COSMIC CRF LIMITED

CIN NO. L27100WB2021PLC250447

Phone No. +91 33 79647499 • E-mail : info@cosmiccrf.com • www.cosmiccrf.com

Ref: CCL/BSE/2025-2026/07 **Date: May 27, 2025**

To,
Listing Department,
BSE Limited
P.J. Towers,
Dalal Street
Mumbai-400001

Scrip Code: 543928

Dear Sir / Madam,

Sub: Investor Presentation on Audited Standalone and Consolidated Financial Results for the Half Year and Financial Year ended March 31, 2025 as per Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation on Audited Standalone and Consolidated Financial Results of the Company for the Half Year and Financial Year ended March 31, 2025.

The above information will also be made available on the website of the Company: www.cosmiccrf.com

You are requested to take the above information on record.

Thanking You.

Yours faithfully,

For **Cosmic CRF Limited**

TRUPTI UPADHYAY

Digitally signed by TRUPTI UPADHYAY
Date: 2025.05.27 14:56:41 +05'30'

COSMIC CRF LIMITED KOLKATA 700029

Trupti Upadhyay
Company Secretary & Compliance Officer

Encl: As above

COSMIC CRF LTD.

Investor Presentation

H2 & FY25





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COSMIC CRF

Performance Highlights

Way Forward

About Us

Business Overview

Industry Overview



01

PERFORMANCE HIGHLIGHTS

MESSAGE FROM THE CHAIRMAN & MD

Dear Shareholders and Cosmic Family,

We are pleased to share that FY25 has been a landmark year for Cosmic CRF Limited, marked by our highest-ever revenue, EBITDA, and net profit.

Our strategic focus on capacity expansion, operational excellence, and customer-centricity has delivered robust results across key financial and business metrics. Revenue, EBITDA , and PAT grew during H2 and full year FY25 (as mentioned below), underscoring the strong fundamentals and execution capabilities of our team.

Metric	FY25 (Consolidated)	FY24 (Standalone)	YoY%
Revenue	₹4,016.3 Mn	₹2,534.8 Mn	+58.4%*
PAT	₹308.3 Mn	₹127.5 Mn	+141.8%
Sales Volume	55,941 MT	24,657 MT	+127%

During the year, we successfully scaled our standalone installed capacity by 41%, completed key acquisitions, and enhanced the technological and infrastructural backbone of our subsidiaries. These investments are already translating into enhanced output and greater value creation.

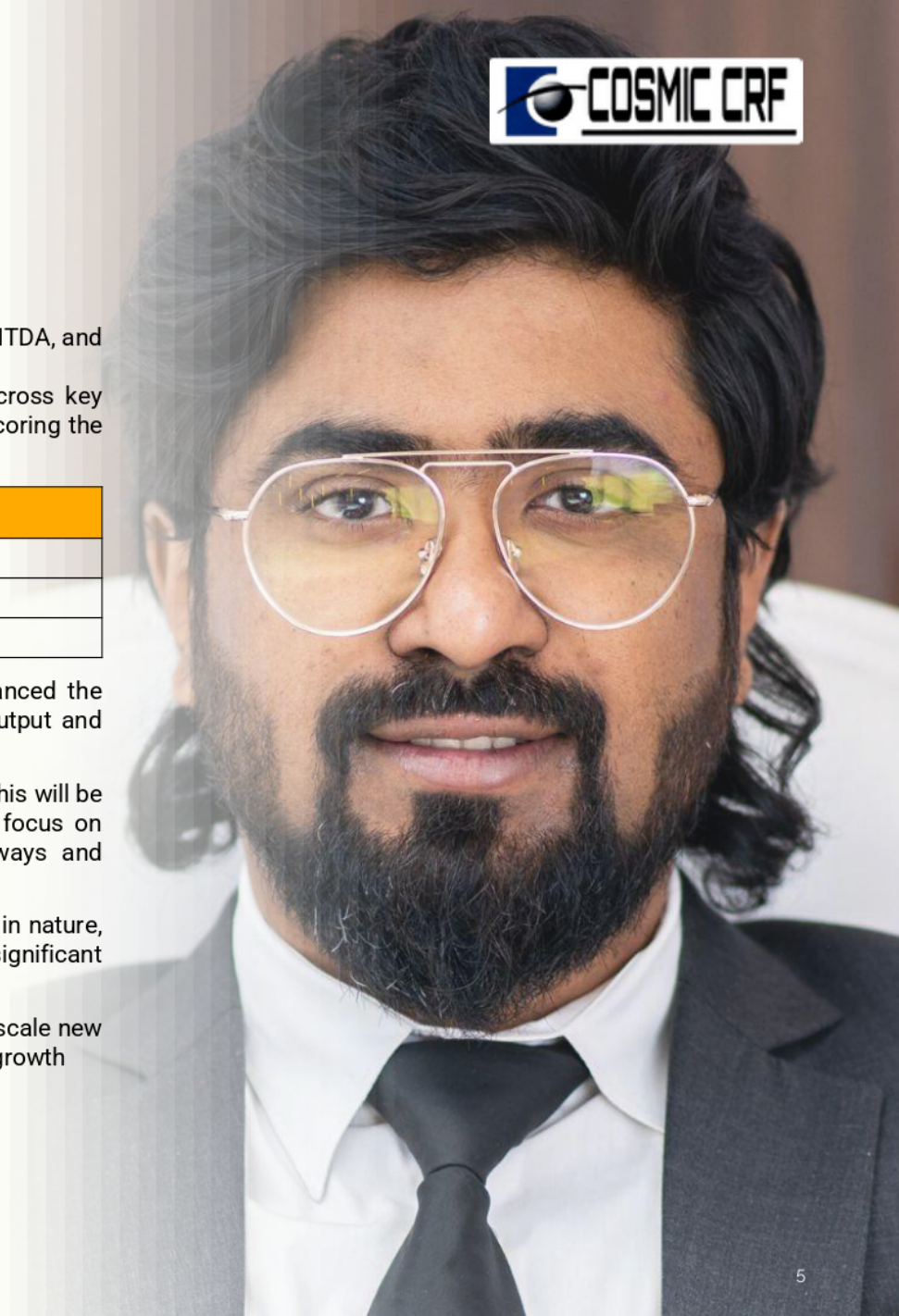
As we look to the future, we remain resolute in our commitment to doubling our volumes every year over the next five years. This will be driven by continued diversification of product offerings, adoption of advanced manufacturing technologies, and a sharp focus on efficiency and sustainability. Our growing and diversified order book positions us strongly in the fast-evolving Railways and Infrastructure sectors.

Despite negative operating and investing cash flows in FY25, our profitability remains strong. The cash outflows are strategic in nature, aimed at long-term value creation through expansion and integration. With the foundation now laid, we anticipate a significant improvement in free cash flows starting FY26.

With our recent credit rating upgrade to BBB (Stable), we believe we are better poised than ever to leverage opportunities and scale new heights. Our mission remains clear – to create enduring value for all stakeholders through innovation, integrity, and impactful growth

Thank you for your continued support and belief in Cosmic CRF Ltd. Together, we are shaping a promising future

Warm regards,
Aditya Vikram Birla
Chairman & Managing Director
Cosmic CRF Ltd



H2FY25 – KEY HIGHLIGHTS

H2 FY25 Standalone Performance highlights vs H2FY24

Revenue

▲ 10%

EBITDA

▲ 38%

PAT

▲ 6.5%

EBITDA Margin expanded by 211 bps to 10.4%

FY25 – KEY HIGHLIGHTS – 1/5

Production Capacity (Standalone)

	FY24	FY25
Installed Capacity	32,000	45,000
% of Utilization	80%	86%

FY24 vs. FY25 (YoY) Standalone

Revenue from Operation	▲ 19.0%	EPS	▲ 17.1%
EBITDA	▲ 56.9%	Debt to Equity	0.2x
Profit After Tax	▲ 46.6%	Capacity UTIL	▲ 86%

FY25 – KEY HIGHLIGHTS – 2/5

Order Book (Consolidated) as on 31st Mar 25

> Rs. 550 Cr

Credit Rating Upgrade

BBB stable

Sales Volume Growth (%) FY25 vs. FY24 (YoY) - Standalone

58%

Sales Volume increased from **24,657 MT** in FY24 to **38,880 MT** in FY25

Sales Volume Growth (%) FY25 (Consolidated) vs. FY24 (Standalone)

127%

Sales Volume more than doubled **(grew 127% to 55,941 tonnes)** due to capacity expansion and operational scale-up.

However, a significant fall in average selling price, driven by a ~32% drop in raw material prices, tempered revenue growth.

As a result, while production surged, the **revenue increase at 58.4%** was not proportional to volume

FY25 – KEY HIGHLIGHTS 3/5

Production Capacity - Standalone

From: **32,000 MT**

To: **45,000 MT**

▲ 41%

Production Capacity - NSEPPL

Installed Capacity: **65,000 MT**

Production: **15,000 MT**

23%



Upgradation Milestone

The **CRF Section's Singur unit** has recently been upgraded with the addition of a new **6,000 sq. ft. shed**, enhancing its infrastructure and capacity.



NS Engineering Projects Private Limited (Subsidiary) has reached installed capacity of 65,000 MT in FY25 in line with our guidance.

Achieved production of 15,000 MT subsequent to handover from NCLT in June 2024.

FY25 – KEY HIGHLIGHTS 4/5

Production Capacity - CSEPL

10,800 MT per annum*

*Includes 3600 MTPA for manufacturing Springs & 7200 MTPA for manufacturing Forged Components



Cosmic Springs & Engineers Ltd (CSEL)

(Wholly Owned Subsidiary)

Acquisition of Helical and Casnub Springs manufacturing unit, leading to capacity addition of 14400 spring sets per annum

Procurement of land completed in May 2025 for setting up of forged components manufacturing unit to add value to our railways integration and supply to the railway wagon builders

Aiming to start the production by Feb FY26



Amzen Transportation Industries Private Limited

Received confirmation from RP of Amzen Transportation Industries Private Limited to submit final resolution plan by 27th may 2025

FY25 – CASH FLOW COMMENTARY – 5/5

Key Metrics

Operating Cash Flow (OCF): ₹ (726) million

The negative Operating Cash Flow (OCF) reflects temporary working capital buildup and other operational outflows tied to the scale-up of production and infrastructure.

Capital Expenditure (CapEx): ₹ 468.5 million

Substantial CapEx was incurred for Capacity expansion, Strategic acquisitions, Modernization of plants and technology upgrades

Free Cash Flow (FCF): ₹ (1,194.5) million

Free Cash Flow (FCF) were negative due to significant growth investments.

Looking Forward

The newly added capacities and acquisitions are expected to begin contributing to revenues and margins from FY26 onward.

Working capital intensity will normalize, and operating leverage will improve.

This will lead to a strong rebound in cash generation, with positive OCF and FCF expected as the benefits of investments materialize.

HALF-YEARLY INCOME STATEMENT – STANDALONE

Particulars (Rs. in Cr)	H2FY25	H1FY25	H2FY24	YoY%	FY25	FY24	YoY%
Revenue From Operations	**143.0**	**158.6**	**130.0**	**10.0**	**301.6**	**253.5**	**19.0**
Total Expenditure	128.2	138.2	119.3	7.5	266.4	231.0	15.3
EBITDA	**14.8**	**20.4**	**10.7**	**38.1**	**35.2**	**22.4**	**56.9**
EBITDA Margin (%)	**10.4**	**12.9**	**8.3**	*211bps*	11.7	**8.9**	*282bps*
Other Income	0.2	0.0	0.1	21.3	0.2	0.2	2.6
Depreciation	2.2	1.8	1.7	33.4	4.1	3.6	14.4
PBIT	**12.7**	**18.6**	**9.2**	**38.7**	**31.3**	**19.0**	**64.4**
Interest	3.8	2.4	1.2	212.5	6.2	3.3	85.7
PBT (excl exceptional)	**8.9**	**16.2**	**8.0**	**12.2**	**25.1**	**15.7**	**59.9**
PBT (after exceptional)	**8.9**	**16.2**	**8.0**	**12.2**	**25.1**	**15.7**	**59.9**
Tax	2.6	3.8	2.0	29.2	6.4	2.9	117.3
Reported PAT	**6.3**	**12.4**	**6.0**	**6.5**	**18.7**	**12.8**	**46.6**
PAT Margin (%)	**4.4**	**7.8**	**4.6**	*-15bps*	**6.2**	**5.0**	*117bps*
Reported EPS (Rs.)*	**7.58**	**15.07**	**8.07**	**-6.1**	**22.65**	**19.35**	**17.1**

*EPS reduced due to increase in equity due to Preferential Issue

HALF-YEARLY INCOME STATEMENT – CONSOLIDATED

Particulars (Rs. in Cr)	H2FY25	H1FY25	FY25
Revenue From Operations	**232.2**	**169.4**	**401.6**
Total Expenditure	210.0	147.6	357.6
EBITDA	**22.3**	**21.8**	**44.1**
EBITDA Margin (%)	**9.6**	**12.9**	**11.0**
Other Income	0.3	0.0	0.3
Depreciation	3.8	2.9	6.7
PBIT	18.9	**18.8**	**37.7**
Interest	3.8	2.4	6.2
PBT (excl exceptional)	15.1	**16.4**	**31.5**
Exceptional Items*	-	5.9	5.9
PBT (after exceptional)	15.1	**22.4**	**37.4**
Tax	2.7	3.9	6.6
Reported PAT	12.3	**18.5**	**30.8**
PAT Margin (%)	5.3	**10.9**	**7.7**
Reported EPS (Rs.)	**15.03**	**22.57**	**37.60**

*The provision of Income Tax has been made under MAT on Profit from Operation during the period. By virtue of Order of the NCLT, waiver of Income Tax / MAT etc has been approved on any income arising out of write off/write back of Liabilities or assets of the Company on implementation of the Approved Resolution Plan

ANNUAL INCOME STATEMENT STANDALONE

Particulars (Rs. in Cr)	FY23	FY24	FY25
Revenue From Operations	**121.49**	**253.48**	**301.64**
Total Expenditure	109.35	231.03	266.41
EBITDA	**12.14**	**22.45**	**35.22**
EBITDA Margin (%)	**9.99**	**8.86**	**11.68**
Other Income	0.00	0.16	0.17
Depreciation	0.86	3.57	4.08
PBIT	**11.28**	**19.04**	**31.31**
Interest	2.60	3.34	6.19
Profit Before Tax	**8.68**	**15.70**	**25.11**
Tax	2.27	2.95	6.41
Profit After Tax	**6.41**	**12.75**	**18.70**
PAT Margin (%)	**5.28**	**5.03**	**6.20**
Earnings Per Share (Rs)*	**13.50**	**19.35**	**22.65**

*EPS reduced due to increase in equity due to Preferential Issue

ANNUAL BALANCE SHEET STANDALONE

Equity & Liabilities (Rs. in Cr)	FY23	FY24	FY25
Share Capital	10.00	13.10	14.09
Reserves & Surplus	6.29	196.95	374.39
Money Received against Share Warrants	-	-	12.71
Total Equity	**16.29**	**210.05**	**401.19**
Long Term Borrowings	26.66	10.22	5.99
Deferred Tax Liability	0.28	-	0.26
Non-Current Liabilities	**26.93**	**10.22**	**6.26**
Short Term Borrowings	4.86	4.22	67.24
Trade Payables	18.94	27.22	29.40
Other Current Liabilities	1.10	0.63	1.08
Short Term Provisions	0.62	1.69	1.44
Current Liabilities	**25.52**	**33.77**	**99.16**
Total Equity & Liabilities	**68.75**	**254.03**	**506.61**

Assets (Rs. in Cr)	FY23	FY24	FY25
Fixed Asset	41.47	82.79	104.80
Intangible Asset	0.01	0.01	0.01
Work-In-Progress	-	22.19	-
Non – Current Investments	-	-	20.39
Deferred Tax Assets	-	0.55	0.00
Long Term Loans & Advances	-	4.23	14.39
Other Non-Current Asset	0.09	1.99	3.18
Non - Current Assets	**41.56**	**111.76**	**142.76**
Inventories	19.52	36.64	65.49
Trade Receivables	5.83	33.73	77.57
Cash & Cash Equivalents	0.30	64.56	175.18
Short Term Loans & Advances	1.52	7.15	40.98
Other Current Assets	0.01	0.19	4.62
Current Assets	**27.19**	**142.27**	**363.85**
Total Assets	**68.75**	**254.03**	**506.61**

ANNUAL BALANCE SHEET CONSOLIDATED

Equity & Liabilities (Rs. in Cr)	FY25
Share Capital	14.09
Reserves & Surplus	382.18
Money Received against Share Warrants	12.71
Minority Interest	7.33
Total Equity	**416.30**
Long Term Borrowings	6.05
Deferred Tax Liability	0.26
Non-Current Liabilities	**6.31**
Short Term Borrowings	67.24
Trade Payables	59.77
Other Current Liabilities	2.43
Short Term Provisions	1.54
Current Liabilities	**130.98**
Total Equity & Liabilities	**553.59**

Assets (Rs. in Cr)	FY25
Fixed Asset	129.69
Intangible Asset	0.02
Work-In-Progress	20.15
Deferred Tax Assets	-
Long Term Loans & Advances	10.46
Other Non-Current Asset	3.30
Non - Current Assets	**163.62**
Inventories	75.99
Trade Receivables	103.72
Cash & Cash Equivalents	176.23
Short Term Loans & Advances	26.00
Other Current Assets	8.02
Current Assets	**389.96**
Total Assets	**553.59**

02

WAY FORWARD

NEW BUSINESS INTERESTS

Aiming to become an Integrated Wagon Manufacturer

- Manufacturing of Coach bodies
- Wide Range of wagons and its parts
- Manufacture Specialized wagons to transport specialized products

Heavy Fabrication Structure such as Fabricated Bridges for Dedicated Freight Corridor

- Heavy Fabrication Divisions
- Road Over Bridges
- Bridge maker for DFC in terms of Capacity

Spring Component Manufacturing Unit

- Installed Capacity – **3,600 MT per Annum**
- Focused on ***Helical & Casnub Springs*** for railway applications
- With ***Capex*** of about ***Rs 25 Cr*** (Backed by internal accruals and term loans from bank)

Forged Component Manufacturing Unit

- Installed Capacity – **7,200 MT Per Annum**
- Advanced manufacturing for ***forged components used in wagons***
- With ***Capex*** of about ***Rs 45 Cr*** (Backed by internal accruals and term loans from bank)

WAY FORWARD

The group plans to acquire another **Liquid Metal asset** to leverage its large steel requirements.

Continue to grow scale of operations, drive efficiency in capacity utilisation, adopt latest technologies, diversify product offering, developing a strong presence across the country and lay a strong emphasis on sustainability aspects

Targeting a Consolidated **Revenue of ₹750 Crore** for FY26

Aiming to double sales volume every year over the next 3 years



Cold Rolled Form (CRF) products Target Market Share

15-16%

NS Engineering Projects Pvt. Ltd (NSEPPL) Capacity Utilization Target by FY26

65%

Cosmic Springs & Engineers Ltd (CSEL) Capacity Utilization Target by FY26

40%

WAY FORWARD

- Continue to grow scale of operations
- Drive efficiency in capacity utilisation
- Adopt latest technologies
- Diversify product offering
- Developing a strong presence across the country and lay a strong emphasis on sustainability aspects
- The diversified order book will ensure that the company caters to both the growing sectors – Railways & Infrastructure
- The company continues to emphasize on operational excellence, product innovation, and long-term value creation for all stakeholders

Key Drivers for Future Growth



03

ABOUT US

ABOUT US

- Leading manufacturer of Cold Rolled Form (CRF), **Sheet Piles, and Railway Components for railway wagon manufacturing, including Indian Railways**
- Offers **Customized Engineering** Solutions
- Wide Applications in Irrigation, **Building, Automotive, Railway Wagons, and Other Industries**
- Manufacturing Plants in **Singur, Howrah & Jangalpur West Bengal with 120,800 MTPA Capacity**
- **R&D Division tailors trials for Wagon** Types and Infrastructure
- **ISO 9001:2008 Certified** along with various other compliance certification on a global level
- Certified by **Cotecna Inspection India Pvt. Ltd. For ISO 9001:2015** Quality Management Compliance



Incorporated in 2021

Executed a BTA with Cosmic Ferro Alloy Ltd

Qualified & RDSO Approved Vendor

Upgraded Credit Rating to BBB Stable

In-house Research & Development Division

Quality management system of ISO 9001:2015

Achieved 127% Volume Growth in FY25 (Consolidated) vs. FY24 (Standalone)

Received 'Best Performing Company in the SME Sector' award from BSE in 2024

MANUFACTURING FACILITIES



Total Installed Capacity of **120,800** MTPA

1 Cosmic CRF's Manufacturing Unit at Singur, West Bengal

45,000 MTPA
Installed Capacity

1 NSEPPL's Manufacturing Units at Howrah, West Bengal

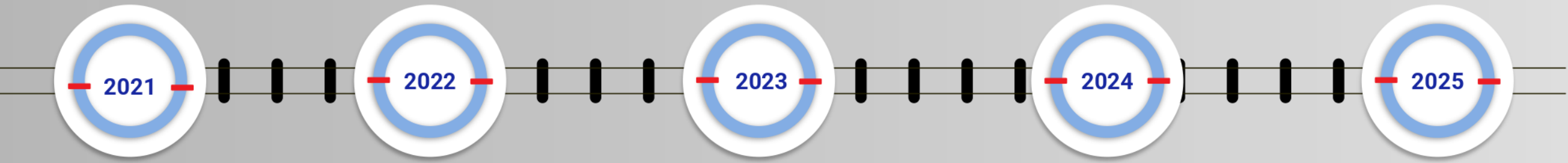
65,000 MTPA
Installed Capacity

1 CSEPL's Manufacturing Units at Jangalpur, West Bengal

10,800 MTPA
Installed Capacity

- Ability to manufacture 550 types of Cold Roll Formed Sections
- Products are designed to withstand extreme operating conditions and provide excellent performance and durability
- Facilities to carry out all necessary trials to develop products for various wagon types and infrastructure needs
- Owned Spring Manufacturing unit and Forging Unit

OUR JOURNEY



2021

- Incorporated as **Cosmic CRF Limited in December**

2022

- Commenced business operations by **executing a business transfer agreement with Cosmic Ferro Alloys Ltd** in **January**
- Installed capacity **increased from 12,000 MT to 18,000 MT**
- **ISO 9001 :2015 certification received for quality compliance**

2023

- Registered Vendor of Research Design and Standard Organization (RDSO, under India's Ministry of Railways)
- **Listed on BSE SME on 30th June 2023**

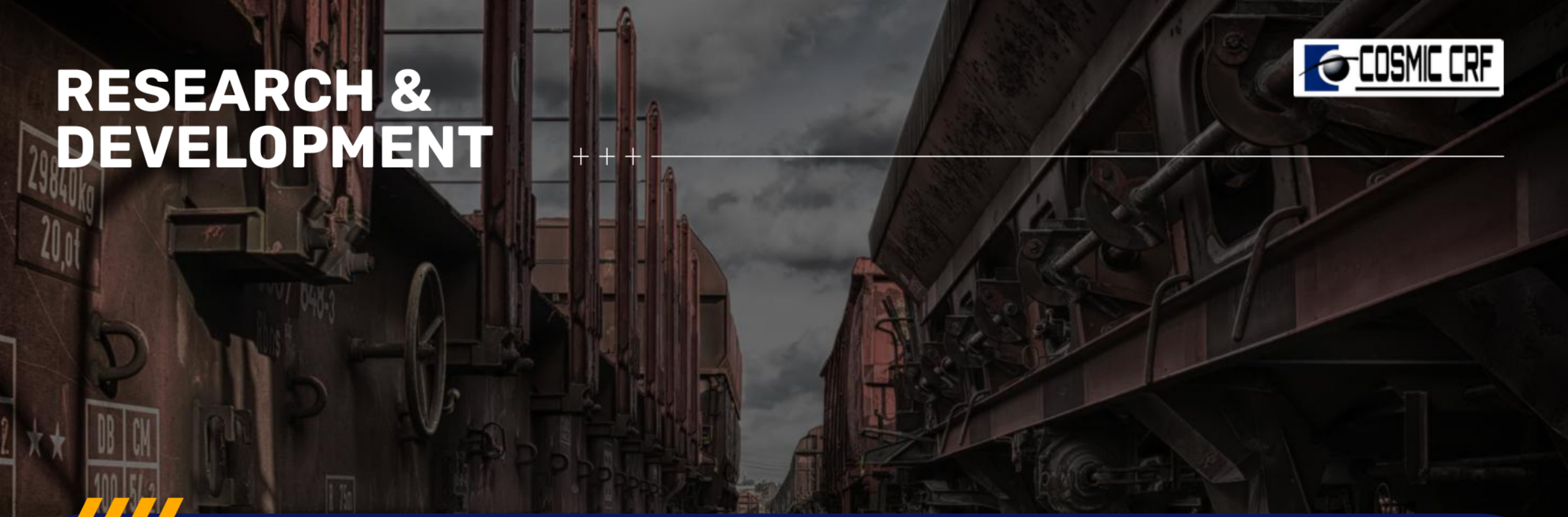
2024

- **Acquired N S Engineering Projects Private Limited**
- **Received RDSO approval** for Rehabilitation and Manufacturing cum Supply of end wall, side wall arrangement, door and other components of BOXN & BOXNR Wagons and Conversion from BOXN to BOXNRM Wagons
- **Installed capacity** has increased from **18,000 MT to 24,000 MT and further to 45,000 MT**
- **Protypes for Vande Bharat and all other new wagons like BOSM and BCFC** are under development

2025

- **Entered into a BTA with Cosmic Springs & Engineers Ltd.** to enhance spring manufacturing capabilities.
- **Procurement of land for setting up of forged components manufacturing unit** to add value to our railways integration and supply to the railway wagon builders

RESEARCH & DEVELOPMENT



Developing new products for prototype wagons including a CRF Section for covered fly-cement wagons and high-sided wagons with air brakes, designed for faster operation in dedicated freight corridors

Facilities to carry out all necessary trials to develop products for various wagon types and infrastructure needs

Conducting In-house lab tests to Innovate and customize products for desired quality and regulatory compliance

Developing and using in-house technologies to ensure products meet customer needs and performance standards

Based on in-house R&D advancements, the company is moving forward with the development of a forging plant to strengthen its manufacturing capabilities.

04

BUSINESS OVERVIEW

STRATEGY & BUSINESS INSIGHTS

NSEPPL acquisition expected to enhance revenue and PAT Margin

Diversified Order book to service Public & Private Companies in Railway and Infrastructure Sectors

Healthy Order Book of ₹550 Cr

Expand to Global sale via organic and inorganic growth

Acquisition will be helpful for the company to achieve Maximum operational efficiency

Acquisition of Springs Manufacturing Unit through business transfer Agreement



PRODUCT PORTFOLIO

01. Cold Rolled Formed (CRF) Products

Cold rolled formed items for Wagons and Coaches
Cold rolled formed items for Infra companies and EPC projects (Sheet Pile)
Products for Roadways and National Highway

02. Fabrication Products

Fabricated Items for Railway , Coaches & Wagons

03. Prototype Products

CRF Section for bogie covered fly cement wagon
Bogie open high sided with air breaks axle load wagon
(designed for efficient operation on dedicated freight corridors)



Cold Rolled Formed (CRF) sections are alternative to hot rolled metal sections

SUBSIDIARY

NS Engineering Projects Pvt Ltd (NSEPPL)

Acquisition of NSEPPL enables Cosmic CRF to significantly grow capacity and establish itself as a leading manufacturer of cold-rolled products in India and globally

The company anticipates capturing **15-16% of the market share** for cold-rolled form products, **projected at ~2.25 Mn MT**, over the next three years









Product Portfolio

- CRF section
- Sheet Piles
- High Mast
- Octagonal Pole
- Crash Barrier
- Other Engineering Products

SUBSIDIARY

Cosmic Springs & Engineers Ltd (CSEL)

Acquisition of CSEPL enables Cosmic CRF to significantly grow capacity and enter in to the business of manufacturing springs & forged products.

CASNUB (Cast Steel Non-Unit Bogie) bogies utilize nested helical springs in their suspension system to provide vertical load transfer and damping.

These springs are arranged in two groups, acting between the floating bolster and the side frames, to absorb impacts and reduce oscillation





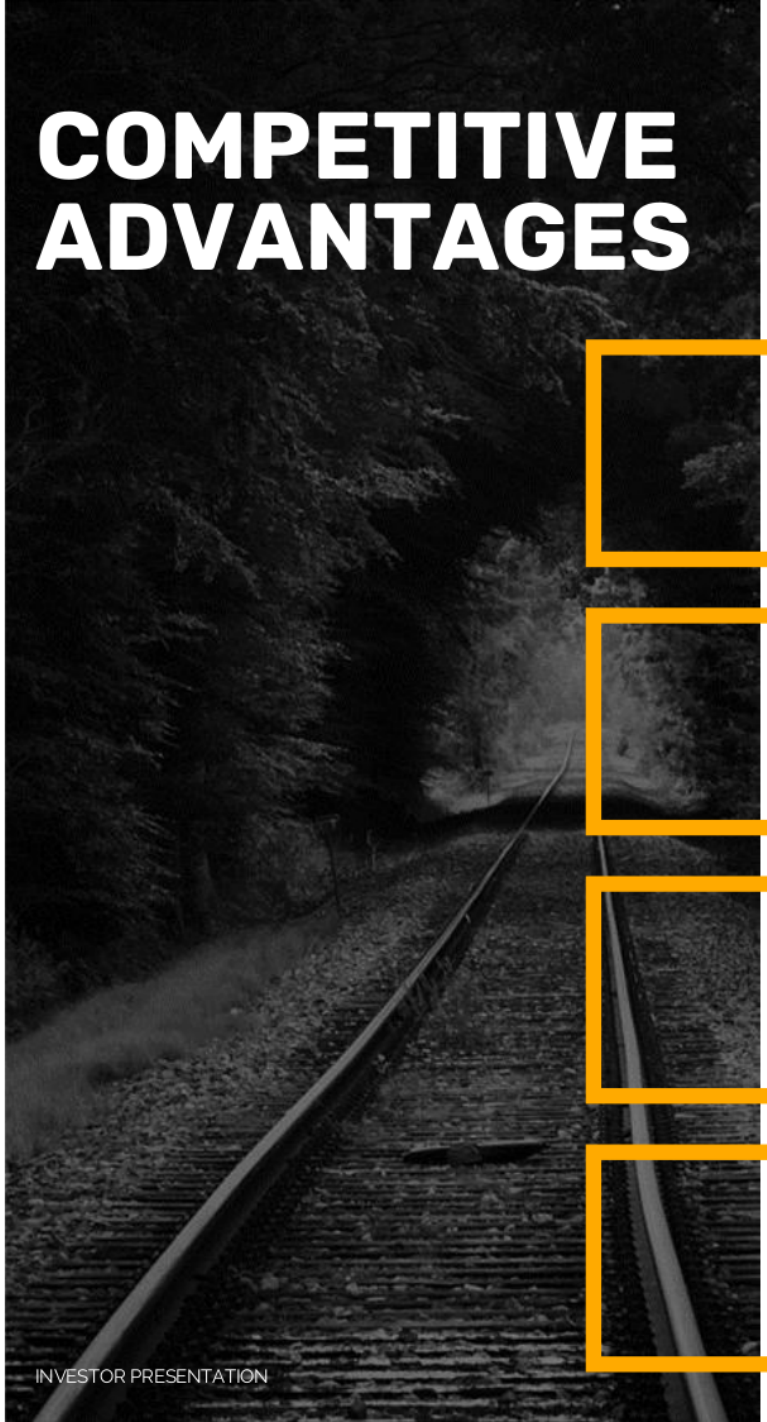




Product Portfolio

- Helical Springs
- Casnub Springs
- Forging Components

COMPETITIVE ADVANTAGES

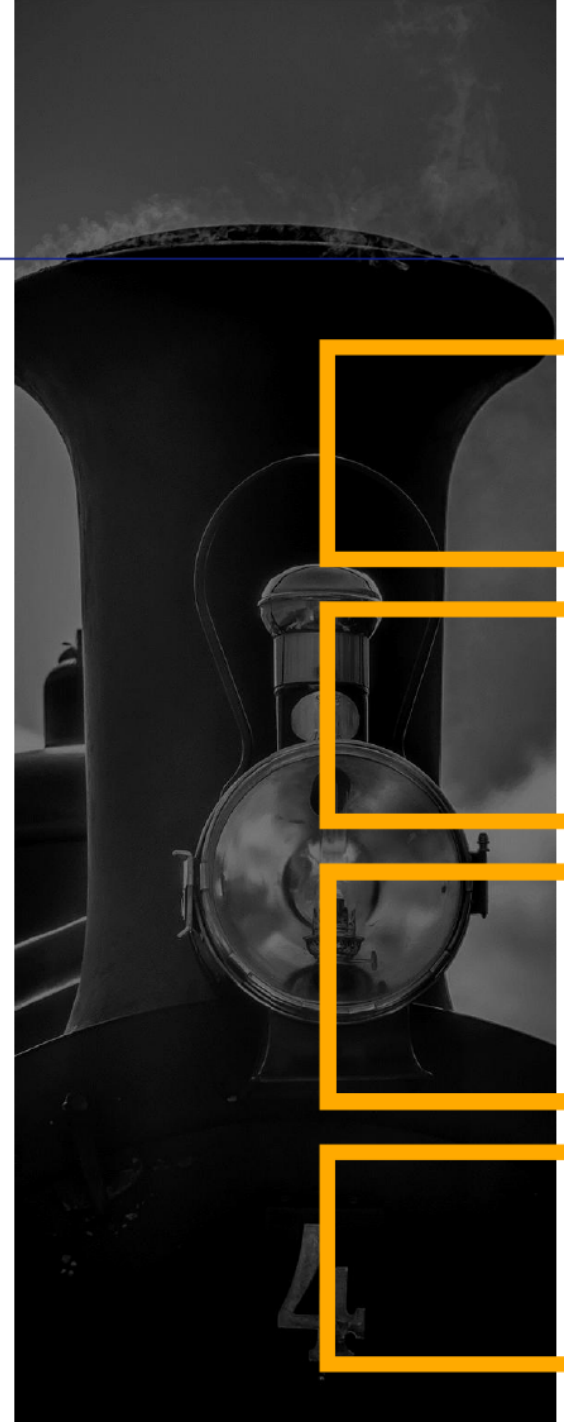


Acquisition of State-of-the-Art Galvanizing Bath Unit Boosts Topline and Gross Margins

Expanding Services from Railway to Infrastructure Industry

Cosmic with its Group **Company has their own Forging, Casting, Die Casting, Cutting & Rolling Unit**

~75% of Coach body building (other than interiors) deliverables are manufactured



The Leading Indian Manufacturer of Bosm & Box NHL CRF with Cutting-Edge Technology

Beyond Steel comprehensive **integrated Engineering Solutions Provider**

Secured Indirect Orders from Irrigation Department and Infra Giants like L&T

Capacity is interchangeable (fungible) to manufacture Sheet Piles or Wagons

OUR CLIENTELE

Government Sector

Private Sector

05

INDUSTRY OVERVIEW

INDIAN RAILWAY SECTOR

₹2.62 Lakh cr
Capital outlay been allocated to the ministry of Railways In Budget 2025-26

1,591 MT
Original Freight Loading in FY24

₹1,78,012 cr
Investment towards Rail Safety

40,000
Conventional rail bogies to upgrade to meet the 'Vande Bharat' standards in 2024-2025

₹19,518 cr
Budgeted expenditure for Metro projects across India

1,456 km
Anti-collision system (Kavach) implementation

100% FDI
Allowed by the Government in the Railway sector.

500
New Vande Bharat trains as per recent Rolling Stock Programme

5,500 km
New Tracks laid FY24

₹50 lakh cr
Estimated investment for Railway Infrastructure development between 2018-2030

35
Hydrogen Fuel base trains as per recent Rolling Stock Programme



INDIAN INFRASTRUCTURE SECTOR

Under Budget 2024-25, capital investment outlay for infrastructure has been increased to ₹11.21 lakh crore (US$ 128.64 billion), which would be 3.1 % of GDP

India Infrastructure Sector Market
Market Size in USD Billion
CAGR **9.57%**



Study Period	2020-2030
Base Year For Estimation	2025
Market Size (2025)	USD 223.59 Billion
Market Size (2030)	USD 353.11 Billion
CARG (2024-20.29)	9.57%
Markt Concentration	Low

MAJOR Players

LARSEN & TOUBRO
TATA PROJECTS
JAIPRAKASH ASSOCIATES LIMITED
SIMPLEX
HCC

Source: Mordor Intelligence
*Disclaimer: Major Players Sorted in no particular order

CONTACT US

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