LAKSHYA POWERTECH LIMITED

(Formerly Lakshya Powertech Private Limited)
CIN: L74900GJ2012PLC071218 GSTIN: 24AACCL3031F1Z4
E-mail: cs@lakshyapowertech.com (M): 079-48007211
Regd. Office: A-620 & 621 Siddhivinayak Tower - A, B/H DCP Office,
Off. S.G. Highway, Makarba, Ahmedabad-380051, Gujarat, India.
Website: www.lakshyapowertech.com

May 16, 2025

To,
Listing Compliance Department,
National Stock Exchange of India Limited (SME Emerge),
Exchange Plaza, Plot No. C/1,
Block G, Bandra Kurla Complex,
Bandra (E), Mumbai-400 051
Company Symbol – LAKSHYA (NSE Emerge)

Dear Sir/ Madam,

Subject: Intimation under Regulation 30 of the SEBI (LODR) Regulations, 2015 - presentation for earning call

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and with reference to our intimation dated May 13, 2025 regarding post results earnings call for discussion on Financial Results for the six months and financial year ended March 31, 2025, please find enclosed herewith the presentation.

Kindly acknowledge and take the same on records.

Thanking you,
Yours faithfully,
For Lakshya Powertech Limited

Patel Akash
Digitally signed by Patel Akash
Date: 2025.05.16 18:12:43 +05'30'

Akash Patel
Company Secretary & Compliance Officer
ICSI Membership No.: A68826

Encl.: A/a



LAKSHYA

POWERTECH

Lakshya Powertech Ltd.

INVESTOR PRESENTATION

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Safe Harbor

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This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Lakshya Powertech Limited future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertakes no obligation to publicly revise any forward looking statements to reflect future likely events or circumstances.

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Lakshya Powertech Limited has earned distinction in providing Engineering, Procurement, Construction, and Commissioning (EPCC) services, tailored for projects spanning the Oil and Gas, Power, data centers, Industrial, and Renewable Energy sectors. In addition to our EPCC proficiency, we offer extensive Integrated Operation and Maintenance Services aimed at ensuring the sustained efficiency and longevity of our clients' Assets, further supported by specialized services such as testing & commissioning, overhauls, and refurbishing/retrofitting, ensuring optimal performance across multi- discipline and multi-sector projects and Trading operations.

Our expertise lies in our extensive experienced team and commitment to quality and safety. We have ISO 9001:2015, ISO 45001:2018 and 5S certifications.

We are among few companies in India that offers integrated services across multiple sectors, by utilizing its extensive in-house capabilities

138	45	12	900+
Projects completed	Client's project done	Years of Experience	Team Strength

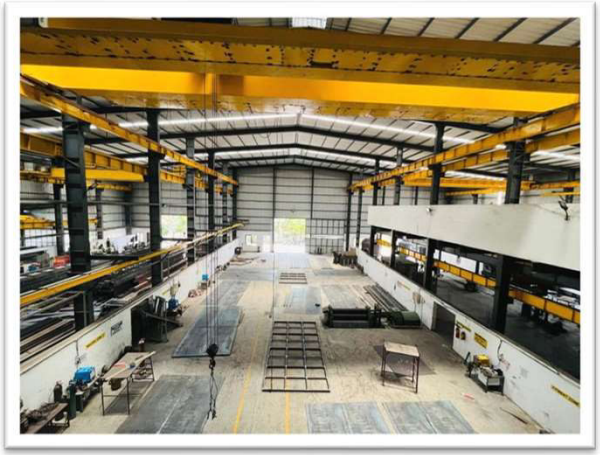
Our Infrastructure and Facilities

- Corporate Office at Hyderabad, Registered Office at Ahmedabad.
- Service Locations at Mumbai, Ankleshwar, Kakinada, Badaun, Barmer & Bokaro
- 18,000 SQFT Workshop facility, located in Industrial Development Zone, Dhamatvan, Ahmedabad
- We have ISO 9001:2015, ISO 45001:2018 and 5S certifications









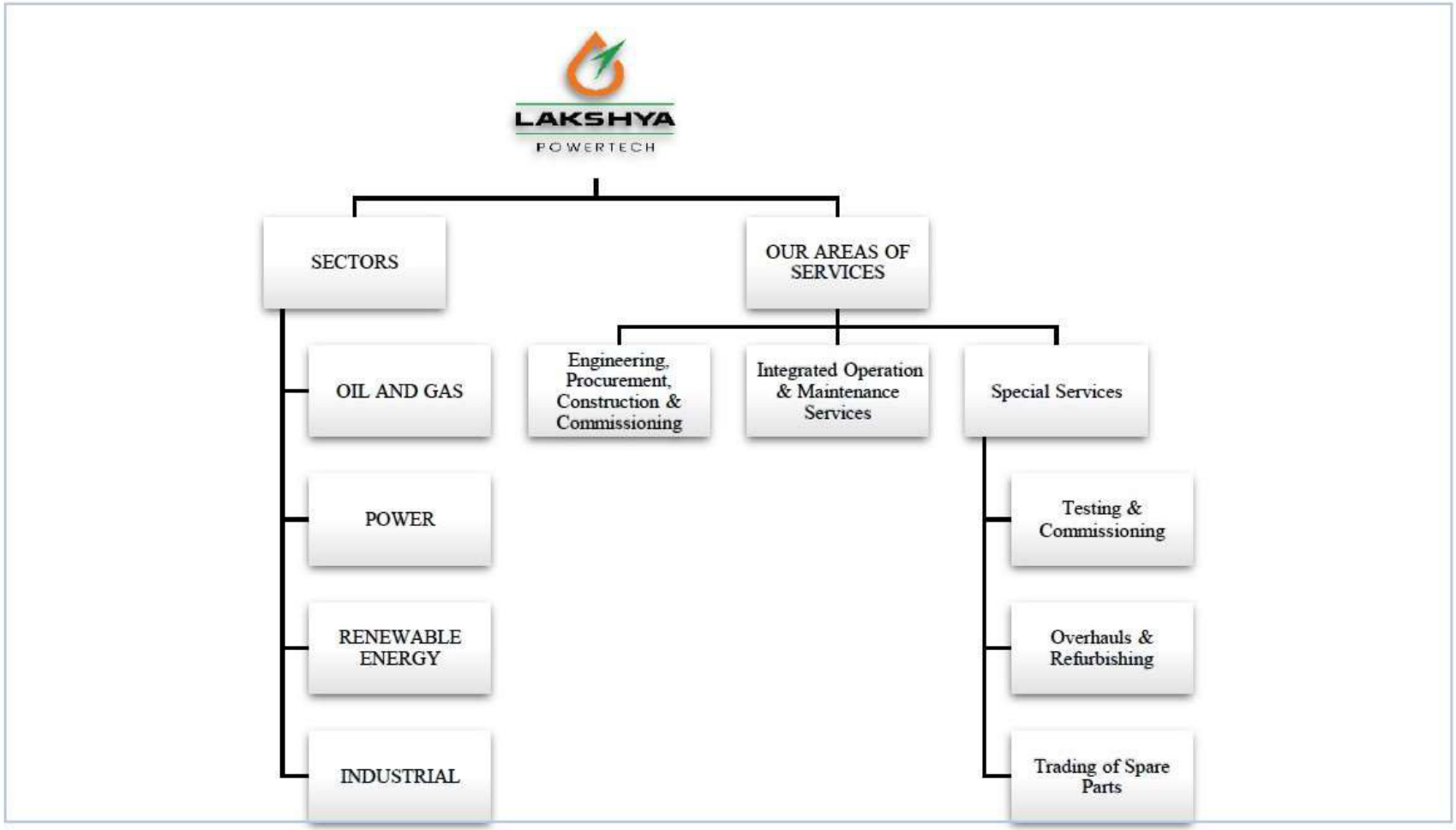
Certification & Inspection

ISO 9001:2015 BUREAU VERITAS Certification

ISO 45001:2018 BUREAU VERITAS Certification

UKAS MANAGEMENT SYSTEMS 0008

SERVICE DOMAINS



Our Promoters



Rajesh Anne

Managing Director, and Promoter

Rajesh Anne, 47, holds a Diploma in Electrical and Electronics and has 27+ years of experience in the oil & gas, power generation, renewable energy, and industrial operations sectors. His expertise in EPCC and O&M businesses, along with his experience at Andhra Sugars, Desein, T D Power Systems, and Triveni Turbines, led him to found Lakshya Powertech Private Limited.



Priya Bandhavi Anne

Whole Time Director and Promoter

Priya Bandhavi Anne, 39, has over 12 years of experience in administration, finance, and operations management. With an Intermediate Public Examination qualification from Andhra Pradesh, she ensures streamlined operations and effective management within the company.

Our Key Management



Lakshminarayan Eleswarapu

Whole Time Director

Lakshminarayana Eleswarapu, 55, holds a Bachelor's Degree in Electrical Engineering from the University of Delhi. With 30+ years of experience in Oil & Gas, Fertilizers, Chemicals, and Power plants, he excels in life cycle cost optimization, planning, and technical analysis. His career includes roles at Punj Llyod, Sathavahana Ispat, Nagarjuna Fertilizer, Qatar Electricity & Water, and L&T.



Amit Kumar Agrawal

Whole Time Director and CFO

Amit Kumar Agrawal, 40, is a qualified Chartered Accountant with Bachelor's and Master's Degrees in Commerce and a Diploma in International Financial Reporting. With 13+ years of expertise in finance, corporate governance, and business valuation, he ensures the company's financial health.



Raghurama Raju Alluri

Non-Executive Director

Raghurama Raju Alluri, 44, is a Cost Accountant, Certified Management Accountant, and holds an MBA. With 15+ years of experience in Accounts & Finance, he specializes in risk management and inventory control.

Our Independent Directors



Chintan Rajeshbhai Shah

Independent Director

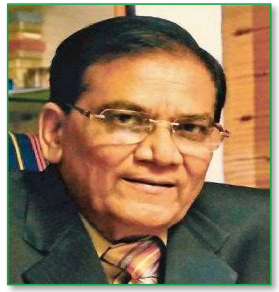
Chintan Rajesh bhai Shah, 38, is a Chartered Accountant with a Bachelor's Degree in Commerce. He has 13+ years of experience in finance, accounting, audits, and taxation, providing valuable insights to the board.



Kunal Kumar Ghosh

Independent Director

Kunal Kumar Ghosh, 61, holds a Bachelor's Degree in Engineering, an MBA, and a Diploma in Law and Practice of Arbitration. With 37+ years of experience in public procurement, contract management, and logistics, he has worked with GAIL (India) Limited and Burn Standard Co. Limited.



Shailesh C Desai

Independent Director

Shailesh C Desai, 70, holds Bachelor's Degrees in Commerce and Law. With over 40 years of experience specializing in Direct Taxes and Sales Tax, he has served as President of the Income Tax Bar Association, Ahmedabad, and is active in other professional organizations.





Engineering, Procurement, Construction and Commissioning (EPCC) services

As an Engineering, Procurement, and Construction (EPC) Company, we manage the entire project life cycle from conceptualization to commissioning.

We handle engineering, design, procurement, construction, and commissioning. We provide turnkey solutions and act as a single point of contact for clients, ensuring effective project management, risk mitigation, and quality standards.

We leverage technological innovations and prioritize environmental sustainability in delivering complex projects across various industries. Our comprehensive EPC services cater to diverse client needs, with a proven track record of excellence and a commitment to innovation.

Our Strength

- Proven track record of projects delivery
- Comprehensive range of services
- Single-source responsibility

Our Unique Propositions

- Projects on time and within budget
- Improved efficiency and quality
- Cost-effective





Integrated Operations and Maintenance services

Our integrated Operation & Maintenance (O&M) approach covers all aspects of asset management, including preventive, predictive, condition monitoring, third-party services, and asset optimization.

We use advanced technologies and industry best practices to ensure clients' assets operate at peak efficiency, minimize downtime, and maximize productivity. This comprehensive package allows asset owners to outsource O&M without compromising safety or control, even in challenging environments.

We have successfully implemented this service in the energy-related industry sector, establishing a track record in this field. Our strategic approach to O&M management ensures clients maintain control over their assets, minimizing downtime, and maximizing productivity.

Our Strength

- Predictive Insights to prevent downtime
- Regular maintenance and inspections
- Experienced professionals

Our Unique Propositions

- Advanced analytics and AI-powered tools
- Optimal asset performance and extend lifespan
- O&M best practices





Special Services

We offer comprehensive testing and commissioning services for the oil and gas, hydrocarbons, process plants, and power plants industries, ensuring safety, efficiency, and reliability.

For across oil and gas, hydrocarbons, process plants, and power plants, we offer comprehensive overhauls and refurbishing services for rotating equipment which includes diesel engines, gas engines, turbines, generators, pumps, and other rotary equipment's.

To provide a one-stop solution for our clients, we do trading of spare parts which includes consumables spares, preventive maintenance spares, critical spares and overhaul spares, which are integral to our O&M Services.

Our Strength

- A range of activities to for systems & components
- Mitigating risks, enhancing performance.
- Precision in identify worn or damaged components

Our Unique Propositions

- One-stop solutions
- Adherence to industry standards and regulations
- 24X7 Technical Emergency Service

Company's Strategy to Expand Business in Data Center Infrastructure

LAKSHYA POWERTECH

India has Growing Data Centre Industry

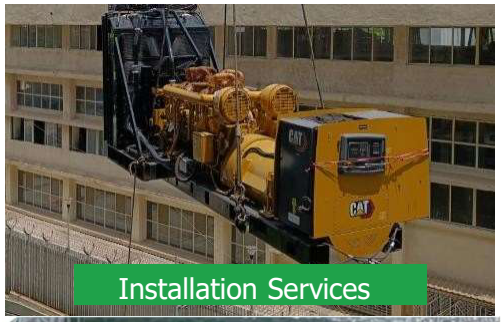
Market and Growth

- India's data centre capacity is projected to experience significant growth, from 0.9 GW in 2023 to approximately 2 GW by 2026
- Despite generating 20% of the global data, India currently holds only a 3% share of global data centre capacity, highlighting substantial under-penetration in this sector.

Data centers in India

- As of 2021, Indian data centres occupy over 8 million sq ft area.
- Mumbai holds the largest data centre market with a 44% alone and Mumbai is expected to account for 57 percent of the new supply

Source: Link







Company's expertise and expansion

Present Services

- Currently, our Data Centre operations are at Mumbai and Pune.
- We design and Interaction Tier-III & IV Data centers in Electrical and Mechanical Systems.
- We have Installed & commissioned 102MW back up power and 2250KL fuel handling system for 4 India' renowned data centers, and our current order book stands strong.

Expansion Plans

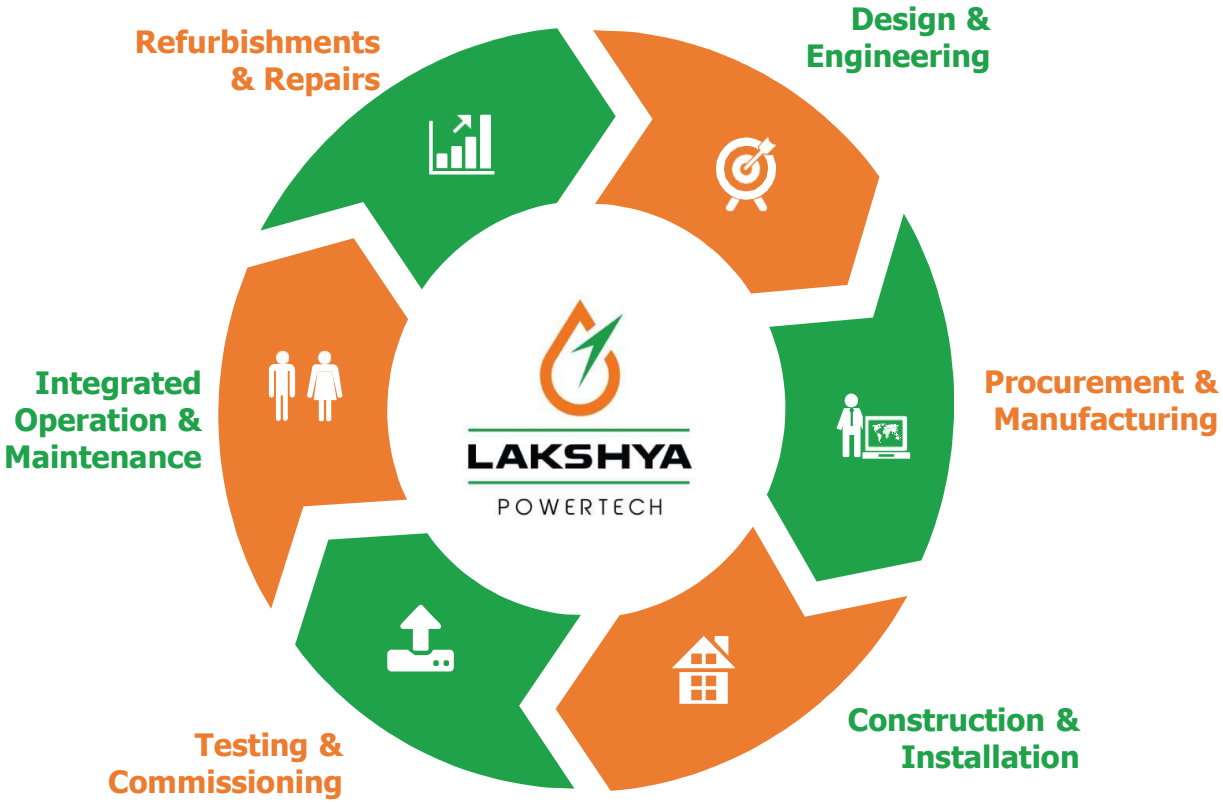
- Address the complex demands of the ever-evolving digital landscape.
- Leverage our expertise in emergency power generation and fuel handling systems.
- Offer end-to-end services for Data Centre operations.

END TO END SERVICES

Our comprehensive range of integrated operation and management services are tailored for the energy industry sector. Our engagements for projects extend to both full and partial scope, with clients entrusting us with the operation and maintenance of their assets.

EPCC	O&M	Special Services
Design & Engineering Procurement Construction Installation	Integrated Operations Maintenance of machineries Overhauls Workshop facility	Testing & Commissioning Refurbishments Trading of Spare parts

In addition to our EPCC services, we offer Integrated Operation and Maintenance Services aimed at sustained efficiency and longevity of our clients' Assets



India Power EPC growth and key drivers

The consumption of natural gas in India is expected to grow by 25 BCM, registering an average annual growth of 9% until 2025.

The country's oil demand is expected to increase by 40% to 6.7 mb/day by 2030 and further to 8.3 mb/day in 2050.

The electricity generation target (Including renewable energy) for 2023-24 has been fixed as 1,750 billion unit (BU), i.e. growth of around 7.2% over actual generation of 1,624.158 BU for the previous year (2022-23).

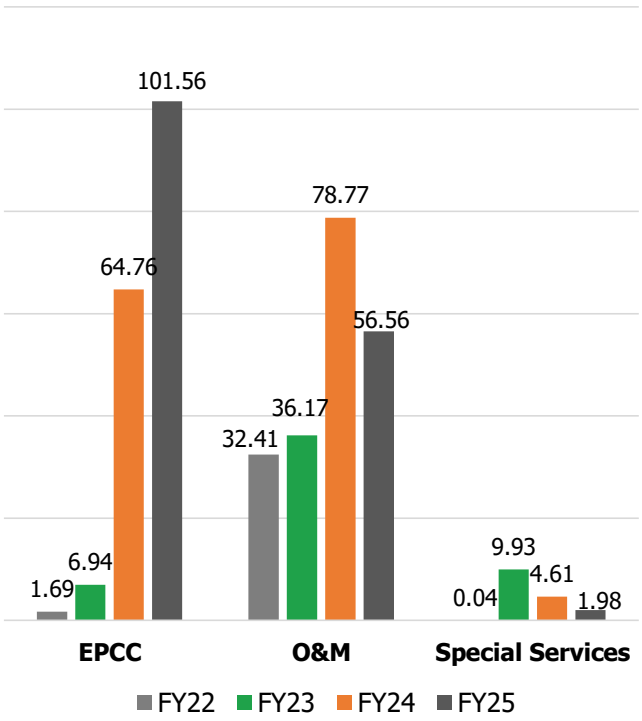
Installed renewable power generation capacity has increased at a fast pace over the past few years, posting a CAGR of 15.4% between FY16 and FY23. India has 125.15 GW of renewable energy capacity in FY23.

India's economic growth is closely related to its energy demand	100% FDI allowed in the power sector has boosted FDI inflow in this sector	Mainstreaming of environment-friendly power is demanding renewable energy	Rising urbanization and transports is leading to greater demand of Power

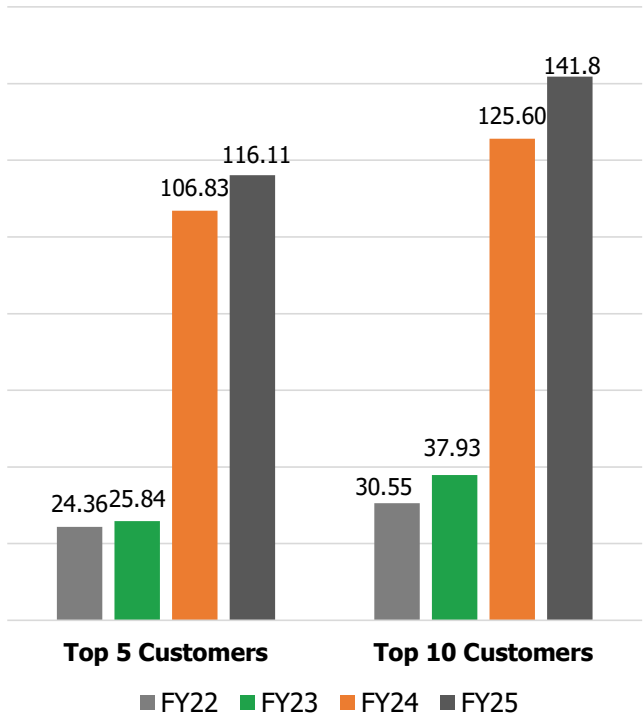
Source IBEF

Our Revenue Breakup

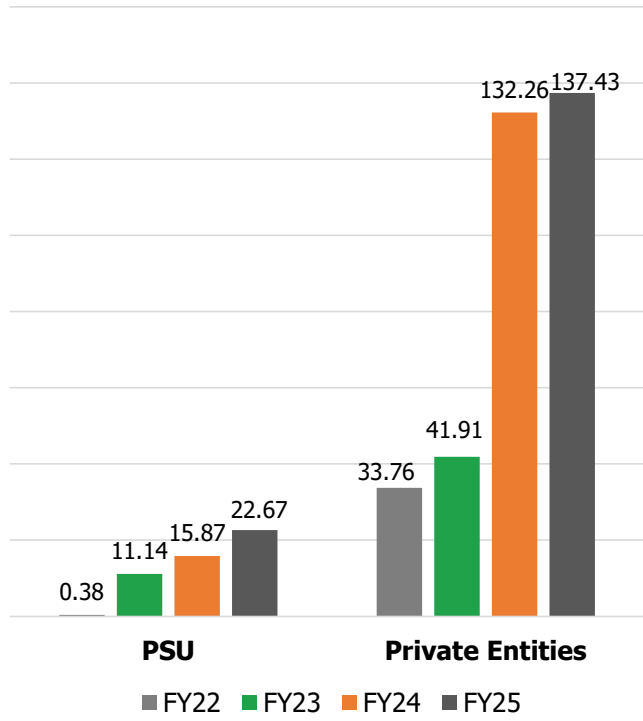
Category Wise Revenue Bifurcation (Rs. in Crore)



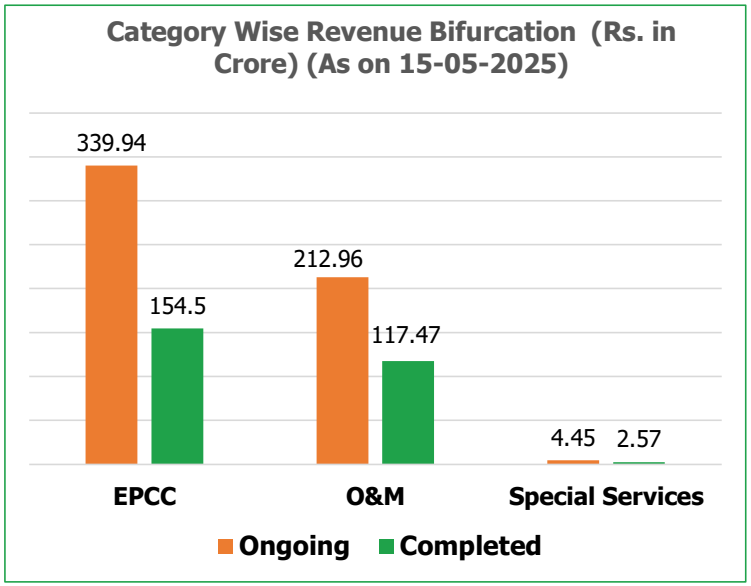
Top Customer Revenue Bifurcation (Rs. in Crore)



Sector Wise Revenue Bifurcation (Rs. In Crore)



Our Completed and Ongoing Projects Breakup



As at May 15, 2025, we have 30 major on-going projects out of which 30 projects worth approximately ₹ 55,735 Lakhs has been confirmed based on Letter of Allocation / Purchase Order for which ₹ 27,455 Lakhs worth project execution is pending.

Our Ongoing Projects Clients

EPCC
Equinox Engineering Ltd
GMMCO Ltd.
Powerica Ltd.
Asian Energy Services Limited
Hoerbiger India Private Limited

O&M
Kirloskar Pneumatic Company Ltd.
ONGC-Kakinada
HPCL
Larsen & Toubro Ltd.
Atul Limited

Special Services
Bharat Heavy Electricals Ltd.

Our Completed Projects Clients

EPCC
Megha Engineering & Infrastructures Ltd.
Kirloskar Pneumatic Company Ltd.
Raub Energy Ventures
Subham Inc. Gokulanand
Petrofibers GMMCO Ltd.
Powerica Ltd.

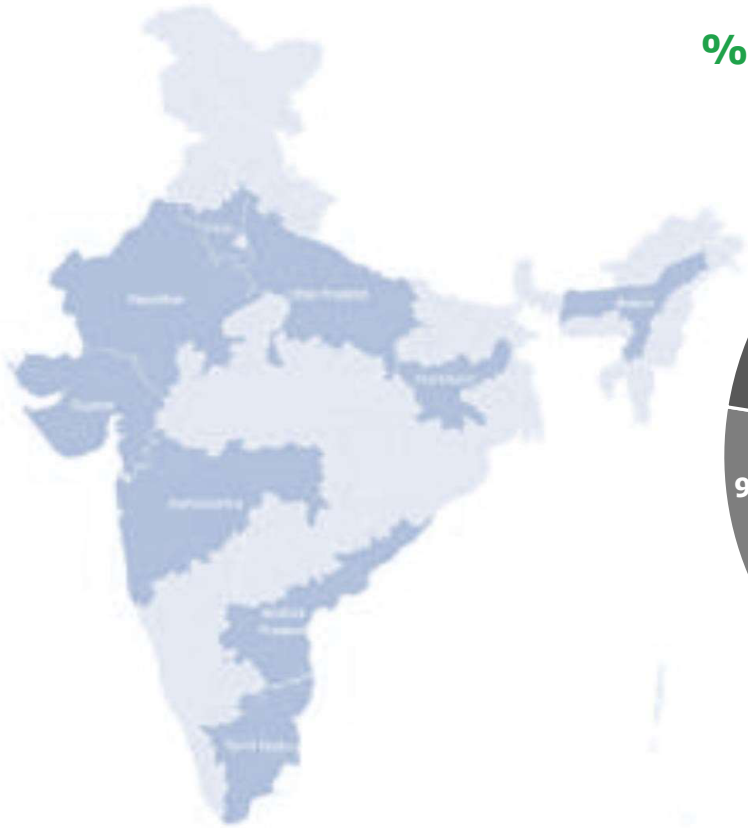
O&M
Shapoorji Pallonji
Megha Engineering & Infrastructures Ltd
Kirloskar Pneumatic Co. Ltd.
Triveni Turbine Limited OCS
Services (India) Pvt Ltd
Apcotex IndustriesLtd.
Heubach Colour Private Ltd.
Sopan O&M Company Pvt. Ltd.
Essar Oil & Gas Exploration & Production Ltd.

Special Services
Indian Oil Corporation Ltd.
Vedanta Limited
Sudelettra Nigeria Ltd.
Subham Inc..

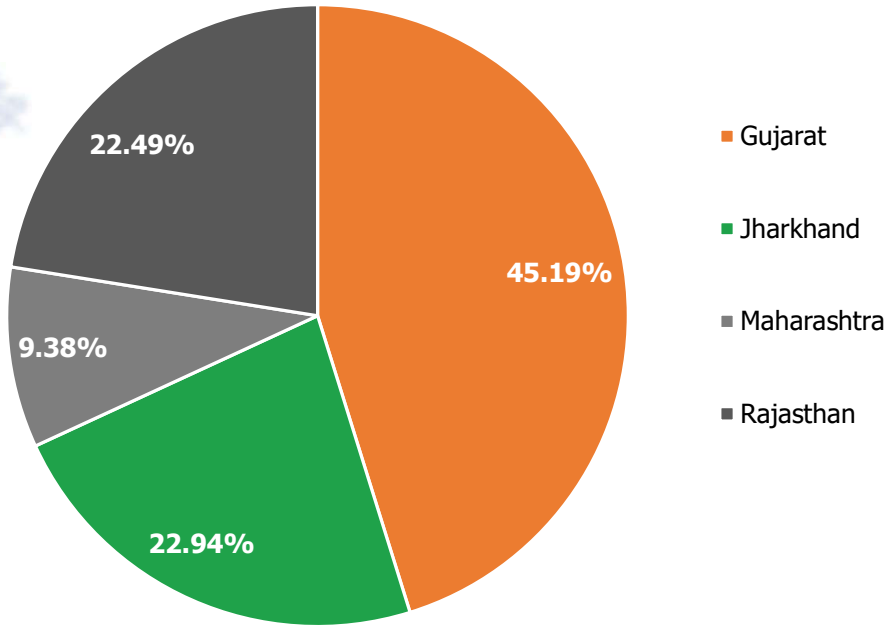
Our Geographical Footprint

We started with Gujarat, and now we have expanded to 9 other states, as mentioned herein.

We believe our geographically diversified portfolio gives us more leverage to hedge against risks in specific areas or projects and protects us from fluctuations resulting from business concentration in limited geographical areas.



% Revenue bifurcation for FY 2024-25



Our Projects – Oil & Gas



ONGC NADA

BHEL-ONGC Project







KPCL - GSPC

MEIL - Cairn Vedanta



Our Projects – Oil & Gas







KPCL – ONGC- CTF

KPCL - GSPC





Our Projects – Power & Data Centres



Gmmco – Wipro SEZ





Amazon Data Centre



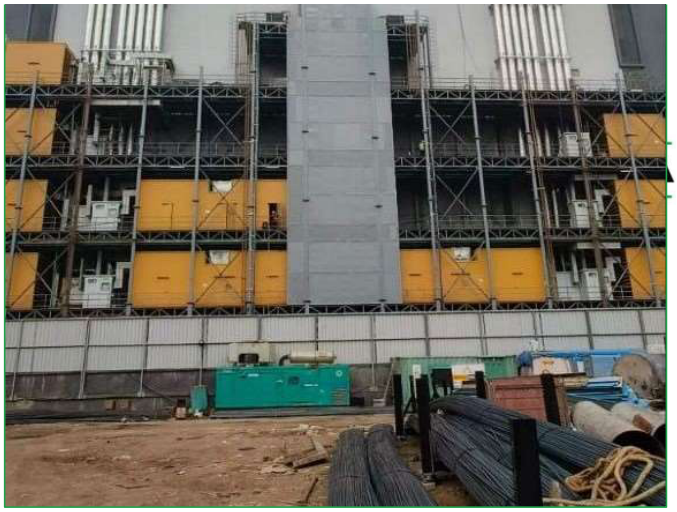
Sify Data Centre





Our Projects – Power & Data Centres





Sify Data Centre





NTT Data Centre

Our Projects – Renewable Energy



Biomass Project - Thailand





Biogas Project – UP Jal Nigam





CBG - HPCL Project







Our Competitive Strength

Comprehensive Project Management Expertise

Our comprehensive solutions includes design, engineering, procurement, construction, and integrated project management and EPC services, that provides distinct competitive advantage

Substantial growth backed by a robust order

We continuously increase our target market size and maintain the momentum of our order book growth. Also, we prioritize the addition of high-quality projects with greater margins

Integrated services backed by experience professionals

Our employee base is a competitive advantage. We by capturing technologies and earlier project experience, have built inhouse knowledge management infrastructure.

Timely Execution, even if the project is challenging

We always complete our projects on schedule while meeting or exceeding client specifications reflecting our great capabilities in project management.

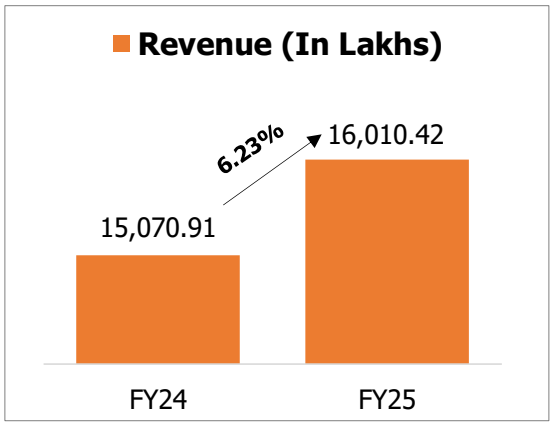
We cater diverse industries and economies

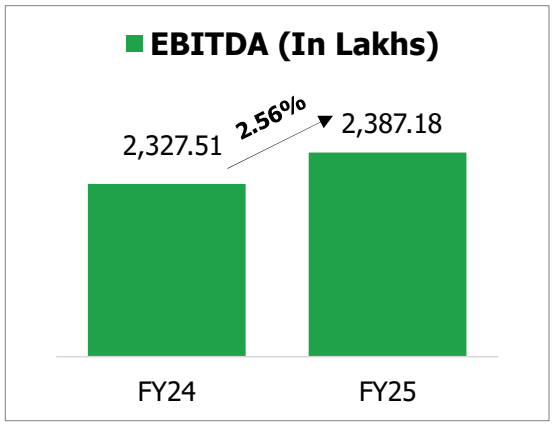
Our journey starts with meticulous engineering process design to the installation of various systems and other services. Moreover, our presence are in mutilple geographic areas

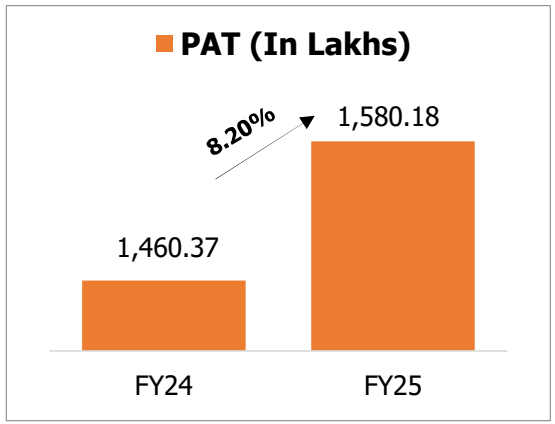
Major completed projects for marquee clients

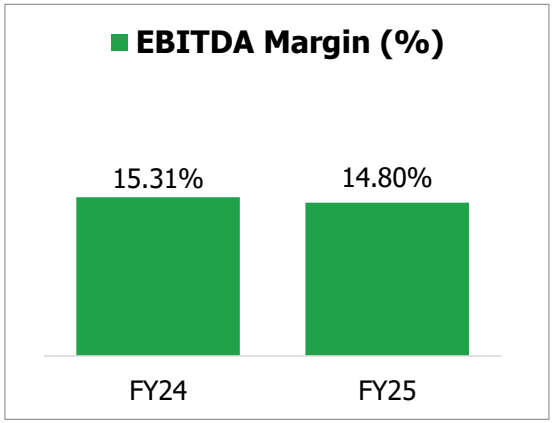
A proven track record of project completion for marquee clients in Oil and Gas, Power and Renewables sector, a testament to our dedication to precision and quality performance

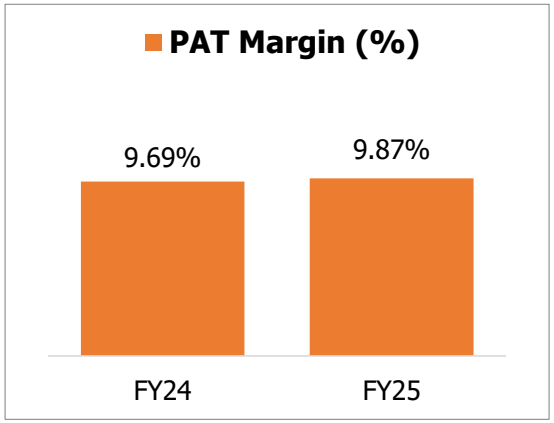
FY25 YOY PERFORMANCE HIGHLIGHTS











Our Profit and Loss Statement

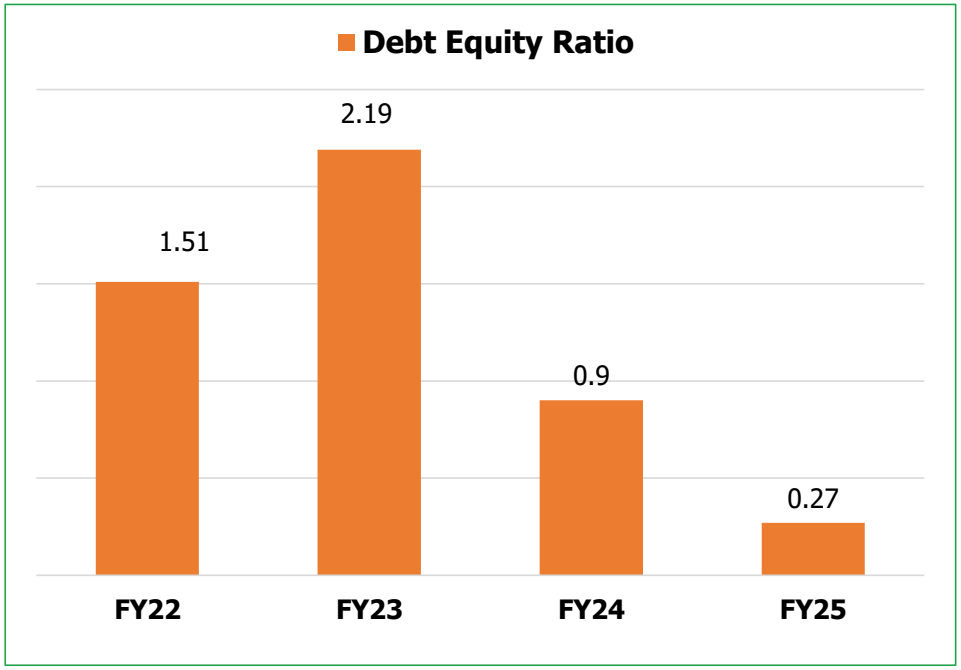
Particulars	H2 FY25	H1 FY25	HOH	H2 FY24	FY25	FY24	YOY
Revenues	**9,340.05**	**6,670.37**	**40.02%**	**8,667.69**	**16,010.42**	**15,070.91**	**6.23%**
Other Income	79.15	43.74		83.27	122.89	128.46	
Total Income	**9,419.20**	**6,714.11**	**40.29%**	**8,750.96**	**16,133.31**	**15,199.37**	**6.14%**
Raw Materials	1,510.00	-2.99		686.61	1,507.01	1,775.10	
Direct Expenses	4,251.37	3,338.78		4,277.36	7,590.15	6,850.76	
Employee costs	1,998.66	2,079.03		1,936.81	4,077.69	3,827.04	
Other expenses	348.72	222.56		229.66	571.28	418.96	
Total Expenditure	8,108.75	5,637.38		7,130.44	13,746.13	12,871.86	
EBITDA	**1,310.45**	**1,076.73**	**21.71%**	**1,620.52**	**2,387.18**	**2,327.51**	**2.56%**
Finance Costs	184.64	187.39		150.63	372.03	233.8	
Depreciation	36.88	30.42		34.83	67.3	61.43	
Profit before prior-period items and tax	1,088.93	858.92		1,435.06	1,947.85	2,032.28	
Prior-Period Items	0.00	0.00			0.00	69.39	
Extra-Ordinary Items	3.08	0.00			3.08	0.00	
PBT	1,085.85	858.92		1,435.06	1,944.77	1,962.89	
Tax	246.73	117.86		394.26	364.59	502.52	
PAT	**839.12**	**741.06**	**13.23%**	**1,040.80**	**1,580.18**	**1,460.37**	**8.20%**

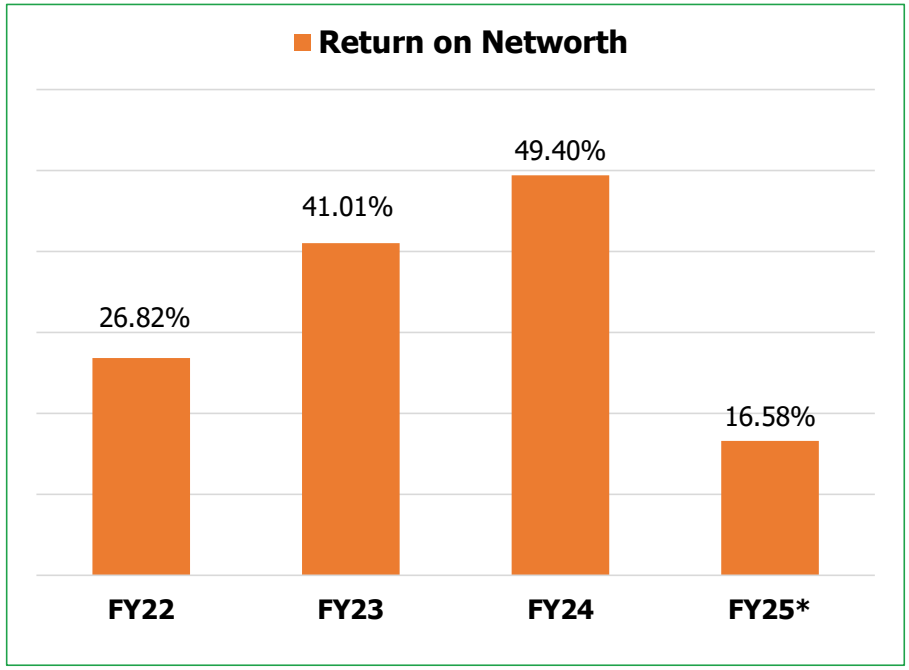
Our Balance Sheet

Equities & Liabilities	FY25	FY24
Equity	1,208.39	831.11
Reserves	8,322.89	2,390.54
Net Worth	9,531.28	3,221.65
Non Current Liabilities		
Long Term Borrowings	0.00	263.77
Long Term Provisions	25.23	0.00
Total Non Current Liabilities	25.23	263.77
Current Liabilities		
Short Term Borrowings	2,530.40	2,636.27
Trade Payables	2,262.54	1,355.67
Short Term Provisions	325.83	308.96
Other Current Liabilities	451.74	459.99
Total Current Liabilities	**5,570.51**	**4,760.89**
Total Liabilities	**15,127.02**	**8,246.31**

Assets	FY25	FY24
Non Current Assets		
Fixed Assets	211.51	194.42
Long-term loans and advances	405.86	402.94
Deferred Tax Assets	35.99	19.90
Other Non Current Assets	194.13	408.95
Total Non Current Assets	847.49	1,026.21
Current Assets		
Current Investments	0.10	-
Inventories	3,996.25	251.95
Trade receivables	6,717.75	3,366.49
Cash & Bank Balance	203.82	42.27
Loans & Advances	1,178.85	1,830.56
Other Current Assets	2,182.76	1,728.83
Total Current Assets	**14,279.53**	**7,220.10**
Total Assets	**15,127.02**	**8,246.31**

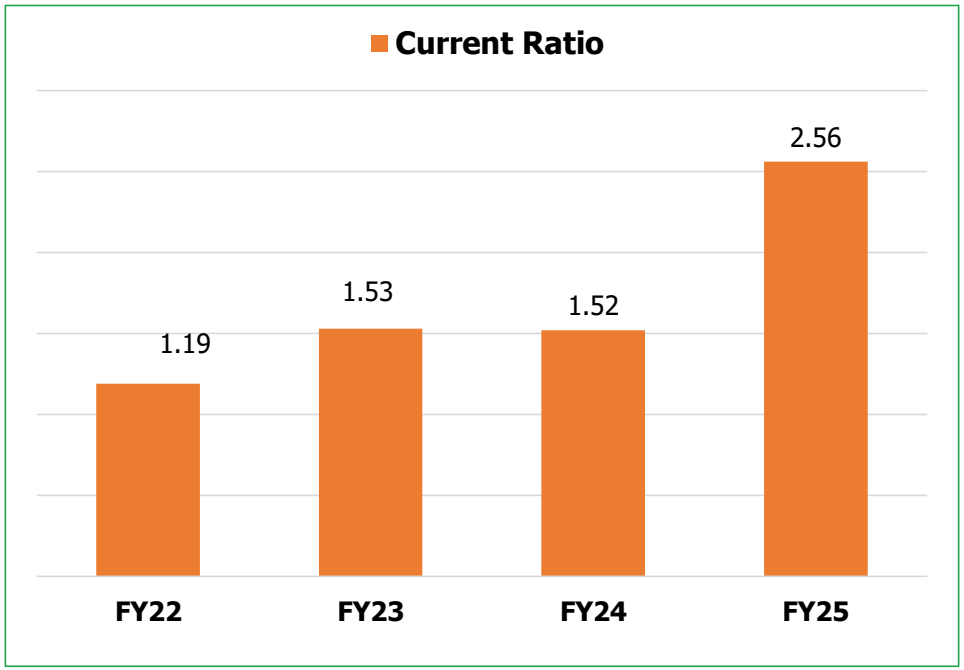
Key Ratios

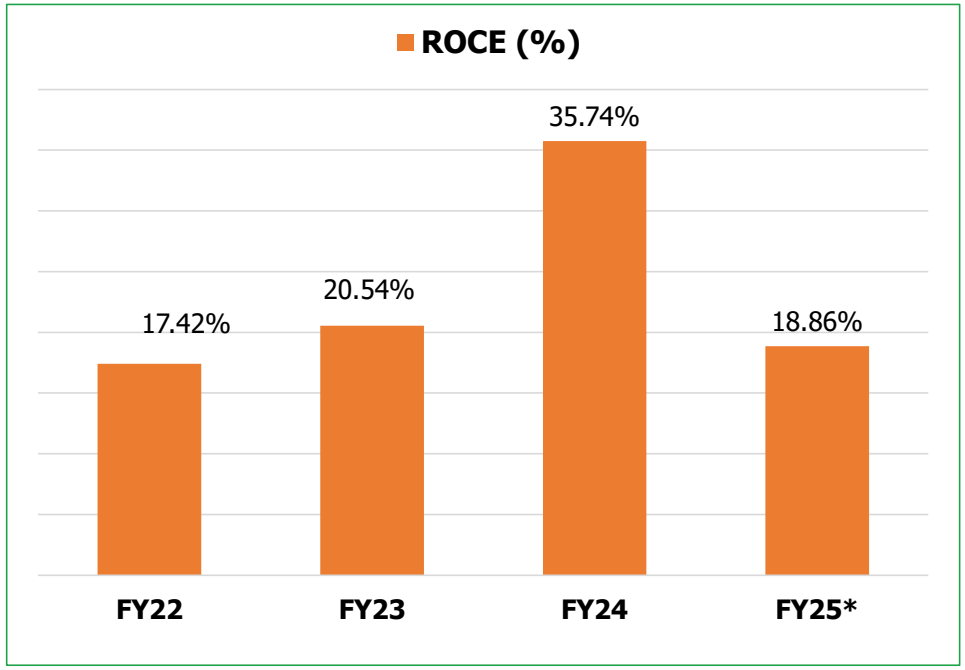




* "In FY25, the return on net worth declined as a result of an increase in equity arising from the issuance of an initial public offering (IPO)."

Key Ratios





* "In FY25, ROCE declined as a result of an increase in equity arising from the issuance of an initial public offering (IPO)."

Our Strategies for Growth

Divers Projects and reaching new geographies

We strategically expanded our operations by diversifying our offerings, a move that was strengthened by our entry into the Oil and Gas sector. This diversification not only broadened the scope of our services but also solidified our position in the industry. It also broadened the scope of acquiring new clients and reaching new geographies. Our bidding process includes identifying the opportunity, preparing the resources, define strategy and develop cost to achieve new projects

Global reach

Our global reach will be further established through an Engineering, Procurement, and Construction (EPC) Contract in Renewables in Malaysia, and our growth extended into the Operations and Maintenance (O&M) of Oil and Gas facilities

Visionary promoter and experience professionals

Our Promoters, driven by their entrepreneurial spirit and industry acumen, laid the way for future expansions

Enhance our project execution capabilities

Our execution capabilities have grown significantly with time, both in terms of the size of projects that we bid for and execute, and the number of projects that we execute simultaneously

Repository of techniques for complex projects

We have strategically positioned ourselves to address the complex demands of the ever-evolving digital landscape, by enhancing the resilience and efficiency of our Data Centre amid the exponential growth of data

Order Book Status – Lakshya Powertech Limited

Total Order Book
₹110+ Crores

Execution Timeline
2 to 12 months

Major Clients
Powerica Ltd
AESL
Hoerbiger India Pvt. Ltd.

Project Types
DG Sets
Fuel Systems
EPC Projects

Date	Client	Project Scope	Value	Timeline
May 15, 2025	Hoerbiger India Pvt. Ltd.	Compressor Dismantling & Inspections, Compressor Skid Packaging & Supply of BOP Material	₹22.50 Cr	12 Months
April 25, 2025	Powerica Ltd	Supply of installation material & its installation for 8 x 2250 KVA DG sets	₹11.17 Cr	6–8 Months
Feb 19, 2025	Powerica Ltd	Installation & supply for 25 x 2250 & 1 x 1010 KVA DG sets + Underground HSD Storage Tank	₹10.41 Cr	4 Months
Feb 19, 2025	Powerica Ltd	Facility Fuel System for HSD System	₹3.85 Cr	4 Months
Jan 31, 2025	Powerica Ltd	2 x 2250 KVA DG Sets (Coca-Cola, Sanand)	₹2.25 Cr	4 Months
Jan 25, 2025	Powerica Ltd	4 x 1500 KVA DG Sets (Trion Properties, Vizag)	₹1.36 Cr	3 Months
Jan 23, 2025	AESL	3 Gas Compressor Packages + BOP	₹45.98 Cr	6 Months
Dec 18, 2024	Powerica Ltd	Erection Material for 6 x 2250 KVA DG Sets (Nxtra, Pune)	₹3.64 Cr	3 Months
Dec 17, 2024	Powerica Ltd	HSD Bulk Oil Storage Tanks	₹2.81 Cr	3 Months
Nov 29, 2024	NTT Global	Civil, Fabrication & Painting for Watch Towers	₹3.24 Cr	12 Months
Nov 23, 2024	Powerica Ltd	Erection Material for 6 x 2500 KVA DG Sets (Nxtra, Thane)	₹1.54 Cr	4 Months
Nov 11, 2024	Powerica Ltd	High-Speed Diesel Yard (Nxtra Data Centre, Pune)	₹3.08 Cr	2 Months

Thank You

Company	Investor Relations Advisors
Lakshya Powertech Limited	EquiBridgex Advisors Pvt Ltd
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