TRISHAKTI INDUSTRIES LTD.

(formally known as TRISHAKTI ELECTRONICS & INDUSTRIES LTD.)
CIN NO. L31909WB1985PLC039462
GSTIN No. 19AAACT915081ZH

Godrej Genesis, Salt Lake City, Sector – V,
10th Floor, Unit No. 1007, Kolkata – 700 091,
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Fax : +91 33 2230 9479
E-mail : info@trishakti.com
Web : www.trishakti.com

October 26, 2024

The Manager **Corporate RelationshipDepartment** **BSE Limited** **1st Floor, New Trading Wing,** **Rotunda Building,** **P J Towers, Dalal Street, Fort,** **Mumbai - 400001**	**The Company Secretary** **The Calcutta Stock Exchange Limited** **7, Lyons Range** **Kolkata-700001**
BSE Security Code: 531279	**CSE Scrip Code: 10030166**

SUB: Investors Presentation on the Unaudited Financial Results for the quarter (Q2) ended September 30, 2024

Respected Sir/Madam,

In continuation to our letter dated July 22, 2024 and pursuant to the provisions of Regulation 30 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit, the Investor Presentation on the Unaudited Financial Results of the Company for the quarter (Q2) ended September 30, 2024.

You are requested to take note of the above.

All the above-mentioned documents are being simultaneously uploaded on the Company's website at www.trishakti.com.

Thanking You,
Yours faithfully,
For Trishakti Industries Limited

TRISHAKTI INDUSTRIES LIMITED

Director

Suresh Jhanwar
Managing Director
DIN: 00568879
Enclosed: as stated above

TRISHAKTI

Q2 2024-25 INVESTOR PRESENTATION

TRISHAKTI INDUSTRIES LTD

Reliable infrastructure & heavy earth moving equipment rental company



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About Us :

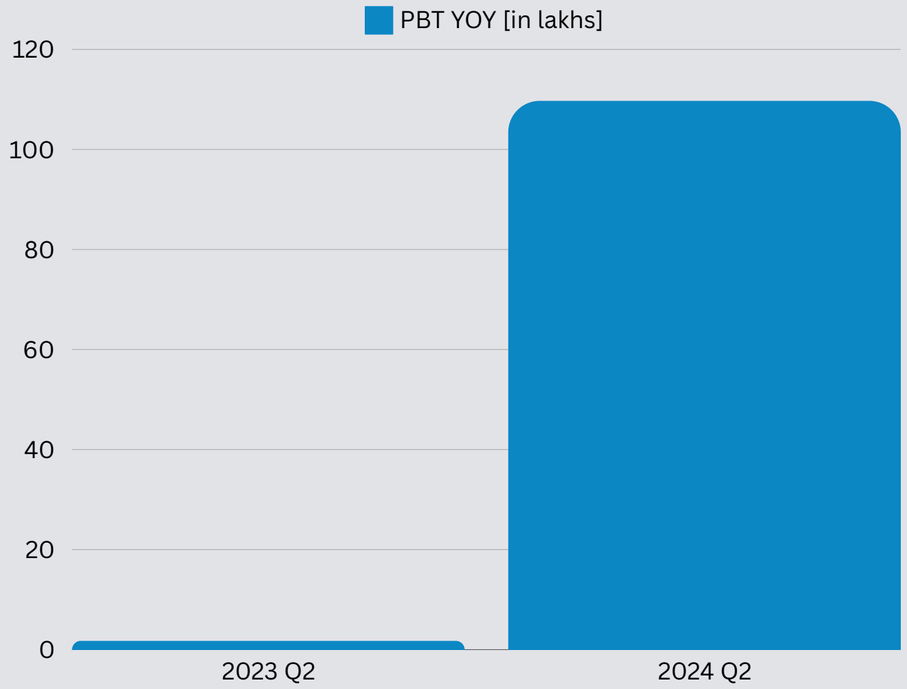
Trishakti Industries Ltd. is a leading infrastructure solutions provider in India, with a specialization in the rental and leasing of heavy earth-moving equipment. Founded with a commitment to excellence, we have built a strong reputation as a reliable partner to some of the nation's largest industrial and construction companies.

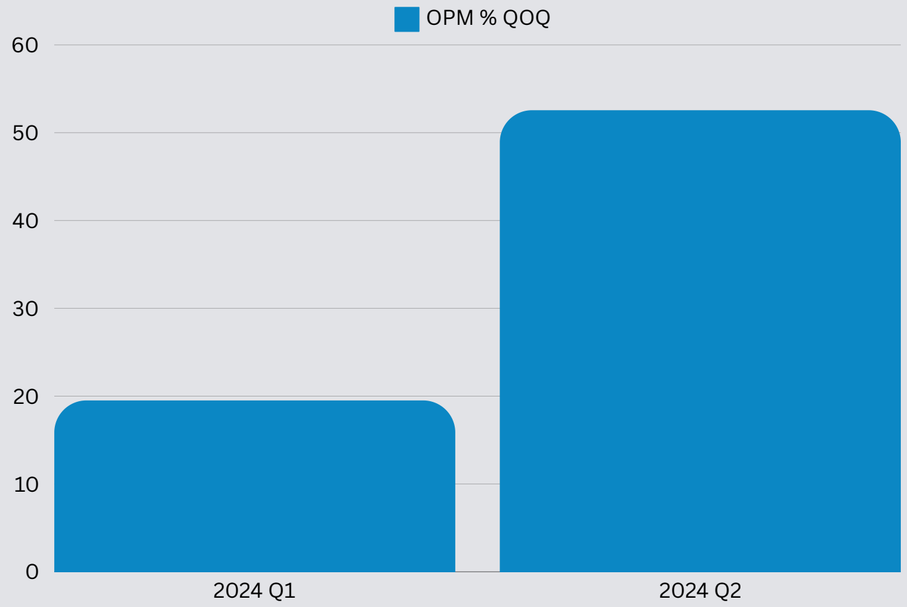
As a publicly listed entity on the Bombay Stock Exchange, Trishakti Industries Ltd. has consistently demonstrated a focus on quality, innovation, and client satisfaction.

With a comprehensive fleet of cutting-edge machinery, we empower large-scale projects across sectors such as steel, cement, railways, and construction. Our equipment is integral to the success of projects managed by renowned companies, including Tata Steel Ltd, Larsen & Toubro Ltd, Reliance Ltd, Jindal Steel Ltd, and many more. By providing reliable and efficient equipment, we ensure that our clients can execute their projects seamlessly and within deadlines.

Whether it's supplying machinery for large industrial projects or supporting nationwide infrastructure development, Trishakti Industries Ltd. is dedicated to playing a key role in India's growth story.







Financial Performance and Operational Improvements :

- Q2 marked significant improvements. We achieved consistent revenue growth driven by the increased utilization of our expanding fleet. Avg Blended Yields have remained strong at an average of 2.2% monthly, a key indicator of our ability to maintain profitability amidst rapid growth.
- The company’s financial discipline and growth-oriented strategy are paying off, as seen in the 6000% YOY increase in net profitability in Consolidated Balance Sheet and over 220% in Standalone. This leap reflects not only the success of our heavy equipment rental division but also our commitment to driving returns for our investors.
- Q2 also Marked increase in our OPMs/EBITDA Margins from 19.51% to 52.56% QOQ and from 0.40% to 52.56% YOY

Income Statement :

		Quater Ended			Quater Ended
		30 September 2024			30 September 2023
		Rs. In Lakhs			Rs. In Lakhs
Total Income		285.16			3811.21
Less: Expenses		135.29			3795.86
PBIDT		149.87			15.35
% PDIDT TO TOTAL INCOME		52.56%			0.40%
Interest		21.14			3.84
Depreciation		19.02			9.76
Profit before Tax		109.71			1.75
Tax Expenses		23			6.5
Profit after Tax		86.71			8.26
% OF PAT TO TOTAL INCOME		30.41%			0.21%
TOTAL CASH ACCURALS		105.73			18.02

From the CEO’s Desk :

"As we continue on this exciting journey, Trishakti Industries is not just building infrastructure—we’re building a future of limitless potential and growth for all our stakeholders."

As we conclude a successful second quarter of FY2024, I am pleased to share the remarkable progress Trishakti Industries Ltd. has made. Our commitment to growth, innovation, and operational excellence continues to drive us forward as we solidify our position as a leading player in the heavy earth-moving equipment rental industry. This aggressive fleet expansion is enabling us to meet the increasing demands of large infrastructure companies and is positioning us to capture a greater share of India’s booming infrastructure sector.

I am proud to say that even in the monsoon quarter our team has managed to keep our fleet utilization was 100% which is remarkable. Our brand new machines worth 25 crores are in Transit right now and we will be receiving them in Q3.

For the current financial year we are on track to complete our Capex projections of 50 crores. With the rise of demand in the Heavy Equipment industry we feel that the next few quarters should be favorable to us. We are aggressively expanding into the higher tonnage cranes for the Wind Energy sector as well.

We are also deeply committed to maintaining strong financial health, which is why we are implementing a robust financing strategy for our future investments. The newer machines to be acquired by us are financed under favorable terms, allowing us to maintain positive cash flow while managing expansion effectively.

Sincerely,
Dhruv Jhanwar
CEO, Trishakti Industries Ltd.



Strategic Expansion and Unprecedented Growth :

- In the second quarter of FY2024, Trishakti Industries Ltd. has made significant strides in both operational capacity and market presence. Building on the momentum of Q1, we continued our aggressive expansion strategy, where our revenues in equipment rental rose over 800% QOQ reinforcing our position as a leading provider of heavy earth-moving equipment rentals in the infrastructure sector.
- A major highlight for the quarter is the successful acquisition of additional machines worth INR 7 crore, with INR 25 crore worth machines to be received in Q3 into expanding our fleet. This strategic investment comes at a pivotal moment, as we secured the largest contract in our company's history, deploying machinery worth INR 60 million to PEPL, a subsidiary of Jindal Group and also receiving Vendor registrations of many blue-chip companies like Tata Steel etc. These contracts represents a key milestone in our growth journey and demonstrates the high demand for our premium rental services.
- A key aspect of our Q2 growth has been the significant increase in fleet utilization. Our current fleet Utilization is 100%. With the addition of new machines and growing demand from our customers, our fleet's capacity has been optimized to ensure maximum revenue generation. With many of our new machines being in Transit, we are targeting to increase our revenue QOQ. This increased utilization is a testament to our efficient operations and market demand, which we expect to sustain through the next few quarters.



Operational Focus and Risk Management :

- As part of our Q2 focus, we have been actively addressing the operational challenges that come with rapid expansion. To support the growing demand and increased fleet size, we have implemented several internal initiatives to enhance day-to-day management and improve efficiency. We are also strengthening our sales team to ensure better contract management and customer satisfaction, hiring experienced professionals to handle end-to-end contracts.
- Risk management remains a key focus as we continue to grow. We are balancing aggressive fleet expansion with careful financial planning to minimize debt risk and ensure sustainable growth. By maintaining strong relationships with our banking partners, we are securing favorable financing terms that support our long-term expansion goals.



Capex Planning :

Machines to be delivered in Q3 :

Machines	Quantity
80 Ton	3
100 Ton	2
150 Ton	2
160 Ton	2
250 Ton	1



Customers :


TATA STEEL
adani
JINDAL STEEL & POWER
रेल विकास निगम लिमिटेड
Rail Vikas Nigam Limited
Reliance
Industries Limited
TATA
TATA PROJECTS
NRL
Numaligarh Refinery Limited
PPEL
POWER & STEEL
ओएनजीसी
ONGC
बीएचईएल
BHEL
ऑयल इंडिया लिमिटेड
Oil India Limited
KEC
KEC INTERNATIONAL LIMITED