SUMIT™
GROUP
Creating Value. Building Trust.
BUILDERS & DEVELOPERS

NSE Symbol: SUMIT
ISIN: INE748Z01013

06th September, 2024

The Manager,
Listing Department,
The National Stock Exchange of India Limited,
'Exchange Plaza', C-1 Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400051

Sub: Analyst / Investor Meeting

Dear Sir/Madam,

Pursuant to Regulations 30 of SEBI (LODR) Regulations, 2015, we would like to inform you that the management of the Company have provided an Investor presentation enclosed herewith on general business updates and does not involve any forward-looking statements or unpublished price sensitive information.

Kindly take the same on your record and oblige.

Thanking You,

Yours faithfully,

For SUMIT WOODS LIMITED

REKHA JAYESH BAGDA
Digitally signed by REKHA JAYESH BAGDA
Date: 2024.09.06 11:00:52 +05'30'

SUMIT WOODS LIMITED
CIN No. L36101 MH1997PLC 152192

Rekha Bagda
Company Secretary

Sumit Woods Limited.
B - 1101, Express Zone, Diagonally Opp. to Oberoi Mall, W.E.Highway, Malad (East), Mumbai - 400 097.
Tel.: 022- 2874 9966 / 77 ● Fax : 022-2874 3377 ● Email : contact@sumitwoods.com ● www.sumitwoods.com
CIN No. : L36101MH1997PLC152192

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SUMIT
NSE LISTED COMPANY

06th September 2024

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Overview of Sumit Group

- Active in the construction industry since 1986
- Projects Developed in Mumbai and Goa
- Re-development forte with expertise in Open Plots, SRA, MHADA, Collector's Land and Amenity Plot as per most schemes of DCPR 2034 (33-5/7/9/12/11 etc)



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Sumit Group at a Glance

38+ Years OF REAL ESTATE EXCELLENCE	**45+** LAKH SQ FT SPACE DELIVERED	**7000+** HAPPY FAMILIES	**64+** PROJECTS DELIVERED
MEMBER of CREDAI-MCHI, NAREDCO & BDA	**2018** NSE LISTING	**500 Crore +** MARKET CAPITALIZATION	**100+** EMPLOYEES
2 TOWNSHIPS	**15+** LAKH SQ FT UNDER CONSTRUCTION	**6** ONGOING PROJECTS	**10** UPCOMING PROJECTS

PROJECT PORTFOLIO

OVERVIEW

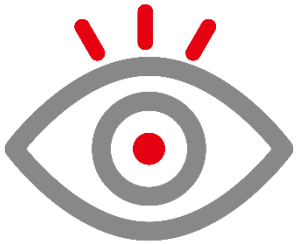
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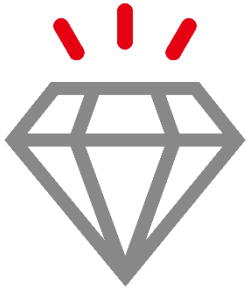
MISSION

To set new standards in eco-friendly living, providing comfort and convenience to the entire community. By focusing on sustainable development, we aim to create lifestyle-enhancing benchmarks that not only meet the needs of today but also ensure a greener and more harmonious future for all.



VISION

To create lifestyle enhancing, eco-friendly benchmarks that provide comfort and convenience to the community at large.



VALUES

- Innovation
- Trust
- Quality
- Customers Centricity
- Teamwork
- Social Responsibility

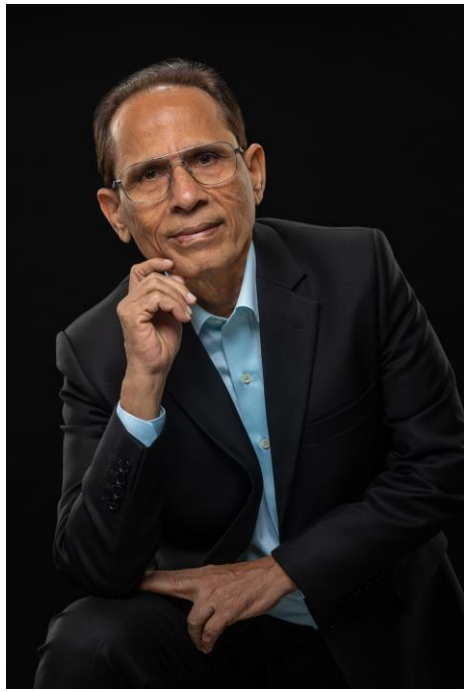
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Sumit Group Core Group



Mr. SUBODH NEMLEKAR
Director – Non Executive



Mr. MITARAM JANGID
Managing Director



Mr. BHUSHAN NEMLEKAR
Whole Time Director



Ms. AMRUTA JANGID
Head – Marketing & Branding Operations

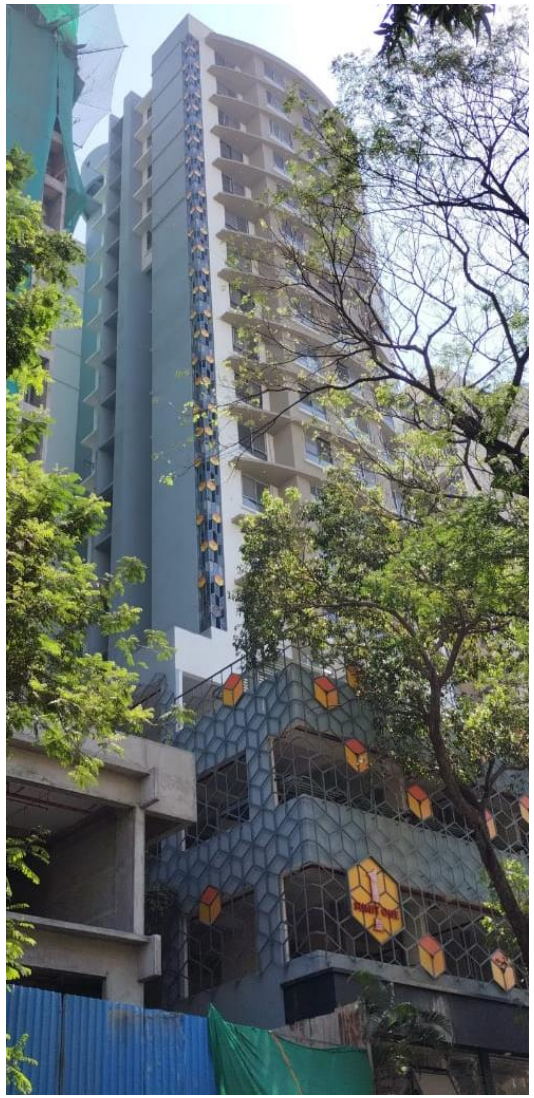
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Projects Completion | 2024

Project	SUMIT ONE THE FIRST IN LUXURY	AR ENCIEL Near Sarvoday Nagar, Jain Temple Mulund West	Sumit Atulyam Unmatched lifestyle
Type	Redevelopment	Open Plot Land	Redevelopment
Location	Borivali (W)	Mulund (W)	Matunga (W)
Project Construction Area	89,000 Sq. Ft.	1,70,000 Sq. Ft.	1,88,000 Sq. Ft.
No. Of Units	49	154	128
No. Of Floors	G+19	G+22	G+21 (2 Towers)
RERA Completion Date	**Dec '24**	**Oct '24**	**Dec '24**
Targeted Completion Date	Delivered with OC in January 2024	Delivered with OC in April 2024	Delivered with OC in July 2024

Sumit One | Delivered Jan 2024

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SUMIT ONE
THE FIRST IN LUXURY

- Building Completion & OC Received → JANUARY 2024
- RCC Completion ← MARCH 2023
- Plinth Completed and Full CC Received → MARCH 2022
- CC Received and work started ← SEPTEMBER 2021

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Sumit Arcenciel | Delivered April 2024



ARCENCIEL
Near Sarvoday Nagar, Jain Temple
Mulund West

- Building Completed & OC RECEIVED — APRIL 2024
- RCC Completion — MARCH 2023
- Plinth Completed and Full CC Received — FEBUARY 2021
- CC Received and work started — SEPTEMBER 2019

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Sumit Atulyam | Delivered July 2024



Sumit
Atulyam
Unmatched lifestyle

- Building Completed | OC Received — JULY 2024
- RCC Completion 22 Slabs completed in 15 months — AUGUST 2023
- Plinth Completed and Full CC Received — MARCH 2022
- CC Received and work started — OCTOBER 2021

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OUR UPCOMING PROJECTS

Sr. No	Name of Firm	Project Name	Location	Land area	Land ownership	Type of Project	Category	Usage Type	Free Sale FSI Approx	Estimated Project Sales	Sumit Woods Limited Share in	Duration of Project for completion	Already Invested Equity	Project Debt (Sanction)	Project Debt (Disbursement)
				Sq mtr					Sq ft	Cr	%	years	cr	cr	cr
1	Sumit Woods Limited	Sumit param	Borivali	8,000	Development Agreement	Open Development	Premium	Residential	1,42,000	425	100	4	15	95	18.5
2	Sumit Woods Limited	Gurukrishna	Vile Parle	2,500	Re-development	Re-development	Aspirational	Residential	25,500	125	100	1	15	40	13
3	Sumit Woods Limited	Vidhyavihar	Dadar	1,100	Re-development	Re-development	Aspirational	Residential	40,000	160	100	3	4.7	NA	NA
4	Sumit Woods Limited	Sumit Bells A	Goa	1,400	Development Agreement	Open Development	Premium	Residential	16,000	13	100	1	7	4	3
5	Sumit Woods Limited	Dattani Trade centre	Borivali	3,100	Re-development	Re-development	Boutique A Category	Commercial	1,50,000	445	100	4	2	NA	NA
6	Sumit Woods Limited	Jai Shivam CHSL	Malad	5,000	Re-development	Re-development	Premium	Residential	75,000	230	100	4	0.1	NA	NA
7	Sumit Hills Private Limited	Brothers	Mahim	6,600	Re-development	Re-development	Super Premium	Residential	1,70,000	737	73	5	12	NA	NA
8	Sumit Star Land Developers LLP	Span Trident	Bhayandar	2,000	Development Agreement	Open Development	Aspirational	Residential	50,000	19	25	3	23	NA	NA
9	Sumit Pragati Venture LLP	Bhakti Sudha	Santacruz	3,600	Re-development	Re-development	Aspirational	Residential	64,000	50	50	4	-	NA	NA
10	Sumit Woods Limited	Hedarkar	Prabhadevi	3,000	Re-development	Re-development	Premium	Residential	95,000	500	100	5	-	NA	NA
								Total	8,27,500 Sq ft	2704 Cr					

*Expected Revenue figures are the approximate amount that we will recognise in 3 to 5 years. Actual figures may vary.
*Timeline for new project may vary as per approval receive.`

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Sumit Group
Financial Profile



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OUR FINANCIAL PARTNERS

TATA CAPITAL
Housing Finance

SBI

BAJAJ FINSERV

ICICI Bank

ADITYA BIRLA GROUP

Piramal
Housing Finance

IIFL

HDFC
Housing Development Finance Corporation Limited

Indiabulls
HOUSING FINANCE

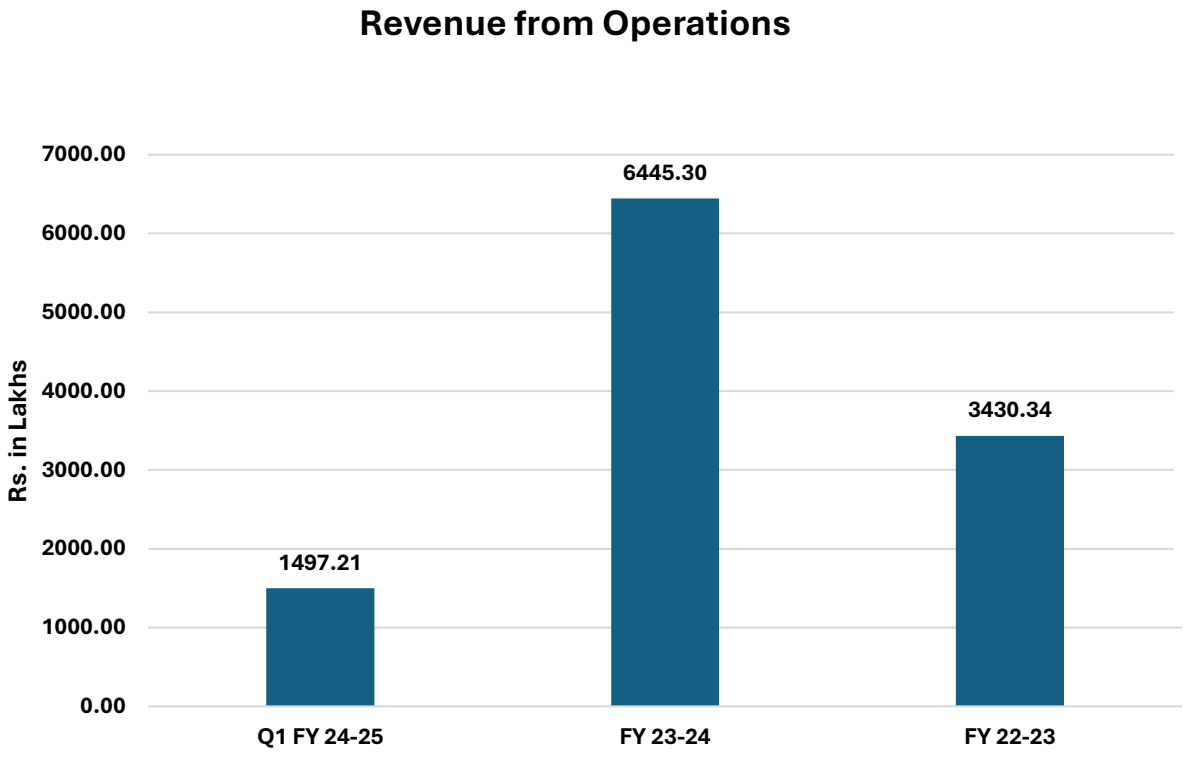
Saraswat Bank

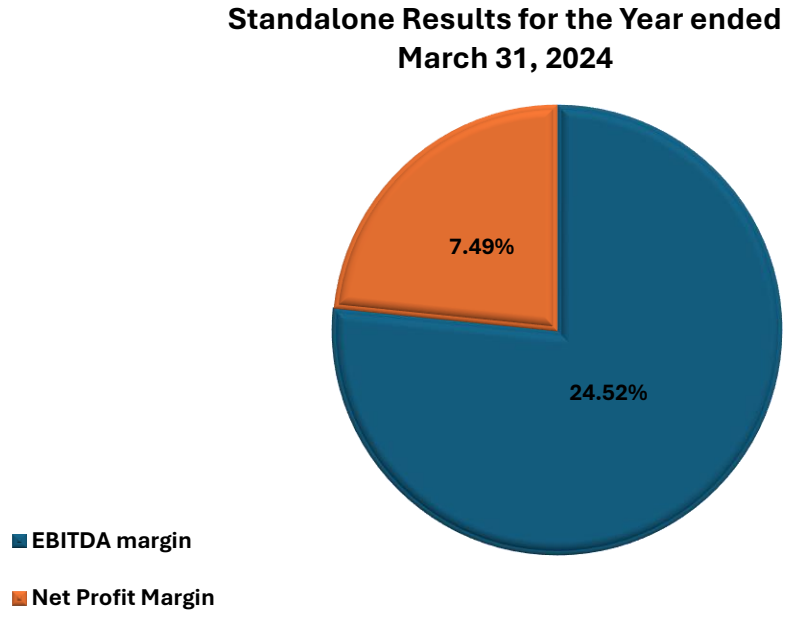
बैंक ऑफ़ इंडिया
Bank of India

CAPRI GLOBAL

Standalone Financials

Standalone revenue from operation Growing by 87.89% on YoY.





Our EBITDA margin came at 24.52%, and Net Profit Margin at 7.49% on standalone basis for Year ended March 31, 2024

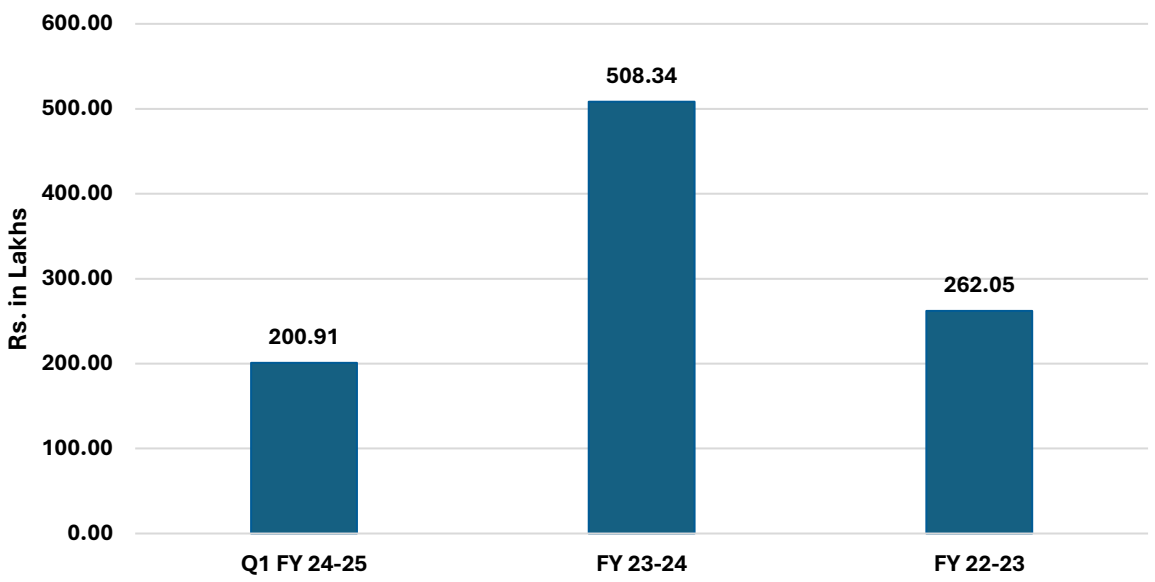
Note : Net Profit Margin = Net Profit / (Loss) for the period ÷ Total income

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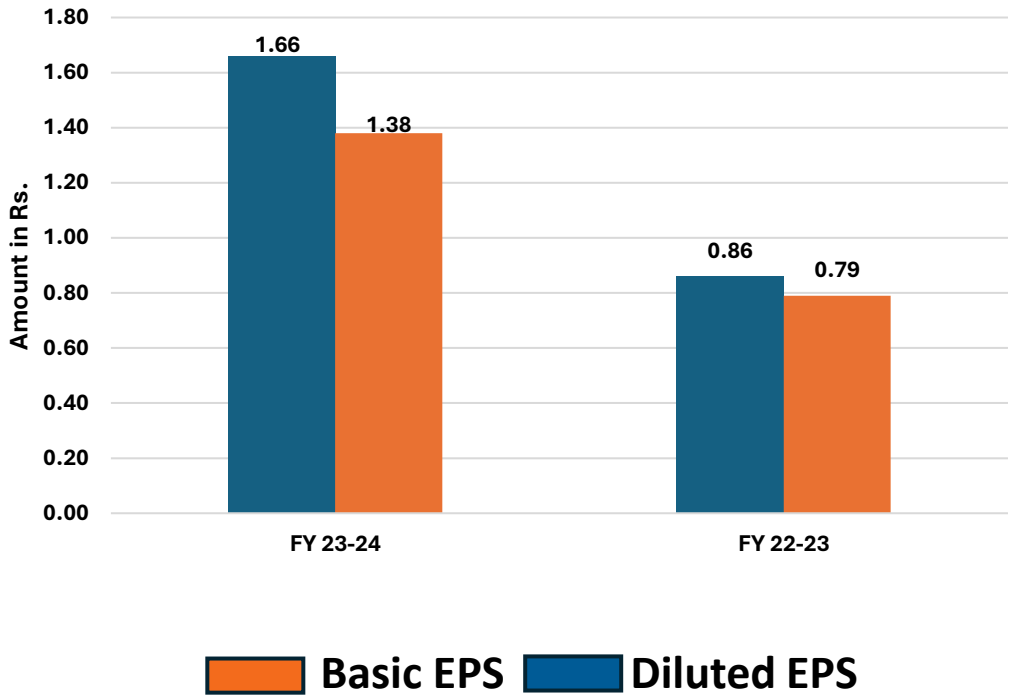
Standalone Financials results

Standalone Profit/(Loss) After Tax



Profit after tax has increased 93.99% YoY basis

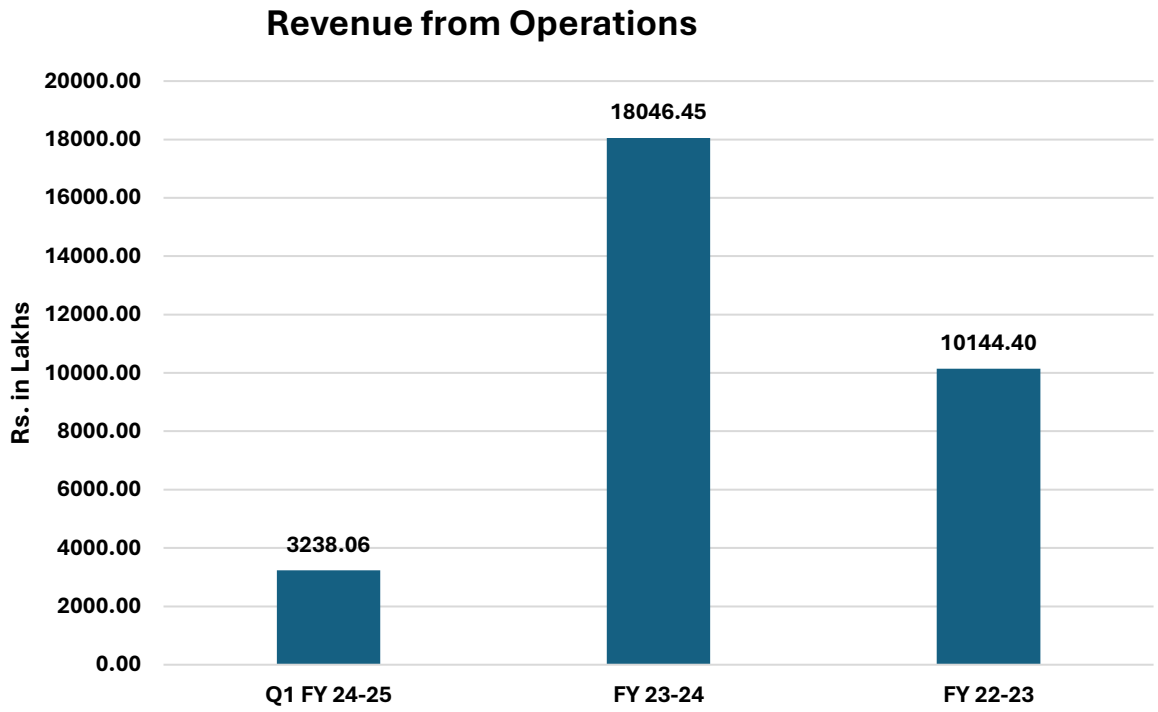
Standalone Earning Per Share



Increase in EPS

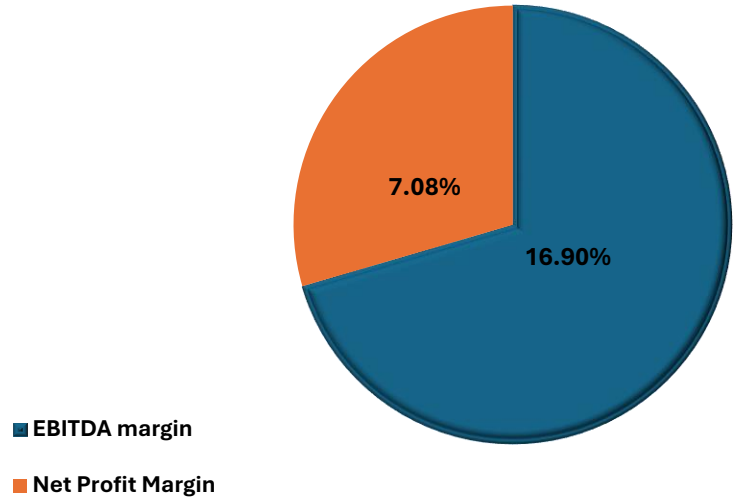
Consolidated Financials

Consolidated Revenue from operations is growing by 77.90% YoY basis



Note : Net Profit Margin = Profit / (Loss) for the period ÷ Total income

Consolidated Results for the Year ended March 31, 2024



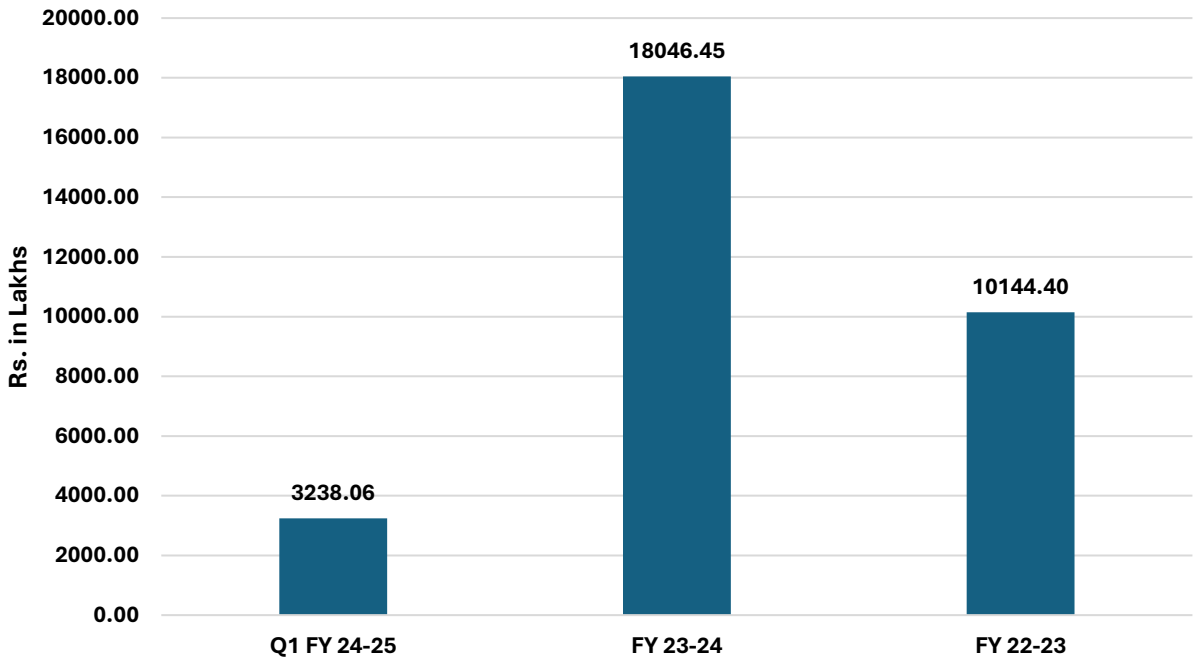
Our EBITDA margin came in at 16.90%, and Net Profit Margin, stood at 7.08% on consolidated basis for the Quarter ended June 30, 2024.

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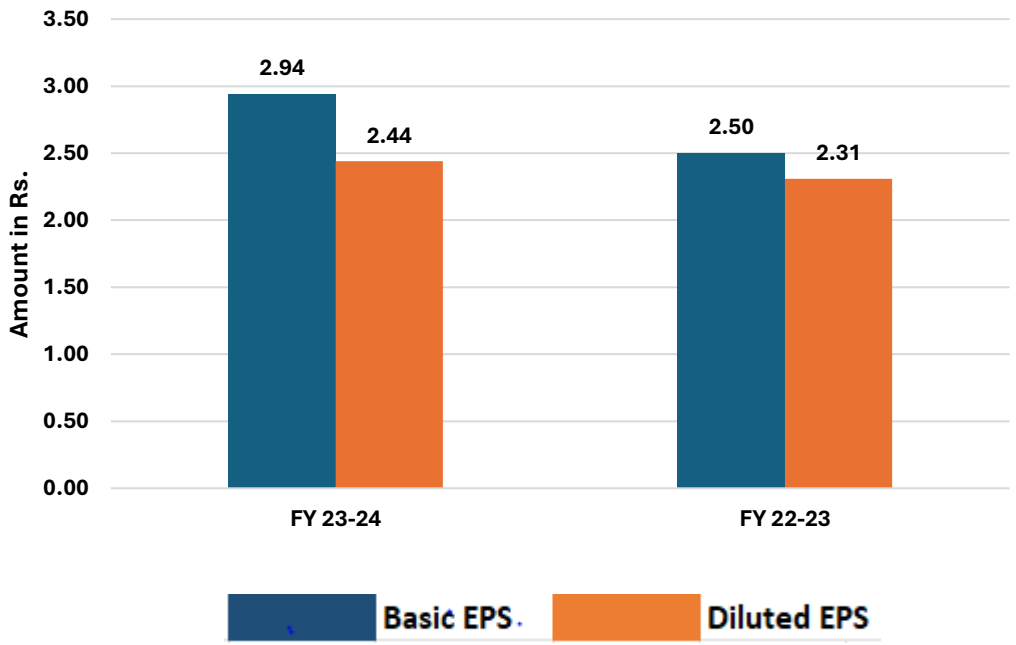
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Consolidated Financials results

Revenue from Operations



Consolidated Earning Per Share



Our Profit after Tax has increased by 50.69% YoY Basis

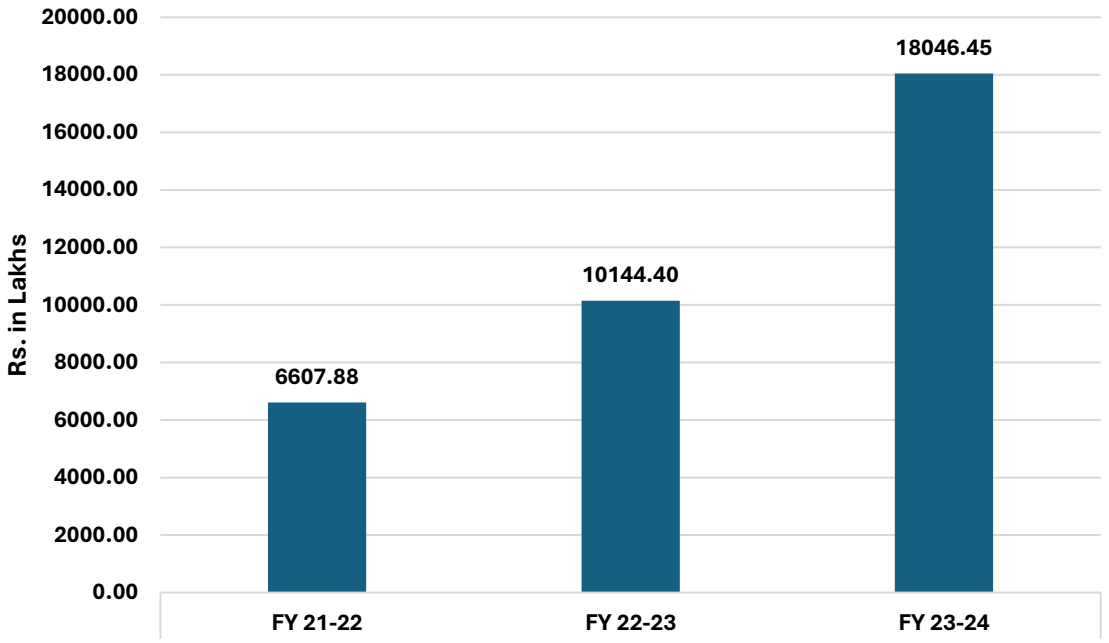
Increase in EPS

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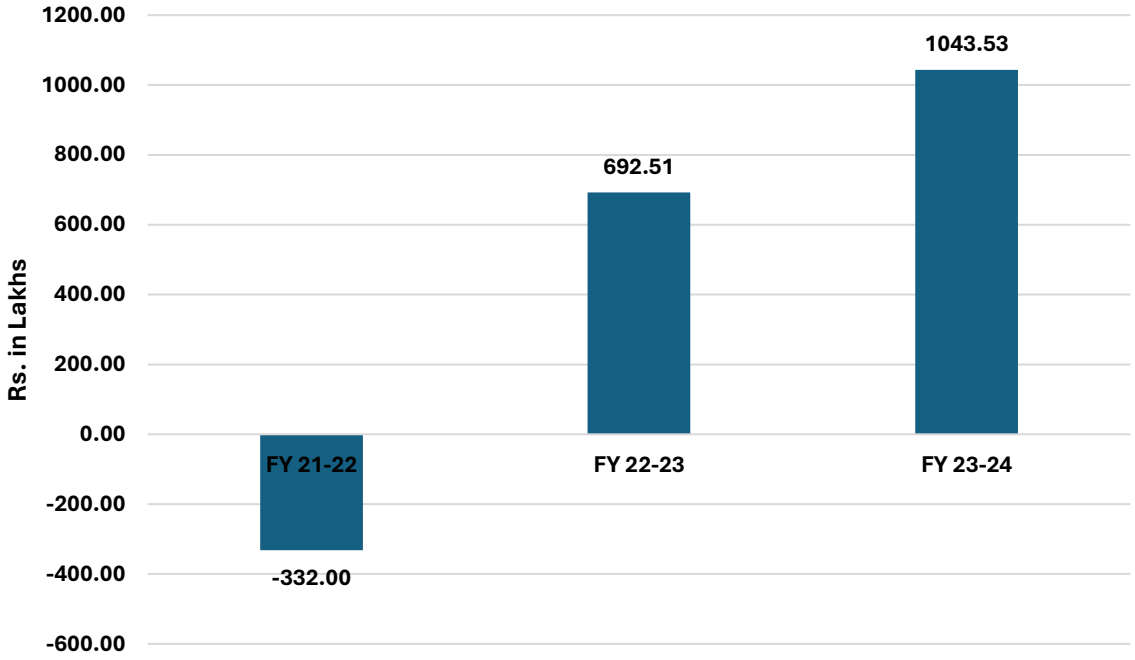
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Annual Trends – Last 3 Years

Sales Value (Amount in lakhs)



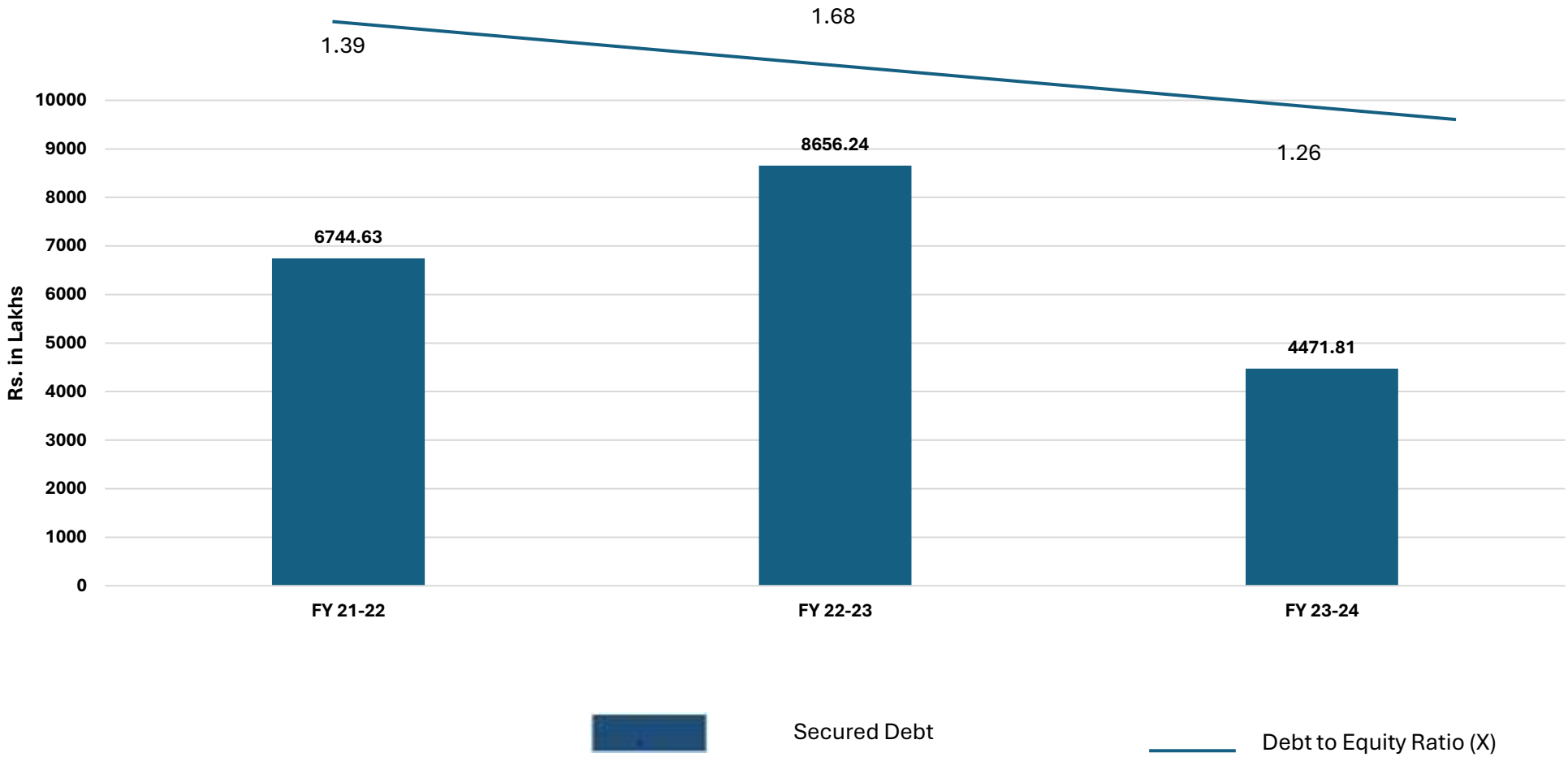
PAT (Amount in lakhs)



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De-leveraging & Improving Debt Profile

SECURED DEBT & DEBT TO EQUITY RATIO



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OUR COMPLETED PROJECTS IN MUMBAI

- **MATUNGA**
SUMIT ABODE – I
SUMIT ABODE – II
SUMIT ATULYAM

- **LALBAUG**
SUMIT BHOOMI AVENUE
OM SUMIT
SUMIT BHAVAN

- **SION**
SUMIT LATA

- **BKC**
SIDDHANT (GOVT. CONTRACT)

- **BYCULLA**
SUMIT HENDRE RESIDENCY

- **VILLE PARLE**
SUMIT SAI PRASAD

- **ANDHERI WEST - VERSOVA**
JUHU OMKAR

- **JAWHAR**
SUNSET POINT & HOLIDAY HOMES (GOVT. CONTRACT)

- **GOREGAON WEST**
SUMIT SAMARTH ARCADE (COMMERCIAL & RESIDENTIAL PROJECT)

- **MALAD EAST**
SUMIT PRAMUKH ENCLAVE
MSP SANGH (TRUST TENDER)

- **BORIVALI WEST**
SUMIT GARDEN GROVE
MANAN
SUMIT ENCLAVE
MITASU ENCLAVE
SUN SUMIT
MITASU APARTMENT
SUMIT ONE

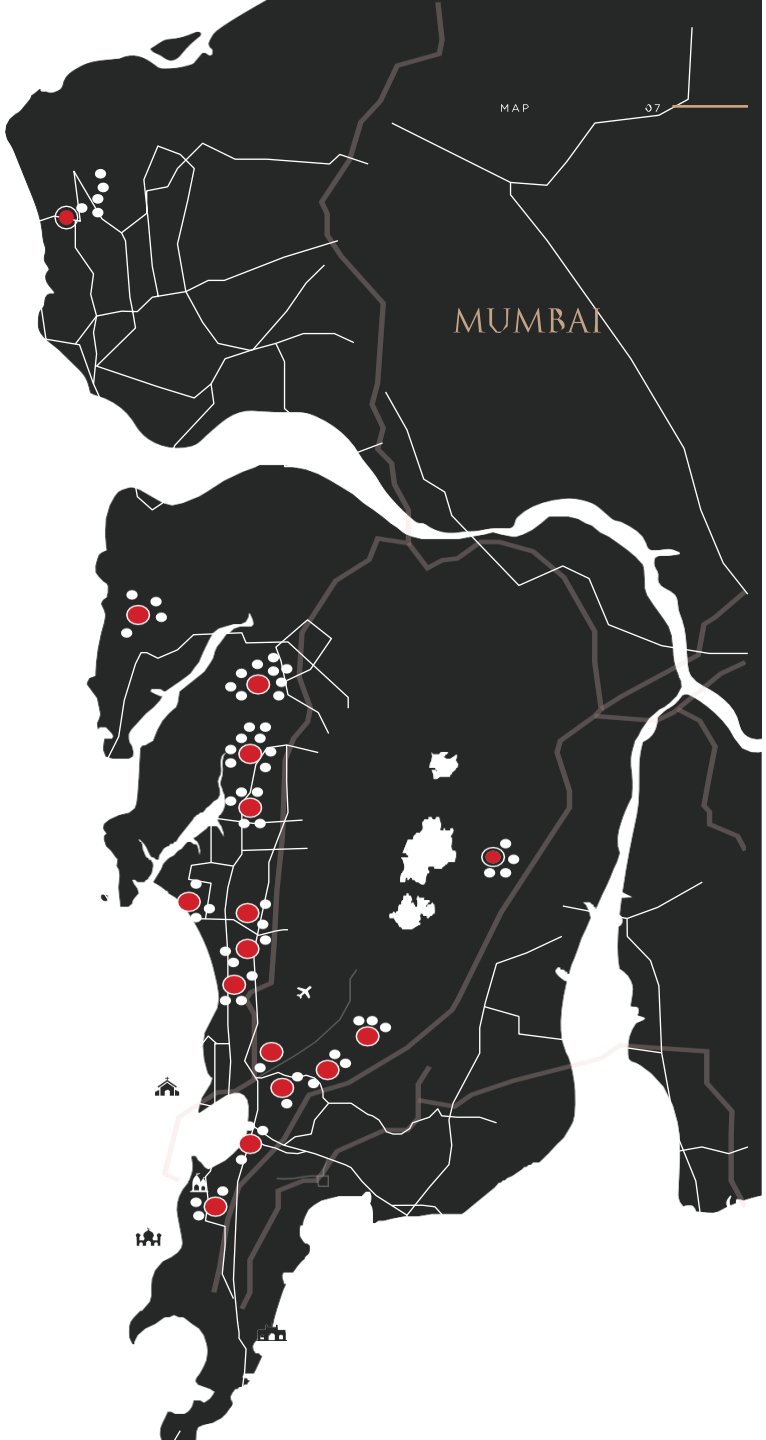
- **BORIVALI EAST**
SUMIT PROXIMA
SHARDA SAHANIWASTT

- **VIRAR WEST**
SUMIT GREENDALE (TOWNSHIP)
SUMIT GREENDALE NX (TOWNSHIP)

- **GORAI**
GORAI SUMIT
VISHWAKARMA
JAY
GORAI MITASU

- **KANDIVALI WEST**
GAURAV JAMUNA
RAILMITRA
SAROVAR
DATTATARAY
CHARKOP MITASU
VAISHALI
KEDARNATH
SUN-N-SHELL
AMRUTA
GHARKUL
MITNAYAN
SAI SUMIT
DHWANI

- **MULUND**
ARCENCIEL



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OUR ONGOING PROJECTS IN MUMBAI



SUMIT KMR
pārām
THE ULTIMATE LUXURY

BORIVALI (W)
RERA POSSESSION IN MARCH '29



SUMIT GURUKRISHNA

VILLE PARLE (E)
RERA POSSESSION IN DECEMBER '25

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OUR ONGOING PROJECTS IN MUMBAI



SUN SUMIT
DEEPSHAL

BORIVALI (W)
RERA POSSESSION IN DECEMBER '26



SUN SUMIT
JEEVAN MANGAL

BORIVALI (W)
RERA POSSESSION IN JUNE '25

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OUR COMPLETED PROJECTS IN GOA

- **PONDA**

CASA MITASU
MITASU MANOR
MITASU MANSION
MITASU MARVEL
MITASU RESIDENCY
NIRMALA RESIDENCY
SUMIT CLASSIC
SUMIT GARDEN
SUMIT HILL CLAVE
SUMIT MOUNT 1
SUMIT MOUNT 2
SUMIT MOUNT 3
SUMIT MOUNT 4
SUMIT MOUNT 5
SAI SANTOSHI
SUMIT RESIDENCY
SUMIT PROVINCE I
SUMIT PROVINCE II

- **NUVEM**

SUMIT BELLS II
SUMIT BELLS III



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OUR ONGOING PROJECTS IN GOA



SUMIT PLUMERIA

BLISS. BLESSED. CONNECTED

PONDA
DELIVERED WITH OC IN JULY 2024



SUMIT
BELLS-I
GRAND ROW VILLAS,NUVEM,GOA

NUVEM
GOA RERA POSSESSION DECEMBER '24

Thank You

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Head Office Address: B/1101, Express Zone, Diagonally opp to Oberoi Mall, W. E. Highway, Malad (E), Mumbai – 400097.

T: 022 – 28749966/77, E: contact@sumitwoods.com, W: www.sumitwoods.com