Date: 24th June, 2021

To.

Listing Deptt. / Deptt. of Corporate Relations,
The Bombay Stock Exchange Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai,
Fax- 022-22722037/ 39/41/61/3121/22723719
Scrip Code: 532524

Listing Deptt.
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra – Kurla Complex, Bandra (E), Mumbai -51
Fax-022-26598237/ 38 - 022-26598347/ 48
Company Code: PTC

Sub: - Investor Presentation for Annual and Q4 FY 20-21

Dear Sir,

Please find enclosed the Investor Presentation of PTC India Limited.

Thanking You,

For PTC India Limited

RAJIV KUMAR MAHESHWARI

Digitally signed by RAJIV KUMAR MAHESHWARI
DN: c=IN, o=Personal, 2.5.4.20=c5a018b0c424e7e23acf3e82348fa7d76d899553c5eb7231c8ee18600c7e604d, postalCode=110018, st=DELHI, serialNumber=da0cd8da190850fd2448ff94c37c3ab64e4e64ef955e65c658a39e684655ec318d, cn=RAJIV KUMAR MAHESHWARI, l=WEST DELHI, pseudonym=9B6670521F4a6c94a157ce7a42dd45, email=RAJIVMAHESHWARI@PTCINDIA.COM
Date: 2021.06.24 20:19:54 +05'30'

(Rajiv Maheshwari)
Company Secretary
FCS- 4998



PTC India

INVESTOR PRESENTATION
Q4 & 12M FY 2020-21

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”

Our Mission

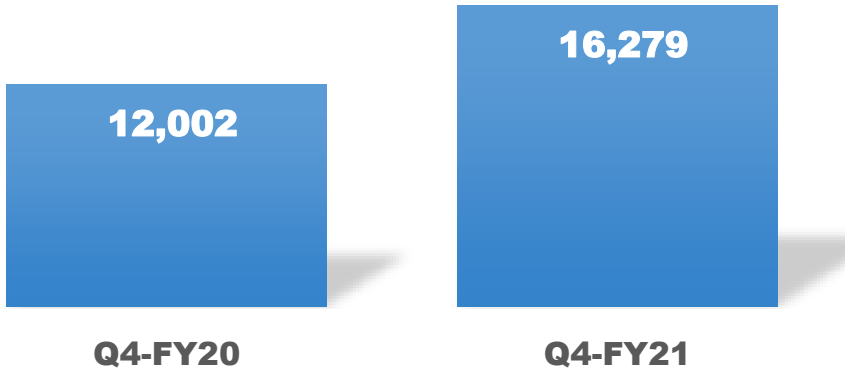
- **Promote Power Trading to optimally utilize the existing resources**
- **Develop Power Market for market based investments into the Indian Power Sector**
- **Facilitate exchange of power with neighboring countries**

PERFORMANCE REVIEW

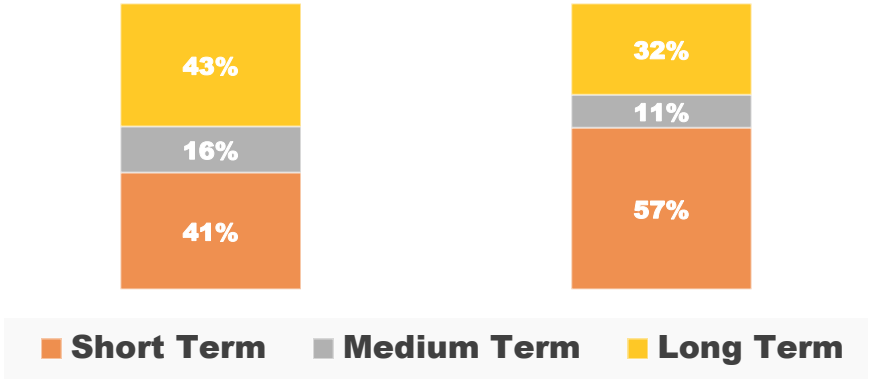


Q4 - FY 21 (Standalone) - Business

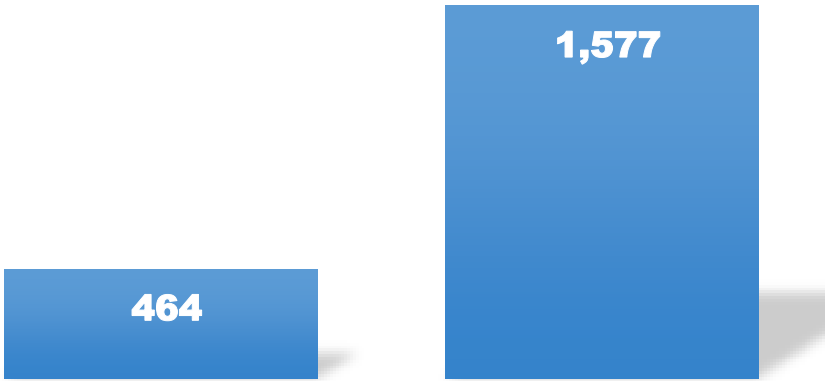
Volume in MUs



Volume Mix



Bilateral – ST in MU



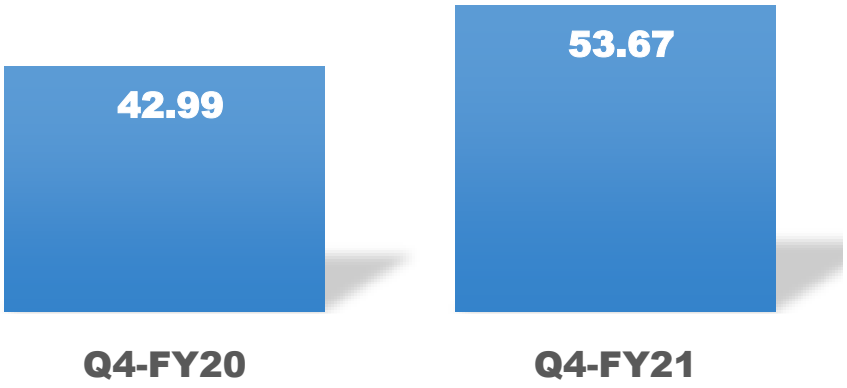
Long & Medium Term in MU



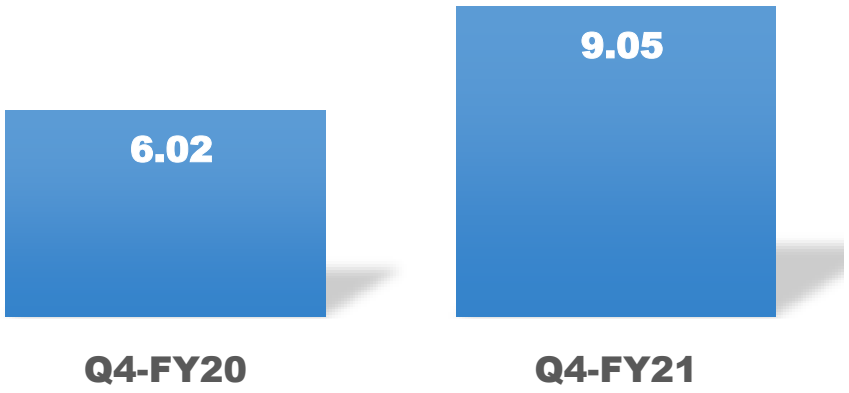
Q4 - FY 21 (Standalone) – Financial

All amounts in ₹ Crores)

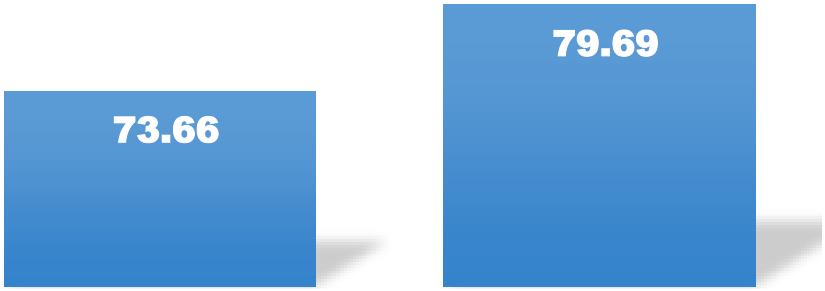
Trading Margin



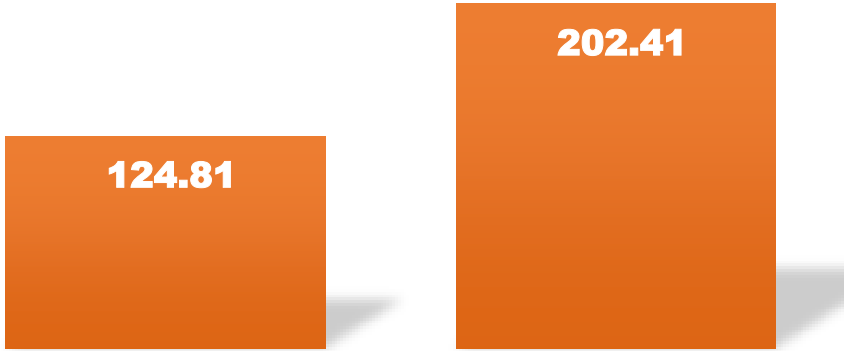
Consultancy Income



Trading Income (incl. Rebate)



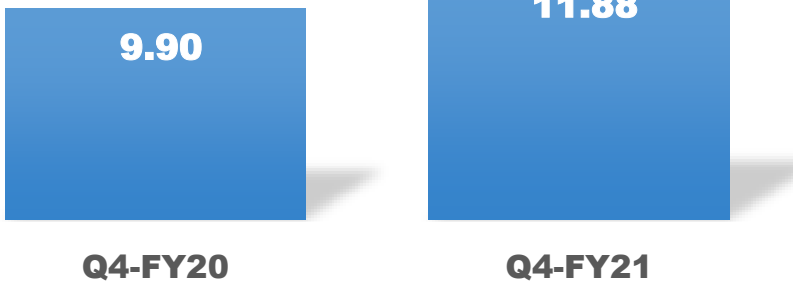
Total Operational Income



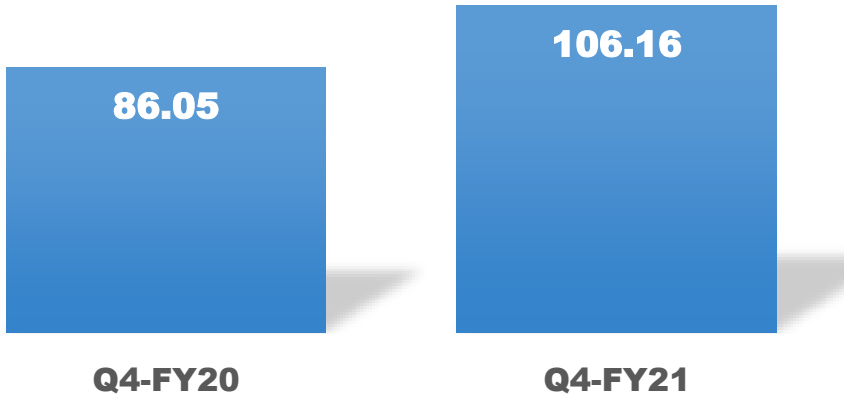
Q4 - FY 21 (Standalone) – Financial

All amounts in ₹ Crores)

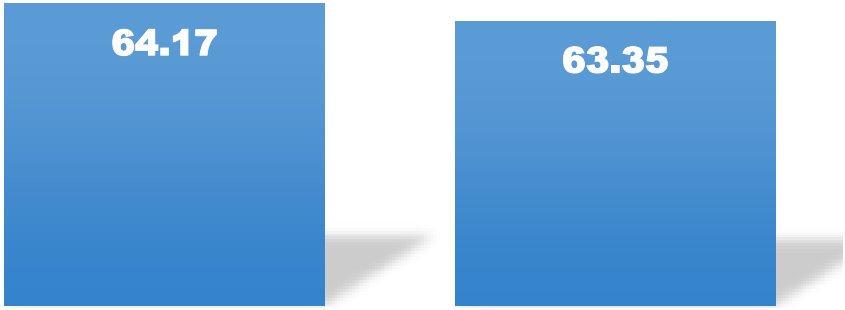
Total Margin (in paise) per Unit



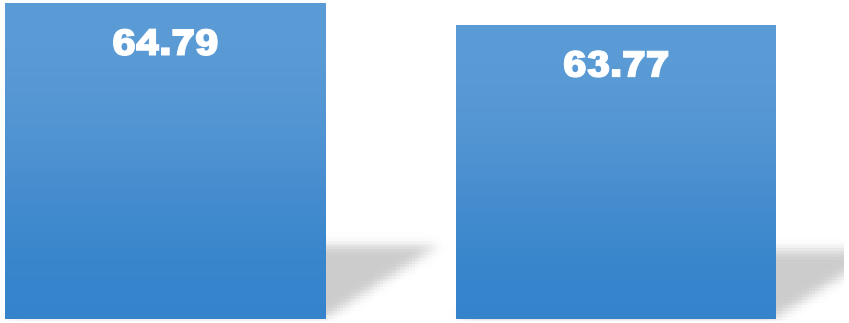
PBT



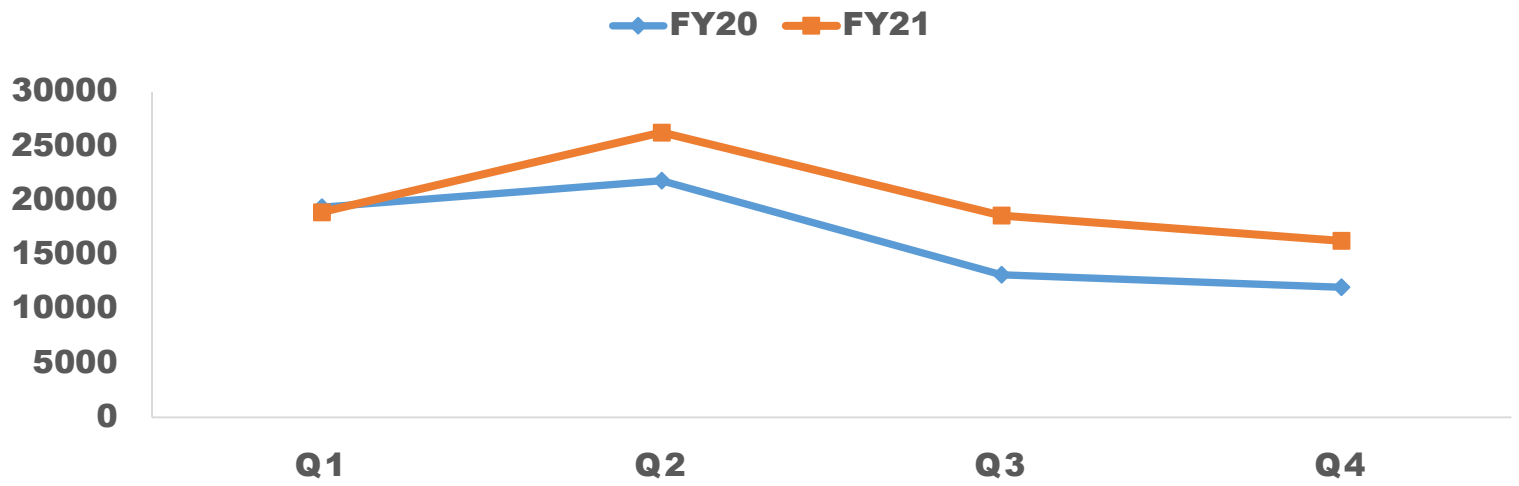
PAT



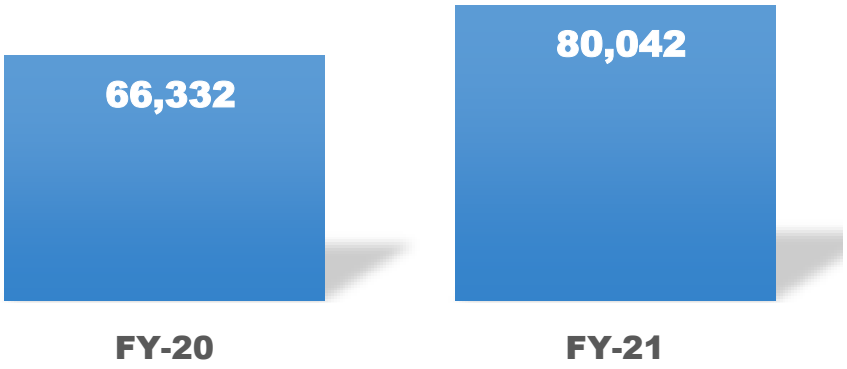
TCI



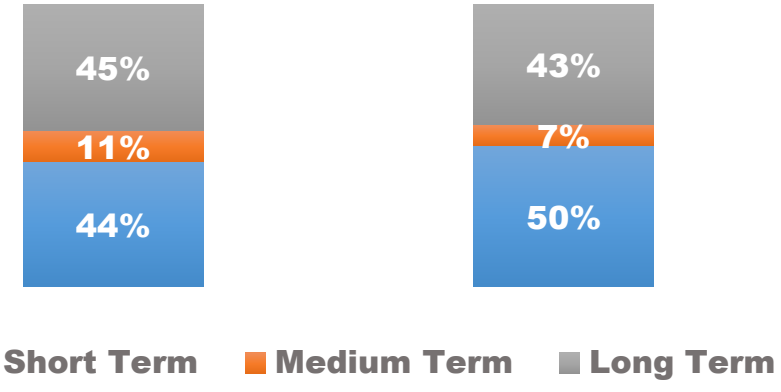
FY 20-21 (Standalone) - Business



Volumes in MU



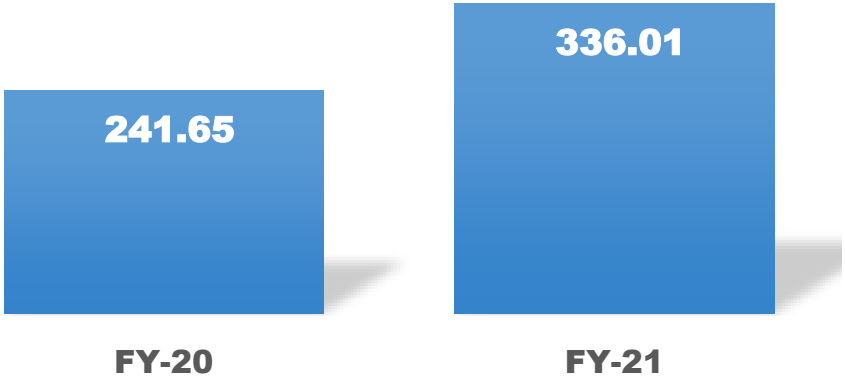
Volume Mix



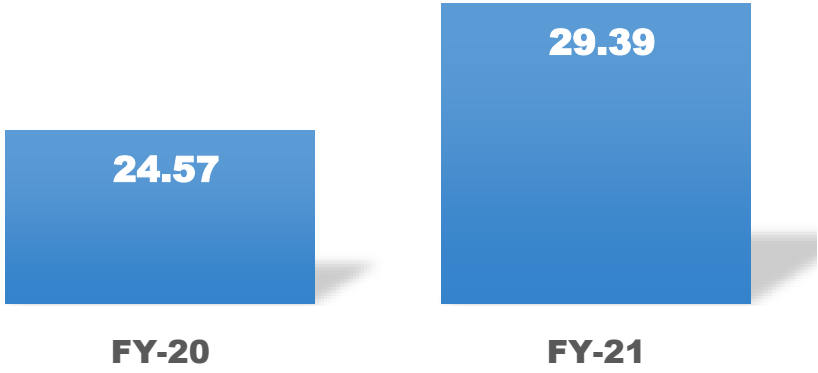
FY 20-21 (Standalone) – Financial

All amounts in ₹ Crores)

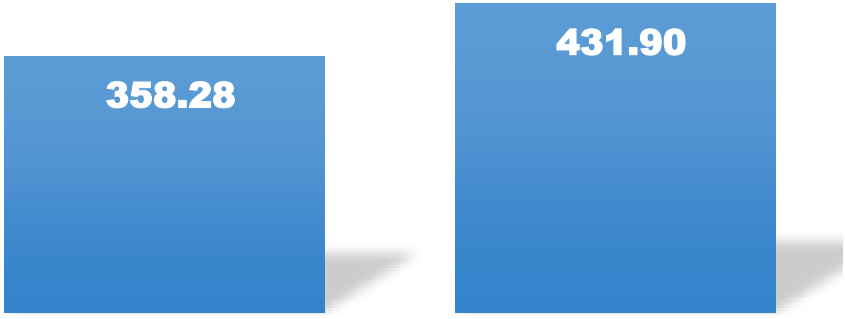
Trading Margin



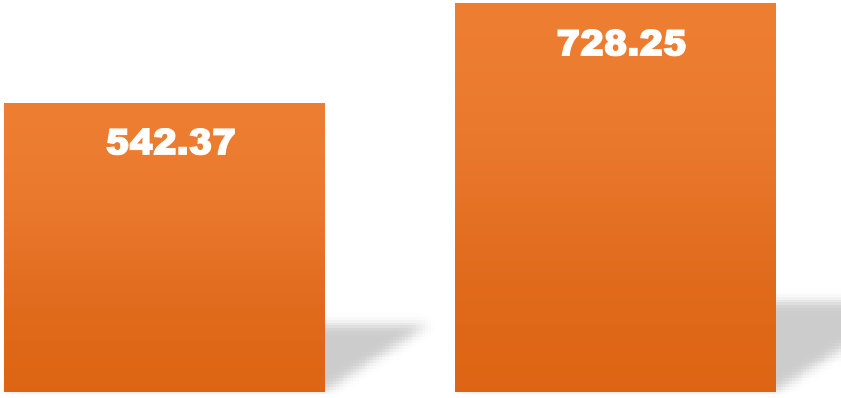
Consultancy Income



Trading Income (incl. Rebate)



Total Operational Income



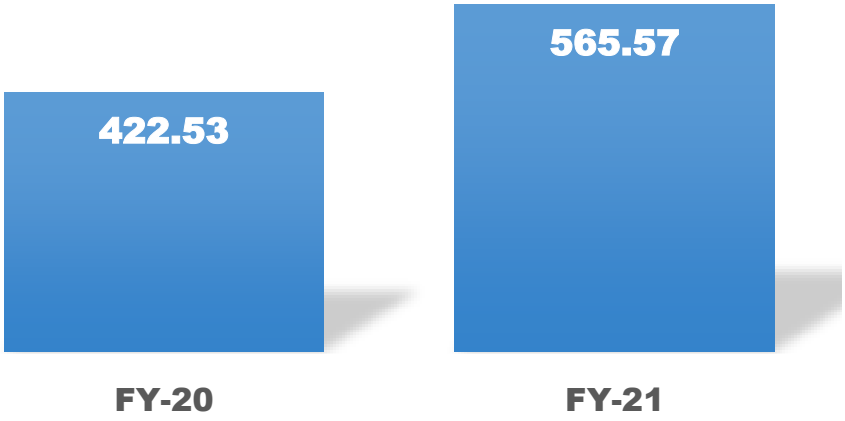
FY 20-21 (Standalone) - Financial

All amounts in ₹ Crores)

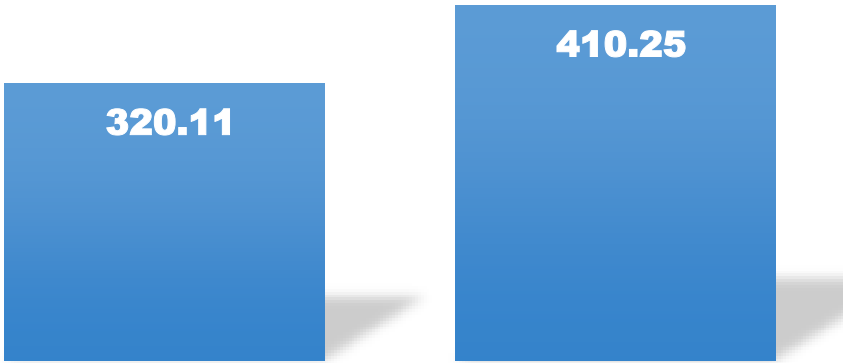
Total Margin (in paise) per Unit



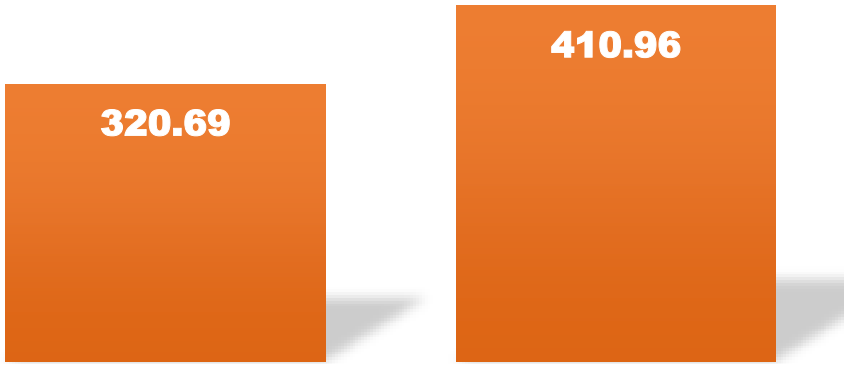
PBT



PAT



TCI



Q4- FY21 (STANDALONE) P&L (Quarter Ending Mar 31, 2021)

(₹ in crore)

Particulars	Quarter March 2021	Quarter March 2020	%
Revenue from operations			
Revenue from operations	3,328.62	3,196.15	4.14%
Other operating revenue	264.07	59.11	346.74%
Total revenue from operation	3,592.69	3,255.26	10.37%
Other Income	2.94	2.42	21.49%
Total Income	**3,595.63**	**3,257.68**	**10.37%**
Expenses			
Purchases	3,248.93	3,122.49	4.05%
Operating expenses	141.35	7.96	1675.75%
Employee benefit expenses	12.24	9.92	23.39%
Finance costs	9.47	16.70	-43.29%
Depreciation and amortization expenses	0.81	0.75	8.00%
Other expenses	16.41	13.81	18.83%
Total expenses	**3,429.21**	**3,171.63**	**8.12%**
Profit before exceptional items and tax	**166.42**	**86.05**	**93.40%**
Exceptional items	(60.26)	-	100.00%
Profit Before Tax	**106.16**	**86.05**	**23.37%**
Current tax (including deferred tax)	42.81	21.88	95.66%
Net Profit for the period	**63.35**	**64.17**	**-1.28%**
Total other comprehensive income, net of tax	0.42	0.62	-32.26%
Total comprehensive income for the period	**63.77**	**64.79**	**-1.57%**

FY20-21 (STANDALONE) P&L (ending Mar 31, 2021)

(₹ in crore)

Particulars	FY2020-21	FY2019-20	%
Revenue from operations			
Revenue from operations	16,484.76	16,234.95	1.54%
Other operating revenue	478.53	208.02	130.04%
Total revenue from operation	**16,963.29**	**16,442.97**	3.16%
Other Income	28.74	45.33	-36.60%
Total Income	**16,992.03**	**16,488.30**	3.06%
Expenses			
Purchases	16,052.86	15,876.67	1.11%
Operating expenses	182.18	23.93	661.30%
Employee benefit expenses	45.36	39.21	15.68%
Finance costs	27.81	55.04	-49.47%
Depreciation and amortization expenses	2.79	2.85	-2.11%
Other expenses	55.20	68.07	-18.91%
Total expenses	**16,366.20**	**16,065.77**	1.87%
Profit before exceptional items and tax	**625.83**	**422.53**	48.11%
Exceptional items	(60.26)	-	100.00%
Profit Before Tax	**565.57**	**422.53**	33.85%
Current tax (including deferred tax)	155.32	102.42	51.65%
Net Profit for the period	**410.25**	**320.11**	28.16%
Total other comprehensive income, net of tax	**0.71**	**0.58**	22.41%
Total comprehensive income for the period	**410.96**	**320.69**	28.15%

Q4-FY21 (CONSOLIDATED) P&L (Quarter Ending Mar 31, 2021)

(₹ in crore)

Particulars	Quarter Mar 2021	Quarter Mar 2020	%
Revenue from operations			
Revenue from operations	3,627.40	3,551.68	2.13%
Other operating revenue	289.18	82.84	249.08%
Total revenue from operation	**3,916.58**	**3,634.52**	7.76%
Other Income	9.41	3.98	136.43%
Total Income	**3,925.99**	**3,638.50**	7.90%
Expenses			
Purchases	3,248.93	3,122.49	4.05%
Impairment of financial instrument	106.91	73.79	44.88%
Operating expenses	150.10	16.48	810.80%
Employee benefit expenses	17.71	15.19	16.59%
Finance costs	215.30	276.05	-22.01%
Depreciation and amortization expenses	25.11	25.15	-0.16%
Other expenses	28.50	29.15	-2.23%
Total expenses	**3,792.56**	**3,558.30**	6.58%
Profit before exceptional items and tax	**133.43**	**80.20**	66.37%
Exceptional items	(20.65)	-	100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	**112.78**	**80.20**	40.62%
Share of Profit / (Loss) of Associates	**0.11**	**0.14**	-21.43%
Profit Before Tax	**112.89**	**80.34**	40.52%
Current tax (including deferred tax)	63.12	32.38	94.94%
Net Profit for the period	**49.77**	**47.96**	3.77%
Total other comprehensive income, net of tax	**(5.48)**	**(0.98)**	459.18%
Total comprehensive income for the period	**44.29**	**46.98**	-5.73%

FY20-21 (CONSOLIDATED) P&L

(₹ in crore)

Particulars	FY2020-21	FY2019-20	%
Revenue from operations			
Revenue from operations	17,796.09	17,824.51	-0.16%
Other operating revenue	549.41	276.30	98.85%
Total revenue from operation	**18,345.50**	**18,100.81**	1.35%
Other Income	28.16	22.76	23.73%
Total Income	**18,373.66**	**18,123.57**	1.38%
Expenses			
Purchases	16,052.86	15,876.67	1.11%
Impairment of financial instrument	229.47	195.71	17.25%
Operating expenses	217.12	45.83	373.75%
Employee benefit expenses	65.40	58.79	11.24%
Finance costs	921.35	1,155.29	-20.25%
Depreciation and amortization expenses	100.01	100.47	-0.46%
Other expenses	88.16	101.48	-13.13%
Total expenses	**17,674.37**	**17,534.24**	0.80%
Profit before exceptional items and tax	**699.29**	**589.33**	18.66%
Exceptional items	(20.65)	-	100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	**678.64**	**589.33**	15.15%
Share of Profit / (Loss) of Associates	**(0.08)**	**(0.04)**	100.00%
Profit Before Tax	**678.56**	**589.29**	15.15%
Current tax (including deferred tax)	220.94	183.23	20.58%
Net Profit for the period	**457.62**	**406.06**	12.70%
Total other comprehensive income, net of tax	**(5.85)**	**(1.87)**	212.83%
Total comprehensive income for the period	**451.77**	**404.19**	11.77%

DISCLAIMER

This presentation and the accompanying slides (the “Presentation”), which have been prepared by PTC India Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to: the performance of the Indian economy and of the economies of various international markets, the performance of the power industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s future results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions.

THANK YOU

For more information contact:

Anand Kumar / Rohit Yagnik
PTC India Limited / Fortuna PR
Tel: +91 9873988920 / Tel: +91 98338 07272
Email: investorrelations@ptcindia.com Email: harsh@fortunapr.com