Management Discussion

Karan Deepak Thakur - Analyst, Kirin Advisors
Thank you. Good afternoon, everyone. On behalf of Kirin Advisors, I welcome you all to the H1 FY27 earnings conference call of Current Infraprojects Limited. We have with us, with the senior management of the company, led by Mr. Sunil Singh Gangwar, Chairman and Managing Director, along with Mr. Chetan Dadhich; Whole-time Director and CEO; Mr. Devvrath Singh, Whole-time Director; Mr. Shailender Singh Naruka, Whole-time Director; and Mr. Manish Sharma, CFO. We will begin the opening remarks from the management, followed by Q&A session. I would now like to hand over the call to Mr. Sunil Singh Gangwar, Chairman and Managing Director of Current Infraprojects Limited, for his opening remarks. Over to you, sir.

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Good afternoon, everyone, and thank you for joining us on the H1 FY27 earnings conference call of Current Infraprojects Limited. I am pleased to be joined by Mr. Chetan Dadhich, our Chief Executive Officer; Mr. Devvrath Singh and Mr. Shailender Singh Naruka, our Whole-time Directors; and Mr. Manish Sharma, our Chief Financial Officer. I hope you have had an opportunity to view our financial results and investor presentation, which are available on the stock exchanges and on our website. I will begin with the industry environment, followed by our key operational priorities during subsequent to H1 FY27, the financial performance for the period, and finally our priorities and outlook for the remainder of the year. Industry environment. The operating environment for the renewable energy sector remains supportive. India added approximately 26 gigawatts of solar capacity during the first six months of calendar 2026, around 43% higher than the corresponding period last year. Rooftop solar additions also gained momentum, reaching approximately 6.4 GW.Rajasthan, our home market, accounted for a meaningful share of the country's new solar capacity during the period. Government initiatives such as the PM Surya Ghar Yojana are supporting the expansion of residential rooftop solar. At the same time, investments under the revamped Distribution Sector Scheme continue to create opportunities in feeder segregation, household electrification, and distribution infrastructure. These developments provide a favorable operating backdrop for companies with the capabilities across solar EPC and power distribution projects. Business performance H1 FY27 and recent developments. During H1 FY27 and the subsequent period, we secured projects worth approximately INR75 crore plus, reflecting continued traction across our solar EPC and power infrastructure businesses.Amid the key developments, we secured orders aggregating INR8.93 crore from the Border Security Force, Barmer. We also received INR44.76 crore order from Jaipur Vidyut Vitran Nigam Limited for the design, supply, installation, testing, and commissioning of 8,000 rooftop solar plants under PM Surya Ghar Yojana. In addition, we received a notification of award worth INR10.42 crore from Bank Note Press, Dewas for a 3 megawatt rooftop solar project in MP. Earlier in the year, JVVNL had also awarded us turnkey works around INR12.16 crore for 33 by 11 KV substations and associated infrastructure in the Baran Circle of Rajasthan. These projects add to our expansion pipeline and strengthen our presence across solar and electrical EPC opportunities. Business performance H1 FY27 and recent developments. This is continued. On the power distribution side, our focus during the half remained on progressing the projects awarded by JVVNL and Jodhpur Vidyut Vitran Nigam Limited under the Revamped Distribution Sector Scheme, popularly known as RDSS. Our project teams continue to work across the Kotputli and Phalodi project areas, with the execution and timely completion remaining key priorities. Our RESCO portfolio has also continued operations in the first half. It comprises three 2.52

megawatt solar plants at Phalodi under the PM-KUSUM scheme and a 1.85 megawatt plant at IIT (ISM), Dhanbad under SECI, S-E-C-I. These assets complement our EPC operations and provide a recurring revenue stream over the operating life. And financial performance H1 FY27. Now the most important part. Now coming to our financial performance for H1 FY27 on a consolidated basis. Total income stood at INR53.60 crore compared to INR44.87 crore in H1 FY26 registering year-on-year growth of 19.46%. EBITDA increased to INR10.21 crore, up 29.29% year-on-year. The EBITDA margin improved to 19.11%, on expansion of 137 basis points compared to 17.74% in H1 FY26. Profit after tax stood at INR5.01 crore, registering growth of 28.79% while the PAT margin improved to 9.39% from 8.75%, an expansion of 64 basis points. Our focus remains on maintaining execution discipline, monitoring project cost, and strengthening working capital management as the scale of our operations increases. Way forward, H2 FY27 priorities and outlook. As we move into the second half of FY27, our priorities are centered on timely execution of our ongoing RDSS projects and the recently secured solar and electrical EPC orders. We'll continue to progress the Bank Note Press rooftop solar project, the PM Surya Ghar project awarded by JVVNL, and our other projects in the order book while maintaining close attention to project quality, timelines, and collections. Alongside execution, we remain focused on expanding our solar presence by pursuing larger single-location projects, particularly on the 10 megawatt to 30 megawatt range, and exploring opportunities in solar projects integrated with battery energy storage systems. We will continue to evaluate RESCO opportunities selectively, based on project economics, location, and expected returns. Interestingly, some time back we had bid in Lakshadweep. This is just to inform you the fire the company has, and I'm happy to inform you that Current Infra has been empaneled for a Lakshadweep project, the total cost of which was INR50 crore around. And let's see, since we are empowered, how much the Lakshadweep government, that is, Lakshadweep Electrical Department, awards us, which shows the fire the company has in expansion, and company continues to grow. This project is interestingly linked to battery energy storage system. Alongside execution, we remain focused on expanding our solar business by pursuing larger single-location projects, particularly in the 10 megawatt to 30 megawatt range, and exploring opportunities in solar projects integrated with battery energy storage systems. We will continue to evaluate RESCO opportunities selectively based on project economics, location, and expected returns. We believe that the presence across solar EPC, power distribution, and the RESCO model positions us to participate in the continued development of India's renewable energy and power infrastructure sector. We remain committed to disciplined growth and creating long-term value for our stakeholders. With this, I would like to conclude my opening remarks and request the moderator to open the floor for the questions and answer session. Thank you.

Questions & Answers

Operator
Thank you so much, sir. [Operator Instructions] Our first question comes from the line of Bipul Sharma, an individual investor. Please go ahead.

Bipul Sharma - Analyst, Individual Investor
Hello. Am I audible?

Operator
Yes, sir, you are.

Bipul Sharma - Analyst, Individual Investor
A very good afternoon, sir. Sir, my first question is earlier management highlighted a pipeline of approximately INR200 crore in solar and BESS tenders. So how much of this pipeline has converted into confirmed orders and what opportunities are currently being evaluated for the remainder of financial year '27? Hello?

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Devvrath sir will you answer the question or shall I take it?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
I'll answer. I'll answer.

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Yes.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
So, basically, in the last -- you can say in the last six months, we have gotten orders of -- I mean, converted orders from the, like, the bidded list, around you can say more than INR100 crores, we have already got the orders and the rest are still in pipeline.

Bipul Sharma - Analyst, Individual Investor
Okay, sir. And like considering the company presence across solar EPC, electrical EPC, water EPC, and power distribution projects, which segment is expected to contribute the largest share of the incremental revenue over the next two to three years?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
It should be the electrical EPC which includes solar as well. Electrical and solar will contribute the most.

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
The most for upcoming two or three years, yes.

Bipul Sharma - Analyst, Individual Investor
What percent, sir, can you give guidance on that too? Like somewhere around what percent of revenue?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So, 50% to 70% -- 50% to 70% of the total revenue will be shared by these two sectors.

Bipul Sharma - Analyst, Individual Investor
Okay, sir. Got it. And, sir, my next question is, like, input costs, particularly copper, aluminum, steel, remain important monitors for EPC business. So, how does the company manage raw material price fluctuations?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So in the general scenario, for all kind of government projects, having a tenure of more than six or eight months or one year, generally, they have some price variation clauses. So, this is the main, like, tool by which we generally hedge our -- these kind of price fluctuations. However, we generally keep focus on daily basis on the raw material prices. So, if we expect, like, the prices are going to be

increased, we generally book our material as per the requirement for next three or six months so that the hit can be minimized.

Bipul Sharma - Analyst, Individual Investor
Okay, sir. And just the last question, what is the typical payment cycle across government power infrastructure projects, particularly with Discoms? Have payments realization improved, and what measures are being taken to accelerate collections and reduce receivable days?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Okay. So if you talk about -- specifically about the Discoms, so currently what we are executing is supported by the central government funds and these projects are generally have like good payment cycles. Once we submit an invoice, they generally get the payment within 10 to 20 days after submitting the bill.

Bipul Sharma - Analyst, Individual Investor
Okay, sir. That's it from my side, sir. Thank you for the opportunity. Have a nice day, sir.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Thank you.

Operator
Thank you. Next question comes from the line of Abhishek Malhotra with NCAP Advisors [Phonetic]. Please go ahead.

Abhishek Malhotra - Analyst, NCAP Advisors
Yeah, good afternoon, sir. Am I audible? Hello.

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Yes, you are.

Abhishek Malhotra - Analyst, NCAP Advisors
Yeah, thank you for the opportunity. So, I just have, like, a couple of questions. So, our H1 FY27 revenue was around INR53 cr, INR54 cr, and our guidance earlier was -- for FY27 was around INR200 cr to INR250 cr. So, are you still confident of achieving this revenue growth given there is a significant gap?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yeah, sure. If you see the trend of last three or four years, you will see the significant volume in the H2 portion of every financial year. See, this is, basically we are into the infrastructure, like, business, and the first half of the financial year generally have two, three issues, like, the rainy seasons are there. And the milestone billing was just completed in the month of March. So, after in the month of April, May, June, we're generally able to bill the portion only of the works completed. So in -- if you see the trend of last three years, you will see the H2 is the major part, especially the quarter four is the major part in which the billing of the company is on the higher side. So, yes, we are still sure we will be like, achieving the turnover of INR200 cr in this financial year.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay, and what are the large projects that are currently under execution, and that will be executed in H2?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Okay, so the major -- yeah, Dev sir please.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
I'll answer. So the 100 cr projects which I just described that we have got, those will be the ones. So, basically, they are, one is, the biggest one is the Surya Ghar project from Jaipur Discom, which is 8,000 houses, we have to install 1.1 kilowatt solar. And then the next one would be the 3 megawatt project on BNP Dewas, solar project. And the third one would be the BSF project which we have got. There are actually two projects, amounting to total around INR9 crore of orders. So, these three are the major ones. And the fourth one would be the Lakshadweep project, which we are just -- I mean, just 10 days back we have been empaneled and awarded. So, that will be the last one. So, these are the major projects which are currently in the planning for execution in this financial year. However, there are, as I said, more than INR100 crore to INR120 crore worth of projects which are still under pipeline, which may be awarded. Or not in the next one or two months. So, some part of that will also be taken into the execution pipeline.

Abhishek Malhotra - Analyst, NCAP Advisors
Yeah, and sir, our operating cash flow for H1 was negative. So, can we expect it will turn positive in H2, or maybe in next year or something?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yeah, it will be. Sure.

Abhishek Malhotra - Analyst, NCAP Advisors
Hello?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yes, yes, it will be turned into positive.

Abhishek Malhotra - Analyst, NCAP Advisors
Sorry, sir, your voice is not audible.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yes, it will be definitely be turning into the positive, yes.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay, okay. And sir, in FY26, so our other current assets have almost been 5 times. So, what are these components of this other current assets?

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Manish ji, can you please?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
[Indecipherable] some advances given to suppliers for buying the material and booking the orders.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay, and what is the size of these advances?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Roughly some advances are INR2 cr, some INR3 cr, and highest being 3 cr.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay. And you're like undertaking the projects in multiple geographies. So, how are you like overseeing the execution in all these geographies?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
If you see our experience, we've already executed the project across India. More than 12, 13 states have been catered. So, this is now not a big deal for us to execute the project in any of the geography of India, rather, beyond the India's boundaries also.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay,

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So we have the completion certificates of, like, if you see from small to higher size, it means more than 100 certificates we have of completion.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay, and are you -- have you faced any, like, project delays due to, like due to client-side delays or any cost overruns?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So see, these are the infrastructure projects. Generally each project has some different kind of challenges. One of the challenges are the project overruns. So, obviously, we generally face those kind of issues, but yes, we know how to hedge it, we know how to come out of it, and most of the projects have been completed. So, the cost overrun may be in the tunes of salaries and otherwise, but the profit figures are there, you can see it.

Abhishek Malhotra - Analyst, NCAP Advisors
Okay. Okay. Sure, sir. I will join back the queue. Thank you.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yes.

Operator
Thank you. Next question comes from the line of Vikas Raj with Shree Investments [Phonetic]. Please go ahead.

Vikas Raj - Analyst, Shree Investments
Hello, sir. Am I audible?

Operator
Yes, you are.

Vikas Raj - Analyst, Shree Investments
Good afternoon, sir. Happy to be talking to the management today. My first question is a two-part question, sir. Could you please share me the latest order book position, including the orders received after September 26th, particularly during October and November? And what proportion of the current order book is expected to be executed in the -- in this fiscal year and in FY28? Could you please shed some light on this?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
We have the sheet for this verification and we can provide it to you. There is no issue. So, maybe through the online media, we will provide it to you. So, through the Kirin Advisors, we will share it.

Vikas Raj - Analyst, Shree Investments
Okay. Okay, sir. That is fine. I mean any light on what proportion of the current order book is expected in '27?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
To be executed --

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Our presentation is today uploaded in the NSE. We mentioned INR329 cr order book as on date which was granted in the upcoming financial year, H1, H2 '27 in the next financial year.

Vikas Raj - Analyst, Shree Investments
Okay, got it, sir. Got it, sir. My next question is, we have approximately 100 crores of RDSS orders. Could you share me anything about the current execution status the amount billed or let's say collected so far and expected completion timeline for these projects?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yeah, sure. So, out of this 100 crores, approximately 23%, 25% is already being completed. The payments has already been received as per the project payment conditions. And in this financial year, we are expecting it to complete around 60% by the end of this March.

Vikas Raj - Analyst, Shree Investments
Right, right, right, right. That is quite clear. And I have one --

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Because these projects are highly depending on the availability of funds and from government side, naturally on a day-to-day basis, they generally resolve the issues of our donors. And then just once we get the lands and we completed the work, so approximately percentage of 60% of the work will be completed by this year.

Vikas Raj - Analyst, Shree Investments
Right, sir. Right. I have one more question, sir. Management has indicated its intention to pursue larger solar EPS projects in the 10 to 30 megawatt range. How is this current opportunity pipeline shaping up like? I mean, how many projects are currently -- we are at a bidding or L1 or let's say order award stage. What is the situation there like?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So in a simple word, if I should explain it, that around 100 megawatt of the projects are in the bidding pipelines or will be bid in the coming weeks. So, we expect that 20%, 30% will be the success rate from these bidding. So, this is our very practical target which we have just formed and will be achieved.

Vikas Raj - Analyst, Shree Investments
Right. Okay. One more question, sir. I mean, the company has installed solar power capacity of approximately 10 megawatt. What does management plan to leverage this experience to secure

larger utility-scale solar projects and strengthen its market position? What's the plan like, sir?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Obviously, after successful commissioning of this 10 megawatt project and evaluating the revenue which we are getting from all these four subsidiaries, the management decided to expand to the next 20 or 30 megawatt of the project because this is only after like evaluating all the profits and benefits from these all four SPVs. So, this is obviously a very good step taken by the company in the last financial years, and out of which we are just getting now the constant revenues, and that will be for sure for next 25 years. So, this will definitely be a good leverage in our profits and definitely in the cash flows. Because of that, we just decided to expand it to another 20 to 30 megawatts.

Vikas Raj - Analyst, Shree Investments
Right, right. Got it, sir. I got it, sir. That was really helpful. Thank you for clearing all those things up and all the best for the future, sir. And all the best for future, sir.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Always welcome.

Operator
Thank you. Our next question comes from the line of Neha Pandey with Visible Alpha Capital [Phonetic]. Please go ahead.

Neha Pandey - Analyst, Visible Alpha Capital
Hello, sir. Good afternoon. Hello?

Operator
Yeah. W e can hear you. Please go ahead.

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Yeah, good afternoon. G ood afternoon ma'am. Please.

Neha Pandey - Analyst, Visible Alpha Capital
So sir, currently company operates four RESCO plants with aggregate capacity of 9.41 megawatts. Can you just share the current performance generation, capacity utilization, and revenue contribution during the H1 FY27?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yes, sure. Devvrath, please explain it.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Yeah. So basically from the -- from all four RESCO projects, we are getting around -- you want to know the revenue or you want to know the like the generation, the CF or something like that?

Neha Pandey - Analyst, Visible Alpha Capital
So overall, like capacity utilization and revenue contribution, like in H1 FY27.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Revenue contribution in FY as well is around INR3 cr for all these four projects.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Yeah. And regarding -- you want to know -- if you want to know about the generation status from these projects, basically in all four projects, especially in Rajasthan, first of all, I'll talk about the Rajasthan three KUSUM projects. We are getting more than 5.5 to 5 units [Phonetic] generation per day per kilowatt from each of the plants. And regarding Dhanbad project, as it is in Jharkhand, the generation is lower than this, but as you know, we are getting INR4 per unit generation -- sorry, revenue from that project. So around 4 to 4.5 units we are getting from Dhanbad project per kilowatt per day. That is the generation value. If you want to know about the capacity and like the cr, these sort of generation figures we are getting from these projects. And revenue, already our CFO told you, it is around 3 cr in H1.

Neha Pandey - Analyst, Visible Alpha Capital
So what are the management long-term targets for ROE and ROCE? How does company intend to improve overall capacity efficiency while scaling its EPC and renewable energy operations?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Sorry, I did not get your question. Can you repeat it?

Neha Pandey - Analyst, Visible Alpha Capital
What are the long-term targets for ROE and ROCE?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
You mean for existing projects?

Neha Pandey - Analyst, Visible Alpha Capital
No, sir. My question is what is the management long term, ROE, like return on equity, ROCE and how does company intend to improve overall capital efficiency?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Manish sir, can help?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yeah, ROE is around 25% and we definitely increase this due to good margin projects. And we are entering the RESCO plant. In the RESCO plant, our overall ROE is very good because cash flow is very good, all four plants are commissioned. So in the upcoming years, our ROE and ROA both are increasing.

Neha Pandey - Analyst, Visible Alpha Capital
Okay sir.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
There is one more aspect about it. Once we will scale up our turnover, so definitely the fixed cost will be same and the variable cost will vary. So, it will again be helpful in increasing the ROE or ROCE. So, that will be -- you will see in the upcoming years. This will be the, definitely we have a plan for this also. So, this will be there.

Neha Pandey - Analyst, Visible Alpha Capital
Okay, sir. And how is it sustainable for long term?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
See, if you see, infra industry, generally each company is working around a PAT of 10%. So, if you will see the segmental position of this business, so, 10% or 20% or 15% or these kind of figures are very sustainable. If you see the performance of last two, three, four, five, six, seven, so you will see the same. With all solar or electrical efficiency companies, we will see that this trend is sustainable in the market.

Neha Pandey - Analyst, Visible Alpha Capital
Okay. Okay, sir. Got it. And one more question. As the company scale its operations, how does management expect the revenue mix like between the solar EPC, electrical EPC or power distribution and recurring RESCO income over the next two, three years?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
See, if you will talk about the like expansion, so we have a plan of equal expansion of segments for the coming year. We don't have any special plan like we will scale up the solar business by five times or 10 times and we will not expand the electrical business by the same proportion. So, we are just focusing on the same mix of revenue for the upcoming two or three years because we are very small on the part of top line as on date. So INR200 crores, INR300 crores, INR500 crores of the top line in the infra segment is like very small. So, we are just trying to keep enhancing our capabilities by completing the projects, the qualification by completing the projects, and we are continuously bidding in all kind of segments. So, you will see almost same mix of business in the coming years. And yes, by adding the RESCO projects, there will be fixed incomes for -- fixed revenues for the company, which will be helping -- helps us in stabilizing the revenues and stabilizing the turnovers in the cash flows also.

Neha Pandey - Analyst, Visible Alpha Capital
Okay, okay, got it. Thank you for the answer.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
So nice.

Operator
Thank you. Our next question comes from the line of Sejal with Apex Capital. Please go ahead.

Sejal Deshmukh - Analyst, Apex Capital
Hello?

Operator
Yes, Sejal, we can hear you.

Sejal Deshmukh - Analyst, Apex Capital
Sir with execution ramping up, borrowing has moved from INR33 crores to INR49 crores in H1. So how are you thinking about that for the rest of FY27 and what is the peak level you are comfortable with?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
For the financial year we increase some limits or working capital limits and like increased by around INR11 cr and INR5 cr to INR16 cr. This is only for new projects and as on date, our working capital limits are around INR25 cr to INR30 cr and remaining are non-fundamental limits. So these are --

INR50 cr is the combined figure including the normal base and fundamental base.

Sejal Deshmukh - Analyst, Apex Capital
Okay. And looking at solar EPC and power distribution, how is the competition feeling on the ground right now? Like when you are bidding for projects, what are the non-negotiables for you to protect your margin, so you aren't just chasing the order book growth?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
See, the management perspective is just do not pick any project just because of booking order book. We are very particular about profit making and we are very particular about the minimum profits also. So, we know the bottom line for us beyond which we didn't work because many of the projects which we was just leave in the reverse auction because of the -- and protecting our minimum margin ratios.

Sejal Deshmukh - Analyst, Apex Capital
Okay. And sir one last thing. How are you guys looking at the battery energy storage over the long term? Like, are you actively evaluating any base standards right now either on EPC or RESCO side?

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Yes, let me answer.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yes, please. please.

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Sorry, let me answer this question. See, I mean, recently I have told in my speech that at Lakshadweep we have been empaneled for something 50 crore of BESS order. Let's see how much part they award to us. This is a confirmed order. The second one I am trying, one is at Uttarakhand BESS and the one is Haryana BESS. These are active tenders and we hope to bid at least one. These are bigger tenders of costing INR200 crore plus. So, these are two in pipeline. As far as private sector is concerned, Shailender Singh Naruka ji will update.

Sejal Deshmukh - Analyst, Apex Capital
Okay.

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Shailender ji?

Sejal Deshmukh - Analyst, Apex Capital
Hello?

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Shailender ji, can you hear me? I suppose he is not available. Chetan, you can update. I mean, we are in consultation with Vedanta for a BESS.

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Yeah. We in the private sector --

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Am I audible?

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Hello? Shailender ji? Okay, Shailender ji, I believe there is some glitch in network maybe.

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Yeah, yeah, yeah.

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
So let me talk about the private developments. We are in touch with the Hindustan Zinc and Vedanta just for installing the BESS on their mines, and with some other private parties who are just searching about the opportunities by investing in the BESS.

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Chetan, am I audible, by the way?

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Yes, yes. Please continue.

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Yeah, yeah. Actually there was some network issue basically. So, there are a couple of parties. They are into the basically BESS manufacturing and EPC partners. For example, JSW, Suzlon is there, Vedanta is there. Meghmani is also there. So, there are a lot of parties in India are into what you call BESS business only. So, in future, upcoming five years is of BESS only. Am I audible to you? Am I audible?

Chetan Dadhich - Chief Executive Officer, Current Infraprojects Ltd
Yes, sir.

Operator
Yes, sir, you are.

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Yeah, yeah. So, these are the key five players basically. And all the developers, including all the government bodies, may it be SECI, NTPC, all the PSUs are onto the BESS only. And there is a mandate of 30% at every C&I site across the nation.

Operator
Thank you so much, sir. Participant has left the queue. Our next question comes from the line of Deepankar Bisht with CCV Investment Managers LLP. Please go ahead.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Hello? Am I audible?

Operator
Yes, you are.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Yeah. Good afternoon, sir. Sir can you provide the revenue segregation for September '26?

Sunil Singh Gangwar - Chairman and Managing Director, Current Infraprojects Ltd
Yeah, sur. Manish ji, please provide the segregation.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Segment segregation?

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Yeah.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
[Indecipherable] the consolidated revenue is around INR53 cr. Out of the INR53 cr, INR50 cr is from the standalone books and around INR3 cr from the consolidation. Out of the INR50 cr standalone books, around INR35 cr to INR40 CR comes from the electrical and solar parts. And other are from the water line electrical and solar.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Okay. And sir what is the total order book for the company?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Order book is INR329 cr.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Okay. And I believe the company has a pipeline of INR200 cr correct?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
I mean I think more than -- this INR200 cr is only for solar. And all projects are solar electrical around INR400 cr to INR500 cr.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
[Indecipherable] conversion rate of the pipeline?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
[Indecipherable] from the last tender conversion rate is around 20% -- 15% to 20%.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
15%to to 20%?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Yeah.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Okay. And sir what is the outlook for FY27 margins? Like are you expecting it to be the same or we can expect any increase in that?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
We will try for increase, but even when we are bidding the tender, we are expecting that our PAT margin will be around 8% to 10%. Gross margin will be around 17% to 18% to 20%.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
PAT margin of 10% to 12%, you said?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Before tax, 10% to 12%, and PAT margin around 8% to 10%, in the range of 8% to 10%.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Okay. And sir, by when can we expect the cash flow to be positive?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
See definitely in the upcoming projects, say in the last week, some projects are payment delay due to when supply the material, we got only 70% to 60% payment. And our whole payment are also strict. When we commission the project, our full payment is received. So in the upcoming months and upcoming six months, definitely our cash flow increase will be positive.

Vikas Raj - Analyst, Shree Investments
Okay. Okay sir. Thank you. Thanks for your time.

Operator
Thank you. Next question comes from the line of Vijay Menon, an individual investor. Please go ahead.

Vijay Menon - Analyst, Individual Investor
Hello. Good afternoon, sir.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Good afternoon.

Vijay Menon - Analyst, Individual Investor
So I have a couple of questions for you. So first is regarding that your company has secured a INR44 cr order from JVVNL for 8,000 rooftop solar installation under the PM Surya Ghar Yojana. So what is the execution strategy for the project and what is the expected timeline for the installation, commissioning, and revenue recognition?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
So basically we have to complete this project in this financial year, or around, you can say, around by 10 April maximum in the next year, 10 April 2027. We have to install 8,000 consumer -- 1.1 kilowatt solar rooftop on 8,000 consumers. So basically our target is the same. We are -- we have all -- we have placed all manpower and we have done some of the purchase orders to the manufacturers and like approvals from Discom as well already. Now, starting from like next three or four days, we'll be full-fledgedly starting the execution work on-site. And the target is basically to do around 1,500 plants per month till the end of the financial year. And that's how we will be able to complete the 8,000 plants by mid-April. And we have already installed some 100 plants on the rooftop of the consumers already. And we are ahead of the curve already. And we have focused all our manpower, execution our team at the site, our store at the site already. So that's how we'll be able to execute this project in this financial year.

Vijay Menon - Analyst, Individual Investor
So actually you have installed 100 solar plants?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Sorry.

Vijay Menon - Analyst, Individual Investor
So you have actually installed 100 solar plants?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
We have already installed, yes.

Vijay Menon - Analyst, Individual Investor
Okay.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
That is ahead because we were already moving ahead of the Discom. Discom has just now started giving a further push to these installations. So then now our target is to complete 1,500 installations per month till the end of the financial year.

Vijay Menon - Analyst, Individual Investor
Okay. Okay.

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
And the payment realization, you said, basically it is all backed by the -- it is subsidized also by the central government. There will be a portion of the payment relief directly from the -- as you know, there is a PM Surya Ghar portal. So once we have completed the installation and installed the meter, we just have to online upload the documents such as consumer number and photos of the site. That's how a major portion, more than 55% to 60% payment, will be credited to our account directly from the government through CFA. And then the balance payment is basically from the Discom. Around 25% is balanced from the Discom, and then 25% will be over the next five years. So that is how the payment will be done in this project.

Vijay Menon - Analyst, Individual Investor
So we can expect more revenue recognition in the coming quarters, right?

Devvrath Singh - Whole-time Director, Current Infraprojects Ltd
Yes, yes. In the coming quarter itself will be -- we will be able to bill around 75% of the project. And then the next 75% -- 25% will come over the maintenance period annually.

Vijay Menon - Analyst, Individual Investor
Okay. So also the management has identified GIS substations as a potential growth area. So what opportunities are emerging in this segment? And does this company intend to develop specialized capabilities to execute such projects? Hello? Am I audible? Hello?

Operator
Yes, sir, you are audible.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Can you please repeat the question, please?

Vijay Menon - Analyst, Individual Investor
Okay. So my question is regarding the GIS substation as a potential growth area. So what opportunities are emerging in this segment? And does the company intend to develop specialized capabilities to execute such projects?

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Fine. So if you see the future of electrical expansion is GIS. So we are very keen to work in the GIS

sector since we already started bidding the projects. And although we didn't have the qualifications for the same, we participated all those works in the joint ventures. And one project, I believe it is under bidding process. So in the future, you will see all the electrical substations will be the GIS stations only because the land is the issue for all government agencies. And nowadays, all the government Discoms, transmission departments are now like opening the tenders for the GIS. And we are actively participating in the same because it has the potential where we can get a good volume as well as good margins. And this will be a new sector for like most of the contractors because the qualification of GIS as on date is having very, very particular companies, with only petrol companies. Not with all kinds of contractors. So we have a vision to build our qualification and credentials in the field of GIS so that we will be able to make some good profits over there. And we will be definitely getting good volumes also.

Deepankar Bisht - Analyst, CCV Investment Managers LLP
Okay, sir. Good to hear. And that's it from my side. Thank you.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Thank you.

Operator
Thank you, ladies and gentlemen. That was the last question for today. I now hand the conference over to Mr. Karan Deepak Thakur for closing remarks. Thank you and over to you, Karan.

Karan Deepak Thakur - Analyst, Kirin Advisors
Thank you for joining the call of Current Infraprojects Limited. If you have any queries, you can drop an email to research@kirinadvisors.com. Thank you all for joining the call. Thank you.

Shailender Singh Naruka - Whole-time Director, Current Infraprojects Ltd
Thank you so much.

Manish Sharma - Chief Financial Officer, Current Infraprojects Ltd
Thank you, sir. Thank you.

Operator
[Operator Closing Remarks]