Corporate Office
Unit No. 7, 5th Floor, Tower 2,
Capital Business Park, Sector 48,
Gurugram, Haryana 122001
Tel / Fax : +91 124 4896700

The Manager
Listing Department
The National Stock Exchange of India Limited
'Exchange Plaza', C-1 Block G,
Bandra Kurla complex,
Bandra (E), Mumbai 400051.

Date:**20.03.2025**

NSE Symbol: **K2INFRA**
ISIN: **INE0DEZ01013**

Dear Sir/ Madam,

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation

In reference to above captioned subject, enclosed herewith please find enclosed a copy of '**Investor Presentation'**. This is for your kind information and record.

We request to kindly take the same on record.

Thanking You,

Yours Faithfully,

For **K2 INFRAGEN LIMITED**

Jyoti Lakra
Digitally signed by Jyoti Lakra
Date: 2025.03.20 08:03:51 +05'30'

Jyoti Lakra
Company Secretary & Compliance Officer
Membership NO.: A37300

Place: Gurugram



K2 Infragen Limited

Engineering Progress, Empowering Growth.

Investor Presentation

SAFE HARBOUR

THIS INVESTOR PRESENTATION (IS NOT AN OFFER TO SELL ANY SECURITIES OR A SOLICITATION TO BUY ANY SECURITIES OF K2IL (THE "COMPANY") OR ITS SUBSIDIARIES (TOGETHER WITH THE COMPANY, THE "GROUP') The material that follows is an Investor Presentation of general background information about the Company's activities as at the date of the Investor Presentation or as otherwise indicated. It is information given in summary form and does not purport to be complete and it cannot be guaranteed that such information is true and accurate. This Investor Presentation has been prepared by and is the sole responsibility of the Company. By accessing this Investor Presentation, you are agreeing to be bound by the trading restrictions. It is for general information purposes only and should not be considered as a recommendation that any investor should subscribe to or purchase the Company's equity shares or other securities. This Investor Presentation includes statements that are, or may be deemed to be, "forward looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes"," estimates"," anticipates"," projects"," expects"," intends"," may"," will"," or " or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, aims, objectives, goals, future events or intentions. These forward- looking statements include all matters that are not historical facts. They appear in a number of places throughout this Investor Presentation and include statements regarding the Company's intentions, beliefs or current expectations concerning, amongst other things, its results or operations, financial condition, liquidity, prospects, growth, strategies and the industry in which the Company operates. By their nature, forward looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The factors which may affect the results contemplated by the forward looking statements could include, among others, future changes or developments in the Group's business, (the Group's regulatory and competitive environment, and (political, economic, legal and social conditions in India or the jurisdictions in which our Group operates. Forward looking statements are not guarantees of future performance including.

Topic Highlights

01 Vision

02 Leadership

03 Key Sectors

04 Company Overview

05 Industry Overview

06 Financial Overview

07 Growth & Operational Strategy

08 Executional Strategy

09 CSR

Our Vision



"Enhance existing service deliverables and Influence future growth & development with Beneficial Partnerships building India's Infrastructure landscape."

Our Management



Pankaj Sharma
Founder & MD

Mr. Pankaj Sharma, 45, is the Promoter and Managing Director of the Company. He was appointed as an Executive Director on February 14, 2018, and later designated as Managing Director for a five-year term starting September 1, 2023.

He holds a Bachelor's degree in Electronics Engineering from Nagpur University and a Post Graduate Diploma in Business Management (Marketing) from the School of Management Sciences, Varanasi. With over 20 years of experience in the power, construction, and infrastructure sectors, he has held key roles at Aster Infrastructure Services, ICOMM Tele, Wireless-TT Info Services, and XCEL Telecom.

In addition, he serves as Director & Chief Business Development Officer at Ardom Towergen Private Limited, where he oversees sales, business development, M&A initiatives, and strategic service innovations.

Our Management



DK Valecha
Director

Mr. D.K. Valecha, an Electrical Engineering graduate from NIT Kurukshetra, has over 40 years of experience in the power sector. He has held key roles at NTPC, Power Grid, and top MNCs.

As Executive Director at Power Grid, he led teams in designing and executing transmission projects up to 765kV, including India's first 765kV system and cross-country high-voltage corridors. His expertise spans project execution, engineering, and power sector strategy.



Naresh Kumar
Director

Mr. Naresh, a dynamic Civil Engineering professional, brings 26 years of experience in the infrastructure sector. He specializes in project planning, execution, and coordination, ensuring seamless operations through effective manpower acquisition, vendor management, and logistics planning
.
He has held key roles at HG Infra Engineering, GVR Infra, Varaha Infra, and Brahmaputra Infratech, successfully completing major projects, including National Highways 11, 89, and 95.



Priya Sharma
Director

Ms. Priya Sharma, 41, is the Promoter and Executive Director of the Company. She joined as a Non-Executive Director on October 27, 2016, and became Executive Director on September 29, 2017.

She holds a Bachelor's in Science from IGNOU, New Delhi, and an MBA from Uttar Pradesh Technical University. Previously, she worked as a Sales Executive leading the education department at Hindustan Times.

Our Management



Neeraj Kumar Bansal
Non-Executive Director

Mr. Neeraj Kumar Bansal, Director of the Company, holds a B.Tech in Mechanical Engineering from IIT Kanpur and has 28+ years of experience in power construction and infrastructure.

He has worked with G R Infraprojects, Era Infra, Shekhawati Transmission, and TPG Constructions, managing business strategy, development, project execution, cost estimation, tendering, and operations.



Vineet Sharma
Head Business Strategy & Corporate Affairs

Vineet, a Science graduate with a Master's in Marketing & International Business, has 15 years of experience in business development, corporate strategy, and P&L management across telecom, infrastructure, defense, aerospace, and smart cities.

He has worked with Aircel, Tata Teleservices, L&T-backed Ardom Telecom, and Velmenni, driving growth for startups and diversified businesses. He carries experience of enabling and managing complex wireless communication projects accross US, Europe & Asia. Now, he leads strategy & corporate affairs at K2 Infragen.



Priyanka Pareek
Chief Finance Officer

Ms. Priyanka Pareek, 34, became CFO of K2 Infragen on September 27, 2023. A Chartered Accountant with 10+ years in audit and finance, she has worked with Deloitte, Mazars, ASA & Associates, and KrayMan Consultants.

She leads tax compliance, accounting, budgeting, cost analysis, bank liaison, fund planning, MIS reporting, and statutory audits, leveraging her industry expertise to drive growth.

Our Management



Ajai Kumar Singh Chauhan
Independent Director

Appointed as an Independent Director on October 10, 2023, he is the President & Head of Contracts Management at GR Infraprojects Ltd. A Civil Engineering graduate from Aligarh Muslim University, he holds memberships in key industry bodies, including the Indian Roads Congress and Chartered Institute of Arbitrators.

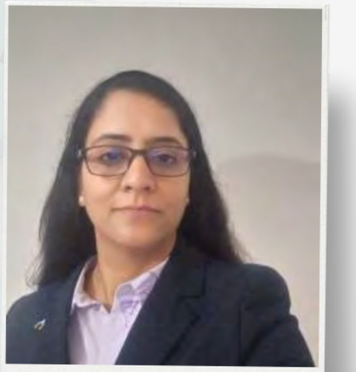
With 38+ years in highway and bridge engineering, project management, and contracts, he previously held key roles at Pink City Expressway and RITES Limited.



Sagar Bhatia
Independent Director

Appointed as an Independent Director on October 10, 2023, he has 16+ years of experience in corporate governance and compliance. He was Senior Manager (Corporate Legal) at Midland Credit Management and Company Secretary at Standard Electricals.

A law graduate from Swami Vivekanand Law College (Ch. Charan Singh University), he is a distinguished member of The Institute of Company Secretaries of India, with expertise in compliance for public and private companies.



Shipra Sharma
Independent Director

Appointed as an Independent Director on October 10, 2023, she holds an MBA from Barkatullah Vishwavidyalaya and a Diploma in HR from NMIMS.

With 13+ years in HR, she has worked at Unitech Limited and Krayman Consultants LLP, specializing in staffing, talent acquisition, retention, and strategic HR management.

Our Sectors



Roads & Bridges



Building Construction



Power Infrastructure Projects



Water Supply Infrastructure



Clean Energy - Solar (EPC & IPP)



Railways

Business Overview

- **Company:** Founded in 2015, K2 Infragen Limited (K2IL) is the flagship company of the K2 Group, specializing in engineering and core infrastructure.
- **Leadership:** Focused on high corporate governance, K2IL is a board-driven company under the leadership of Mr. Pankaj Sharma, MD & Founder, committed to ethical growth, innovation, and redefining India's infrastructure landscape.
- **EPC Expertise:** A leading Engineering, Procurement & Construction (EPC) company, operating in Roads & Bridges, Power Transmission & Distribution, Railways, Water Supply, and Building Construction.
- **Geographical Presence:** Successfully executing projects across nine states, including Gujarat, Haryana, UP, MP, Rajasthan, Odisha, Bihar, Karnataka, and Delhi.

Business Overview

- **Key Clientele:** Working for major organizations like NHAI, PWD (MP & Rajasthan), North Western Railways, L&T, TATA, Hindustan Copper Ltd, Dilip Buildcon, GR Infra, and Vindhya Telelinks.
- **Public Sector Projects:** Includes ongoing work with NHAI, North Western Railway, Hindustan Copper Ltd, and MP State PWD, contributing to national infrastructure development.
- **Private Sector & Future Expansions:** Expanding into large-scale solar projects and planning for the IPP (Independent Power Producer) model, strengthening its presence in the renewable energy sector.
- **Commitment to Quality:** Focused on timely project completion, engineering excellence, and exceeding client expectations.

Business Overview

Core Competencies

- Expertise in water supply, roadways, railways, and power transmission projects.
- Integrated project delivery from design to execution.

Project Portfolio

- Roads: Major highway projects in Madhya Pradesh, Uttar Pradesh & Gujrat.
- Railways: Electrification development in North India [Rajasthan].
- Power: High-voltage power lines and substations in Madhya Pradesh.
- Water: Water supply project in Uttar Pradesh.

Industry Overview

Sector Analysis

- India's infrastructure push through National Infrastructure Pipeline (NIP): $1.5 trillion investment opportunities.
- Growing demand for modern urban infrastructure and renewable energy projects.

Relevance to K2 Infragen

- Well-poised to benefit from government projects like Bharatmala Pariyojana, NHDP,NEP – II, 24*7 Power for All Agenda, Railway expansion schemes, Renewable Energy schemes like Kusum Yojna and water supply projects under Jal Jeevan Mission and Amrut Yojna.

Competitive Landscape

- Positioned alongside industry leaders like GR Infra, Oriana Power, Navyuga, L&T but creating a niche while operating in all the domains of infrastructure, enabling synergy benefits, and better EBIDTA margins.

Financial Highlights

Performance Metrics (in Rs. lakh)

FY24 Revenue
Rs. 10,871.82 (YoY growth: 63.35%).

EBITDA
Rs. 2,142.60 (EBITDA Margin: 10.57%).

PAT
Rs. 1,250.20 (PAT Margin: 10.83%).

Balance Sheet

Healthy debt-equity ratio at **0.56 %.**

Strong liquidity with Rs. **1,579.86 Lakhs** in cash reserves.

Key Ratios

Return on Equity (ROE) **42.42%.**

Average Working CapitalDays **215 days** (March 24 & September 24).

***K2 Infragen Limited has received an extended credit facility sanction of Rs. 25 crore from HDFC Bank, increasing its total sanctioned limit to Rs. <90 crore.**

Projection FY27

1250+ Cr
Order Book

450 Cr
Revenue

36 Cr
PAT

*Expected Projection Target

Order Book

Under Execution: Rs. 547.43 Cr
Unexecuted: Rs. 327 Cr



Roads
(64.23%)

Water Supply
(17.99%)

Power
(10.37%)

Railways
(7.13%)

Civil Work Projects
(0.23%)

Sectoral Distribution

*As of March 15

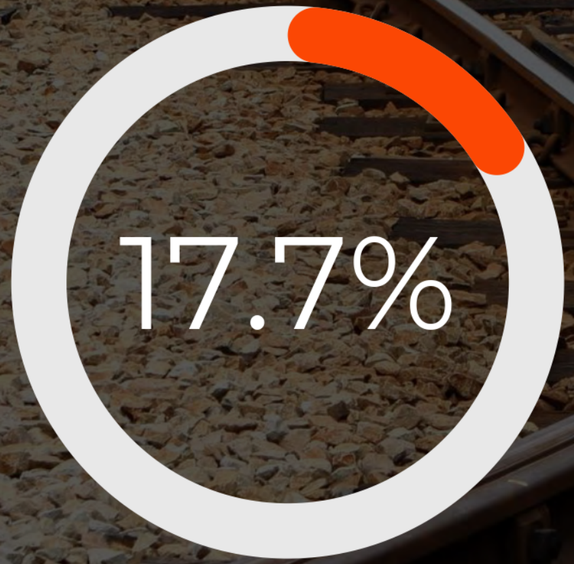
Sectoral Distribution



Roads & Bridges

Total Order Value
222.46 Cr
Unexecuted
210.03 Cr

Sectoral Distribution



Railways

Total Order Value
28.32 Cr
Unexecuted
23.32 Cr

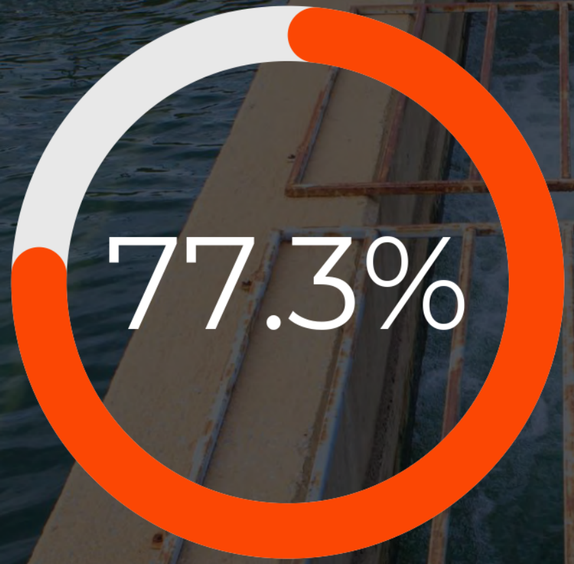
Sectoral Distribution



Power

Total Order Value
35.13 Cr
Unexecuted
34.06 Cr

Sectoral Distribution



Water Supply

Total Order Value
259.03 Cr
Unexecuted
58.83 Cr

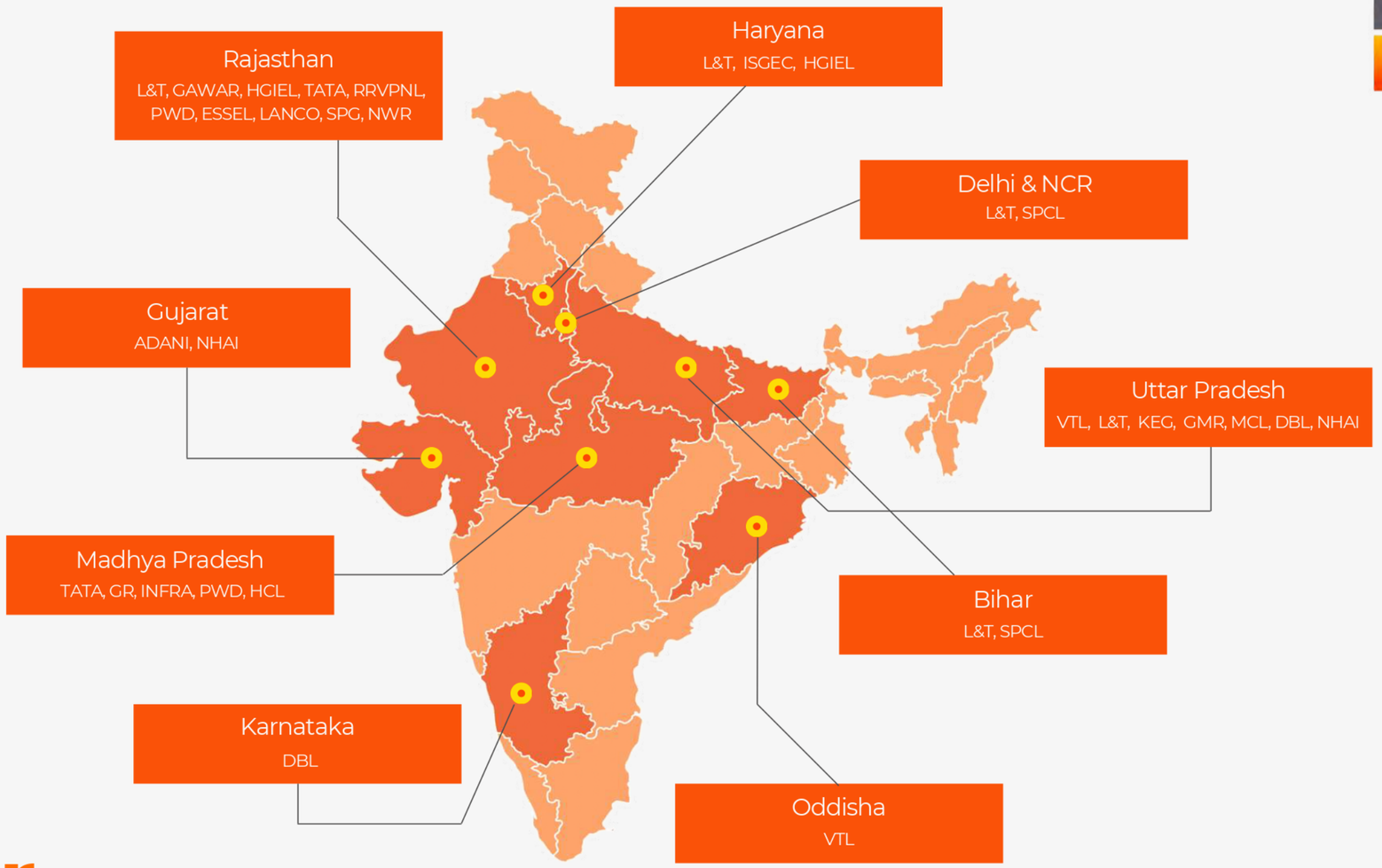
Sectoral Distribution



Civil Work Projects

Total Order Value
2.4 Cr
Unexecuted
0.75 Cr

Order Book by Region & Sector



Growth Sectors & Geographies

Expansion in Power Transmission & Distribution: Bidding for Rs. 200 Cr projects as a lead bidder.

Renewable Energy & IPP Model: Expanding Solar EPC with a strong order pipeline of Rs. 120 Cr and also planning to develop & operate renewable energy assets under the IPP model.

Growth Sectors & Geographies

Road Infrastructure Growth: Targeting major road projects in Gujarat, Uttar Pradesh, and Maharashtra, including Hybrid Annuity Model (HAM) projects through JV biddings. An additional Rs. 80 Cr targeted by March 2025.

Strategic Diversification: Strengthening presence across core infrastructure sectors, ensuring sustainable growth and long-term business expansion.

Sustainability Initiatives: Committed to climate-resilient infrastructure, integrating renewable solar energy into projects and striving for net-zero energy usage.

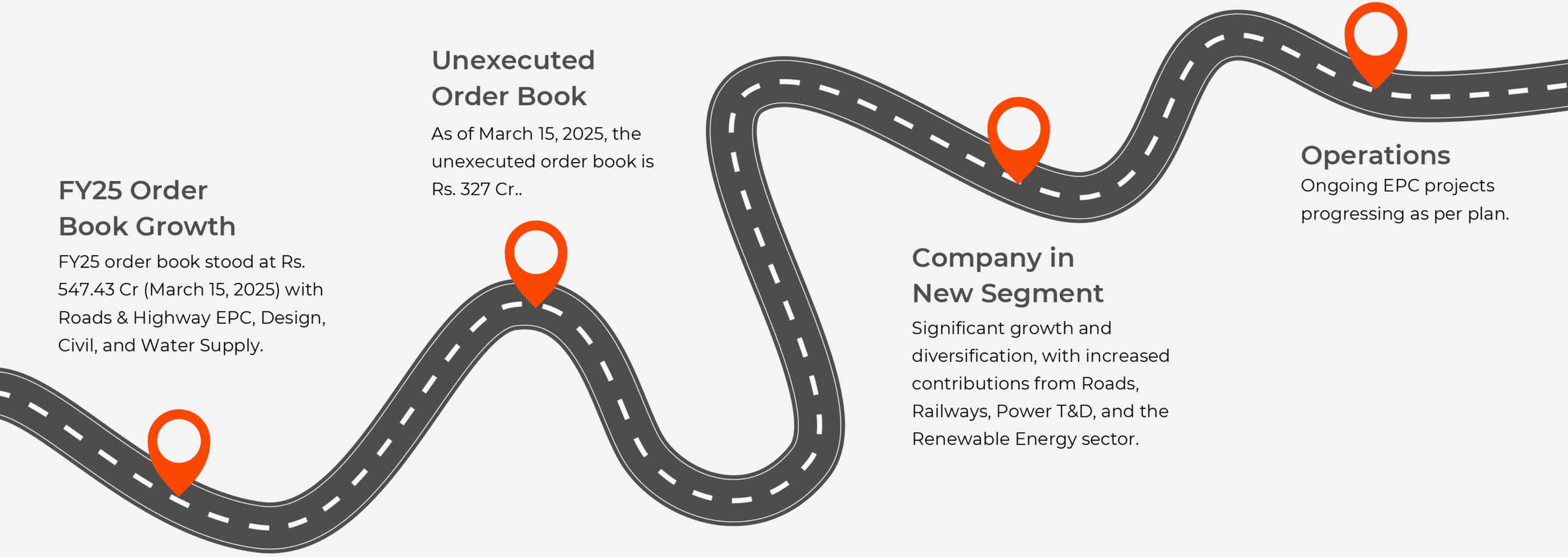
Growth Roadmap

FY25 Order Book Growth

FY25 order book stood at Rs. 547.43 Cr (March 15, 2025) with Roads & Highway EPC, Design, Civil, and Water Supply.

Unexecuted Order Book

As of March 15, 2025, the unexecuted order book is Rs. 327 Cr..



Company in New Segment

Significant growth and diversification, with increased contributions from Roads, Railways, Power T&D, and the Renewable Energy sector.

Operations

Ongoing EPC projects progressing as per plan.

Growth Strategy

Focus Areas

- Expanding into renewable energy projects like solar and wind.
- Direct bidding in Transmission and Railway segments.
- JV bidding for Roads & other large EPC projects.

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Technology Investments

- Adoption of AI and IoT for real-time project monitoring.

Capex Plans

- Rs. 12 Cr planned for machinery upgrades.





125+
Skilled Employees



7+
ongoing projects in 9 states

Operational Updates

- **Core Business Segments:** Operates in Roads & Bridges, Power Transmission & Distribution (with Substation Developments), Railways (Overhead Electrification), Water Supply Projects, and Civil Building Construction.

- **Renewable Energy Expansion:** Recently entered the Solar EPC sector and plans to operate under the IPP model to develop renewable energy assets.

Operational Efficiency



Achieved 83% on-time project delivery rate in FY25.

Key Strength

Proven Execution Capabilities.

Key Strength



Advanced Technology Adoption.

Key Strength



Strategic Client Relationships.

Execution Capabilities

- State-of-the-art machinery fleet (45+ units).
- Skilled workforce with advanced project management tools.

Capex Plans

- Rs. 12 Cr planned for machinery upgrades.



Projects

Ongoing Projects:

Seven active projects across roads, power transmission, railways and civil building construction.

Key Projects include:

- Highway Project in Gujarat (Rs. 142 Cr project value).
- Highway Project in Uttar Pradesh (Rs. 48 Cr project value).
- Augmentation of 132 KVA Power Transmission Substation in Madhya Pradesh (Rs. 34.6 Cr project value).
- Railways OHE Project in Rajasthan (Rs. 33 Cr Project Value).
- Railway Over Bridge is in Madhya Pradesh. (Rs. 24 Cr Project Value).
- Jal Jeevan Mission in Uttar Pardesh (Rs. 200 Cr Project Value).



Corporate Social Responsibilities

Social

- Employment generation in rural areas.
- CSR Initiatives: Funding education and healthcare in project regions.

1. We have launched cancer prevention vaccine drives across various project locations in year 2024.
2. CSR contribution spent of Rs. 10.85 Lakhs.



Corporate Governance

Governance

- **Strong Internal Controls & Transparency:** Ensures robust internal processes, compliance, and operational transparency to maintain efficiency and accountability.
- **HR Management System – Keka:** Implements Keka HRMS for seamless payroll, employee management, and HR operations, enhancing workforce efficiency.
- **Professional Internal Auditors:** Engages experienced internal auditors to uphold financial integrity, risk management, and compliance with industry standards.
- **Board-Driven Leadership:** K2IL operates as a board-run company, ensuring strategic decision-making, accountability, and long-term vision.



Systems And Processes

Statutory Auditor
S.N. Dhawan & Co. LLP (Mazars India)

Internal Auditors

Secretarial Auditors

Registrar & Transfer Agent

Banks To The Company

Risk & Compliance Management

Enterprise Resource Planning

Human Resources

Shaping India’s Infrastructure Future

Contact Information

Vineet Sharma

Head Business Strategy & Corporate Affairs

Email: vineet@k2corp.in




THANK YOU