RULKA ELECTRICALS LIMITED

(Formerly known as Rulka Electricals Pvt Ltd)
(MEP Project Contractor all over India)
(ISO - 9001 : 2015 Certified)
CIN U31103MH2013PTC243817

A-20, Shiva Industrial Estate, Lake Road, Bhandup (West) Mumbai - 400 078.
Phone No. 022 – 4974 2572 / 4974 2573 Email: info@relservices.in Website:www.relservices.in

REL/LT/2025/34 Date: Nov 24, 2025

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, 05th Floor,
Plot No. C-1, Block G,
Bandra Kurla complex,
Bandra (E) Mumbai – 400051

NSE Scrip Code: - RULKA

Sub.: Intimation under Regulations 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation

Dear Sir/Madam,

In terms of Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation for H1FY26.

The aforesaid information is also being hosted on the Company's website at www.relservices.in .

You are requested to take the same on record.

Thanking you,
Yours sincerely,

For, Rulka Electricals Limited

RUPESH LAXMAN KASAVKAR
Digitally signed by RUPESH LAXMAN KASAVKAR
Date: 2025.11.24 16:13:06 +05'30'

Rupesh Laxman Kasavkar
Managing Director
DIN:06546906

RULKA ELECTRICALS LIMITED

Investor Presentation

November 2025

SAFE HARBOR

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Rulka Electricals Limited (the “Company”), are provided solely for informational purposes.

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THE REL STORY

One stop solutions for Electrical and Fire-Fighting Services

Fire Fighting services



LT / HT Cabling Infrastructure



High-quality electrical solutions.





Harmonic Power Testing



LV FAPA firefighting systems



Solar EPC Contracts

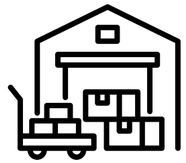
NATIONWIDE INSTALLATION & MAINTENANCE EXPERTISE

01 End-to-End Execution Across India

Integrated operations that **include Designing, Supplying, Installation, Testing, and Commissioning of projects.**

Retail stores





Warehouses

Hospitals





Hospitality & Recreation

02 Annual Maintenance Contracts (AMC)

Specialised Operations and Maintenance (O&M) services for electrical and fire-fighting systems. These services include:

Routine inspections



Preventive maintenance



Quick issue resolution



Emergency support



Customised Annual Maintenance Contract (AMC), under which a dedicated team of skilled technicians and engineers ensures that systems are consistently maintained to the highest standards.

Expanding Geographical Reach



Expanded client base and secured orders across key states in India during **FY 2025-26, including Maharashtra, Tamil Nadu, Uttar Pradesh, Madhya Pradesh, Haryana, Gujarat, Andhra Pradesh and Telangana, Rajasthan, Delhi and Goa**.

JOURNEY OF INCREMENTAL SUCCESS

2003-04

Incorporated as a proprietorship and entered the electrification sector

2013-14

Incorporated as a private limited company

2015-16

Secured its first **turnkey contract for diverse electrical works and expanded into multiple states.**

2017-18

Acquired a **Government of Maharashtra license for electrical works,** strengthened capabilities in high-height warehousing and industrial projects

2018-19

Expanded services to include security system such as CCTV, fire alarms, access control, PA systems, and established an in-house safety department.

2020-21

Achieved **ISO 9001:2015** certification, enabling entry into large retail and industrial electrification projects

2021-22

Established the **New Delhi office** to expand presence in **Northern India and obtained a Class "A" PWD** license from the Government of Maharashtra.

2022-23

Entered into **solar services sector, secured a solar project.**

2023-24

Converted into a public limited company

2024-25

Listed on NSE Emerge and earned multiple safety and quality awards.

CLIENTELE


INDOSPACE
WELSPUN ONE
LODHA INDUSTRIAL AND LOGISTICS PARK
SHAKTI GROUP
ULADHAR PASOO
HORIZON INDUSTRIAL PARKS
DELHIVERY Small World
RGL
FM LOGISTIC
allcargo
APTIV
DB SCHENKER
TOLL
firstcry
METRO SHOES
bigbasket
D Mart
ANTONOV INDUSTRIAL PARKS
Mahindra LOGISTICS
ascendas
KOLTE PATIL
ANTRIKSH
MAS
CN WATER
Cipla
TUNNELTECH
RMZ
PRAKHHYAT
Oberoi HOTELS & RESORTS
WESTIN HOTELS & RESORTS
CHALET HOTELS
Radisson
lifestyle
DECATHLON
TRENT LIMITED
SHOPPERS STOP
P. D. HINDUJA HOSPITAL & MEDICAL RESEARCH CENTRE
TIMEZONE
Reliance trends

BUILDING MOMENTUM AS A PUBLIC COMPANY

FY 2024–25 marked a pivotal year in our journey as a publicly listed entity. Following our successful IPO and listing on NSE EMERGE, we strengthened our operational footprint, broadened our service portfolio, and deepened our engagement with clients. Our transformation into a Public Limited Company reflects not only structural maturity but also a commitment to transparency, accountability, and long-term value creation, a readiness to scale responsibly, uphold governance standards, and deliver sustained stakeholder value.



Strengthening Core Contracting Capabilities

Expanded turnkey electrical contracting across warehousing, industrial, and commercial sectors, reinforcing our leadership in end-to-end project execution.



Integrating Smart and Sustainable Solutions

Integrated solar, security, firefighting, and smart infrastructure systems into our core offerings to deliver comprehensive, technology-driven solutions.



Advancing Digital and Urban Infrastructure

Enhanced data, voice cabling, and maintenance capabilities, including street lighting projects aligned with urban development and digital resilience goals.

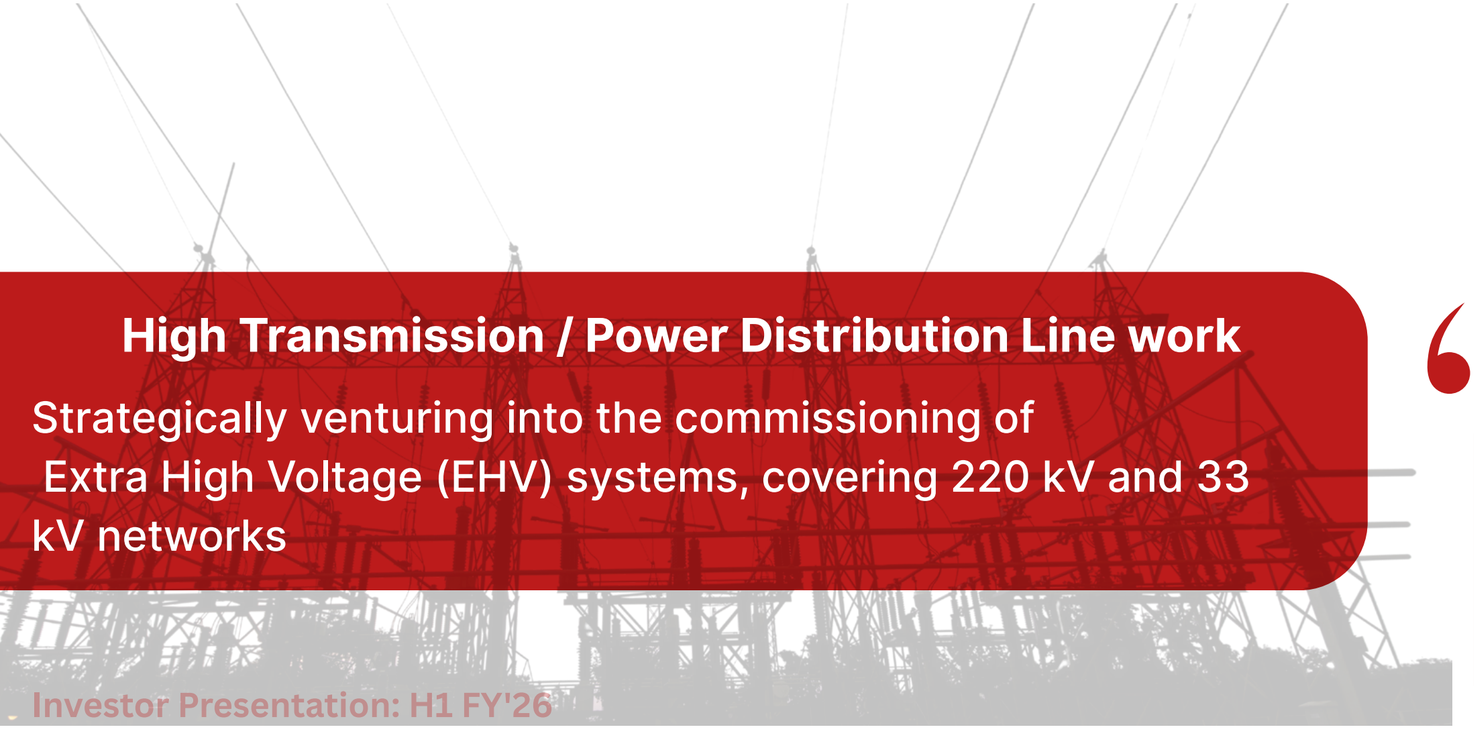
STRATEGIC EXPANSION AND CORE STRENGTHS

Solar Energy: A Strategic Foray

Recognizing the immense potential in India's renewable energy landscape, REL entered the solar systems domain two years ago. With a now fully dedicated and skilled team, we are positioned to execute large-scale turnkey solar projects.

"We are actively pursuing this domain because of the tremendous scope it provides."

— Mr. Rupesh Kasavkar



High Transmission / Power Distribution Line work

Strategically venturing into the commissioning of Extra High Voltage (EHV) systems, covering 220 kV and 33 kV networks

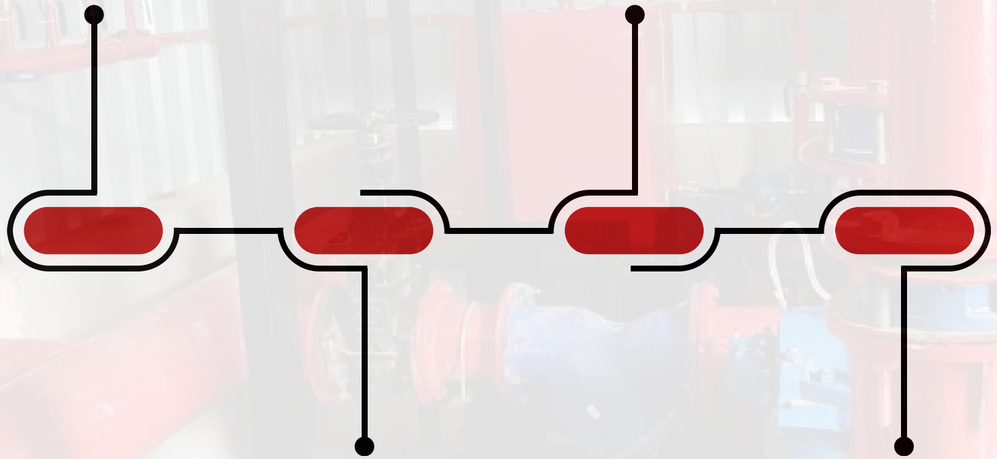
"The demand for robust and reliable high-voltage networks continues to grow and we are confident that we can help in nation building by providing these services "

— Mr. Nitin Indrakumar Aher

H1-FY’26: STRONG PERFORMANCE AND EXECUTION

Turnover Surge
₹54.24 crore achieved in H1 FY 2025–26, marking an 82% increase over H1 FY 2024–25. Revenue growth driven by timely project execution and client retention.

Operational Excellence
36 sites completed, including:
8 DMART outlets and
8 Industrial Warehouses.
40% of work orders completed ahead of schedule, showcasing project management strength and execution capability.



Profitability Growth
Profit After Tax (PAT) rose by 62% compared to the same period last year, indicating improved margins and operational efficiency.

Client Confidence
Repeat orders from prestigious existing clients reinforce trust and satisfaction, contributing to sustained growth and future pipeline visibility.

PROFIT AND LOSS STATEMENT

Particulars (₹Lakh.)	H1 FY 26	H1 FY 25
Revenue from Operations	5423.66	2968.68
Other Income	3.09	15.66
Total Income	**5426.7**	**2984.49**
EXPENDITURE		
Cost of material consumed	3308.51	1896.74
Purchases of stock in trade	361.22	6.88
Changes In Inventories of FG, WIP & Stock-In-Trade	0	0
Change in inventory of goods and WIP	0	0
Employee Benefits Expenses	349.47	285.18
Finance Costs	54.24	31.36
Depreciation and Amortisations	18.84	9.02
Other expenses	1131.1	623
Total Expenses	5223.4	2852.19
Profit Before Exceptional Items & Tax	203.34	132.31
Tax expense	51.68	38.55
Profit after Tax	**151.66**	**93.76**
EPS (diluted)	**3.56**	**2.27**

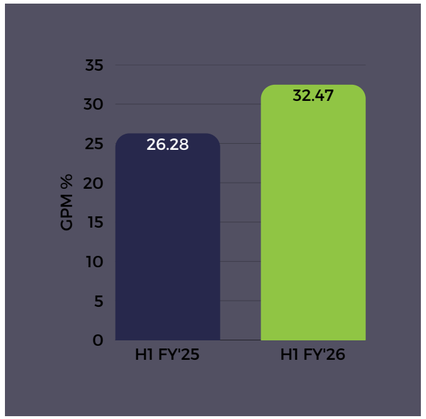
BALANCE SHEET

Particulars (₹Lakh.)	H1 FY 26	H1 FY25
EQUITY AND LIABILITIES		
Funds of shareholder		
(A) Share Capital	425.84	452.84
(B) Reserves & Surplus	3139.03	2856.22
Total (A + B)	3564.87	3282.06
Minority Interest	-	-
Non current liabilities		
(A) Long term borrowings	19.11	97.73
(B) Deferred Tax Liabilities	15.45	14.33
(C) Other Long-term Liabilities	-	-
(C) Long-term Provision	37.59	56.32
Total Non Current Liabilities	**72.15**	**168.38**
Current liabilities		
(A) Short term borrowings	1095.48	657.43
(B) Trade Payables (micro and small enterprises)	1236.47	1155.96
(C) Trade payables (others)	808.44	56.2
(C) Other current liabilities	359.33	256.15
(D) Short term provisions	7.15	4.58
Total current liabilities	3506.87	2130.31
Total Equity and Liabilities	**7143.89**	**5580.75**

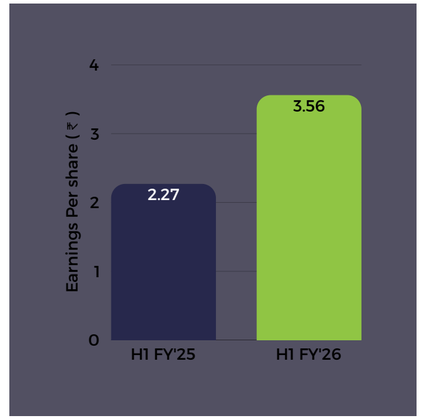
Particulars (₹Lakh.)	H1 FY 26	H1 FY25
ASSETS		
Non current assets		
PPE & Intangible Assets (Total)	350.2	359.3
- Capital work in progress	-	-
(B) Non current investment	-	-
(C) Deffered Tax Assets	-	-
(D) Long term loans and advances	0	0
(E) Other Non-current assets	433.35	316.05
Total Non current assets	783.354	675.35
Current Assets		
(A) Current investments	0	0
(B) Inventories	1215.7	1429.25
(C) Trade receivables	4285.48	2175.8
(D) Cash and cash equivalents	235.7	116.6
(E) Short term loans and advances	623.45	606.65
(F) other current assets	0	37.11
Total Current Assets	6360.3	4905.41
Total Assets	**7143.89**	**5580.75**

FINANCIAL METRICS

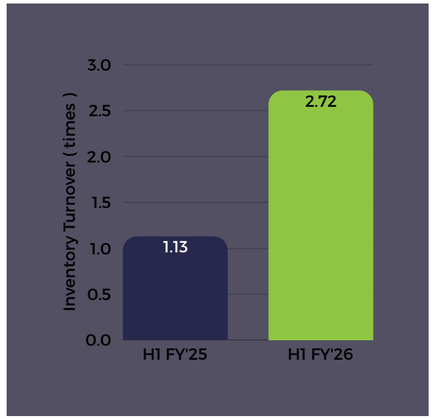
Gross Profit Margin



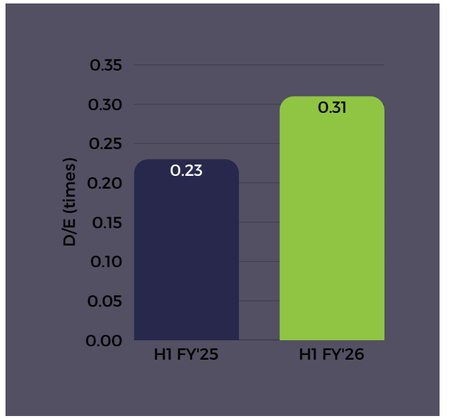
EPS (Diluted)



Inventory Turnover



Debt/ Equity



CERTIFICATES

CERTIFICATE OF APPRECIATION

Presented To

RULKA ELECTRICALS LTD

In recognition of Excellent EHS Performance achieving

ESGQ VISION – TARGET ZERO 2024

&

1 LACS + SAFE MANHOURS (WITHOUT LOST TIME INJURY)

during Construction of **POWER OF ONE LOGISTICS PARK PVT LTD**

at Talegaon (Pune)

Regional Head
Ujjal Chakraborty

ascendas FIRSTSPACE

GM ESGQ
Shashi Ray

Welspun ONE

CERTIFICATE OF APPRECIATION

This certificate is awarded to:

M/S. RULKA ELECTRICALS PVT. LTD

For their active contribution in successful completion of Welspun Bhiwandi Project

29th July 2023

SHANTANU PURANDARE
Chief Development Officer



LILADHAR PASOO
SINCE 1919

Certificate of Appreciation

Presented to

Rulka Electricals Pvt. Ltd.

We commend your exceptional and engaged involvement in the S200 warehouse project of LP Logiscience LLP located in Bhinar, Bhiwandi. We express our gratitude for the valuable time and efforts you and your team dedicated to the project.

Gautam Shah
Senior Director - Contract Logistics

Varun Gada
Director - Contract Logistics

Welspun ONE

CERTIFICATE OF APPRECIATION

This certificate is awarded to:

M/S. RULKA ELECTRICALS PVT. LTD

For their active contribution in successful completion of Welspun Bhiwandi Project

29th July 2023

SHANTANU PURANDARE
Chief Development Officer

RECENTLY COMPLETED PROJECTS


DMART (AGRA)


ANTONOVA (BHIWANDI)


HIP (JINDPUR)


SS PROPERTIES (PUNE)


SHOPPERS STOP (MALAD)


DIVYASPARSH (MUMBAI)

PEOPLE, CULTURE, AND GOVERNANCE

"Meticulous planning and execution by our technical team has enabled us to complete the work ahead of time."
— Mr. Rupesh Laxman Kasavkar

"We are proud of our technical team, as they have helped in taking REL to new heights."
— Mr. Nitin Indrakumar Aher

Team & Culture: Our Core Strengths

With over 120 qualified technical personnel, REL's execution capability is built on teamwork, continuous learning, and disciplined project delivery.

Governance & Future Outlook

As REL expands into new geographies and regulatory frameworks, our governance systems ensure compliance with the Companies Act and SEBI (LODR) norms. This commitment underpins stakeholder trust and sustainable value creation.

"Investors' confidence empowers us to explore new frontiers. We will continue to innovate responsibly, execute diligently, and uphold the light of excellence in every endeavour."

PEOPLE, CULTURE, AND GOVERNANCE

(festive glimpses)







MANAGEMENT TEAM



Mr. Nitin Indrakumar Aher

Whole-Time Director and founding Promoter



Mr. Rupesh Laxman Kasavkar

Chairman cum Managing Director



Mr. Pravin Suresh Chaudhari

Senior Vice President

MANAGEMENT TEAM (cont..)



Ms. Tejaswini Jogal

Independent Director



Mr. Milind Dhumal

Independent Director



Mr. Sandeep Sawant

Independent Director

SIGNIFICANT UPLIFT IN ORDER INTAKE

98.07 Cr.
Executed projects upto H1 FY26

79.69 Cr.
Orderbook for FY26

144 Cr.
Total unexecuted orderbook



Our order book demonstrates consistent growth trajectory with strong execution capabilities. We maintain focus on timely project completion while ensuring quality standards and motivational profit margins.

THANK YOU

RULKA ELECTRICALS LIMITED

CIN: U31103MH2013PLC243817

📍 Office No. 5 & 6, Devidayal Compound, Next to Samrudhi Garden, LBS Road, Bhandup West, Mumbai - 400078

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