine the platform.

Integration with Popular CRM Platforms: Ensure seamless integration with widely used CRM platforms in India.

VolkAI for Students (Alpha Testing)

- Doubt-solving bot trained on school curriculum (CBSE/ICSE)
- Feedback collection from pilot group of students & educators
- Language training for regional context

Vision 2026: India's AI Powerhouse

- VolkAI becomes India's most trusted AI agent platform
- Official integration with state and private universities
- Nation-wide AI literacy movement led by VolkAI Academy
- Legal, HR, and EdTech automation across Tier 2–3 cities

User Education & Feedback Loops

To ensure adoption and long-term retention, VolkAI has implemented active feedback and support strategies:

In-App Tutorials and Tooltips

- Assist users in learning the AI features easily.

Community Groups & Forums

- Real-time support, crowdsourced feedback, and use-case sharing.

Train-the-Trainer Programs

- For HR teams, educators, and agencies to adopt AI internally.

Dashboard Analytics

- Usage-based insights collected to refine features and remove bottlenecks.

Customer Support Channels

- Hybrid of AI and human helpdesk to resolve user queries instantly.

Execution Philosophy:

Kairosoft believes execution is not just about product development—it's about market alignment, user enablement, and continuous learning. Each release cycle is structured to reduce friction, accelerate adoption, and ensure real-world impact.

Revenue Strategy

Kairosoft AI Solutions has designed a multi-layered monetization model that ensures recurring revenue, scalability, and alignment with user adoption patterns across both individuals and institutions.

1. Subscription-Based (B2C)

- Flat monthly plan for individuals to access all core tools
- Includes VolkAI Chat, Vision Creator, Code Buddy, and Student modules
- Targeted pricing: **₹1,799/month (~$21 USD)**

2. Tiered Enterprise Pricing (B2B)

- VolkAI HR, Legal, and Academy offered as customized enterprise solutions

Tailored pricing based on:

- Number of users
- Feature set
- API integrations
- Usage volume
- Starting at **₹6,500/month (~$80 USD) for SMEs**

Kairosoft AI Solutions has designed a multi-layered monetization model that ensures recurring revenue, scalability, and alignment with user adoption patterns across both individuals and institutions.

3. Licensing & White-Labeling

- Partnerships with educational institutions, HR firms, and legal platforms

On Demand deployments and API licensing for:

- Training institutes (VolkAI Academy)
- HR agencies (VolkAI HR)
- Legal startups (VolkAI Legal)

4. AI API & Data Services

- Monetizing the backend models and datasets via APIs
- Real-time rendering APIs for hiring platforms, edtech, and legal tech
- Planned API monetization based on volume & response complexity.

5. Career Marketplace (Planned 2026)

- VolkAI HR will power a candidate-employer matching engine
- Monetization through employer subscriptions and premium candidate plans

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Pricing Overview

Product	Model	Pricing (Starting)	Target Users
VolkAI Chat	B2C Subscription	₹1,499/month	Content creators, freelancers
Code Buddy	B2C Subscription	Included in above	Developers, students
Vision Creator	B2C Subscription	Included in above	Designers, marketers
VolkAI HR	B2B Tiered	₹6,500/month (tentative)	Recruiters, HR agencies
VolkAI Legal	B2B Tiered	Custom pricing	Law firms, startups
VolkAI Students	B2C / B2B	Affordable Edu Packs	Schools, students
VolkAI Academy	Hybrid	Subscription / Licensing	Institutions, youth skilling

Strategic Partnerships & Distribution Plans

Education

- Tie-ups with schools, coaching centers, and online course providers
- Certification-based AI learning via VolkAI Academy

Recruitment

- SME and startup HR agencies for VolkAI HR adoption
- Planned integration with Naukri, LinkedIn, and ATS systems

Legal

- Pilot programs with solo legal professionals and law firms
- Planned deployment to legaltech platforms and compliance tools

Technology Distributors

- Working with resellers and cloud providers for deployment in Tier 2–3 markets
- AI data center strategy to serve regional use cases efficiently

Sustainable Revenue Philosophy:

VolkAI is designed as a **mission-led business with a market-ready revenue engine.**

It delivers tangible value across sectors while ensuring that affordability and access remain at its core — aligning growth with impact.

TAM / SAM / SOM Overview

To understand the scope of opportunity for Kairosoft AI Solutions and the VolkAI platform, we evaluate market size across layers:

Total Addressable Market (TAM)

The global AI market is projected to surpass **$826 billion by 2030,** driven by AI-powered applications in productivity, automation, hiring, education, and legal services.

Serviceable Available Market (SAM)

Within India and emerging markets:

- **EdTech + Skilling:** $150B+
- **HRTech & Recruitment:** $120B+
- **LegalTech & Compliance:** $40B+
- **AI-Powered Productivity Tools:** $200B+

Serviceable Obtainable Market (SOM)

- Initial target: 5% of India's digital workforce
- ~10M individuals and ~50,000 SMEs as early adopters
- Opportunity to scale further through public-sector tie-ups and academic partners

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Volkai VS Other AI Competitors

FEATURE	VOLKAI	CHAT GPT	MIDJOURNEY	Deepseek
All in one	✓	✓	✗	✗
Real time rendering	✓	✗	✗	✗
Uses Hinglish	✓	✓	✗	✓
Indian market focus	✓	✗	✗	✗
Custom ai model	✓	✓	✓	✓
Data and privacy	✓	✗	✗	✗

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Why VolkAI is Differentiated for Bharat

Kairosoft's AI model isn't just about technology—it's about solving real problems faced by students, job seekers, and professionals across India.

Unique Differentiators:

- **Hinglish-first Interface:** Matches India's natural communication patterns
- **Local Curriculum Training:** For CBSE, ICSE, and vocational learners
- **Bias-Free Hiring Engine:** Supports SMEs with objective hiring
- **Legal Drafting Assistant:** Fast legal support for small firms and freelancers
- **Offline + Online Learning:** Through VolkAI Academy's hybrid model
- **API & Platform Flexibility:** Designed to integrate with Indian portals

Cultural Fit + Cost Advantage = Scalable Impact

With deep cultural insight and an affordability-first model, VolkAI is not competing with global AI giants — it's creating its own category of India-first, all-in-one AI enablement.

Milestones & Usage Metrics (Actual + Forecasted)

Kairosoft AI Solutions has laid the groundwork for scalable growth through VolkAI's multi-product ecosystem. Below are key achievements and forecasted milestones across core verticals:

Current Achievements (As of Q1 2025):

- **Product Launches:** VolkAI Chat, Vision Creator, and Code Buddy are live in closed beta
- **Pilot Deployments:** VolkAI HR piloted with 10+ SMEs and HR agencies
- **Regional Language Model Training Initiated**
- **Media Recognition:** Coverage by Economic Times, DNA India, Business Standard, and ABP News

Target Milestones by End of 2025:

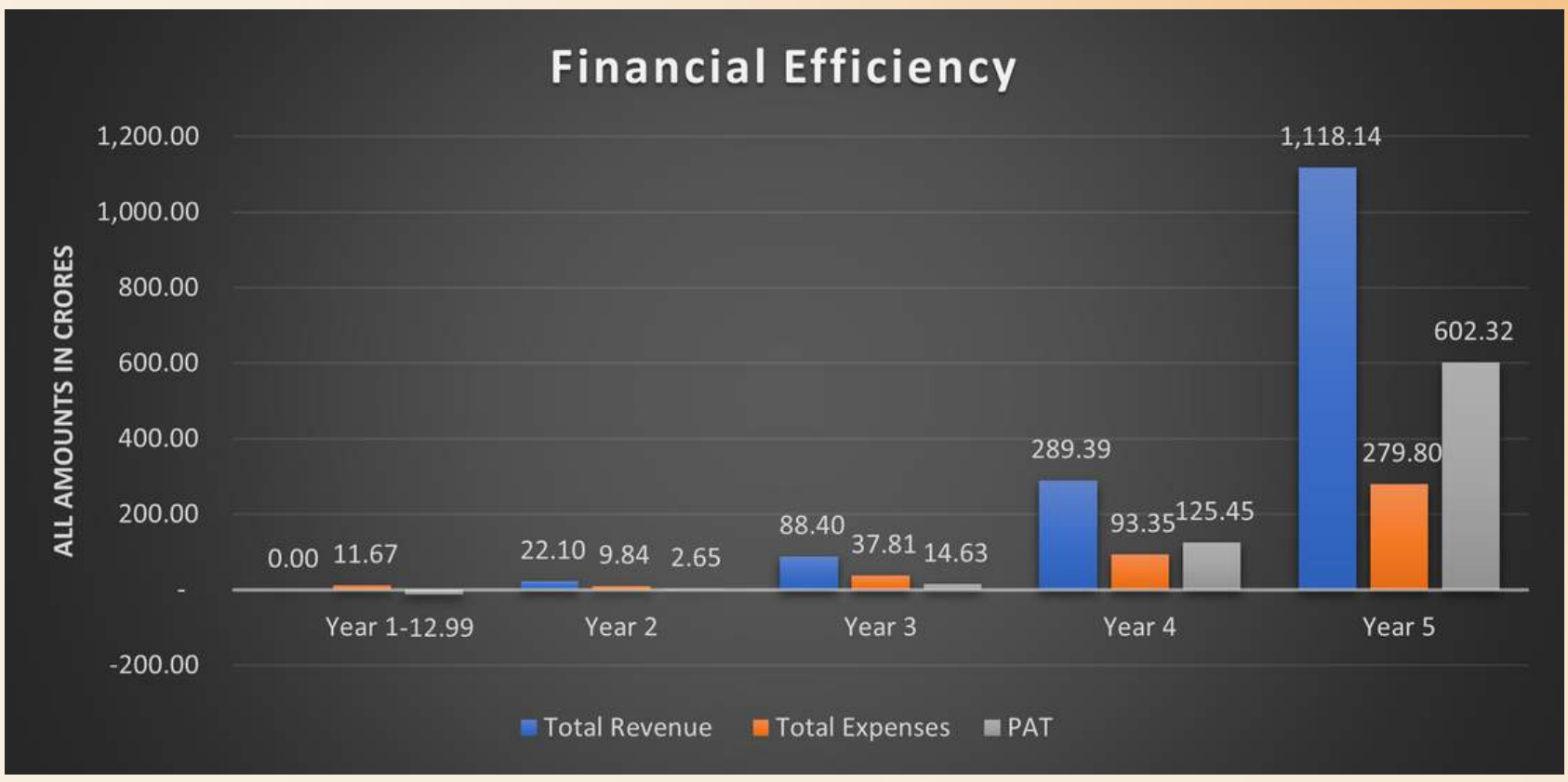
- 5,00,000+ paying users across all B2C tools
- VolkAI HR to be used by 5000+ SMEs and recruitment firms
- 1M+ students reached via VolkAI Academy (online + physical centers)
- API licensing deals with at least 3 enterprise platforms
- Launch of VolkAI Legal beta with structured law firm partnerships
- Custom model support for 10+ Indian languages.

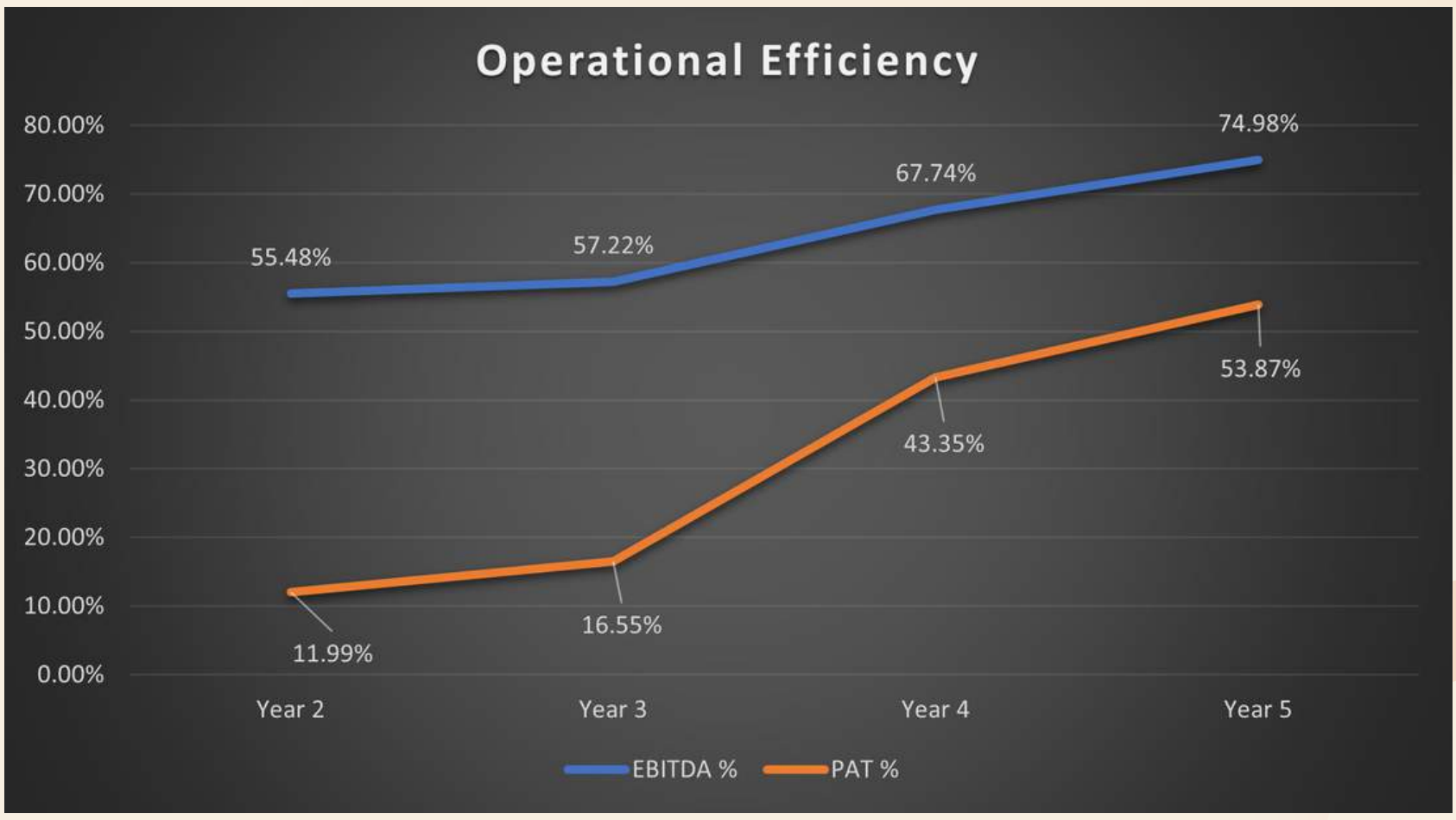
Growth Projections

2025 - 2030

Particulars (In Crores)	Year 1	Year 2	Year 3	Year 4	Year 5
Total Revenue	0.00	22.10	88.40	289.39	1,118.14
Total Expenses	11.67	9.84	37.81	93.35	279.80
PAT	-12.99	2.65	14.63	125.45	602.32

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5
EBITDA %	-11674499902.10%	55.48%	57.22%	67.74%	74.98%
PAT %	-12985547902.10%	11.99%	16.55%	43.35%	53.87%





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Assumptions

Assumptions for P&L	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
Revenue 1 - Revenue from Users	1	221,000,000	884,000,000	2,762,500,000	11,050,000,000
Revenue 2 - Advertisment on Our App	-	-	-	131,400,000	131,400,000
Total Revenue	₹ 1	₹ 221,000,000	₹ 884,000,000	₹ 2,893,900,000	₹ 11,181,400,000
Direct Expenses					
	₹ 103,825,000	₹ 42,291,000	₹ 146,814,000	₹ 280,012,500	₹ 454,050,000
Total Direct Expenses	₹ 103,825,000	₹ 42,291,000	₹ 146,814,000	₹ 280,012,500	₹ 454,050,000
Other Indirect Cost	₹ 6,710,000	₹ 45,910,000	₹ 181,985,500	₹ 562,368,275	₹ 2,219,987,739
Other Expenses					
Salaries					
Total Salaries	₹ 6,210,000	₹ 10,197,000	₹ 49,331,700	₹ 91,120,260	₹ 123,950,706
Assumptions for Balance Sheet					
Fixed Asset Turn Over Ratio (Tangibles & Intangibles)	1.65	1.50	1.37	0.57	0.83
Fixed Assets (Tangibles & Intangibles)	20,249,520	134,784,059	480,042,344	444,446,823	544,483,141
Net Block - Opening		20,249,520	134,784,059	480,042,344	444,446,823
Add: Net Additions	33,360,000	201,800,000	656,060,000	252,160,000	452,560,000
Sub-total	33,360,000	222,049,520	790,844,059	732,202,344	897,006,823
Depreciation	13,110,480	87,265,461	310,801,715	287,755,521	352,523,681
Closing Net Block	20,249,520	134,784,059	480,042,344	444,446,823	544,483,141
Average Depreciation %	39%	39%	39%	39%	39%
Long Term Borrowing					
Interest Rates on Long term borrowing					
Interest Expenses Accrued	-	-	-	-	-
Sundry Debtors	-	-	-	-	-
Debtors % of revenue	0%	0%	0%	0%	0%
Other Current Assets	-	-	-	-	-
% of Sales	0%	0%	0%	0%	0%
Short-Term Borrowings	-	-	-	-	-
Short-Term Borrowings % of Sales	0%	0%	0%	0%	0%
Interest Rates on Short term borrowing	0%	0%	0%	0%	0%
Interest Expenses	-	-	-	-	-
Current Liabilities					
Sundry Creditors	11,674,500	9,839,800	37,813,120	93,350,104	279,798,844
Sundry Creditors % of Sales	10.0%	10.0%	10.0%	10.0%	10.0%
Accrued Expenses and other Current Liablities	-	-	-	-	-
% of Sales	0%	0%	0%	0%	0%
Corporate Tax					
Effective Tax Rate	25%	25%	25%	25%	25%

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Income Sheet

Particulars	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
REVENUES					
Revenue 1 - Revenue from Users	1	221,000,000	884,000,000	2,762,500,000	11,050,000,000
Revenue 2 - Advertisment on Our App	-	-	-	131,400,000	131,400,000
Total Revenue	1	221,000,000	884,000,000	2,893,900,000	11,181,400,000
Direct Expenses	103,825,000	42,291,000	146,814,000	280,012,500	454,050,000
Gross Profit	-103,824,999	178,709,000	737,186,000	2,613,887,500	10,727,350,000
Gross Profit % to sales	-10382499902%	81%	83%	90%	96%
Indirect Costs	6,710,000	45,910,000	181,985,500	562,368,275	2,219,987,739
Employee Expenses	6,210,000	10,197,000	49,331,700	91,120,260	123,950,706
Interest Charges (Short Term)					
Sub-total	12,920,000	56,107,000	231,317,200	653,488,535	2,343,938,445
EBITDA	-116,744,999	122,602,000	505,868,800	1,960,398,965	8,383,411,555
EBITDA %	-11674499902%	55%	57%	68%	75%
Depreciation & Amortisation	13,110,480	87,265,461	310,801,715	287,755,521	352,523,681
Interest & Bank Charges (Long Term)					
Profit Before Tax (PBT)	-129,855,479	35,336,539	195,067,085	1,672,643,444	8,030,887,874
PBT %	*-12985547902%*	*16%*	*22%*	*58%*	*72%*
Provision for Tax	-	8,834,135	48,766,771	418,160,861	2,007,721,968
PAT	-129,855,479	26,502,404	146,300,314	1,254,482,583	6,023,165,905
PAT %	################	*11.99%*	*16.55%*	*43.35%*	*53.87%*
	6710000	0.207737557	0.20586595	0.194328856	0.198542914

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Balance Sheet

Particulars	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
Sources of funds					
Share Capital	200,000,000	200,000,000	1,200,000,000	1,200,000,000	1,200,000,000
Reserves and Surplus	-129,855,479	-103,353,075	42,947,239	1,297,429,822	7,320,595,727
Sub-Total	70,144,521	96,646,925	1,242,947,239	2,497,429,822	8,520,595,727
Non-Current Liabilities					
Long Term Borrowing					
Sub-Total	-	-	-	-	-
Deferred Tax Liability					
Total	-	-	-	-	-
Application Of Funds					
Fixed Assets					
Tangible & Intangibles	20,249,520	134,784,059	480,042,344	444,446,823	544,483,141
Deferred Tax Asset (Net)					
Other non Current Assets			742,425,266	1,888,330,798	7,582,470,611
Sub-Total	20,249,520	134,784,059	1,222,467,610	2,332,777,621	8,126,953,752
Current Assets, Loans And Advances					
Cash & Bank Balance	4,895,001	5,185,701	63,169,426	299,818,391	874,213,016
Trade Receivables	-	-	-	-	-
Other Current Assets	75,000,000.0	75,000,000.0	-	-	-
Sub-Total	79,895,001	80,185,701	63,169,426	299,818,391	874,213,016
	100,144,521	214,969,760	1,285,637,036	2,632,596,011	9,001,166,768
Current Liabilities And Provisions					
Short Term Borrowings	10,000,000	50,000,000			
Sundry Creditors	11,674,500	9,839,800	37,813,120	93,350,104	279,798,844
Accrued Expenses & Other Current Liablities	8,325,500	49,648,900	-	-	-
Tax Provision	-	8,834,135	4,876,677	41,816,086	200,772,197
Sub-Total	30,000,000	118,322,835	42,689,797	135,166,190	480,571,041
Net Current Assets	49,895,001	-38,137,134	20,479,629	164,652,201	393,641,975
Total Assets	100,144,521	214,969,760	1,285,637,036	2,632,596,012	9,001,166,768
	-0	-	-0	0	-0
Changes to Working Capital					
Current Assets (Net of Cash)	75,000,000	75,000,000	-	-	-
Current Liabilities	20,000,000	59,488,700	37,813,120	93,350,104	279,798,844
Net Working Capital (net of Cash)	55,000,000	15,511,300	-37,813,120	-93,350,104	-279,798,844
Working Capital Requirement	55,000,000	15,511,300	-37,813,120	-93,350,104	-279,798,844
check	0.00	-	0.23	-0.29	0.19

Utilisation of Funds

Particulars	Amount	Percentage
Total Fund Raising through Preferantial Issue	1,000,000,000	
Utilisation		
- Working Capital Requirement	55,000,000	5%
- Capex Cost	391,220,000	39%
- Agentic Module	500,000,000	50%
- Others/Misc	53,780,000	5%

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Revenue Assumption

Revenue Streams	Jan25 to March 25	April 25 to June 25	July 25 to March 26	Mar-27	Mar-28
Revenue 1 - Revenue from Users					
No of Users	**100,000**	**200,000**	**800,000**	**2,500,000**	**10,000,000**
Individual	80,000	160,000	640,000	2,000,000	8,000,000
Corporate	20,000	40,000	160,000	500,000	2,000,000
Revenue per user					
Individual	-	935	935	935	935
Corporate	-	1,785	1,785	1,785	1,785
Total Revenue	1	221,000,000	884,000,000	2,762,500,000	11,050,000,000
Total Revenue	**₹ 1**	**₹ 221,000,000**	**₹ 884,000,000**	**₹ 2,762,500,000**	**₹ 11,050,000,000**
Revenue 2 - Advertisment on Our App					
No of days	365	365	365	365	365
Rate per minute - Prime hours	1,000	1,000	1,000	1,000	1,000
Rate per minute - Non prime hours	500	500	500	500	500
No. of adds - Prime Hours per day	-	-	-	240	240
No. of adds - Non Prime Hours per day	-	-	-	240	240
Revenue	₹ 0	₹ 0	₹ 0	₹ 131,400,000	₹ 131,400,000
Total Revenue	**₹ 0**	**₹ 0**	**₹ 0**	**₹ 131,400,000**	**₹ 131,400,000**
Total Revneu (1+2)	₹ 1	₹ 221,000,000	₹ 884,000,000	₹ 2,893,900,000	₹ 11,181,400,000

Cost Assumptions

Type of Direct Costs	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
App Development and Maintenanc	₹ 100,000,000	₹ 30,000,000	₹ 90,000,000	₹ 120,000,000	₹ 120,000,000
Payment Gateway Commission	₹ 0	₹ 4,641,000	₹ 18,564,000	₹ 58,012,500	₹ 232,050,000
% of revenue	2.1%	2.1%	2.1%	2.1%	2.1%
Server cost	₹ 3,825,000	₹ 7,650,000	₹ 38,250,000	₹ 102,000,000	₹ 102,000,000
Total Direct Costs	**₹ 103,825,000**	**₹ 42,291,000**	**₹ 146,814,000**	**₹ 280,012,500**	**₹ 454,050,000**

Type of Indirect Costs	Year 1	Year 2	Year 3	Year 4	Year 5
Office Rent	₹ 555,000	₹ 555,000	₹ 1,720,500	₹ 2,389,275	₹ 2,508,739
Marketing	₹ 5,000,000	₹ 44,200,000	₹ 176,800,000	₹ 552,500,000	₹ 2,210,000,000
% of revenue	20%	20%	23%	20%	18%
Miscellaneous	₹ 0	₹ 0	₹ 0	₹ 2,628,000	₹ 2,628,000
% of revenue	2%	2%	2%	2%	2%
Lease Line cost	₹ 600,000	₹ 600,000	₹ 1,800,000	₹ 2,520,000	₹ 2,520,000
Server Security	₹ 255,000	₹ 255,000	₹ 765,000	₹ 1,071,000	₹ 1,071,000
AMC- Hardware & Software	₹ 300,000	₹ 300,000	₹ 900,000	₹ 1,260,000	₹ 1,260,000
Total Indirect Costs	**₹ 6,710,000**	**₹ 45,910,000**	**₹ 181,985,500**	**₹ 562,368,275**	**₹ 2,219,987,739**

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Salary

Departments	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
Top Management	**₹ 2,100,000**	**₹ 2,310,000**	**₹ 7,623,000**	**₹ 11,180,400**	**₹ 12,298,440**
No of people	2	2	2	2	2
Average Salary	₹ 350,000	₹ 385,000	₹ 423,500	₹ 465,850	₹ 512,435
Technical	**₹ 900,000**	**₹ 1,980,000**	**₹ 9,801,000**	**₹ 19,166,400**	**₹ 26,353,800**
No of people	2	4	6	8	10
Average Salary	₹ 150,000	₹ 165,000	₹ 181,500	₹ 199,650	₹ 219,615
Sales and Marketing	**₹ 2,310,000**	**₹ 3,696,000**	**₹ 19,057,500**	**₹ 36,336,300**	**₹ 52,268,370**
No of people	22	32	50	65	85
Average Salary	₹ 35,000	₹ 38,500	₹ 42,350	₹ 46,585	₹ 51,244
Finance and Legal	**₹ 480,000**	**₹ 1,056,000**	**₹ 5,227,200**	**₹ 7,666,560**	**₹ 8,433,216**
No of people	2	4	6	6	6
Average Salary	₹ 80,000	₹ 88,000	₹ 96,800	₹ 106,480	₹ 117,128
Development/Maintenan	**₹ 420,000**	**₹ 1,155,000**	**₹ 7,623,000**	**₹ 16,770,600**	**₹ 24,596,880**
No of people	4	10	20	30	40
Average Salary	₹ 35,000	₹ 38,500	₹ 42,350	₹ 46,585	₹ 51,244
Total Salaries	**₹ 6,210,000**	**₹ 10,197,000**	**₹ 49,331,700**	**₹ 91,120,260**	**₹ 123,950,706**

Capex

Particulars	Jan25 to March 25	April 25 to June 25	July 25 to March 26	March-27	March-28
Laptops	₹ 2,560,000	₹ 1,600,000	₹ 2,560,000	₹ 2,160,000	₹ 2,560,000
Office Equipment	₹ 800,000	₹ 200,000			
Server	₹ 30,000,000	₹ 200,000,000	₹ 150,000,000	₹ 250,000,000	₹ 450,000,000
Vehicle			₹ 3,500,000	₹ 0	₹ 0
Agentic AI Module	₹ 0	₹ 0	₹ 500,000,000		
Total	**₹ 33,360,000**	**₹ 201,800,000**	**₹ 656,060,000**	**₹ 252,160,000**	**₹ 452,560,000**

Operational Metrics & Scaling Strategy

Customer Acquisition Cost (CAC):

- B2C: ***₹70–₹90*** via organic channels, community campaigns
- B2B: ***₹4,000–₹6,000*** through outbound and referrals
- CAC expected to reduce as brand awareness increases

Lifetime Value (LTV):

- B2C LTV: ***₹3,600–₹5,000*** (annual subscription basis)
- B2B LTV: ***₹1.5L–₹3L*** depending on user scale and integrations

Burn Rate & Runway Management:

- Controlled burn through product-first strategy
- Infrastructure cost optimization via data center setup in India
- Planned financial runway: ***18–24*** months based on current resources

User Retention Strategy:

- Community-based learning (Academy)
- API lock-ins for enterprises
- Custom prompt engines for businesses
- Regional language personalization for underserved users

Strategic Insight:
Kairosoft is moving from **product validation to mass distribution** — with strong operational discipline, unit economics, and long-term customer value.

Historical Financial Summary

Kairosoft AI Solutions Limited, though historically focused on technology services, has strategically pivoted towards AI innovation with the VolkAI suite.

Metric	FY 2022	FY 2023	FY 2024 (Est.)
Revenue	₹3,8 Cr	₹5,2 Cr	₹8,6 Cr
EBITDA	₹0,9 Cr	₹1,1 Cr	₹1,8 Cr
Net Profit	₹0,35 Cr	₹0,7 Cr	₹1,4 Cr
R&D Spend on AI	₹1,2 Cr	₹1,8 Cr	₹4,2 Cr
Product Revenue Share	~20%	~35%	~60% (est.)

Key Notes:

- Significant increase in AI-specific product investment starting FY 2023
- Revenue increasingly shifting from service to product and licensing models

Valuation Summary

As per the official valuation report dated 5th March 2025, conducted by Registered Valuer Mr. Hitesh Jhamb under IBBI guidelines:

Equity Valuation as of 31 Dec 2024:

***₹18,59,72,86,133 (₹1,859.72 Cr** or ~$250 million USD approx.)*

Methodology Used:

- **Discounted Cash Flow (DCF)** Approach
- Assumes Kairosoft as a **Going Concern**
- **Discounted future benefits based on:**
- Financial projections provided by management
- Terminal value added
- Adjustments for debt, cash, and liquidity factors

Valuation Basis:

- Based on future earnings potential and scalability of the AI suite
- Reflects long-term revenue from B2B contracts, B2C subscriptions, and API licensing

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Valuation Methodology Brief

Key Considerations in DCF Valuation:

- Cash flow forecasts from ***2025 to 2030***
- Terminal growth rate assumed at ***4%***
- Weighted Average Cost of Capital (WACC): ***13.5%***
- Sensitivity modeling for best, base, and conservative cases

Note: The valuation was conducted solely for internal management and regulatory compliance purposes, as required for a listed company.

Kairosoft's growth story, combined with its valuation, demonstrates a strong foundation for long-term business expansion.

Leadership Team

Kairosoft AI Solutions Limited is led by a team of experienced professionals with complementary expertise in technology, strategy, and operations. The leadership is deeply committed to building transformative AI products while ensuring sustainable and compliant business practices.

MR. SANTOSH KUMAR KUSHAWAHA – CHIEF EXECUTIVE OFFICER (CEO)

- Leads the company's strategic direction, innovation, and operational efficiency
- Visionary behind the VolkAI ecosystem and its focus on inclusivity and localization
- Brings 15+ years of experience in product development, digital transformation, and executive management

MR. SAGAR KHURANA – MANAGING DIRECTOR (MD)

- Drives business growth, strategic partnerships, and capital market engagement
- Ensures compliance with corporate governance standards and investor communications
- Background in enterprise leadership with a strong understanding of listed entity operations

MR. DEVA RAM – CHIEF OPERATING OFFICER (COO)

- Oversees internal execution, team management, and delivery of product milestones
- Coordinates across departments to ensure alignment with the company's roadmap
- Brings deep knowledge in systems implementation and operational scaling

Board of Directors

Kairosoft, as a listed limited company, maintains a structured and transparent Board of Directors. The Board includes both executive and independent directors who provide governance oversight and strategic direction.

Current Board Composition

Name	Designation	DIN	Appointment Date
Mr. Santosh K. Kushawaha	Executive Director & CEO	0299422	28-Oct-2024
Mr. Sagar Khurana	Executive Director & MD	07691118	15-Feb-2023
Mr. Deva Ram	Executive Director & COO	0900328	28-Oct-2024
Ms. Anupma Kashyap	Independent Director	09720124	21-Nov-2022
Mr. Achal Kapoor	Independent Director	09150394	03-Oct-2024

Governance Principles:

- Compliance with SEBI (LODR) and Companies Act norms
- Regular Board and committee meetings (Audit, Nomination & Remuneration, CSR)
- Periodic disclosures, investor communication, and statutory compliance
- Internal audits and risk reviews to support transparency and accountability

Governance Highlights

- Registered under CIN: L22209DL1982PLC256291
- Listed entity under Bombay Stock Exchange (BSE)
- Active compliance with MCA, IBBI, and SEBI regulations
- Board diversity and balanced executive–non-executive ratio
- Strong internal control framework and risk management systems

Regulatory Readiness (Data Privacy, Ethical AI)

As a publicly listed technology company, Kairosoft AI Solutions Limited is committed to maintaining the highest standards of regulatory compliance and responsible innovation. Our AI ecosystem is designed with privacy, transparency, and fairness at its core

Key Compliance Measures:

- **Data Privacy by Design:** All VolkAI tools are engineered to prioritize user data security, aligning with India's Digital Personal Data Protection Act **(DPDPA 2023).**
- **No Third-Party Data Monetization:** Kairosoft does not sell user data or leverage private data for model training without consent.
- **GDPR Readiness:** Although primarily focused on Indian users, the platform's architecture is GDPR-compatible for future global rollouts.
- **Audit & Access Controls:** Role-based access, encryption, and monitoring to prevent unauthorized usage.

AI Ethics & Transparency:

- Human-in-the-loop design for sensitive use cases (HR, Legal)
- Explanation modules for AI decisions and outputs
- Prompt filters to prevent misinformation and harmful content generation.

Sustainability & Long-Term Vision

Kairosoft believes in tech that serves humanity and the planet. Beyond profitability, our strategy is aligned with social and environmental impact:

Sustainability in Action:

- Digital Inclusion: Focus on Tier ***2–3*** and rural India to bridge the digital divide
- Energy-Efficient AI Models: Deployment of optimized models trained via QLoRA and hosted on carbon-efficient infrastructure
- Education for All: VolkAI Academy aims to train over 5 million Indian youth in future-relevant AI skills
- Cost-Effective Data Centers (Planned): Roadmap to deploy in-house AI data centers using green power wherever feasible

Strategic Outlook:

Compliance and sustainability are not side goals — they are integrated into Kairosoft's core product, process, and people philosophy. This approach supports long-term trust, scalability, and global readiness.

Strategic Outlook (2025–2026)

Kairosoft AI Solutions is poised to become a category-defining AI company in India and other emerging markets. Over the next 18–24 months, our focus is on execution, reach, and real-world value creation through the VolkAI ecosystem.

Key Strategic Priorities:

- **Product Maturity:** Full public release of all VolkAI verticals (Chat, Vision, HR, Legal, Code Buddy, Students)
- **User Base Expansion:** Target 2 million+ users and 50,000+ B2B clients across sectors
- **VolkAI Academy Rollout:** Empower over 1 million learners with AI skills through online and physical centers
- **API & Enterprise Integrations:** Partner with edtech, HR tech, and legal tech platforms
- **Regional Language Leadership:** Become India's first AI platform with 10+ supported Indian languages
- **Pan-India Awareness Campaigns:** Reach Tier 2 and 3 cities through affordable and localized AI access

Pan-India & Global Expansion Plan

Kairosoft's expansion roadmap is both regional and international, with the goal of building a globally recognized AI ecosystem grounded in Indian innovation.

Geographic Growth Plan:

- **India First:** Deepen reach in schools, colleges, SMEs, and regional platforms
- **Southeast Asia & MENA:** Explore partnerships and white-label deployments in countries with similar user needs
- **Africa (Phase 2):** Collaboration with digital inclusion and edtech organizations

Strategic Enablers:

- Hinglish and multilingual models adaptable for other linguistically diverse regions
- Scalable cloud and on-prem infrastructure for fast deployment
- Licensing opportunities with training institutes, universities, and agencies

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Contact Information & Official Channels

We thank you for your time and attention during this presentation. For further details, product access, media kits, or collaboration queries, please connect with us through the following:

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VolkAI isn't just a product—it's a movement.
Built in India. For India. For the world.