SUMIT™
GROUP
Creating Value. Building Trust.
BUILDERS & DEVELOPERS

18th February, 2025

To,
The Manager,
Listing Department,
The National Stock Exchange of India Limited,
'Exchange Plaza', C-1 Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400051

NSE Symbol: SUMIT
ISIN: INE748Z01013

Sub: Investor Presentation for the Q3 & 9 Month Unaudited Financial Statements of Sumit Woods Limited.

Dear Sir/Madam,

Pursuant to Regulations 30 of SEBI (LODR) Regulations, 2015, we would like to inform you that the management of the Company have provided an Investor presentation enclosed herewith on the Q3 & 9 Month Unaudited Financial Statements and does not involve any forward-looking statements or unpublished price sensitive information.

Kindly take the same on your record and oblige.

Thanking You,

Yours faithfully,

For SUMIT WOODS LIMITED

REKHA JAYESH BAGDA
Digitally signed by REKHA JAYESH BAGDA
Date: 2025.02.18 11:32:01 +05'30'

SUMIT WOODS LIMITED
CIN No.: L36101MH1997PLC152192

Rekha Bagda
Company Secretary

SUMIT GROUP
Creating Value. Building Trust.
Builders & Developers

SUMIT
NSE LISTED COMPANY

Sumit Woods Limited

Q3 & 9M Investor Presentation



Disclaimer

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

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Consolidated Profit & Loss Statement

(In ₹ Cr)

Particulars	Q3 FY25	Q3 FY24
Net Sales	29.81	42.85
Other Income	1.09	0.51
Total Income	**30.90**	**43.36**
Total Expenditure	25.10	35.55
EBIDTA	**5.85**	**7.81**
EBITDA Margin	**18.94%**	**15.28%**
Interest	1.90	4.04
Depreciation	0.13	0.15
PBT	**3.83**	**3.62**
TAX Expense (Including Deferred Tax)	1.80	1.35
PAT	**2.03**	**2.27**
PAT Margin	**6.56%**	**5.24%**

Particulars	9M FY25	9M FY24
Net Sales	107.91	115.06
Other Income	2.37	1.44
Total Income	**110.28**	**116.50**
Total Expenditure	93.22	96.90
EBIDTA	**16.85**	**19.58**
EBITDA Margin	**15.28%**	**16.81%**
Interest	8.12	12.29
Depreciation	0.38	0.44
PBT	**8.35**	**6.84**
TAX Expense (Including Deferred Tax)	2.06	2.01
PAT	**6.29**	**4.83**
PAT Margin	**5.70%**	**4.15%**

Standalone Profit & Loss Statement

(In ₹ Cr)

Particulars	Q3 FY25	Q3 FY24
Net Sales	25.58	17.15
Other Income	1.04	0.43
Total Income	**26.62**	**17.58**
Total Expenditure	22.68	13.52
EBIDTA	**3.94**	**4.06**
EBITDA Margin	**14.80%**	**23.11%**
Interest	1.77	2.71
Depreciation	0.08	0.11
PBT	**2.09**	**1.24**
TAX Expense (Including Deferred Tax)	1.09	-0.02
PAT	**1.00**	**1.26**
PAT Margin	**3.76%**	**7.18%**

Particulars	9M FY25	9M FY24
Net Sales	65.17	46.40
Other Income	2.57	1.18
Total Income	**67.74**	**47.58**
Total Expenditure	53.06	34.12
EBIDTA	**14.68**	**13.46**
EBITDA Margin	**21.67%**	**28.29%**
Interest	6.99	8.16
Depreciation	0.25	0.31
PBT	**7.44**	**4.99**
TAX Expense (Including Deferred Tax)	1.41	-0.02
PAT	**6.03**	**5.01**
PAT Margin	**8.90%**	**10.53%**

Management Comment On The Financial Performance Of Q3 & 9M FY25

"We are pleased to share that our Q3 & 9M FY25 performance has been consistent, demonstrating our resilience and focus on execution in a dynamic market environment. While the overall sector has faced challenges, we remain optimistic about the future.

The Reserve Bank of India's recent rate cut is expected to positively impact affordability and demand in the real estate sector, providing a strong foundation for growth. Additionally, the revised income tax slabs with expanded thresholds are expected to enhance disposable incomes, ensuring more taxpayers benefit from lower rates, which could further stimulate housing demand. We are particularly excited about our robust pipeline of new projects, with significant launches expected in the coming quarters. As we expand, our commitment to sustainability remains at the core of our operations. We continue to integrate environmentally responsible practices and innovative designs to deliver value to our customers and contribute to a greener future.

With these efforts and improving market conditions, we are confident in our ability to deliver strong outcomes and drive long-term value. We look forward to a promising year ahead."

39 Years Of Building Trust & Transforming Spaces: Company Overview

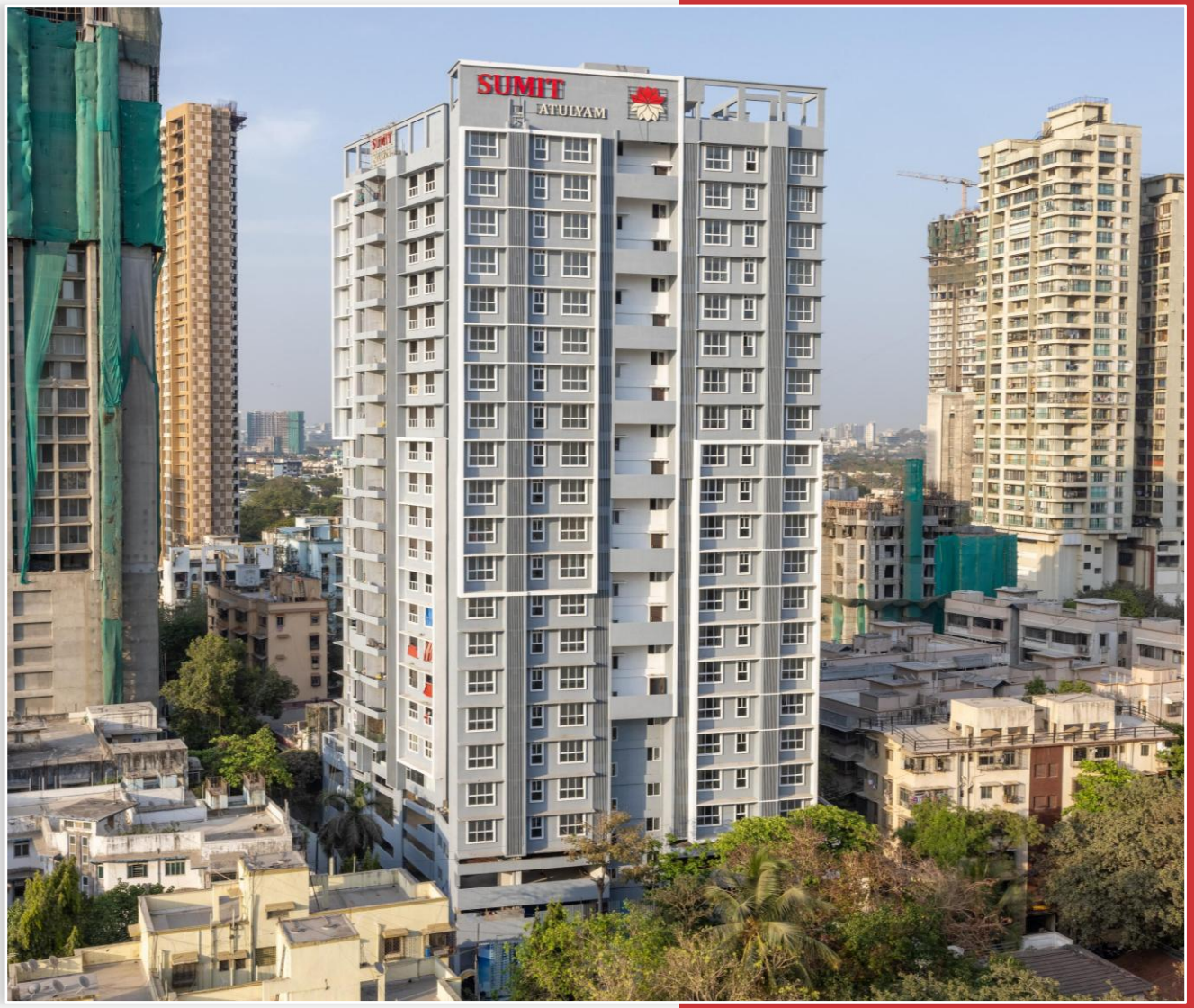
Established in 1986 by industry visionaries Mr. Subodh Nemlekar and Mr. Mitaram Jangid, Sumit Group has become a symbol of precision and excellence in real estate development. With nearly four decades of experience, the company has established itself as one of Mumbai and Goa's most trusted developers, delivering quality projects that meet the highest design and construction standards.

Over the years, Sumit Group has completed 65+ projects, encompassing a total built-up area of more than 50 lakh square feet approx, while rehabilitating thousands of families.

Since its inception, Sumit Group has steadfastly committed to enhancing urban living spaces.
The company's journey is marked by remarkable residential and commercial real estate achievements, with its projects extending across Mumbai—from Virar to Churchgate—and Goa.

Sumit Group's expertise spans diverse development segments, including:
`*Open Plots/Freehold Land *Society Redevelopment *SRA (Slum Rehabilitation Authority) Projects *MHADA (Maharashtra Housing and Area Development Authority) Developments *Collector's Land Projects *Amenity Plots *Projects developed under various DCPR schemes, like 33-5, 33-7, 33-9, 33-11, and 33-12 schemes.

Currently, the group is actively engaged in key projects , namely, Sumit Gurukrishna (Ville Parle), Hedavkar Wadi No. 1 (Prabhadevi) and Sumit KMR Param (Borivali West),) each reflecting the company's commitment to excellence. Backed by a team of experienced professionals.



Actual image – Sumit Atulyam, Matunga West

Every Milestone, A Story Of Progress : Key Highlights

39+
Years Of Real Estate Excellence

50+
Lakh Sq Ft Space Delivered

7,000+
Happy Families

65+
Projects Delivered with OCs

2
Townships

15+ Lakh Sq Ft
Under Construction

3
Ongoing Projects

7
Upcoming Projects

MEMBER of
CREDAI-MCHI, NAREDCO & BDA

2018
NSE Listing

100+
Employees

FY24
Revenue ₹ 180 Cr
EBITDA ₹ 31 Cr
Net Profit ₹ 10 Cr



Actual image, sample flat -Sumit Lata, Sion

Guiding Principles For Sustainable Growth

Mission

To set new standards in eco-friendly living, providing comfort and convenience to the entire community. By focusing on sustainable development, we aim to create lifestyle-enhancing benchmarks that not only meet the needs of today but also ensure a greener and more harmonious future for all.

Vision

To create lifestyle enhancing, eco-friendly benchmarks that provide comfort and convenience to the community at large.

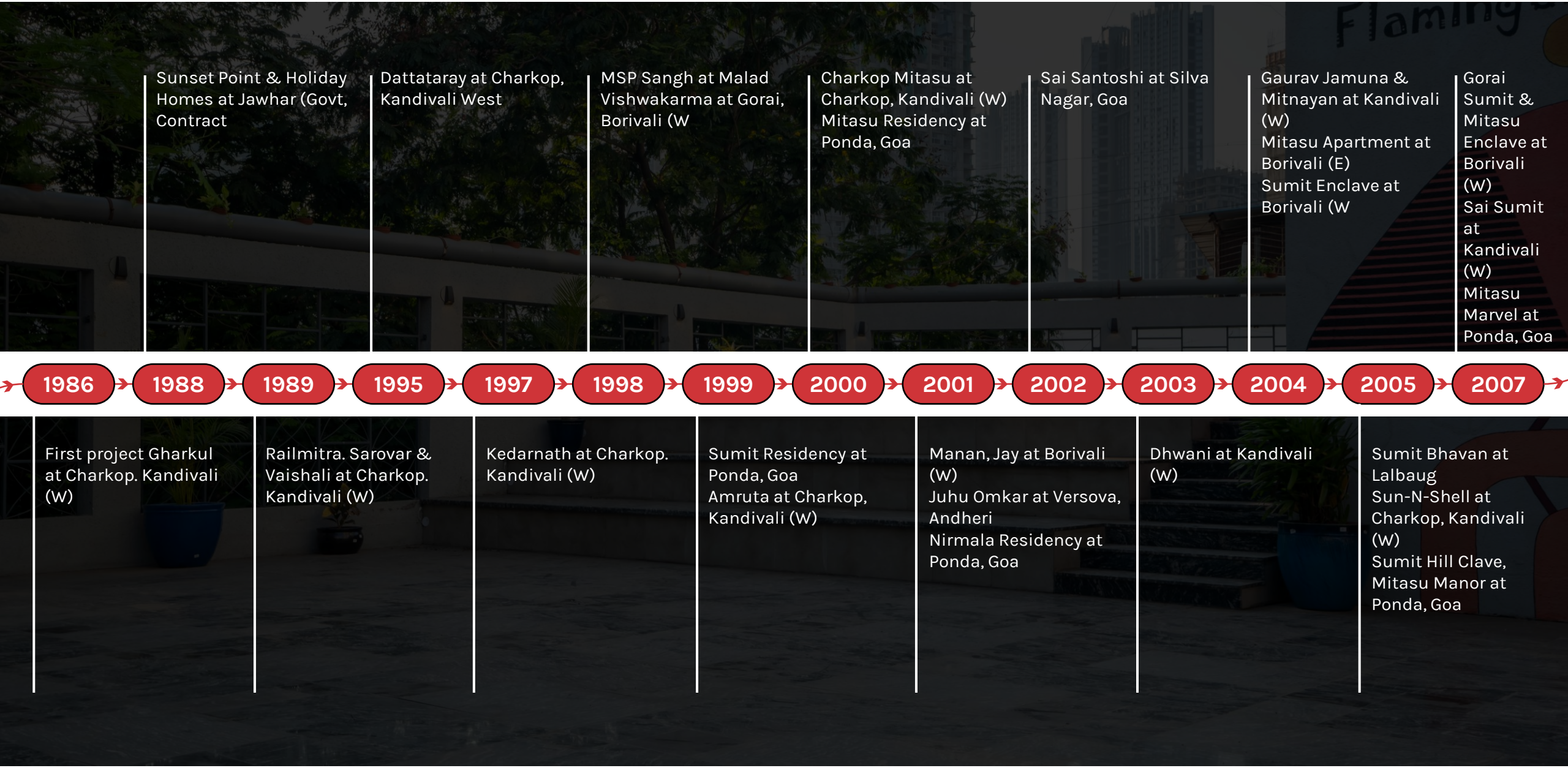
Values

Innovation
Trust
Quality
Customers Centricity
Teamwork
Social Responsibility



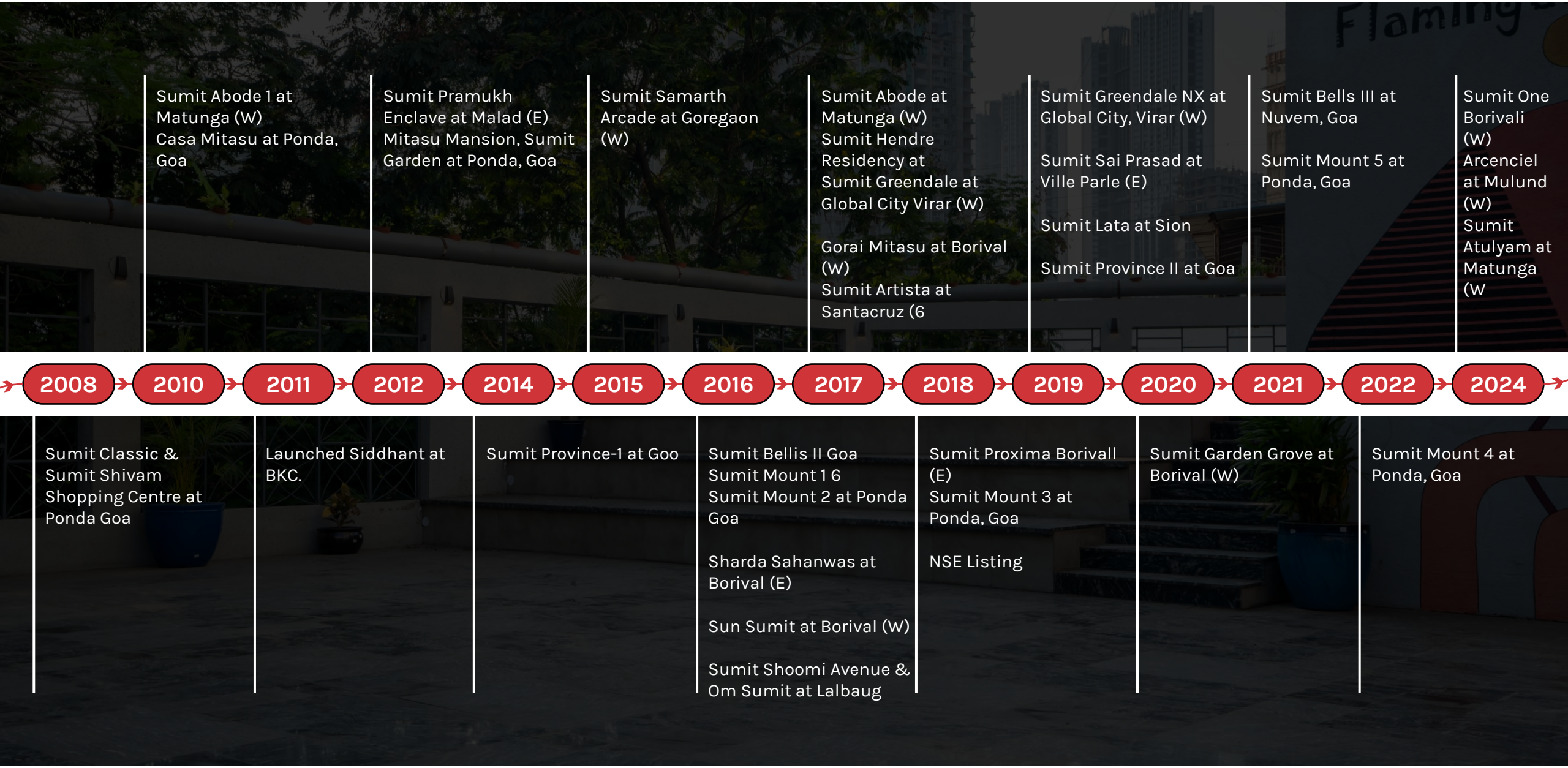
Actual Image, view from Sumit Atuylam, Matunga West

A Timeline Of Achievements



1986	1988	1989	1995	1997	1998	1999	2000	2001	2002	2003	2004	2005	2007
First project Gharkul at Charkop. Kandivali (W)	Railmitra. Sarovar & Vaishali at Charkop. Kandivali (W)	Kedarnath at Charkop. Kandivali (W)	Sumit Residency at Ponda, Goa Amruta at Charkop, Kandivali (W)	Manan, Jay at Borivali (W) Juhu Omkar at Versova, Andheri Nirmala Residency at Ponda, Goa	Dhwani at Kandivali (W)	Sumit Bhavan at Lalbaug Sun-N-Shell at Charkop, Kandivali (W) Sumit Hill Clave, Mitasu Manor at Ponda, Goa	Sunset Point & Holiday Homes at Jawhar (Govt, Contract	Dattataray at Charkop, Kandivali West	MSP Sangh at Malad Vishwakarma at Gorai, Borivali (W	Charkop Mitasu at Charkop, Kandivali (W) Mitasu Residency at Ponda, Goa	Sai Santoshi at Silva Nagar, Goa	Gaurav Jamuna & Mitnayan at Kandivali (W) Mitasu Apartment at Borivali (E) Sumit Enclave at Borivali (W	Gorai Sumit & Mitasu Enclave at Borivali (W) Sai Sumit at Kandivali (W) Mitasu Marvel at Ponda, Goa

A Timeline Of Achievements



2008	2010	2011	2012	2014	2015	2016	2017	2018	2019	2020	2021	2022	2024
Sumit Classic & Sumit Shivam Shopping Centre at Ponda Goa	Sumit Abode 1 at Matunga (W) Casa Mitasu at Ponda, Goa	Launched Siddhant at BKC.	Sumit Pramukh Enclave at Malad (E) Mitasu Mansion, Sumit Garden at Ponda, Goa	Sumit Province-1 at Goo	Sumit Samarth Arcade at Goregaon (W)	Sumit Bellis II Goa Sumit Mount 1 6 Sumit Mount 2 at Ponda Goa Sharda Sahanwas at Borival (E) Sun Sumit at Borival (W) Sumit Shoomi Avenue & Om Sumit at Lalbaug	Sumit Abode at Matunga (W) Sumit Hendre Residency at Sumit Greendale at Global City Virar (W) Gorai Mitasu at Borival (W) Sumit Artista at Santacruz (6	Sumit Proxima Borivall (E) Sumit Mount 3 at Ponda, Goa NSE Listing	Sumit Greendale NX at Global City, Virar (W) Sumit Sai Prasad at Ville Parle (E) Sumit Lata at Sion Sumit Province II at Goa	Sumit Garden Grove at Borival (W)	Sumit Bells III at Nuvem, Goa Sumit Mount 5 at Ponda, Goa	Sumit Mount 4 at Ponda, Goa	Sumit One Borivali (W) Arcenciel at Mulund (W) Sumit Atulyam at Matunga (W

Milestones Of Success & Recognition



Excellence in Customer Service at Times Real Estate Conclave & Awards 2023-24

Most Trusted Developer of the Year, Mumbai at Lokmat Real Estate Conclave 2024

Developer of the Year Redevelopment at AdSync Excellence Awards 2024

Excellence in Delivery at AdSync Real Estate and Business Excellence Awards 2023-2024

Iconic Real Estate Brand of the Year, Mumbai at Mid-Day Real Estate Awards 2024

Iconic Trusted Developer of the Year at Times Real Estate Conclave & Awards 2023-24

Distinguished Redevel opment Project – Sumit One, Borivali (W) at Times Redevelopment Awards 2024

Trailblazers In Business Excellence: Core Leadership Team

Bhushan Nemlekar,
Head – Marketing & Branding Operations.
A Harvard-certified leader with 18+ years of experience, Mr. Nemlekar focuses on project financing, sales, and strategy. His dynamic approach drives Sumit Group's expansion and success.

Amruta Jangid,
Head – Marketing & Branding Operations
She manages RERA compliance for all Sumit Group projects, contributes to marketing, and oversees interior design and amenity concepts.



Subodh Nemlekar,
Co-Founder & Non-Executive Director
A visionary with deep expertise in marketing and public relations, Mr. Nemlekar has been pivotal in establishing Sumit Group's reputation as a trusted name in real estate.

Mitaram Jangid,
Co-Founder & Managing Director
With 40+ years in construction, Mr. Jangid ensures every project is designed for maximum utility and value. His hands-on approach and vision have been instrumental in creating spaces that enrich lives.

Total Projects Delivered In Mumbai

- **Matunga**
- Sumit Abode – I
- Sumit Abode – II
- Sumit Atulyam

- **Lalbaug**
- Sumit Bhoomi Avenue
- Om Sumit
- Sumit Bhavan

- **Sion**
- Sumit Lata

- **Byculla**
- Sumit Hendre Residency

- **Ville Parle**
- Sumit Sai Prasad

- **Andheri West**
- Juhu Omkar

- **Jawhar**
- Sunset Point & Holiday Homes (Govt. Contract)

- **Goregaon West**
- Sumit Samarth Arcade (Commercial & Residential Project)
- Yamunabai Pada

- **Malad East**
- Sumit Pramukh Enclave
- Yamunabai Pada (SRA)

- **Borivali West**
- Sumit Garden Grove
- Manan
- Sumit Enclave
- Mitasu Enclave
- Sun Sumit
- Mitasu Apartment
- Sumit One

- **Borivali East**
- Sumit Proxima
- Sharda Sahaniwas

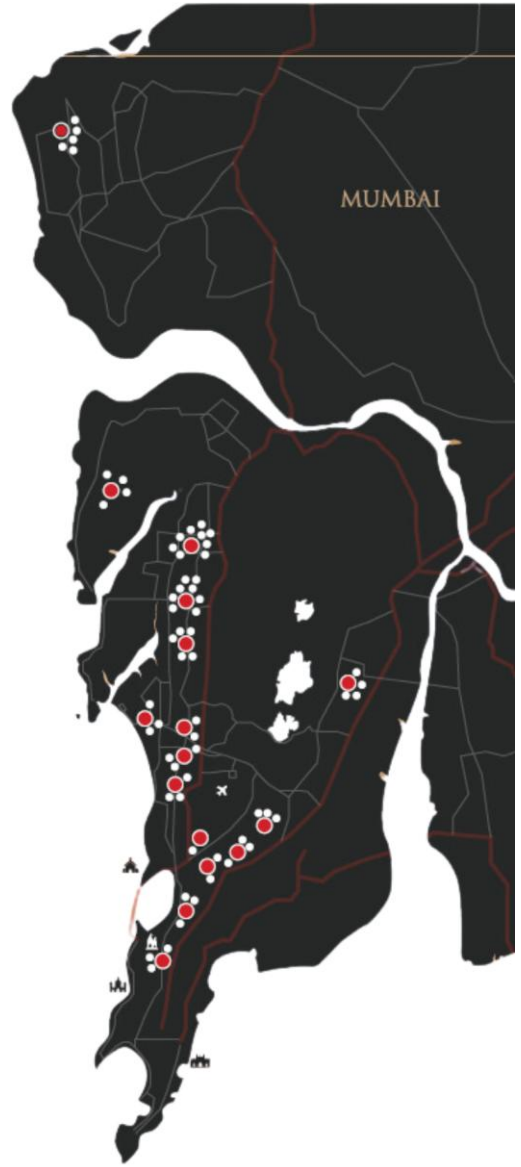
- **Virar West**
- Sumit Greendale (Township)
- Sumit Greendale Nx (Township)

- **Gorai**
- Gorai Sumit
- Vishwakarma
- Jay
- Gorai Mitasu

- **Kandivali West**
- Gaurav Jamuna
- Railmitra
- Sarovar
- Dattataray
- Charkop Mitasu
- Vaishali
- Kedarnath
- Sun-n-shell
- Amruta
- Gharkul
- Mitnayan
- Sai Sumit
- Dhwani

- **Mulund**
- Arcenciel

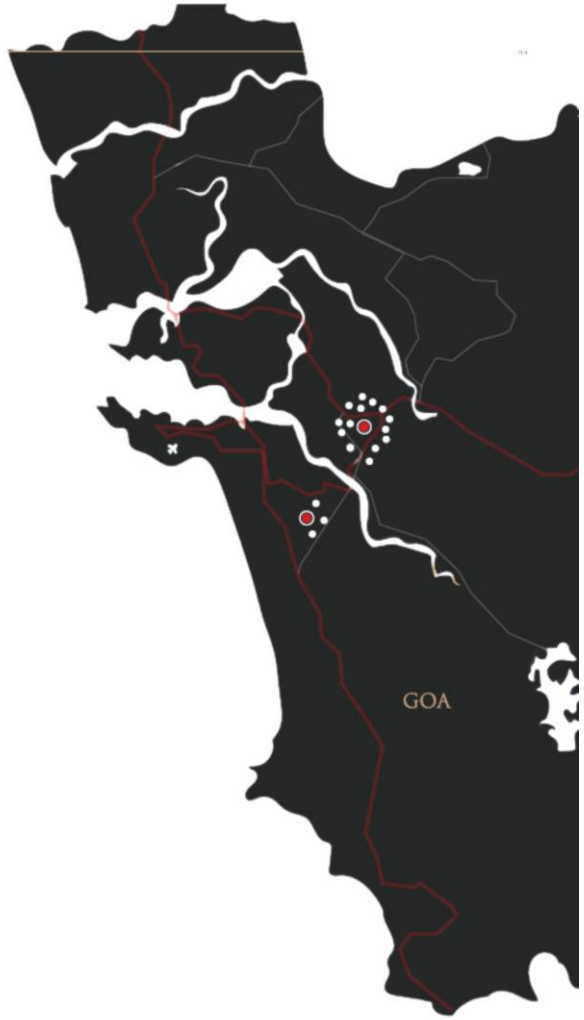
- **Bandra**
- Siddhant (Govt. Contract)



Total Projects Delivered In Goa

- **PONDA**
- Casa Mitasu
- Mitasu Manor
- Mitasu Mansion
- Mitasu Marvel
- Mitasu Residency
- Nirmala Residency
- Sumit Classic
- Sumit Garden
- Sumit Hill Clave
- Sumit Mount 1
- Sumit Mount 2
- Sumit Mount 3
- Sumit Mount 4
- Sumit Mount 5
- Sai Santoshi
- Sumit Residency
- Sumit Province I
- Sumit Province II
- Sumit Plumeria

- **NUVEM**
- Sumit Bells I
- Sumit Bells II
- Sumit Bells III



Redevelopment: Sumit Wood's Core Strength

Sumit Woods Limited specializes in redevelopment projects, which is a core focus of our business strategy and expertise. While the company has experience in brand-new projects involving land acquisition, redevelopment remains Sumit Wood's distinguishing strength

Why Focus On Redevelopment

Addressing Urban Challenges:
Redevelopment caters to the pressing need for upgrading old and dilapidated structures in densely populated cities like Mumbai.

Efficient Land Utilization:
Unlike new projects that require extensive land acquisition, redevelopment maximizes the use of existing land and infrastructure

Community Focus:
Redevelopment provides residents with larger, well-designed homes, modern amenities, and improved living conditions at no additional cost, fostering customer satisfaction



Actual image, Sumit Atuylam sample flat

Scaling Up With Asset Light Business Model

Enhanced Asset Efficiency & Profitability:
By prioritizing partnerships, joint ventures, and strategic collaborations, Sumit Woods executes more projects with a smaller fixed asset base. This directly improves the asset turnover ratio, demonstrating efficient capital utilization and driving higher revenue generation.

Agile Operations & Optimized Cash Flow:
Minimizing upfront investments in land and infrastructure allows for quicker project initiation, reduced financial strain, and optimized cash flow management. This translates to greater operational efficiency and faster project cycles.

Scalable Growth & Diversified Risk:
The asset-light approach facilitates both geographic and project diversification without overextending the balance sheet. This mitigates financial risk, enhances responsiveness to market opportunities, and supports sustainable, profitable growth.

Increased Project Capacity:
Collaborations for land acquisition and development empower Sumit Woods to manage a greater volume of projects concurrently, significantly scaling business operations.

Strategic Resource Deployment:
Reduced reliance on fixed assets frees up resources for strategic investments in innovation, marketing, and customer experience, further enhancing scalability and competitive advantage.



A Network Of Financial Powerhouses: Strategic Alliances

TATA CAPITAL Housing Finance

SBI

BAJAJ FINSERV

ICICI Bank

ADITYA BIRLA GROUP

Piramal Housing Finance

IIFL

HDFC Housing Development Finance Corporation Limited

Saraswat Bank

बैंक ऑफ़ इंडिया Bank of India

Indiabulls HOUSING FINANCE

CAPRI GLOBAL CAPITAL LIMITED

Fullerton India

Delivering Excellence: 2024 Portfolio



Sumit One, Borivali West
Delivered Jan 2024



Arcenciel, Mulund West
Delivered April 2024



Sumit Atulyam, Matunga West
Delivered July 2024





Sumit Bells I, Nuvem
Delivered September 2024

Progress In Motion: Current Developments

Sumit Gurukrishna

Location	Vile Parle
No of Units	138 Units (Including Members)
Total Saleable Area	138 Units (Including Members)
Current Stage	Finishing work going on
Expected Completion	March 2025



Progress In Motion: Current Developments

Sumit KMR Param

Location	Borivali
No of Units	152 Units
Total Saleable Area	1,28,992 Sq Ft
Current Stage	2nd Slab Complete
Expected Completion	March 2029



Progress In Motion: Current Developments

Hedavkarwadi

Location	Prabhadevi
No of Units	90 Units (Approx)
Total Saleable Area	95,000 Sq Ft (Approx)
Current Stage	DA Registered
Expected Completion	Year 2030



Tenant Building

Future Ventures: Upcoming Projects

Sr. No	Name of Firm	Project Name	Location	Land Area Sq mtr	Type of Project	Category	Usage Type	Free Sale FSI Approx Sq Ft	Est. Project Sales of Sumit Woods Limited Cr
1	Sumit Woods Limited	Vidhyavihar	Dadar	1,100	Re-development	Aspirational	Residential	40,000	160
2	Sumit Woods Limited	Dattani Trade centre	Borivali	3,100	Re-development	Boutique A Category	Commercial	1,50,000	445
3	Sumit Woods Limited	Jai Shivam CHSL	Malad	5,000	Re-development	Premium	Residential	75,000	230
4	Sumit Hills Private Limited	Brothers	Mahim	6,600	Re-development	Super Premium	Residential	1,70,000	737
5	Sumit Star Land Developers LLP	Span Trident	Bhayandar	2,000	Open Development	Aspirational	Residential	50,000	19
6	Sumit Pragati Venture LLP	Bhakti Sudha	Santacruz	3,600	Re-development	Aspirational	Residential	64,000	50
7	Sumit Luxe Ventures LLP	Makwana Society	Vile Parle	922	Re-development	Premium	Residential	20,000	43
								Total 5,69,000	**Total 1,684**

Sumit Woods' upcoming projects offer a Free Sale FSI of 5,69,000 sq. ft., with an estimated sales value of ₹1,684 crore, driving strategic growth in residential and commercial spaces.

Eco-innovation: Sustainability At The Core

Green Construction
Practices Using eco-friendly materials and energy-efficient designs to minimize environmental impact

Sustainable Living Spaces
Incorporating rainwater harvesting, solar energy, and waste management systems in our projects.



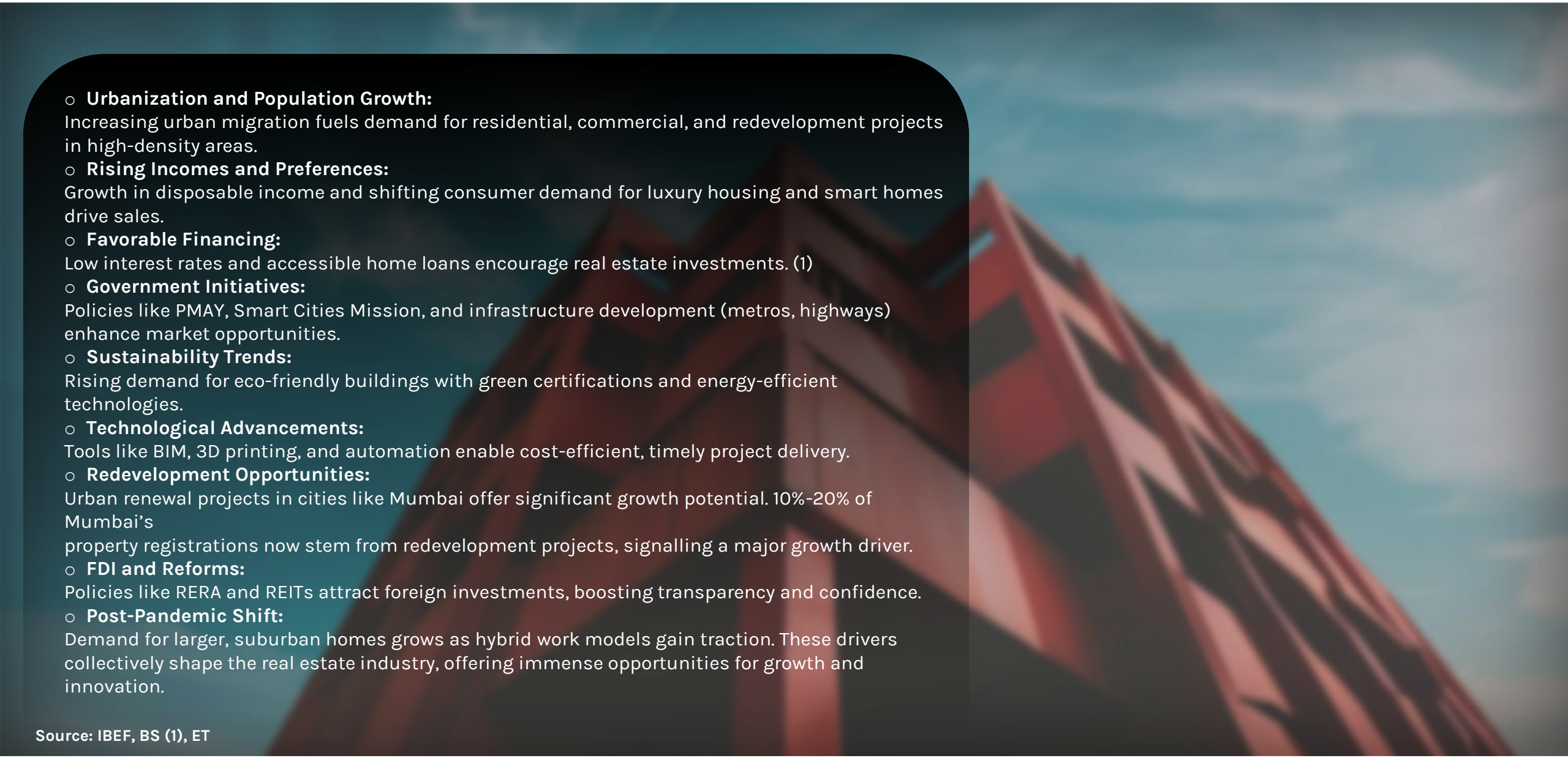
Focus on Long-Term Value
Designing developments that balance environmental responsibility with economic efficiency.

Contributing to Urban Resilience
Creating spaces that adapt to climate challenges while enhancing the quality of life for communities.

At Sumit Group, sustainability is not an add-on—it's the foundation of every project we undertake.

Rendered image, Sumit KMR Param amenity

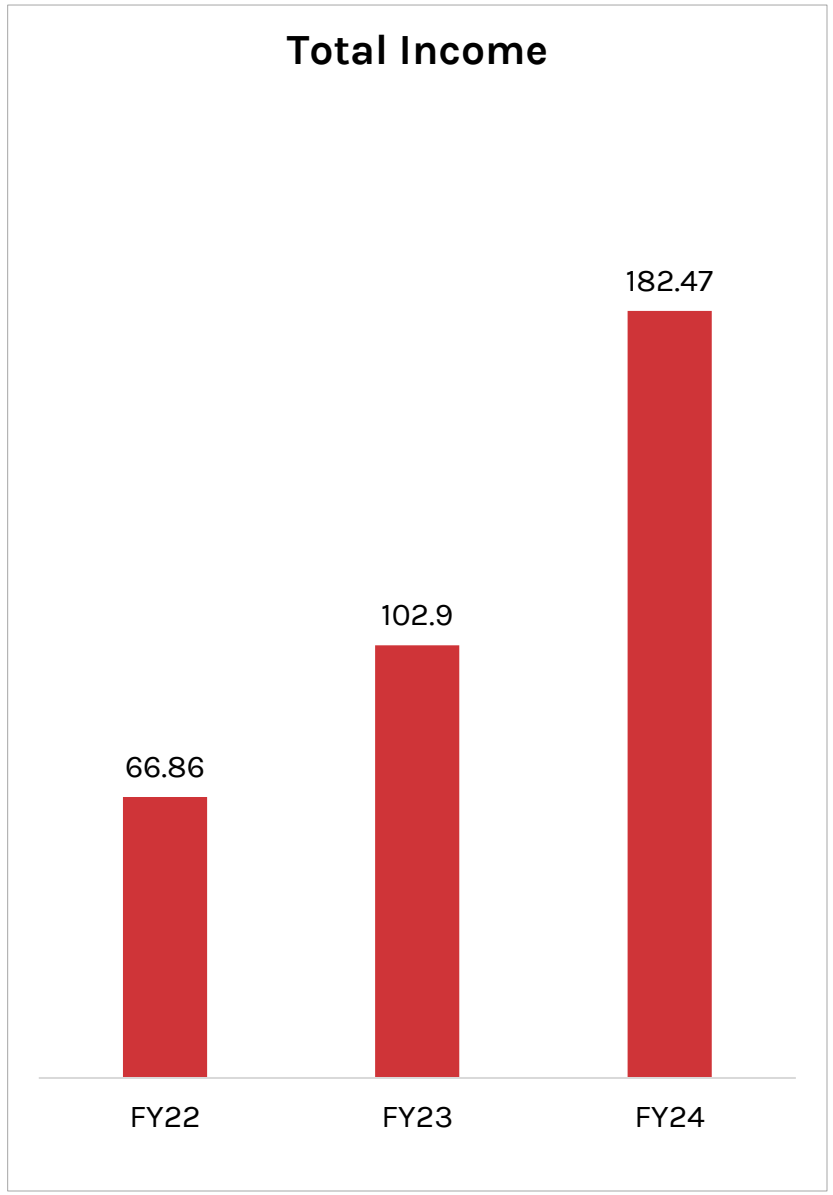
Key Growth Drivers for the Real Estate Industry

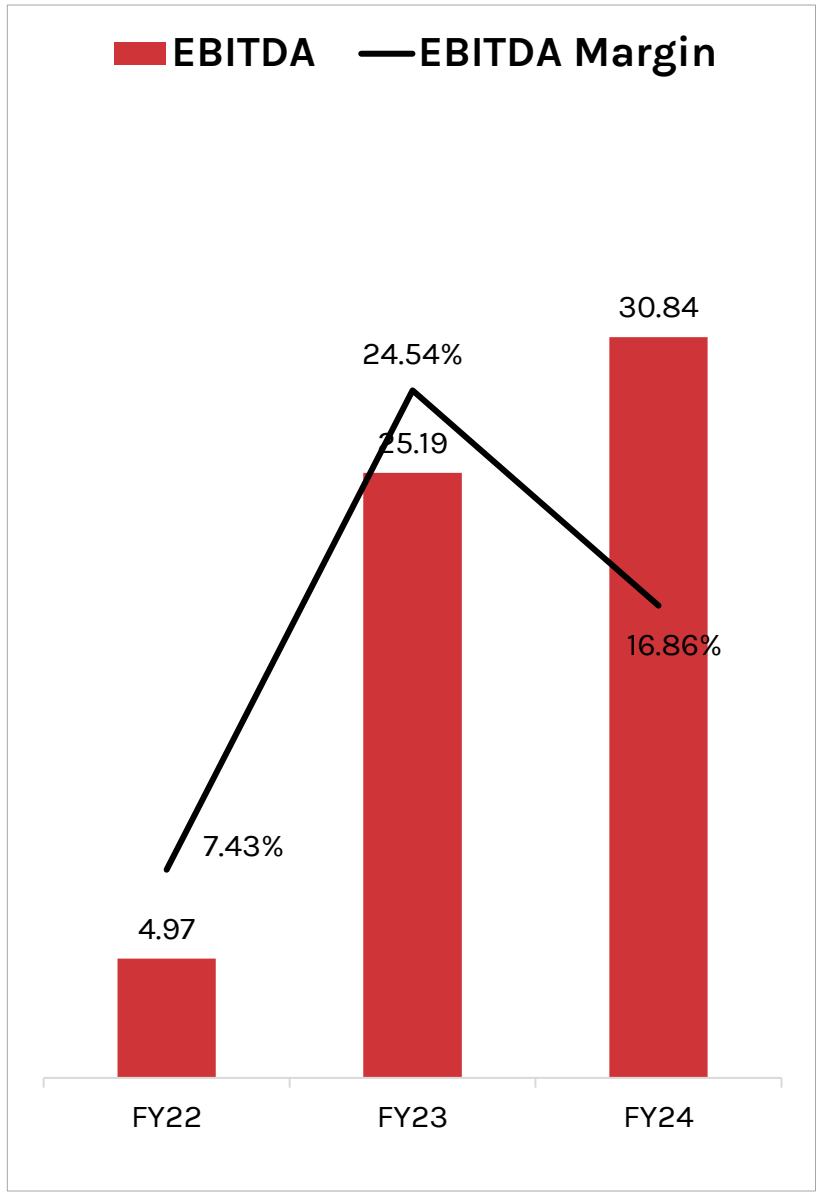


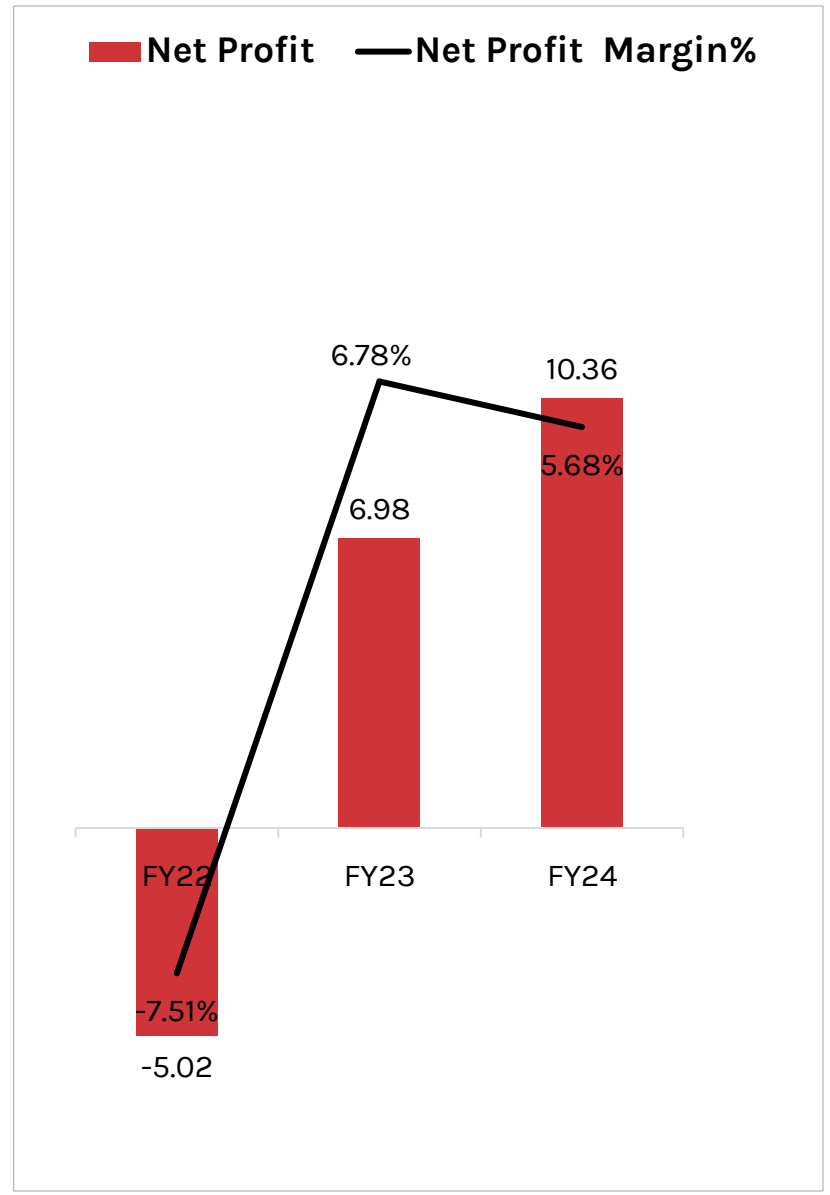
- **Urbanization and Population Growth:**
Increasing urban migration fuels demand for residential, commercial, and redevelopment projects in high-density areas.
- **Rising Incomes and Preferences:**
Growth in disposable income and shifting consumer demand for luxury housing and smart homes drive sales.
- **Favorable Financing:**
Low interest rates and accessible home loans encourage real estate investments. (1)
- **Government Initiatives:**
Policies like PMAY, Smart Cities Mission, and infrastructure development (metros, highways) enhance market opportunities.
- **Sustainability Trends:**
Rising demand for eco-friendly buildings with green certifications and energy-efficient technologies.
- **Technological Advancements:**
Tools like BIM, 3D printing, and automation enable cost-efficient, timely project delivery.
- **Redevelopment Opportunities:**
Urban renewal projects in cities like Mumbai offer significant growth potential. 10%-20% of Mumbai's
property registrations now stem from redevelopment projects, signalling a major growth driver.
- **FDI and Reforms:**
Policies like RERA and REITs attract foreign investments, boosting transparency and confidence.
- **Post-Pandemic Shift:**
Demand for larger, suburban homes grows as hybrid work models gain traction. These drivers collectively shape the real estate industry, offering immense opportunities for growth and innovation.

Source: IBEF, BS (1), ET

Key Consolidated Financial Highlights







All Amount in ₹ Cr & Margin in %

Consolidated Profit & Loss Statement

(In ₹ Cr)

Particulars	FY22	FY23	FY24
Net Sales	66.08	101.44	180.46
Other Income	0.78	1.46	2.01
Total Income	**66.86**	**102.90**	**182.47**
Expenses			
Changes in Inventories	-27.44	-29.79	30.81
Employee Cost	7.50	10.93	13.89
Other Expenses	52.68	66.77	137.74
Total Expenditure	60.19	77.71	151.63
EBIDTA	**6.67**	**25.19**	**30.84**
Interest	8.00	15.39	17.32
Depreciation	0.63	0.71	0.60
PBT	**-1.96**	**9.10**	**12.92**
Share of P/L in Associate & JV	-1.70	0.06	-0.07
PBT after exceptional item	**-3.66**	**9.15**	**12.85**
Tax	1.36	2.17	2.48
Net Profit	**-5.02**	**6.98**	**10.36**
Reported Net Profit	**-5.02**	**6.98**	**10.36**
Other Comprehensive Income	-0.01	-0.24	-0.09
Total Comprehensive Income	**-5.03**	**6.74**	**10.28**
Diluted EPS	0.3	2.31	2.44

Consolidated Balance sheet

(In ₹ Cr)

Equities & Liabilities	FY22	FY23	FY24
Equity	30.59	30.59	30.59
Other Equity	25.38	36.53	45.43
Net Worth	**55.96**	**67.12**	**76.02**
Non Controlling Interests	20.21	21.23	24.77
Non Current Liabilities			
Non Current Borrowings	102.49	125.00	103.16
Deferred Tax Liability	0.57	0.59	0.32
Long Term Provision	0.06	0.36	0.48
Total Non Current Liabilities	**103.12**	**125.95**	**103.96**
Current Liabilities			
Current Borrowings	7.97	13.39	16.27
Trade Payables	7.68	10.96	11.84
Current Tax Liabilities (Net)	0.74	1.47	1.67
Short Term Provisions	0.09	0.18	0.28
Other Current Liabilities	25.90	33.49	33.57
Total Current Liabilities	**42.37**	**59.50**	**63.62**
Total Liabilities	**221.67**	**273.78**	**268.37**

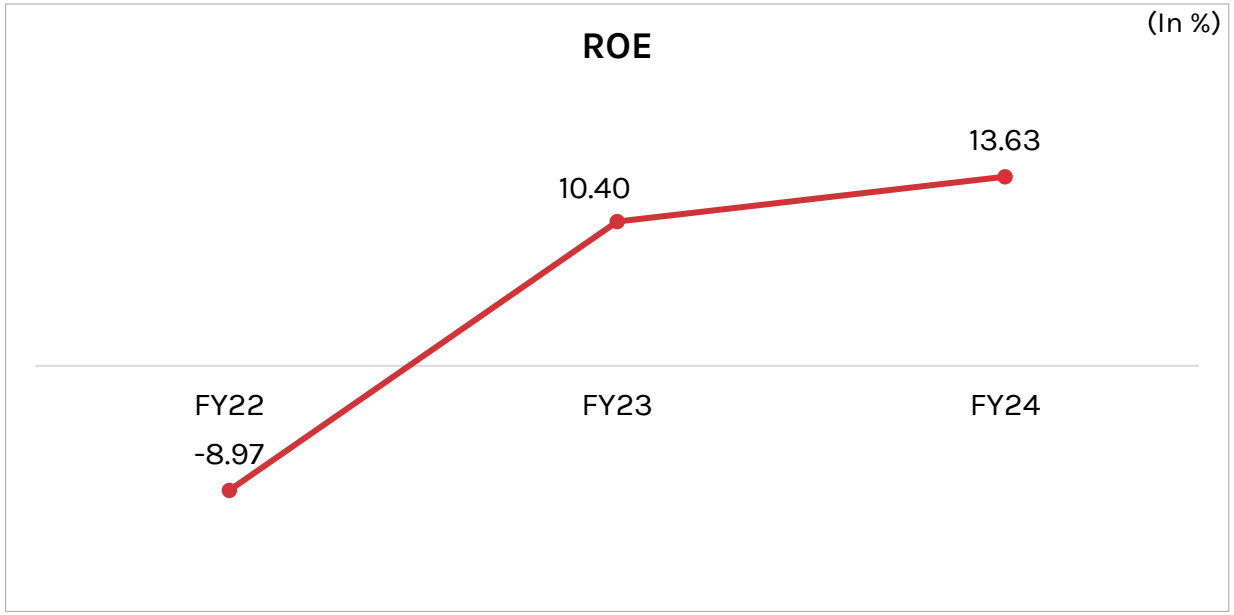
Assets	FY22	FY23	FY24
Non Current Assets			
Fixed assets	7.31	7.31	6.73
Non Current Investments	19.56	14.19	8.86
Other Non Current Financial Assets	8.56	13.50	18.98
Non Current Assets	1.01	1.90	2.27
Other Non Current Assets	2.58	5.31	5.64
Total Non Current Assets	**39.02**	**42.22**	**42.48**
Current Assets			
Inventories	147.53	188.99	170.22
Trade receivables	15.11	25.23	38.70
Cash & Bank Balance	9.08	5.50	4.08
Other Current Financial Assets	6.14	5.65	6.07
Current Tax Assets (Net)	0.00	0.17	0.43
Other Current Assets	4.78	6.02	6.39
Total Current Assets	**182.64**	**231.56**	**225.89**
Total Assets	**221.67**	**273.78**	**268.37**

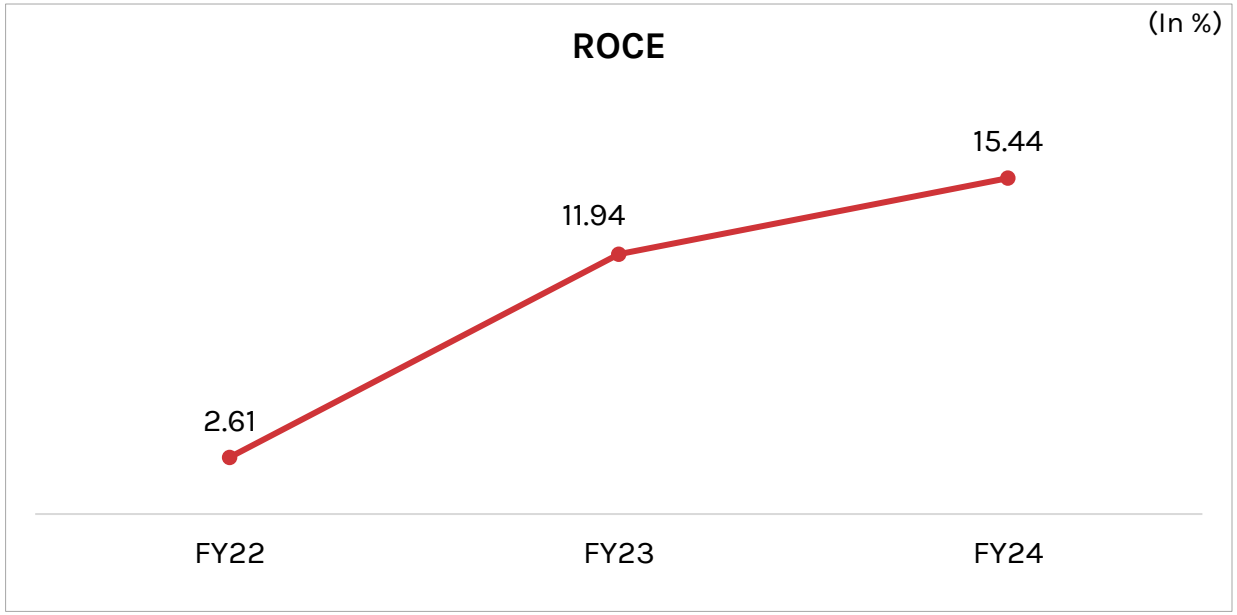
Cashflow Statement

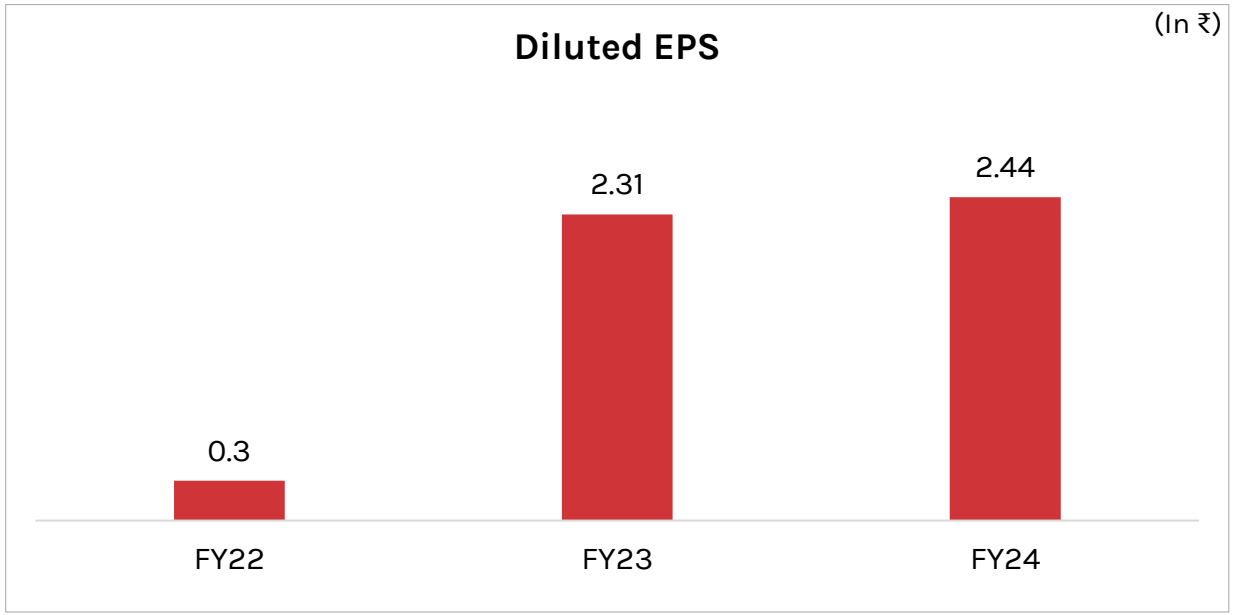
(In ₹ Cr)

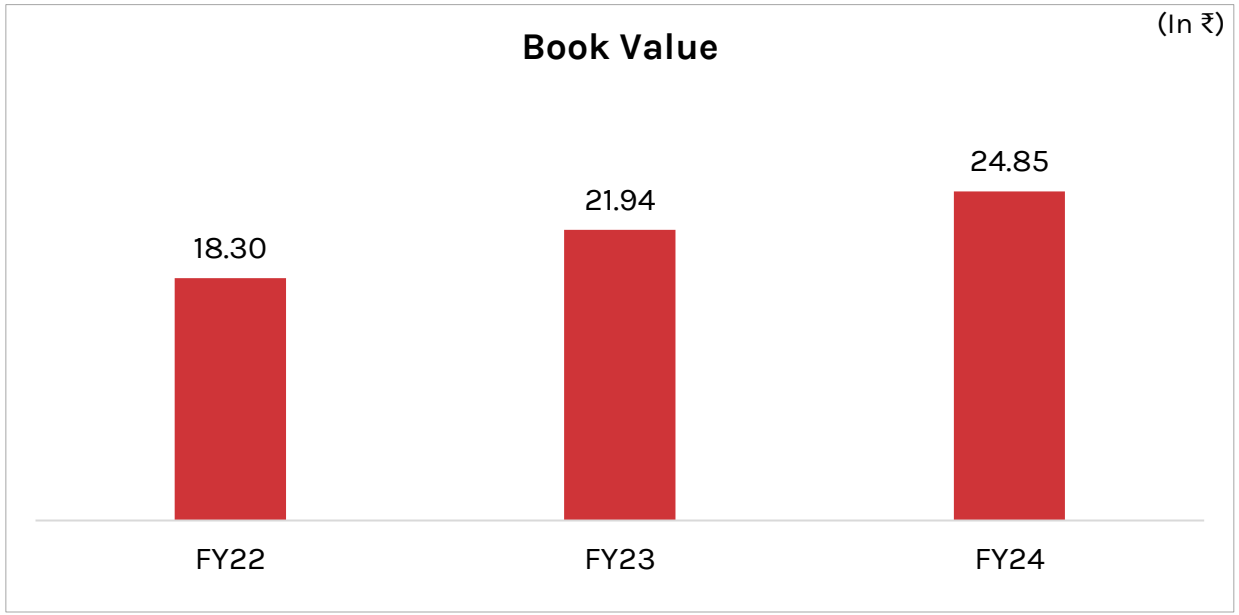
Particulars	FY22	FY23	FY24
Cashflow From Operations	-28.27	-15.18	35.99
Cashflow From Investments	-3.44	-4.17	-5.13
Cashflow From Financing	35.48	17.79	-32.24
Net Cash Flow	3.77	-1.56	-1.38
Opening Cash Balance	3.24	7.01	5.46
Closing Cash Balance	7.01	5.46	4.07

Key Ratios

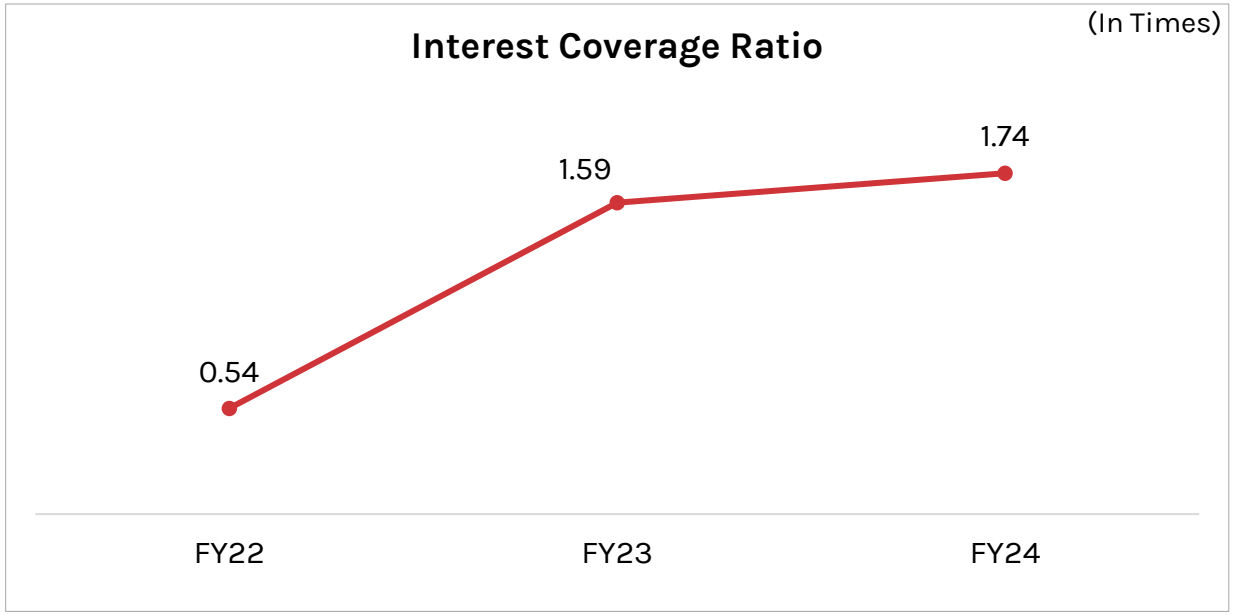

ROE
(In %)
13.63
10.40
-8.97
FY22
FY23
FY24

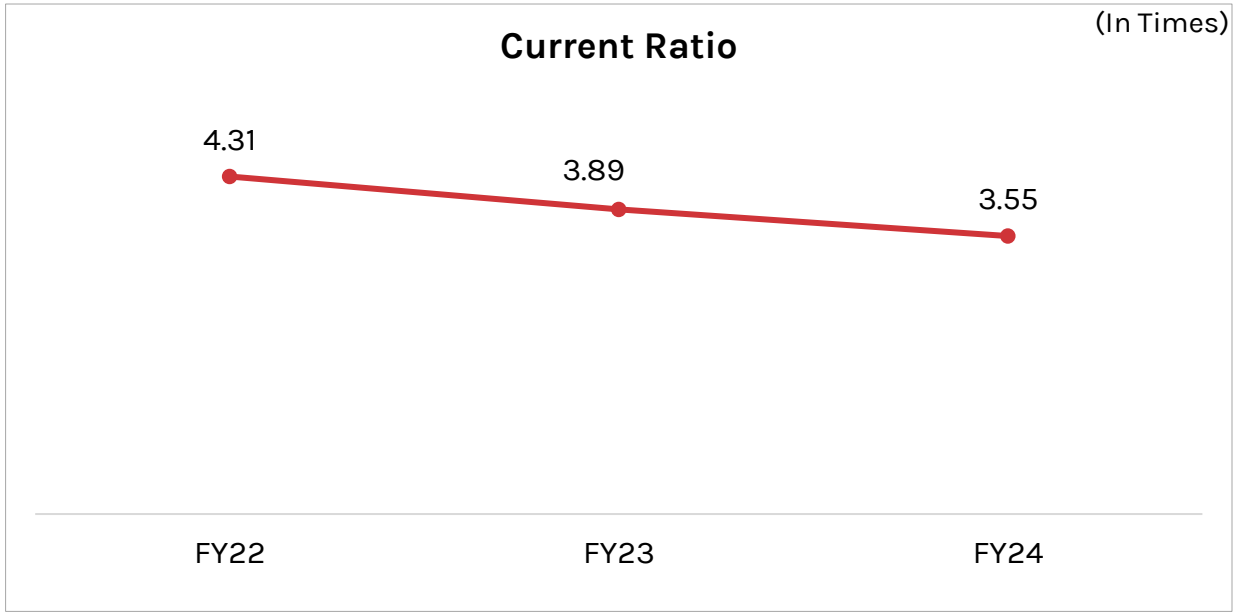

ROCE
(In %)
15.44
11.94
2.61
FY22
FY23
FY24

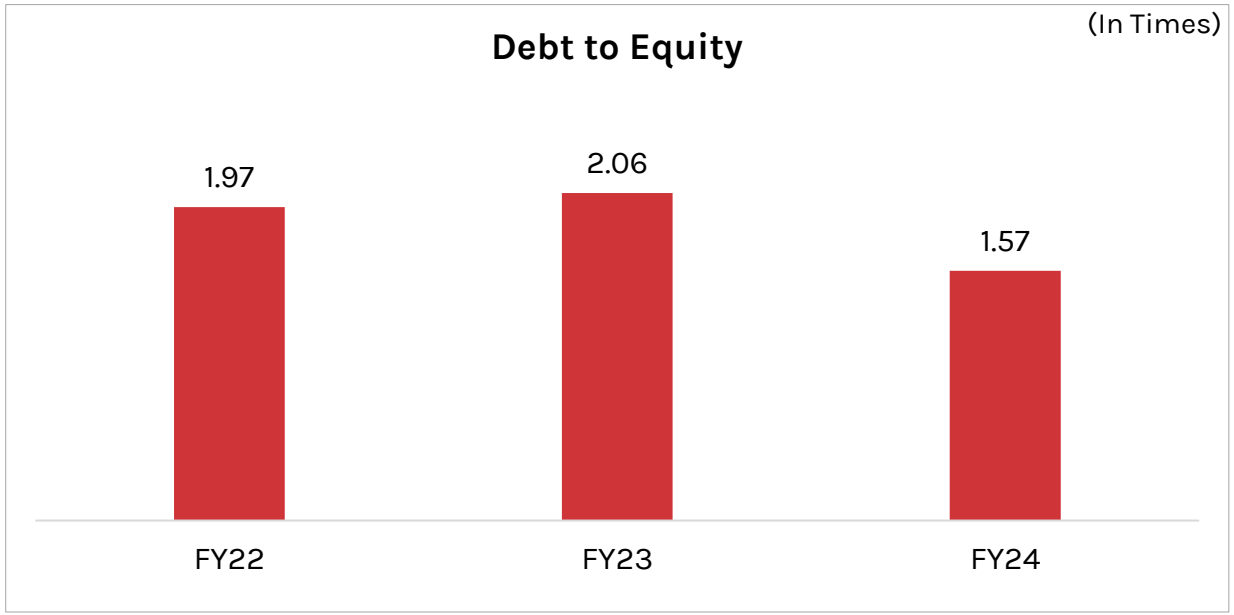

Diluted EPS
(In ₹)
2.44
2.31
0.3
FY22
FY23
FY24

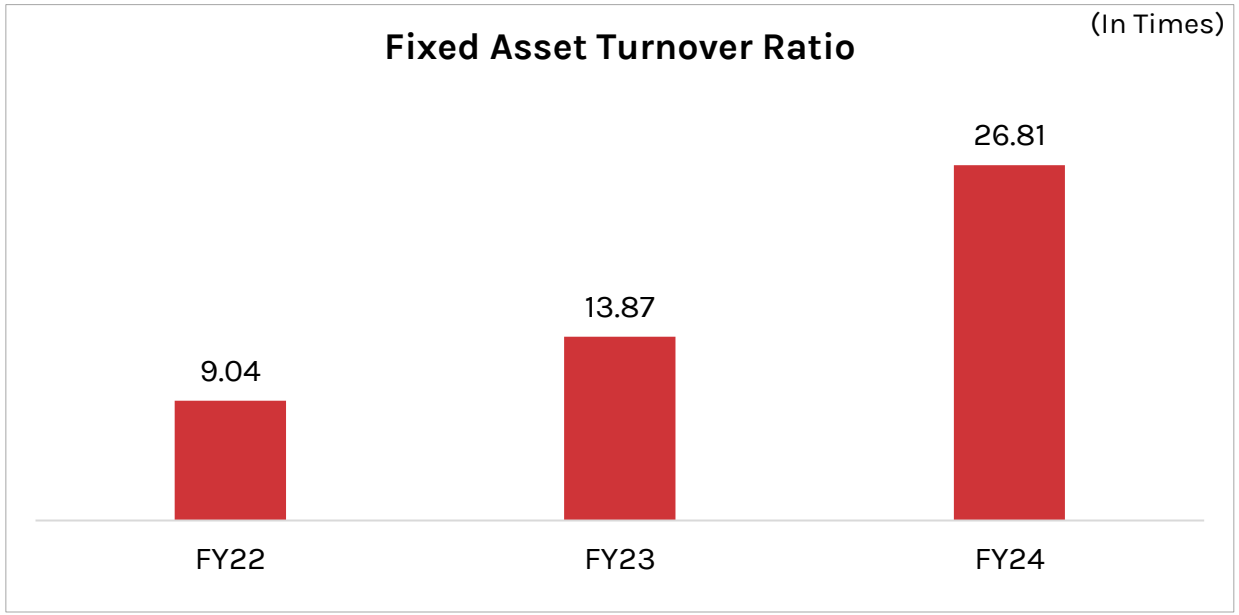

Book Value
(In ₹)
24.85
21.94
18.30
FY22
FY23
FY24

Key Ratios

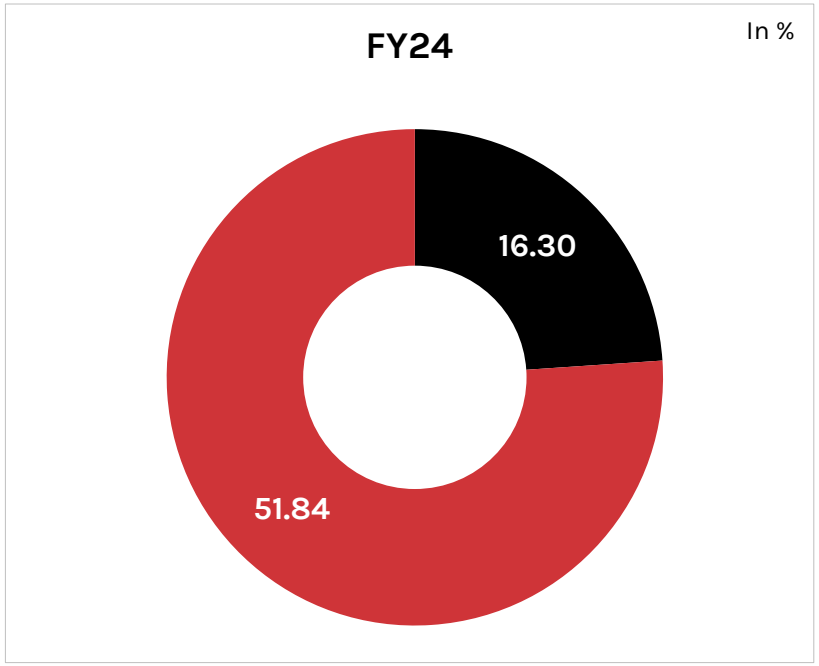

Interest Coverage Ratio
(In Times)
0.54
1.59
1.74
FY22
FY23
FY24

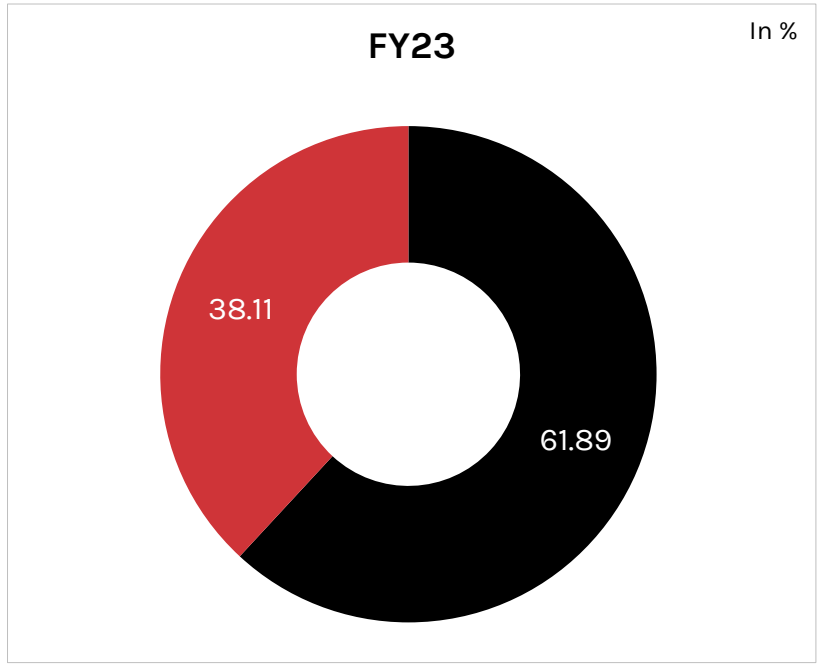

Current Ratio
(In Times)
4.31
3.89
3.55
FY22
FY23
FY24

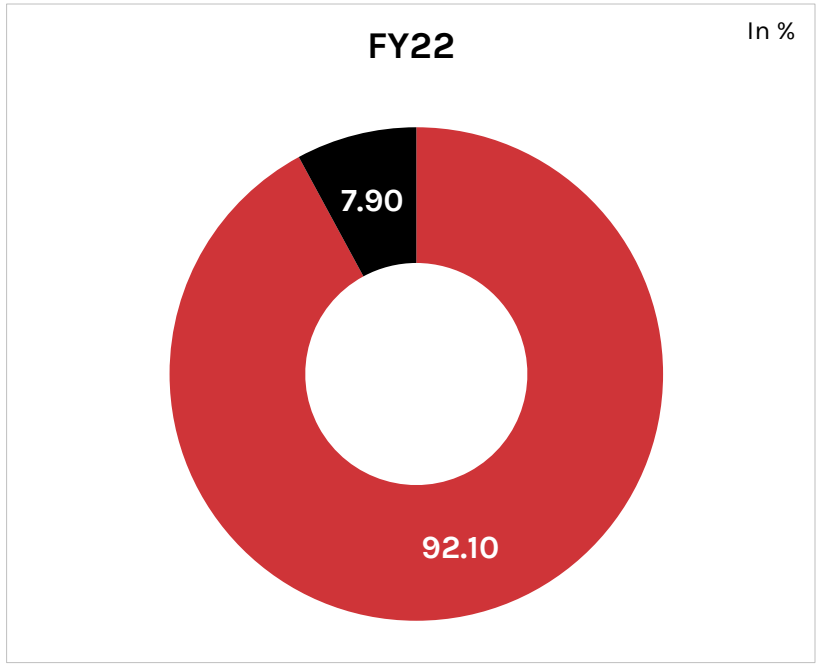

Debt to Equity
(In Times)
1.97
2.06
1.57
FY22
FY23
FY24


Fixed Asset Turnover Ratio
(In Times)
9.04
13.87
26.81
FY22
FY23
FY24

Revenue Bifurcation







Redevelopment Open Land

(In ₹ Cr)

Particulars	FY24	FY23	FY22
Open Land	28.58	60.87	54.81
Redevelopment	146.79	37.48	4.71
Total (From Sale of Units)	**175.37**	**98.35**	**59.52**

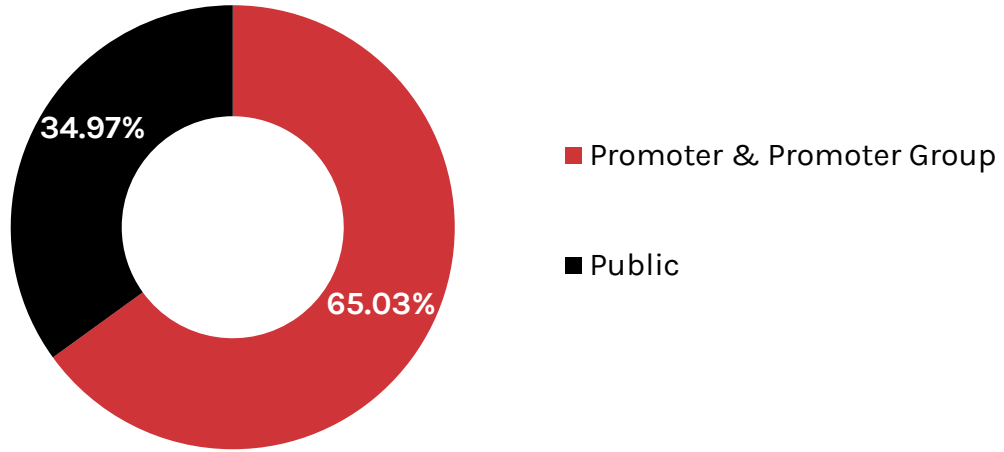
Stock Data

NSE: SUMIT

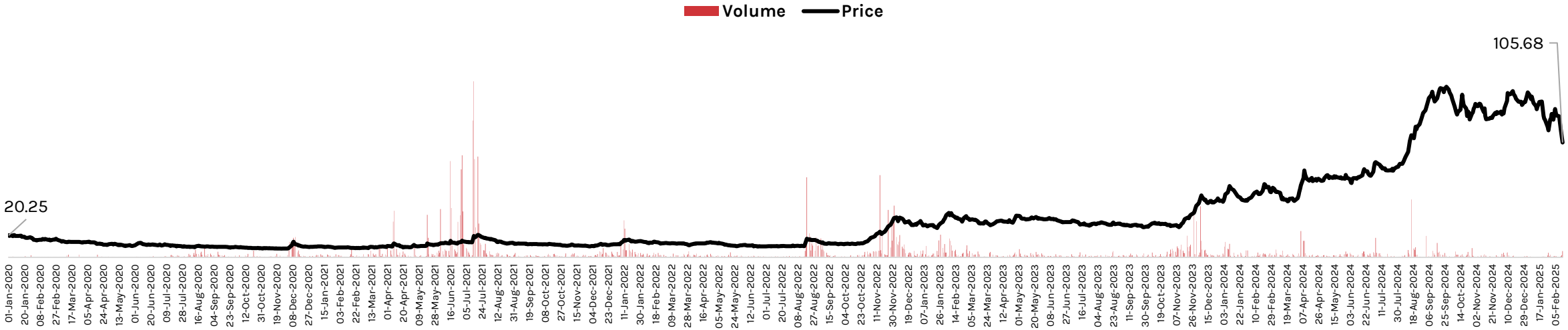
Source NSE	As on 15-01-2025
Share Price (₹)	105.68
Market Capitalization (₹ Cr)	426
No. of Shares Outstanding	4,05,87,044
Face Value (₹)	10
52 Week High	157.75
52 Week High-Low (₹)	50.30

Share Holding Pattern

As on 31-12-2024



Share Performance From 1st January 2020 Till Date



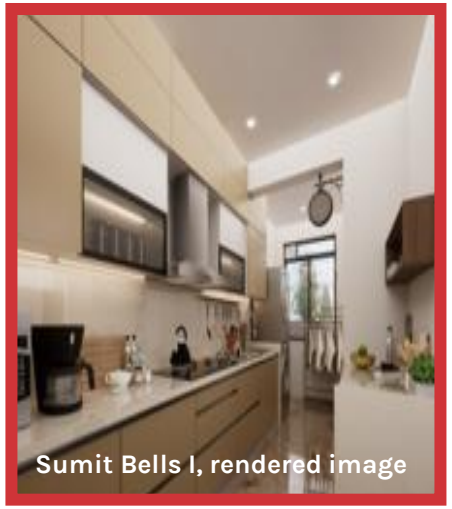
The Sumit Edge: Investment Rational


Sumit Gurukrishna, sample flat


Sumit Atulyam, Fitness center


Sumit Atulyam, sample flat


Sumit KMR Param, rendered image


Sumit Bells I, rendered image

Long-Standing Experience:
Active since 1986, with a 39+ year legacy of delivering high-quality real estate projects in Mumbai and Goa. Successfully completed 65+ projects, covering over 50 lakh sq. ft., with 15 lakh sq. ft. under construction.

Expertise in Redevelopment:
Specialization in redevelopment projects, including open plots, SRA, MHADA, and collector land, under diverse DCPR 2034 schemes (33-5/7/9/11/12). Recognized for delivering award-winning projects like Sumit One, Borivali (W).

Financial Growth and Resilience:
87.89% YoY growth in standalone revenue for FY 2023-24. EBITDA margin at 24.52% and net profit margin at 7.49%, showcasing operational efficiency and profitability. Steady improvement in debt-to-equity ratio, reflecting prudent financial management.

Strategic Project Portfolio:
Ongoing and upcoming projects in prime urban locations, targeting aspirational and premium residential and commercial segments. Notable projects: Sumit Arcenciel (Mulund), Sumit Atulyam (Matunga), and Sumit Param (Borivali).

Recognized and Trusted Brand:
Member of CREDAI-MCHI, NAREDCO, and BDA, reflecting credibility and adherence to industry standards. Accolades include "Developer of the Year – Redevelopment" at AdSync Excellence Awards 2024."Distinguished Redevelopment Project" at Times Redevelopment Awards 2024.

Sustainability and Innovation:
Commitment to eco-friendly developments and lifestyle-enhancing benchmarks. Focus on modern designs, sustainability, and community-centric living spaces.

Thank You

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