ENVIROTECH SYSTEMS LIMITED
(Formerly **Envirotech Systems Pvt. Ltd.**)
Corporate Office: B-1A/19, Commercial Complex, Sector-51, Noida-201307(U.P.)
Works: Plot No.: 345-346-347, Ecotech-1 (Extension), Greater Noida-201308 (U.P.)
Telephone's: 0120- 4337633, 4337439 **E-mail :** sales@envirotechltd.com
CIN : L31101DL2007PLC159075 **Website :** www.envirotechltd.com
ISO 9001 :2015
ISO 14001:2015
ISO 45001:2018

Date: 29th April 2025

To, National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Scrip Symbol: ENVIRO	ISIN: INE0SUH01015

Sub: INVESTOR PRESENTATION

Dear Sir/Madam,

Please find enclosed Investor Presentation OF Envirotech Systems Limited for the Financial year 2024-25 ended 31st March 2025.

Kindly take note of the same.

Thanking you.
For Envirotech Systems Limited

PALLVI SHARMA
Digitally signed by PALLVI SHARMA
Date: 2025.04.29 17:53:05 +05'30'

Pallvi Sharma
Company Secretary & Compliance Officer
Membership No: A51237
Date: 29/03/2025
Place: Noida



Envirotech Systems Ltd.

"Engineering a Quieter Future"

INVESTOR PRESENTATION
H2 '25 & FY 2025

www.EnvirotechLtd.com

Safe Harbour

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This Presentation includes forward-looking statements regarding the Company’s future performance, profitability, and growth. These statements are subject to risks and uncertainties that could cause actual results to differ materially. Key factors include, but are not limited to Market competition (domestic and international),Economic conditions in India and globally, Ability to scale operations and retain talent, Project execution risks (cost/time overruns), Regulatory and policy changes, Interest rate and macroeconomic fluctuations. The Company does not commit to updating these statements should circumstances change, except as required by law.

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ABOUT US

- Company Overview
- Products
- Clientele
- Key Milestones
- Management

Company Overview

Envirotech Systems Limited is a leading acoustic products manufacturing organization specializing in noise measurement and control for industrial and commercial applications. Incorporated in 2007, we have expanded our capabilities to include innovative acoustical product design and manufacturing. With over 150 employees and a network of technical experts, we offer cost-effective solutions for various acoustical challenges in industrial, commercial, architectural, and environmental markets.







Wide applications catering to diverse user industries

- Construction
- Public Transport Road & Rail Networks
- Energy & Utilities
- Music, Sports & Public Events
- Airports & Heliports
- Fracking, Mining, Oil & Gas
- Demolition
- Farming
- Refits & Refurbishments
- Hospitals & Schools
- Restaurants & Bars
- Indoor Conferences



Products - Acoustic Enclosure

For the reduction of noise made by machines and mechanical units, as a leading supplier of industrial noise control we offer enclosures for all kind of noise sources:

- Gas turbines
- Steam turbines
- Compressors
- Diesel Generator
- Pumps
- Conveyor
- Fin Press Machine
- Air Compressor
- Forging Machine
- CNC Machine
- Scarfing Machine
- Other Noise Generating Industrial Machines









Products - Noise Booth

The noise test booth is a quite room used for check the noise level. The main functionality of a noise control booth is to eliminate the shop floor noise. We offer online & offline noise testing booth to test each & every piece of product.





Area of Application:

- Automotive sector
- Air conditioner manufacturing units
- Refrigeration units
- Fan, motor & Compressors manufacturing units
- Speaker and sound purity testing etc.





Products - Engine Test Room Acoustic

To perform accurate and repeatable testing of the product, manufacturers use Engine test cell that provide controlled acoustical environment for product testing and development.

Generally Acoustic Treatment to engine test cell prevents the flow of excessive noise from engine test chamber to nearby areas in automobile industry.

For accurate designing of Engine Test Cell Acoustics module our acousticians & engineers review the acoustic profile of engines.



Products - Anechoic Chamber

An anechoic chamber (an-echoic or non-echoing) is a room designed to stop reflections of sound waves. They are also insulated from exterior sources of noise.

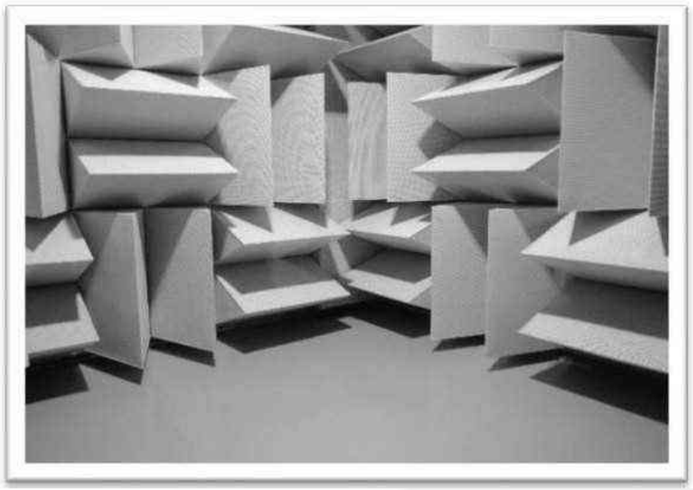
SEMI ANECHOIC CHAMBER

A room which create free field conditions but above a reflective plane. Above a certain frequency all sound waves that hit the walls or ceiling of the chamber will be absorbed.
This type of chamber normally used in vehicle testing with a rolling round so that the vehicle may be driven.









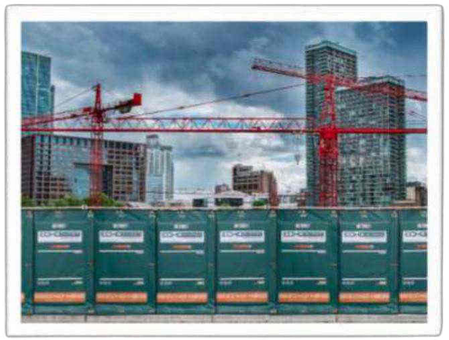
Products - Noise Barriers

We offer a full design, delivery and installation service, which can also include all necessary structural steelwork. Barriers can be erected by our own, trained personnel or installed by other contractors, end users etc.

Ares of Application:

- Mechanical Plants
- Roads, Metro & Railways
- Airport Boundaries
- Generators, Compressors and Chillers
- Construction
- Oil & Gas
- Refurbishments
- Maintenance Activities
- Outdoor & Indoor Events
- Other Areas like hospital, schools, airports, etc.





Products - Acoustic Louvers & Doors

Acoustic Louver has a sound baffle designed to allow airflow through ventilation openings while reducing the radiation of noise. Typical application for our acoustic louvers used in conjunction with machine and enclosures, sound barrier walls and sound control rooms to allow silenced airflow.



Our Acoustic screens and enclosures solve a wide range of environmental noise pollution problems emanating from mechanical plant and systems including:

- Chillers
- Motors
- Compressors
- Pumps
- Roof top plant rooms

Acoustic Doors:

We offer a range of Fire Retardant / Proof / Check Metal Doors Frames customized and accurate to customer specifications.







Product Matrix

INDUSTRIAL SEGMENT

- ANECHOIC CHAMBERS
- ACOUSTIC ENCLOSURES
- ENGINE TEST CELLS
- ONLINE TEST CHAMBERS
- NOISE BARRIERS
- WALL PANELS
- CEILING PANELS
- ACOUSTIC SEALS
- ACOUSTIC DOORS
- FIRE DOORS
- ACOUSTIC PARTITIONS
- ACOUSTIC UNDERLAY
- ACOUSTIC CONSULTANCY

- ENCLOSURES
- NOISE BARRIERS
- ANECHOIC CHAMBERS
- ONLINE TEST CELLS
- ENGINE TEST CELLS
- ACOUSTIC LINING
- FIRE RATED LETTER BOX
- ACOUSTIC LOUVERS
- SAND TRAP LOUVERS
- FIRE GLASS
- PORTABLE NOISE BARRIERS
- ACOUSTIC SEPTUM

COMMERCIAL SEGMENT

- CEILING PANELS
- WALL PANELS
- ACOUSTIC DOORS
- FIRE DOORS
- SLIDING FOLDING PARTITIONS
- VERTICLE FOLD PARTITONS
- MICRO PERFORATED PANELS
- CLOUDS AND BAFFLES
- PU FOAM PANELS
- ACOUSTICAL CONSULTANCY
- UNDERDECK INSULATION
- SOUND MASKING









Marquee Clients

Cinépolis
vivo
ncrtc
Hero
JSW Steel
DAIKIN AIR CONDITIONERS
NFC
isro
Hindustan Unilever Limited
MARUTI SUZUKI
AMITY UNIVERSITY
HAL
LG
GM General Motors
ACC cement
HAVELLS
TATA STEEL
DMRC
SAMSUNG
SAINT-GOBAIN
ICICI PRUDENTIAL LIFE INSURANCE
ACME interiors
SRS
Rail Vikas Nigam Limited (A Government of India Enterprise)
SUZUKI
HONDA
orient electric
agios
Mando
NASHRI
HP
JAYPEE GROUP
SBI
HYUNDAI
MRF
oppo
BOROSIL
Jaguar
BAJAJ
pepsi
motherson
HDG HEEHOON DESIGN GLOBAL







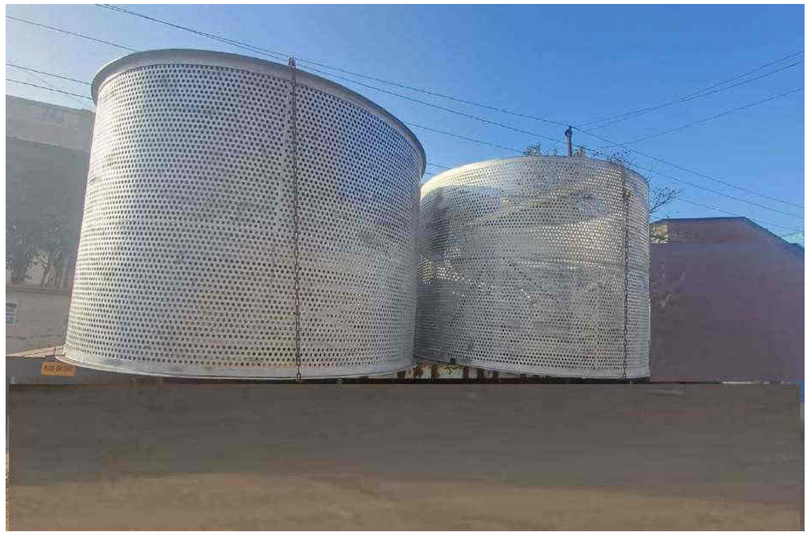




Defence Projects

HAL - KORAPUT





HAL - BANGALORE





HAL - BARRACKPORE



ASL - DRDO



HVAC & Power Projects

HAVELLS



NTPC



NTPC- CHENNAI



G.E.



HITACHI



IOCL





Financial Performance & Results Highlights

- H2 & FY’25 Financial Performance
- Management Commentary

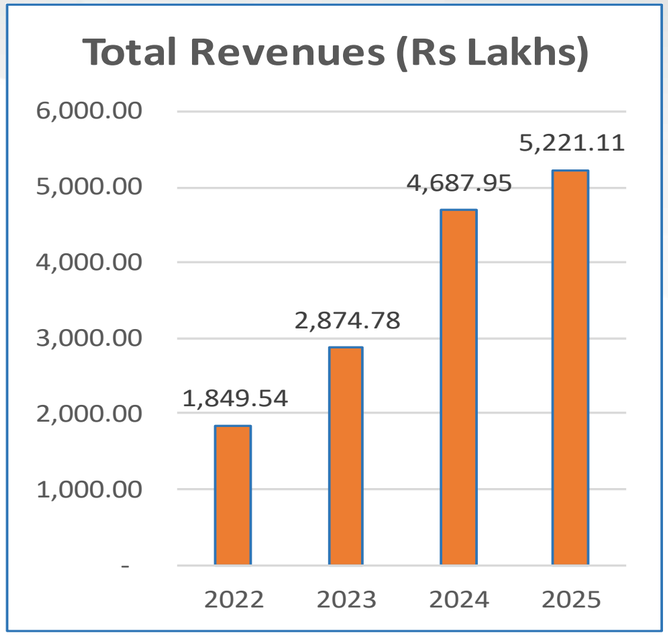
Our Transformative Journey of Growth

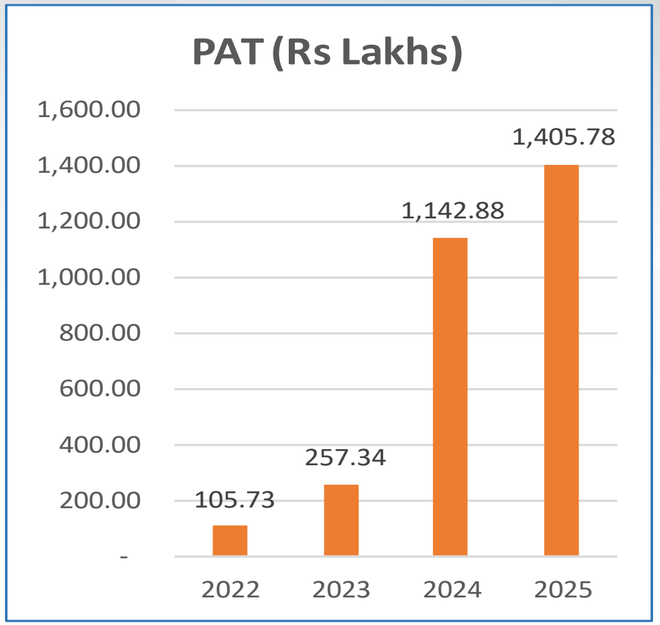
	2022	2023	2024	2025
Total Revenues (Rs Lakhs)	1,849.54	2,874.78	4,687.95	5,221.11
PAT (Rs Lakhs)	105.73	257.34	1,142.88	1,405.78
EBITDA (Rs Lakhs)	405.72	1,660.09	1,660.09	1,992.97
EBITDA margin (%)	21.94%	57.75%	35.41%	38.17%
PAT margin (%)	5.72%	8.95%	24.38%	26.92%
Growth in Total Revenue (%)	83.04%	55.43%	63.07%	11.37%
Growth in PAT (%)	51.68%	143.40%	344.12%	23.00%
Net Worth (Rs Lakhs)	404.3996	661.7349	1,960.62	6,390.39
Adjusted EPS*	2.15	3.52	6.08	7.48

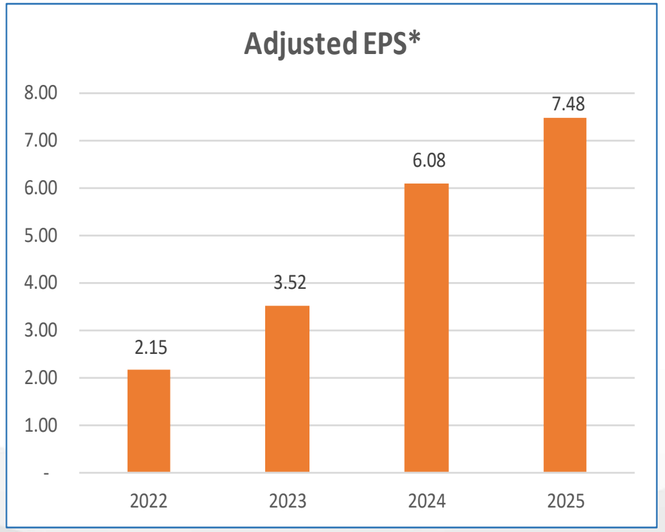
*for fair comparison EPS calculated on present issued Share Capital

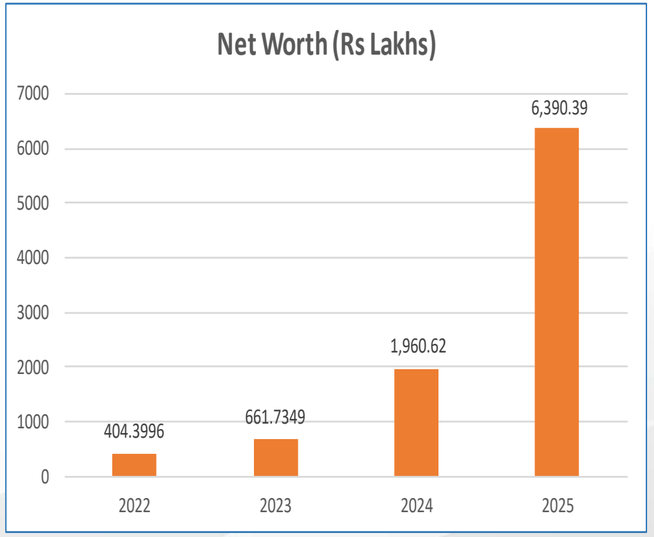
	2022	2023	2024	2025	2026P
Area (Sq. Ft.)	21,520	21,520	21,520	21,520	1,21,520
Capacity under use	60%	80%	100%	100%	

We are in process of making new Factory unit operational which will have total covered area of 100,000 sq. ft. (almost 5 times of existing unit) which will be partially operational by June 2025 and fully operational by December 2025. Our total manufacturing area shall be 121,520 sq. ft. (existing + new)









*for fair comparison EPS calculated on present issued Share Capital

Financial Performance: H2 2025 & FY 2025

(Amount in Lakhs)

	Particulars	Half Yearly Ended			Year Ended	
		Figures As At 31st March 2025-Audited	Figures As At 30th September 2024-Unaudited	Figures As At 31st March 2024-Audited	As At 31st March 2025-Audited	FIGURES AS AT 31.03.2024-Audited
I.	Revenue from Operations	3,130.68	1,630.49	2,754.14	4,761.17	4,623.98
II.	Other Income	415.61	44.33	47.19	459.94	63.97
III.	**Total Revenue**	3,546.29	**1,674.82**	**2,801.33**	**5,221.11**	**4,687.95**
IV.	**Expenses:**					
	Cost of Materials Consumed	1,248.76	892.22	1,120.69	2,140.98	2,250.01
	Changes in Inventories of Finished Goods, Work-in-Progress	68.98	(114.21)	(127.88)	(45.23)	(132.95)
	Employee Benefit Expense	305.10	272.67	219.59	577.77	412.65
	Financial Costs	51.05	80.50	49.75	131.55	79.00
	Depreciation and Amortization Expense	11.54	9.97	10.60	21.51	20.90
	Other Expenses	395.85	158.78	274.71	554.63	498.15
	Total Expenses	**2,081.27**	**1,299.93**	**1,547.45**	**3,381.20**	**3,127.77**
V.	Profit before Exceptional and Extraordinary Items and Tax (III-	1,465.03	374.88	1,253.87	1,839.91	1,560.18
VI.	Exceptional Items	-	-	-	-	-
VII.	Profit before Extraordinary Items and Tax (V-VI)	1,465.03	374.88	1,253.87	1,839.91	1,560.18
VIII.	Extraordinary Items	-	-	-	-	-
IX.	Profit before Tax (VII-VIII)	1,465.03	374.88	1,253.87	1,839.91	1,560.18
X.	Tax Expense:	-	-	-	-	-
	(1) Current Tax	341.16	90.01	337.24	431.17	414.33
	(2) Deferred Tax	1.55	1.41	1.49	2.96	2.97
XI.	Profit(Loss) from the perid from Continuing Operations	1,122.32	283.46	915.13	1,405.78	1,142.88
XII.	Profit/(Loss) from Discontinuing Operations	-	-	-	-	-
XIII.	Tax Expense of Discounting Operations	-	-	-	-	-
XIV.	Profit/(Loss) from Discontinuing Operations (XII-XIII)	-	-	-	-	-
XV.	Profit/(Loss) for the period (XI+XIV)	1,122.32	283.46	915.13	1,405.78	1,142.88
XVI.	**Earning per Eequity Share:**					
	(1) Basic	5.97	1.51	6.83*	7.48	8.54*
	(2) Diluted	5.97	1.51	6.83*	7.48	8.54*

*(*for fair comparison, On present issued Share Capital, EPS for HY 31 Mar 2024 is Rs 4.87 and FY ended 31 Mar 2024 is Rs 6.08)*

Our Balance Sheet

(Amount in Rs Lakhs)

PARTICULARS	Year Ended As At 31st March 2025- Audited	Year Ended As At 31st March 2024- Audited
EQUITY & LIABILITIES		
1) Shareholders' Fund		
(a) Share Capital	1,879.00	1,339.00
(b) Reserves and Surplus	4,511.39	621.62
(c) Money received against Share Warrants	-	-
(2) Non-Current Liabilities		
(a) Long-Term Borrowings	-	657.13
(b) Deferred Tax Liabilities (Net)	11.01	8.05
(c) Other Long Term Liabilities	-	-
(d) Long Term Provisions	-	-
(3) Current Liabilities		
(a) Short-Term Borrowings	816.60	240.50
(b) Trade Payables		
(A) Total outstanding dues of Micro Enterprises and Small Enterprises; and	25.86	3.39
(B) Total outstanding dues of Creditors other than Micro Enterprises and Small Enterprises	131.95	279.23
(c) Other Current Liabilities	287.33	304.23
(d) Short-Term Provisions	431.17	414.33
TOTAL (A)	**8,094.31**	**3,867.47**

(Amount in Rs Lakhs)

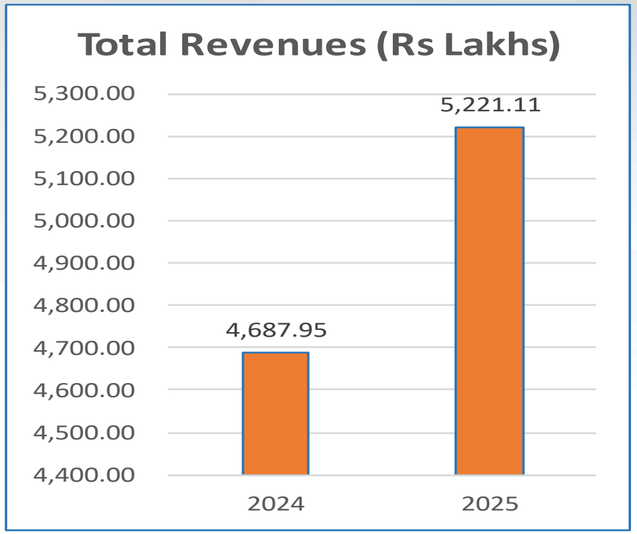
PARTICULARS	Year Ended As At 31st March 2025- Audited	Year Ended As At 31st March 2024- Audited
ASSETS		
(1) Non-Current Assets		
(a) Fixed Assets		
(i) Property, Plant and Equipments	900.62	995.22
(ii) Intangible Assets	-	
(iii) Capital Work-in-Progress	2,945.88	-
(iv) Intangible Assets under Development	-	-
(b) Non-Current Investments	39.30	3.52
(c) Deferred Tax Assets (Net)	-	-
(d) Long Term Loans and Advances	-	-
(e) Other Non-Current Assets	-	-
(2) Current assets		
(a) Current Investments	-	-
(b) Inventories	364.14	206.54
(c) Trade Receivables	2,753.49	1,822.49
(d) Cash and Cash Equivalents	376.57	22.15
(e) Short-Term Loans and Advances	78.72	652.17
(f) Other Current Assets	635.60	165.38
TOTAL (B)	**8,094.31**	**3,867.47**

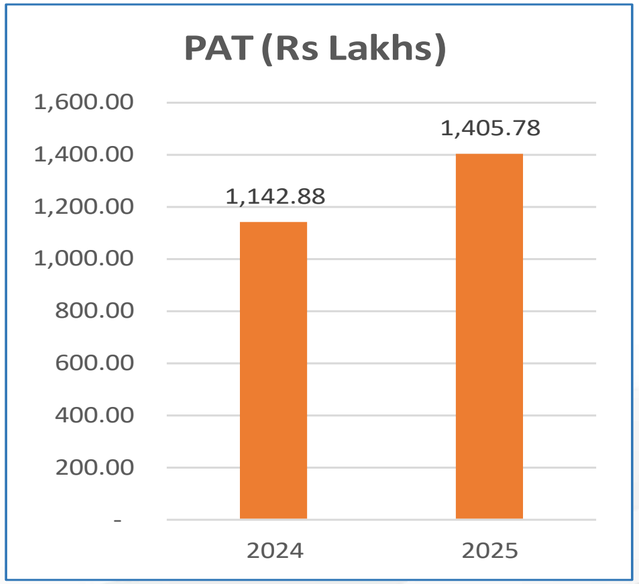
Our Profit and Loss Statement

(Amount in Lakhs)

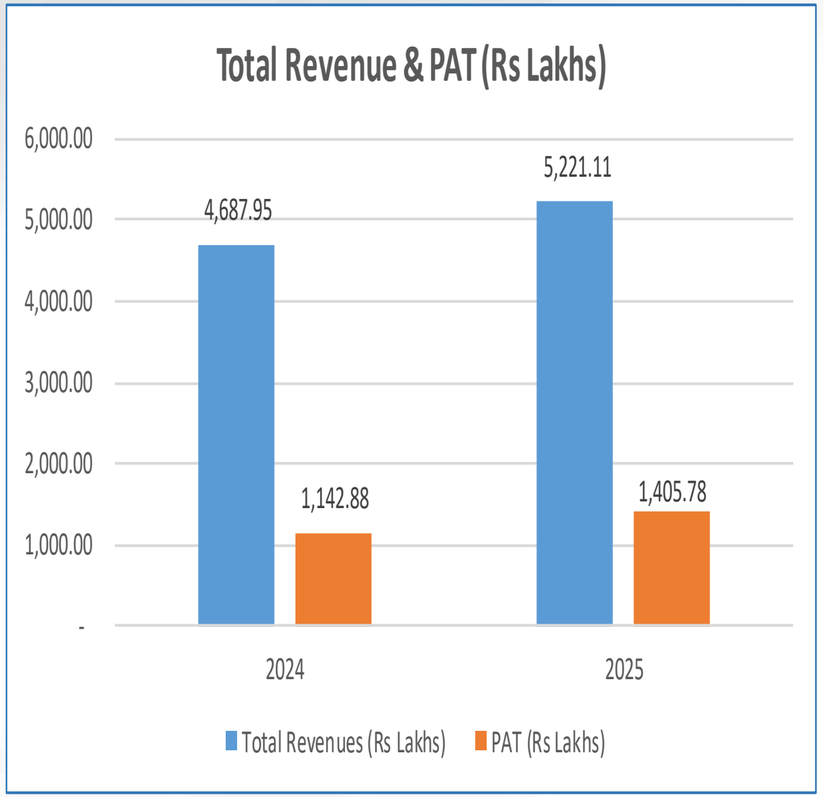
	Particulars	Year Ended	
		As At 31st March 2025-Audited	FIGURES AS AT 31.03.2024-Audited
I.	Revenue from Operations	4,761.17	4,623.98
II.	Other Income	459.94	63.97
III.	**Total Revenue**	**5,221.11**	**4,687.95**
IV.	**Expenses:**		
	Cost of Materials Consumed	2,140.98	2,250.01
	Changes in Inventories of Finished Goods, Work-in-Progress	(45.23)	(132.95)
	Employee Benefit Expense	577.77	412.65
	Financial Costs	131.55	79.00
	Depreciation and Amortization Expense	21.51	20.90
	Other Expenses	554.63	498.15
	Total Expenses	**3,381.20**	**3,127.77**
V.	Profit before Exceptional and Extraordinary Items and Tax (III-	1,839.91	1,560.18
VI.	Exceptional Items	-	-
VII.	Profit before Extraordinary Items and Tax (V-VI)	1,839.91	1,560.18
VIII.	Extraordinary Items	-	-
IX.	Profit before Tax (VII-VIII)	1,839.91	1,560.18
X.	Tax Expense:	-	-
	(1) Current Tax	431.17	414.33
	(2) Deferred Tax	2.96	2.97
XI.	Profit(Loss) from the perid from Continuing Operations	1,405.78	1,142.88
XII.	Profit/(Loss) from Discontinuing Operations	-	-
XIII.	Tax Expense of Discounting Operations	-	-
XIV.	Profit/(Loss) from Discontinuing Operations (XII-XIII)	-	-
XV.	Profit/(Loss) for the period (XI+XIV)	1,405.78	1,142.88
XVI.	**Earning per Eequity Share:**		
	(1) Basic	7.48	8.54*
	(2) Diluted	7.48	8.54*

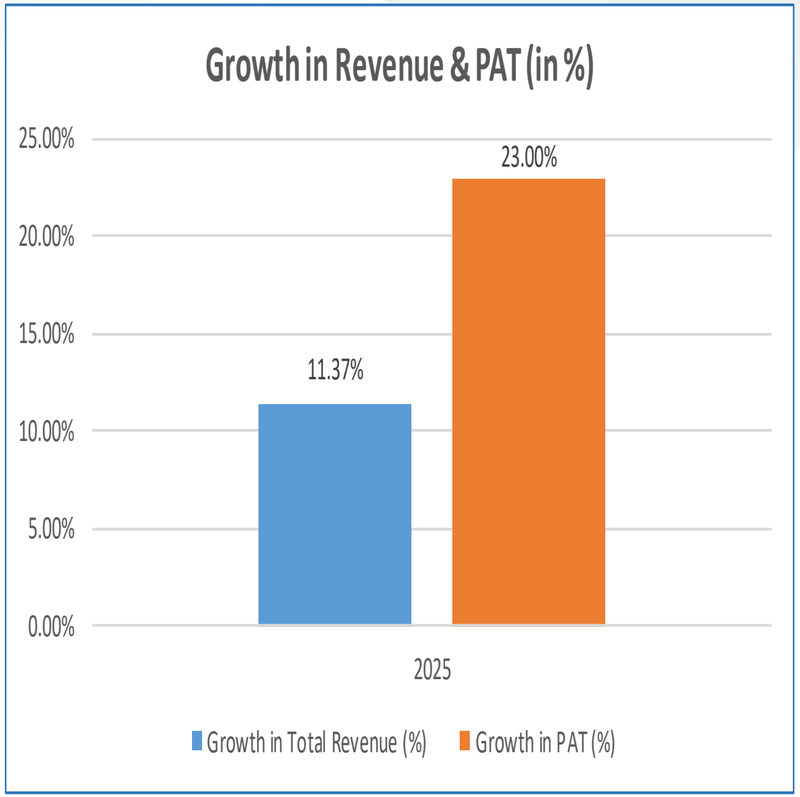
*(*for fair comparison, On present issued Share Capital, EPS for FY ended 31 Mar 2024 is Rs 6.08)*

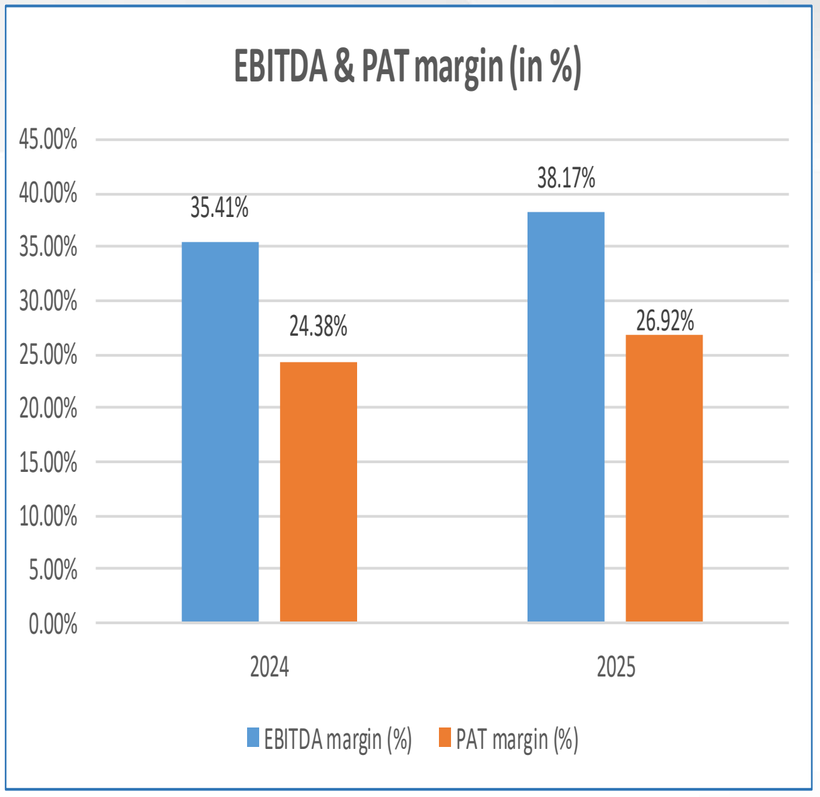




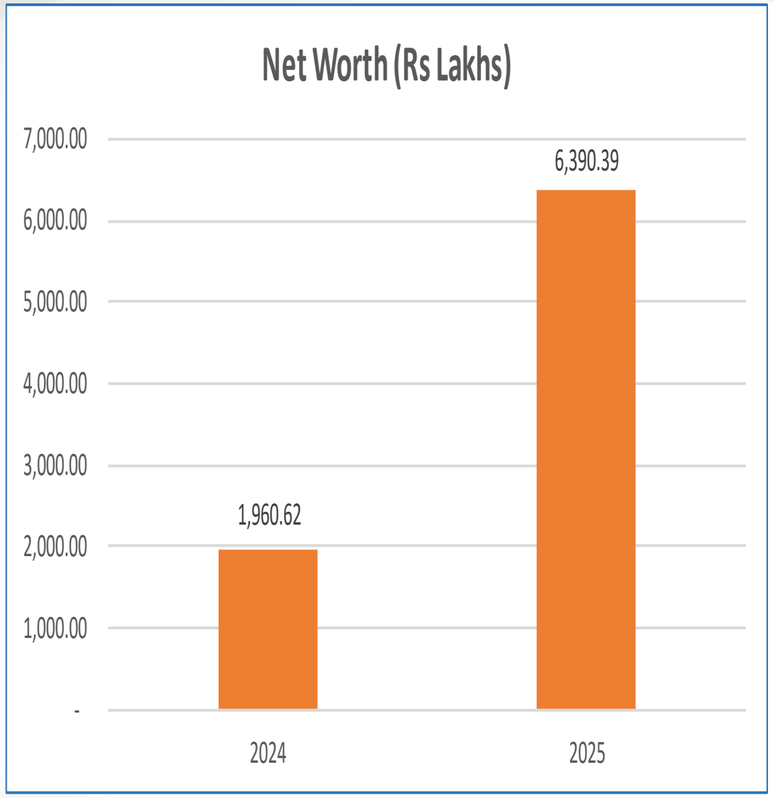
Key Ratios and Growth Trend

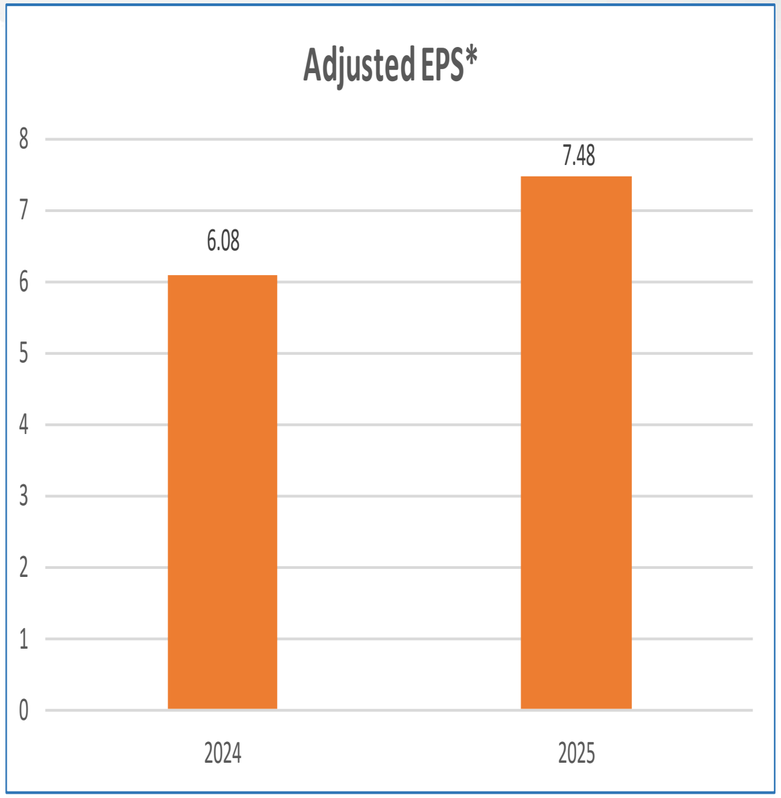






Key Ratios and Growth Trend





*for fair comparison EPS calculated on present issued Share Capital

Management Commentary



Mr. Manoj Kumar Gupta
Managing Director

1. Addressing the Growing Challenge of Noise Pollution

With rapid urbanization and industrialization, noise levels have increased significantly due to rising vehicular traffic, expanding road networks, metro connectivity, and construction activities. Recent studies highlight the adverse effects of noise pollution, including sleep disturbances, chronic health issues, and even fatalities in extreme cases.

While awareness and demand for noise control solutions are growing, the market lacks adequate retail-focused products. Recognizing this gap, our Company is developing innovative solutions to help consumers mitigate noise pollution in their homes.

2. Innovation Through Collaboration

We are proud to announce our partnership with **IIT Delhi** to develop advanced acoustic insulation products using recycled waste materials. This initiative holds significant potential, and we look forward to introducing ground breaking solutions to the market.

3. Capacity Expansion and Infrastructure Growth

To meet rising demand, we have expanded our production capabilities by acquiring a new **88,000 sq. ft. factory**, with plans to further extend it to **100,000 sq. ft.** in compliance with local regulations. The additional capacity will be **partially operational by June 2025** and **fully operational by December 2025**, ensuring enhanced production scalability.

Management Commentary



Mr. Manoj Kumar Gupta

Managing Director

4. Strengthening Operations for Future Growth

This year marks a pivotal phase for our Company as we scale operations and enter the B2C segment. To address new challenges, we have:

- Implemented a customized ERP system to streamline operations, execution, accounting, and delivery.
- Onboarded and trained new talent to bolster our workforce.

5. Leadership Development

To ensure long-term success, we are proactively building a strong second line of management. This transition is essential to handling larger, more complex orders and sustaining our growth trajectory.

6. Our Commitment to Stakeholders

We remain dedicated to creating long-term value for all stakeholders and sincerely appreciate the continued trust and support from our partners, employees, and customers.

As we move forward, we are confident that these strategic initiatives will position us for sustained growth and innovation in the years ahead.



Growth Drivers

- Introducing Soundproof Windows & Doors
- Collaboration with IIT-Delhi to develop new products
- Introducing B2C Vertical
- Targeting Defence Industry
- Enhancing Capacities & Robust Order book

Growing awareness of Noise pollution

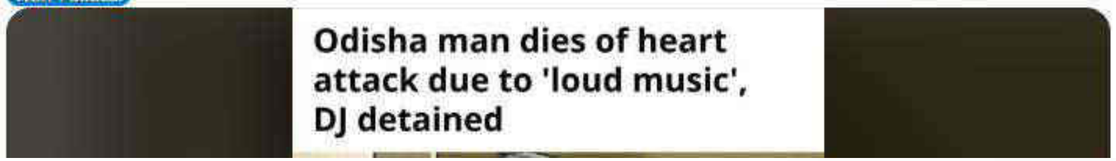
Silent Killer: When loud Noises turn deadly

Telangana: Man killed over loud music at wedding

News Desk | Posted by Mohammed Baleegh | Published: 25th March 2022 12:38 pm IST

Odisha man dies of heart attack due to loud music, DJ detained

Non-Political



Search

THE HINDU

Bhopal Police launch probe days after boy dies allegedly due to loud DJ music

The incident took place during an idol immersion procession when the 13-year-old, who was suffering from a heart condition, collapsed while dancing to the music; he later died in hospital due to heart failure

Published - October 18, 2024 11:06 pm IST - BHOPAL

Transportation noise exposure and cardiovascular mortality: 15-years of follow-up in a nationwide prospective cohort in Switzerland

Indian man, 40, suffers brain haemorrhage after exposure to loud DJ music: Report

By Mahipal Singh Chouhan

Sep 16, 2024 01:05 PM IST

A Chhattisgarh man suffered a brain haemorrhage linked to loud DJ music. Doctors warned of health risks from excessive noise.

The rapidly growing awareness of noise pollution is driving remarkable expansion in the market.

Introducing Soundproof Windows & Doors

Envirotech Mute – Newly Launched Sound Proof Windows & Doors

Envirotech Mute, is newly launched premium **soundproof windows and doors**, engineered to deliver unmatched acoustic performance and peace of mind.







ENVIROTECH MUTE

www.EnvirotechMute.com

Collaboration with IIT- Delhi

Collaboration with IIT-Delhi to Develop Acoustic Solutions Utilizing Waste

Envirotech® Systems Ltd, signed a Memorandum of Understanding (MoU) with the prestigious Indian Institute of Technology, Delhi (IIT-Delhi). This partnership aims to utilize the waste (agricultural, plastic, etc.) to revolutionize the acoustic solutions domain. This initiative not only aims to reduce environmental waste but also promotes sustainable manufacturing practices.

Key Highlights of the Collaboration:

- **Innovative Use of Waste Materials:** The newly developed solution will ensure durability, efficiency, and environmental sustainability.
- **Technology and Research**: IIT-Delhi will provide cutting-edge research and technical support, while Envirotech Systems Ltd will focus on manufacturing and market deployment.
- **Environmental Impact:** Expected to significantly reduce the environmental burden by repurposing the waste into valuable acoustic solutions, contributing to India's sustainability goals.

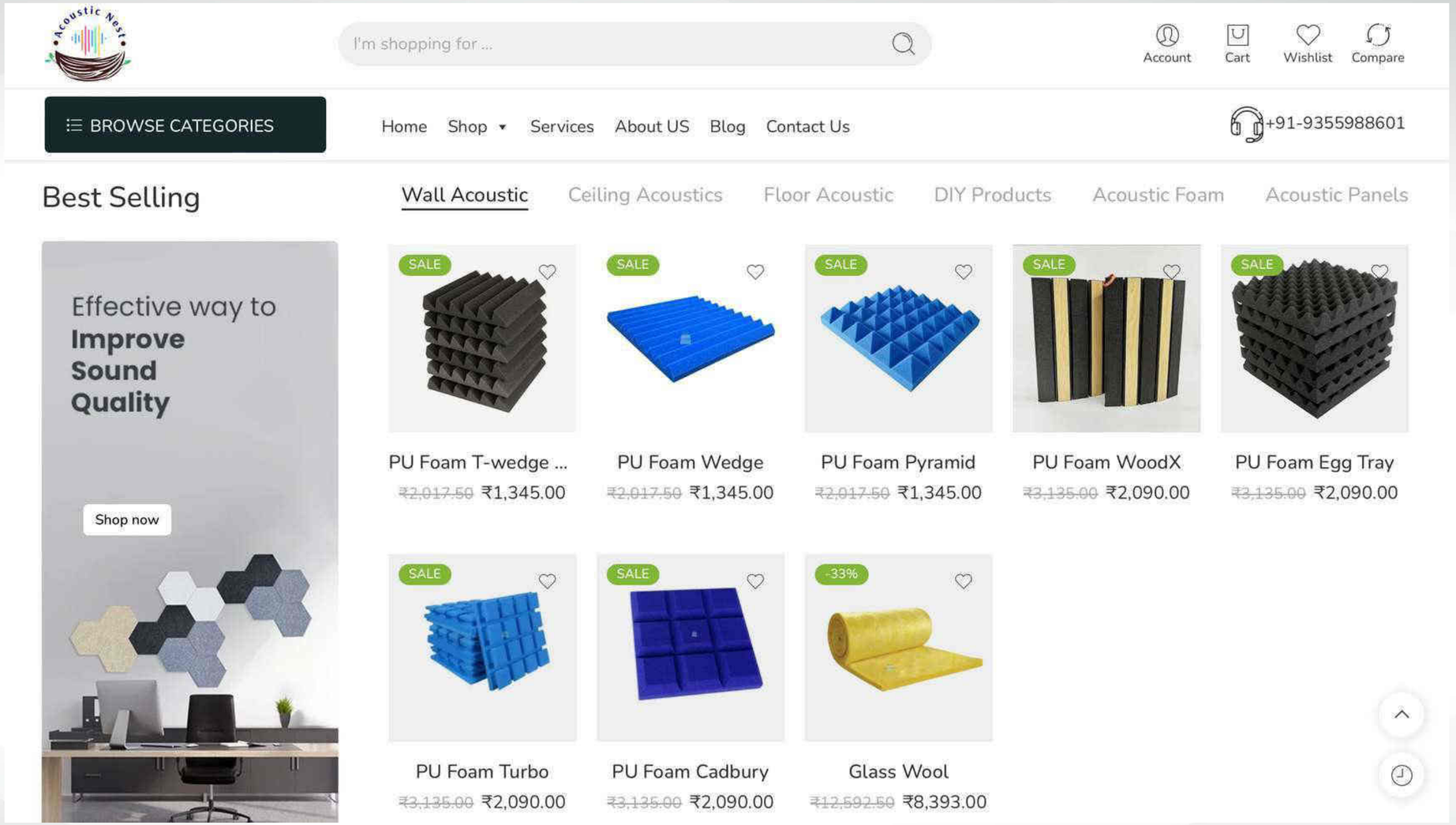
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Introducing B2C Vertical

www.Acousticsnest.com

- High demand for B2C products
- Clients across B2C industries like;
  - Hotels,
  - Residential Buildings,
  - Corporate Buildings,
  - Banquets,
  - Auditoriums,
  - And others. This
- segment contributes around 10% to revenues currently. We
- expect huge growth from this vertical.



Catering to Defence Industry

- High demand from defence industry
- High margin segment
- This segment contributed around 30% to revenues in FY24.
- We expect huge growth from this vertical.
- Providing specialized acoustic solutions like anechoic chambers, soundproof rooms, acoustic enclosures, and RF absorbers to DRDO labs, Hindustan Aeronautics Limited, Bharat Electronics, and Defence Research Institutes across India.
- These projects span key defense and research locations, including Hyderabad, Bangalore, Delhi, and Vishakhapatnam.

Our Clients

DRDO DEFENCE R&D ORGANISATION MINISTRY OF DEFENCE

HAL

DRDO DEFENCE R&D ORGANISATION MINISTRY OF DEFENCE MTRDC

भारत इलेक्ट्रॉनिक्स BHARAT ELECTRONICS QUALITY. TECHNOLOGY. INNOVATION.

डी आर डी ओ DEFENCE R&D ORGANISATION MINISTRY OF DEFENCE LRDE-DRDO

MILITARY ENGINEER SERVICES MINISTRY OF DEFENCE

Enhancing Capacities

Unit 1 & 2

Capacity:
21,520 Sq. Ft.

Utilisation:
~90-100%

Located in
Kasna, Greater
Noida

Unit 3

New Capacity added:
100,000Sq. Ft.

Partially Operational by June 2025

Located in
Kasna, Greater
Noida



Robust Orderbook

Order book as of April 2025 Rs 20 crores

Some of our Prestigious orders in hand :

Name of Party	Amount (Rs)
Gainwell	3,21,75,000
BALCO	3,02,50,000
Saint Gobain, Egypt	2,65,00,000
HAL Kanpur	2,07,86,152
Bold Rocchi	1,71,75,000
BHEL	1,33,64,406
Adani	1,09,25,560
Horiba	1,05,86,000
FS Compressors	72,50,000
Bhutan Government	61,60,107
Escorts	57,14,000
Rites	44,10,000
HAL	37,20,000
Total	**18,90,16,225**



Status update on New Manufacturing Facility





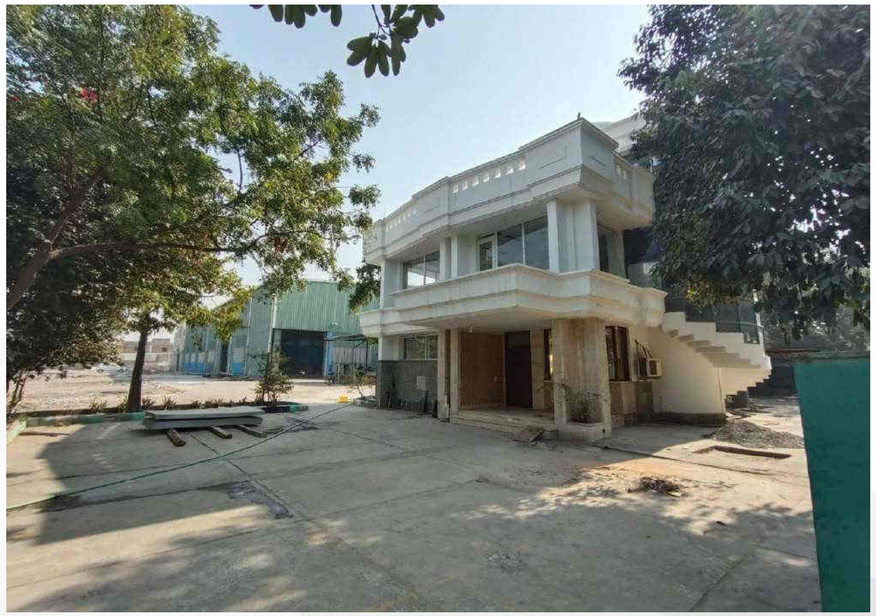












THANK YOU

Envirotech Systems Ltd.

www.EnvirotechLtd.com