14/11/2025

To,
The Manager (Listing Department)
BSE Limited
P.J Tower, Dalal Street,
Mumbai — 400 001

Scrip Code: 531889

Subject: **Earnings Presentation on Un-audited Financial Results (Standalone and Consolidated) for the Quarter and Half Year ended September 30, 2025**

Dear Sir/Madam,

Please find attached a copy of Company's Q2 & H1FY26 Earnings Presentation, which the Company proposes to share with Analysts / Investors with respect to its Un-Audited Financial Results (Standalone and Consolidated) for the Quarter and Half Year ended September 30, 2025, as approved by the Board of Directors in their meeting held on November 14, 2025

This is for your information and record.

Yours faithfully,

For Integrated Industries Limited
(Formerly known as Integrated Technologies Limited)

PRIYANKA Digitally signed by PRIYANKA
Date: 2025.11.14 14:44:54
+05'30'

Priyanka
Company Secretary & Compliance Officer
Mem-A69893

Integrated Industries Limited

INVESTOR PRESENTATION





SAFE HARBOUR STATEMENT

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COMPANY OVERVIEW



ABOUT THE COMPANY

Incorporated in 1995, **Integrated Industries Limited (IIL)** is a diversified food company engaged in the manufacturing of **organic and inorganic food products, bakery items, and processed foods**. With a strong legacy in the FMCG sector, IIL has progressively expanded its footprint in high-growth food categories with a focus on quality, innovation, and scale.

As part of its strategic growth initiative, IIL has acquired a running biscuit manufacturing facility through its **subsidiary**, *M/s Nurture Well Foods Limited*.

Nurture Well Foods Ltd.

Established in 2023, **Nurture Well Foods Ltd.** manufactures premium biscuits and cookies for domestic and international markets under the brands **RICHLITE, FUNTREAT,** and **CRAZY CRUNCH.**

Its **Neemrana (Rajasthan)** facility, with a capacity of **3,400 MT per month**, features modern automated technology and adheres to strict quality standards. Using premium ingredients, the company offers **butter-rich cookies, center-filled biscuits,** and **Indian-inspired flavors** that combine nutrition with indulgence.



KEY FACTS & FIGURES

30+
No. of Products

150+ across North India
Distribution Partners

9+ countries in Africa & Middle East
Export Presence

M/s Nurture Well Foods Ltd.
Subsidiary

RICHLITE, FUNTREAT,CRUNCHY KRAZE
Brand Portfolio

North India – J&K to Uttar Pradesh
Domestic Reach

Exports & Modern Trade
Market Focus

Biscuits, Cookies, Bakery, Organic & Processed Foods
Core Business Segments

FY25

REVENUE	EBITDA	PAT
766 Crore	69 Crore	67 Crore

KEY MANAGEMENT



Mr. Saurabh Goyal

Managing Director

Mr. Saurabh Goyal is a seasoned professional with expertise in managing businesses across stainless steel kitchenware, financial management, and imports. With a strong academic background and diverse skill set, he has consistently driven growth and profitability.

Mr. Sanidhya Garg

Executive Director

Mr. Sanidhya Garg is a dynamic young professional passionate about the biscuit industry. With 1.5 years of experience, he has already made a notable impact, demonstrating strong potential for driving growth and success.



OUR PROGRESS, POWERED BY PURPOSE



April 2023
Incorporation of the Nurture Well

May 2023
Acquired running biscuit plant at Neemrana, Rajasthan

August 2023
Expanded internationally to strengthen global presence and market reach.

2024
Revenue surpassed ₹300 crore.

December 2024
Revenue surpassed ₹450 crore.

INVESTMENT RATIONALE



- **Established Legacy:** Over two decades of experience in the food and FMCG sector.
- **Strategic Acquisition:** Entry into the fast-growing biscuit and bakery market through a modern, scalable manufacturing asset.
- **Strong Brand Portfolio:** Well-recognized regional brands with strong recall in North India.
- **Robust Distribution Network:** 150+ channel partners ensuring deep market penetration.
- **Export Growth Potential:** Expanding presence in emerging international markets.
- **Scalable Model:** Ready manufacturing capacity with room for capacity expansion and new product launches.
- **Health & Quality Focus:** Alignment with rising consumer demand for nutritious, high-quality snacking options.

BUSINESS OVERVIEW



PRODUCT OFFERINGS (1/4)

RICHLITE

Trendy Biscuits for all

























PRODUCT OFFERINGS (2/4)



PREMIUM BAKERY COOKIES

Available in 7 tasty variants:

- Butter
- Almond
- Coconut
- Jeera
- Choco Chip
- Kaju Pista
- Tuty Fruity



Available in **200g** and **400g** packs

























PRODUCT OFFERINGS (3/4)

CRUNCHY KRAZE

Introducing New Range of Biscuit















NEW PRODUCT LAUNCHED (4/4)



MANUFACTURING AND OPERATING FACILITIES

COMMITMENT TO QUALITY AND INNOVATION

At its core, both *Integrated Industries* and *Nurture Well Foods* are driven by a shared commitment to **delivering quality, healthy, and enjoyable food experiences**. From sourcing premium ingredients to employing modern baking technologies, the companies emphasize:

- Nutritional value
- Product innovation
- Customer delight
- Scalable operations

With a clear growth trajectory, a scalable supply chain, and a focus on consumer wellness, IIL is well-positioned to capture larger market share in India and abroad.



Offers lower establishment costs and excellent road connectivity to neighboring states.

Nearest Highway

500 meter (NH-8)

Prime Location

Near major cities **like Gurgaon, Bhiwadi, Rewari, New Delhi, and Jaipur.**

Air Connectivity

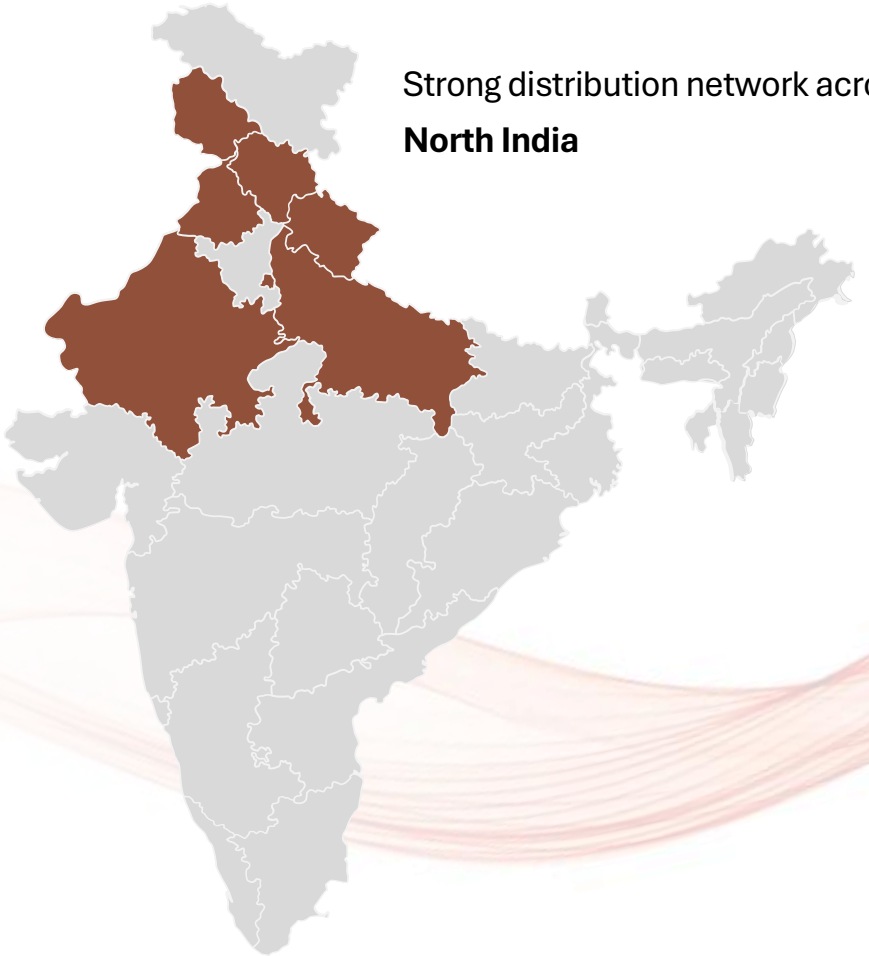
Close **to Indira Gandhi International Airport, New Delhi.**

EXPORTS & GLOBAL REACH

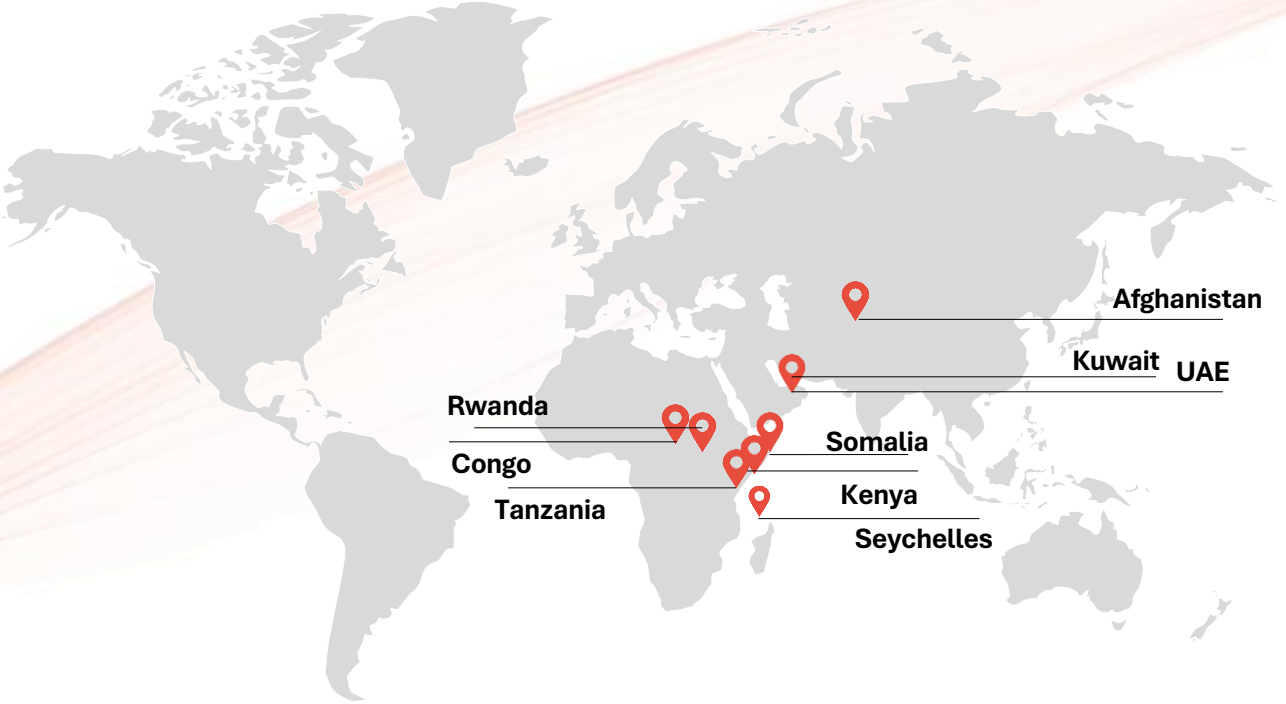
Established strong acceptance in **international markets**, with exports to countries including:

Strong distribution network across

North India



Well-established in international markets, with a strong presence across:

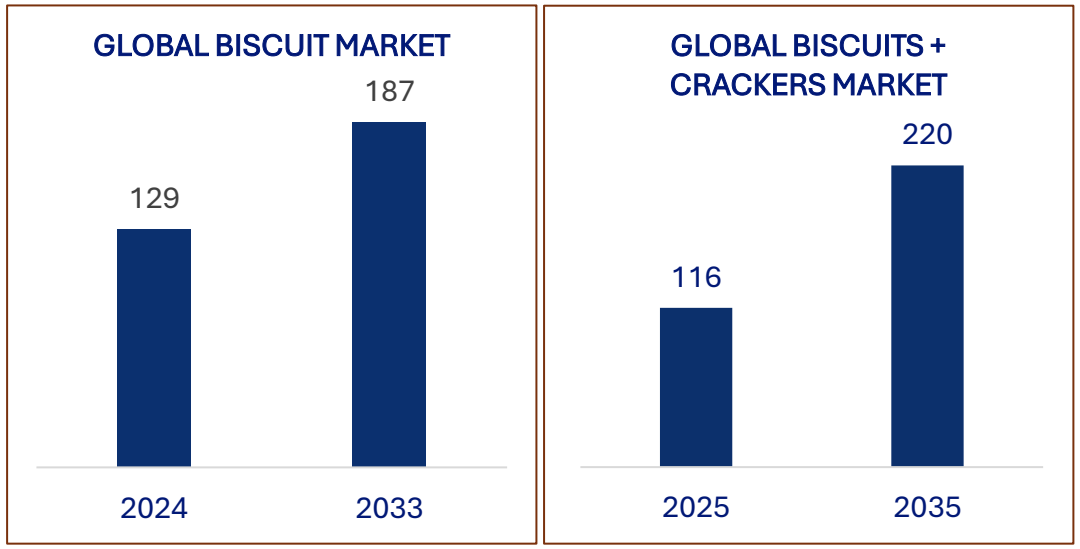


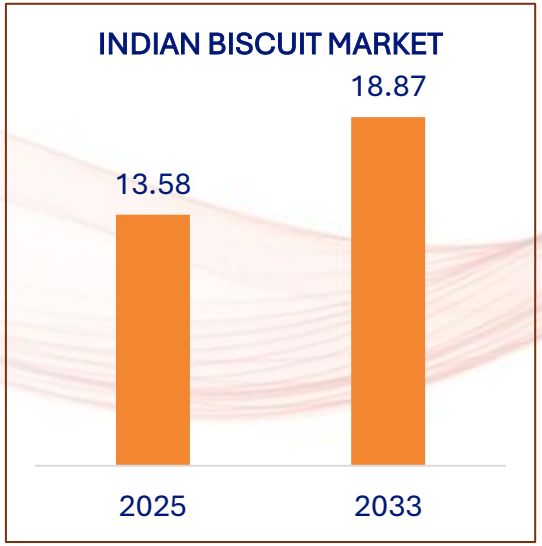
THIS GROWING GLOBAL FOOTPRINT UNDERLINES THE BRAND'S **QUALITY STANDARDS, TASTE ACCEPTANCE, AND MARKET ADAPTABILITY.**

INDUSTRY OVERVIEW



INDUSTRY OUTLOOK





Source : Global Biscuit Market

🌎 Global Market Outlook

- By region: Asia-Pacific accounted for ~32.74% share in 2024 global biscuits market; sweet biscuits expected to remain largest category. Fortune Business Insights

IN India Market Outlook

- India exports biscuits to over **180 countries**, with India itself being the top global exporter in FY24 (≈ 334,330 shipments) ahead of Turkey and South Africa.
- Per capita consumption in India (for biscuits) is low versus developed markets: e.g., ~2.5-2.6 kg per person per year, signalling headroom. peeaar.in+1

KEY GROWTH DRIVERS

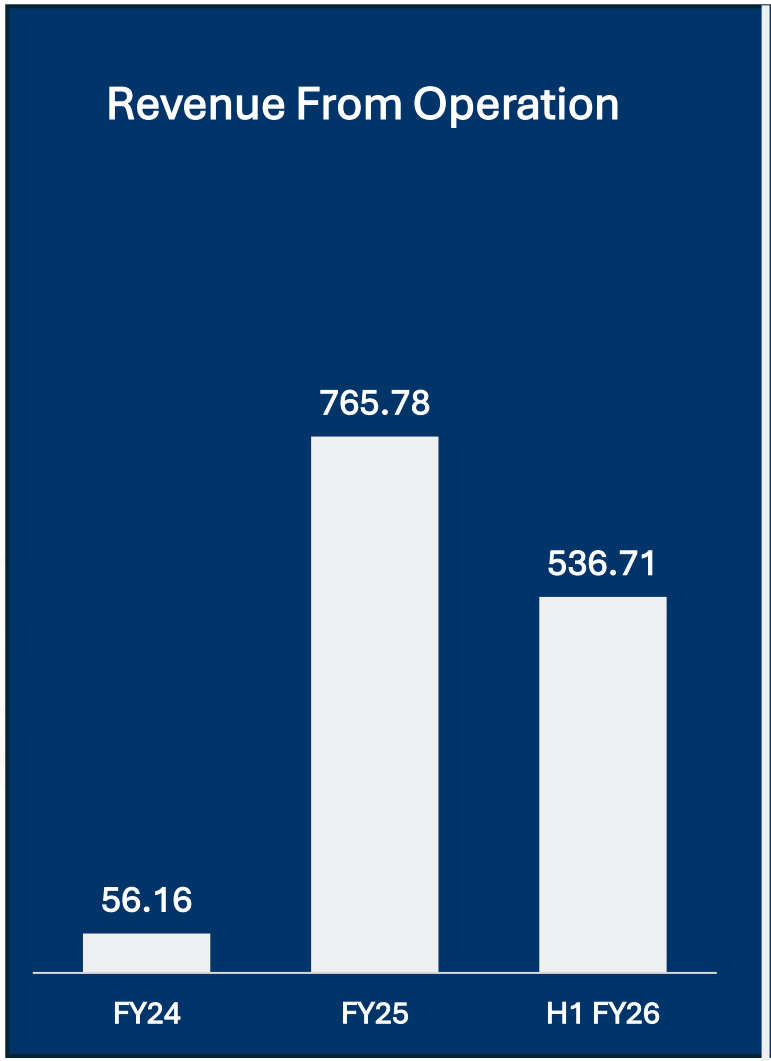
- **Rising Disposable Income & Middle-Class Expansion** – Higher purchasing power boosting packaged food consumption.
- **Urbanisation & Convenience Demand** – Increasing preference for on-the-go, ready-to-eat, and portion-packed snacks.
- **Health & Wellness Trend** – Surge in demand for multigrain, high-protein, gluten-free, and low-sugar biscuits.
- **Premiumisation & Brand Consciousness** – Shift from mass-value to premium and artisanal biscuit segments.
- **Rural & Semi-Urban Penetration** – Deeper distribution networks expanding reach beyond metros.
- **Product & Packaging Innovation** – New flavours, small-pack SKUs, sustainable packaging driving impulse buying.
- **Digital & E-commerce Growth** – Online grocery platforms boosting visibility and direct-to-consumer brands.
- **Export Potential** – Expanding exports to Asia, Africa, and Middle East markets due to cost competitiveness.
- **Organised Segment Growth** – Increasing consolidation in branded snacking; organised players gaining share.
- **Government Support & Incentives** –
- **PLI Scheme for Food Processing** – ₹10,900 crore outlay to boost production & exports.
- **PMFME Scheme** – Aiding micro food enterprises with branding, marketing & infrastructure support.
- **Mega Food Parks & Cold Chain Schemes** – Improving logistics & value-chain efficiency.

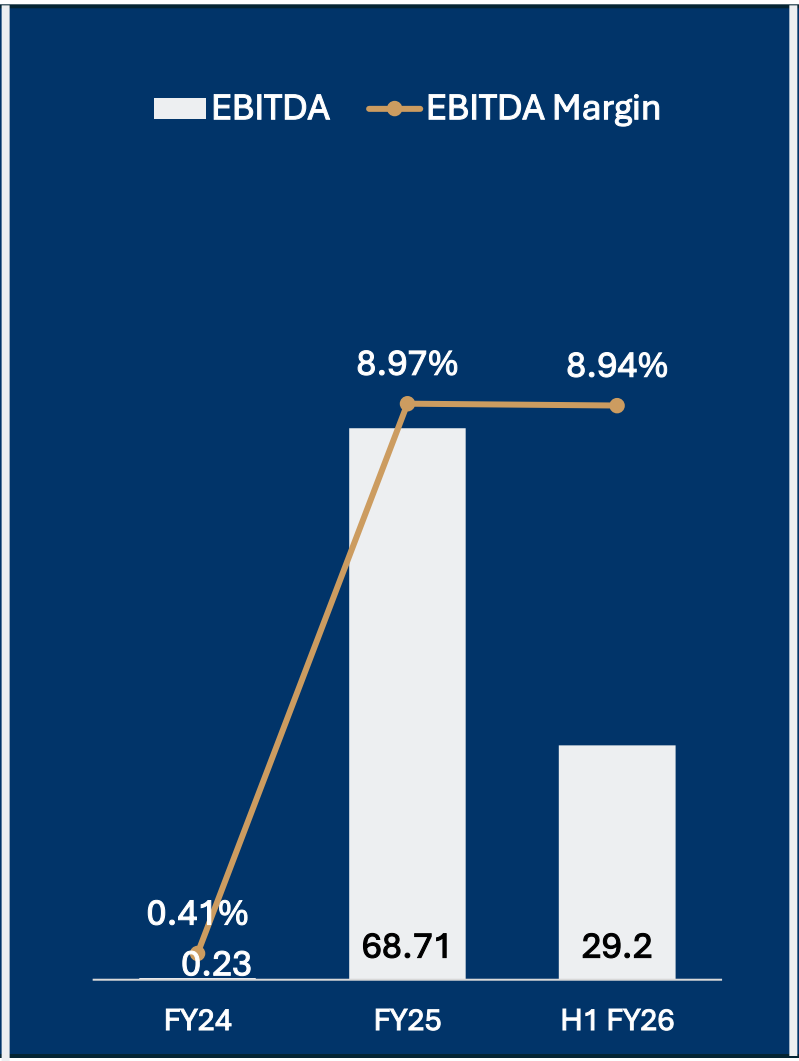


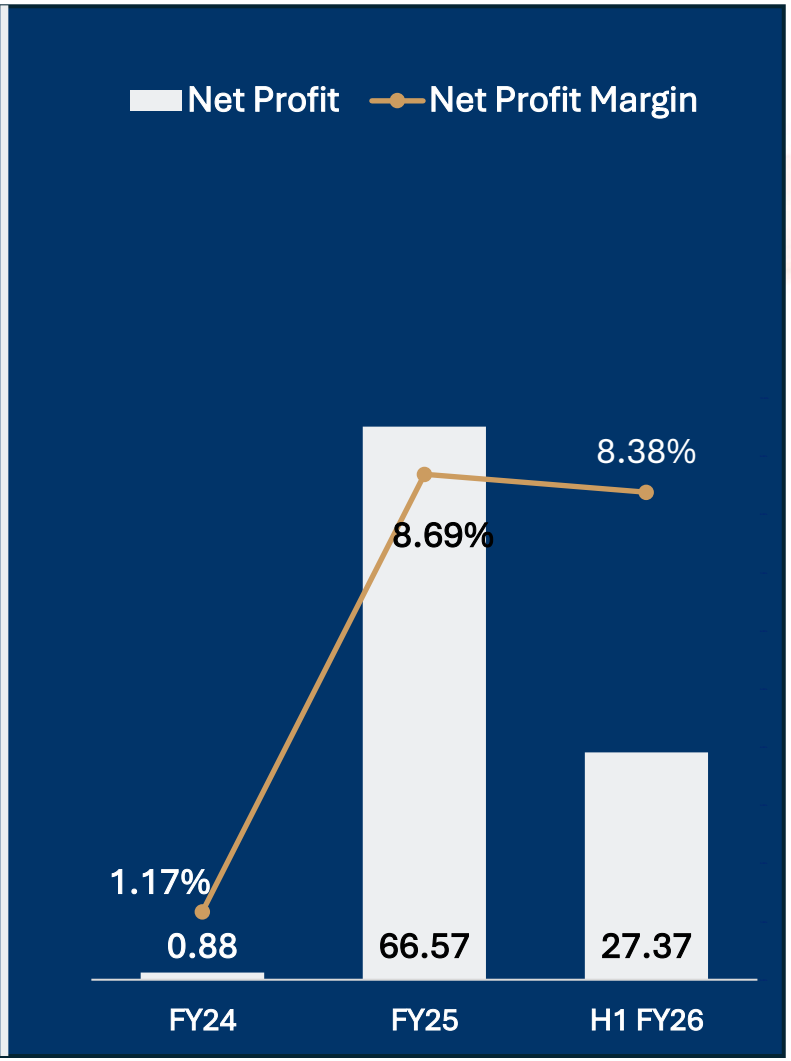
FINANCIALS OVERVIEW



FINANCIAL HIGHLIGHT







All figures in ₹ Crore, Except Margin in%

INCOME STATEMENT

Income Statement (in ₹ Crore)	H1 FY26	H1 FY25	YoY Change	FY25	FY24
Revenue from Operations	**536.71**	**326.74**	**64%**	**765.78**	**56.16**
Cost of Material Consumed	457.96	281.54		662.56	53.18
Employee benefit Expense	4.99	3.36		7.83	0.20
Other Expenses	17.57	12.64		26.68	2.55
Total	480.52	297.54		697.07	55.93
EBITDA	**56.19**	**29.20**	**92%**	**68.71**	**0.23**
EBITDA Margin (%)	**10.47%**	**8.94%**	**153 bps**	**8.97%**	**0.41%**
Depreciation and Amortization Expense	1.50	1.32		2.76	0.01
EBIT	54.69	27.88		65.95	0.22
Financial costs	0.23	0.01		1.09	0.44
Other Income	2.01	0.60		3.57	1.48
PBT	56.47	28.47		68.43	1.26
Tax Expense					
Current Tax	1.53	0.64		0.74	
Deferred Tax	0.28	0.46		1.12	0.38
PAT	54.66	27.37		66.57	0.88
Net Profit	**54.66**	**27.37**	**100%**	**66.57**	**0.88**
Net Profit Margin (%)	**10.18%**	**8.38%**	**11 bps**	**8.69%**	**1.57%**
EPS (Diluted)	**1.97**	**1.08**	**82%**	**2.64**	**0.06**

All figures in ₹ Crore, Except Margin in%

Q2 FY 26 INCOME STATEMENT

Income Statement (in ₹ Crore)	Q2 FY26	Q2 FY25	YoY Change
Revenue from operations	**286.86**	**186.60**	**54%**
Cost of Material Consumed	244.07	162.89	
Employee benefit Expense	2.54	1.77	
Other Expenses	9.57	7.28	
Total	256.18	171.94	
EBITDA	**30.68**	**14.66**	**109%**
EBITDA Margin (%)	**10.70%**	**7.86%**	**284 bps**
Depreciation and Amortization Expense	0.75	0.68	
EBIT	**29.93**	**13.98**	**114%**
Financial costs	0.20	0.01	
Other Income	1.13	0.88	
PBT	**30.86**	**14.85**	**108%**
Tax Expense			
Current Tax	0.83	-0.06	
Deferred Tax	0.14	0.23	
PAT	**29.89**	**14.68**	**104%**
Net Profit	**29.89**	**14.68**	**104%**
Net Profit Margin (%)	**10.42%**	**7.87%**	**255 bps**
EPS (Diluted)	**1.13**	**0.52**	**117%**

All figures in ₹ Crore, Except Margin in%

BALANCE SHEET

Equities and Liabilities	H1 FY26	FY25	FY24
Shareholder's Funds			
Share Capital	23.33	23.33	9.62
Other Equity	282.78	237.11	116.5
Non-Controling interest	55.84	43.80	126.12
Total	**361.95**	**304.24**	**252.24**
Non-Current Liabilities			
Borrowings	0.91	1.05	0.1
Lease Liability	0.12	0.28	0.00
Provisions	0.55	0.37	0.1
Deferred Tax Liabilities (net)	2.17	1.89	0.00
Total Non-Current Liabilities	**3.75**	**3.59**	**0.20**
Current Liabilities			
Short Term Borrowings	10.06	0.25	0.02
Trade Payables	156.36	170.37	42.3
Other Current Liabilities	4.61	4.11	0.32
Short Term Provisions	0.06	0.04	0.00
Current Tax Liability (Net)	1.61	0.57	0.00
Total Current Liabilities	**172.70**	**175.34**	**42.64**
Total	**538.40**	**483.17**	**295.08**

Assets	H1 FY26	FY25	FY24
Non-current Assets			
Fixed Assets	77.67	50.50	1.25
Investment Property	0.22	0.28	76.55
Goodwill	22.63	22.63	0.00
Deferred tax assets (Net)	0.00	0.00	0.45
Other Non Current Assets	123.11	127.99	0.00
Total Non-current Assets	**223.63**	**201.40**	**78.25**
Current Assets			
Inventories	14.66	12.23	44.72
Trade Receivables	216.40	193.09	0.00
Cash & Cash Equivalents	3.22	13.86	0.61
Current Tax Assets	80.60	62.58	0.00
Other Current Assets	0.00	0.00	45.28
Total Current Assets	**314.88**	**281.76**	**90.61**
Total	**538.51**	**483.16**	**168.86**

All figures in ₹ Crore

CASHFLOW STATEMENT

Cash Flow Statement	H1 FY26	FY25	FY24
Cash Flow from Operating Activity	10.4	48.09	-45.88
Cash Flow from Investing Activity	-23.74	-129.82	-76.74
Cash Flow from Financing Activity	-0.36	87.10	123.22
Cash and Cash Equivalents at the Beginning of the Year	**13.86**	**7.24**	**0.01**
Cash and Cash Equivalents at the End of the Year	**3.22**	**13.86**	**0.61**

All figures in ₹ Crore

THANK YOU



Integrated Industries Limited

Phone: +91-9811060171
Email: info@integratedindustries.in
Website: www.integratedindustries.in

ORIM CONNECT

Corporate Communication Advisors

Phone: +91 99879 15398
Email: letsconnect@orim.in
Website: www.orim.in/orim-connect/