REMI EDELSTAHL TUBULARS LIMITED

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November 6 , 2026

The General Manager – Dept. Corporate Services,
BSE Limited,
P J Towers, Dalal Street,
Mumbai – 400 001

Scrip Code:513043

Sub.: Earnings Presentation

Pursuant to Regulation 30 and 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the earnings presentation on the Unaudited Financial Results of the Company for the quarter ended **September 30, 2026**.

Thanking you,

For **Remi Edelstahl Tubulars Limited**

HETAL HASMUKHLAL JOSHI
Digitally signed by HETAL HASMUKHLAL JOSHI
Date: 2026.11.06 17:55:44 +05'30'

H H. Joshi
Company Secretary &
Compliance Officer
Encl :a/a

REMI EDELSTAHL TUBULARS LTD.

India's Pioneer in Stainless Steel Pipe & Tube Manufacturing Since 1970

Investor Presentation Q2FY27



COMPANY OVERVIEW

SNAPSHOT

50+ YEARS
of manufacturing Excellence

100+ CUSTOMERS
Across India & Global Markets

300+ SKILLED WORKFORCE
Across mechanical engineering, metallurgy & operations

ONE STOP SHOP
Widest range of products from 6mm to 2000mm OD and from 0.45mm to 80mm THK under one single roof

GLOBAL PRESENCE



INDIA | UAE | OMAN | KUWAIT | QATAR

KEY FINANCIALS H1 FY27

Total Income
₹8946.01 LAKHS
↑ 46.81%

EBITDA
₹672.94 LAKHS
↑ 65.52%

Profit After Tax
₹238.03 LAKHS
↑ 91.63%

TRUSTED BY LEADING INSTITUTIONS ACROSS CRITICAL INDUSTRIES

EPC & Engineering
- L&T
- EIL
- TOYO ENGINEERING
- thyssenkrupp

Thermal & Nuclear Power
- NTPC
- BHEL
- NPCIL
- adani

Defence & Aerospace
- ISRO
- HAL
- GRSE

Global Energy
- ADNOC
- KNPC
- Kuwait Oil Company

PRODUCT PORTFOLIO

SS WELDED PIPES

Industries: Oil & Gas · Water Treatment · Fertilizers

Large-diameter stainless steel piping with Advanced Super Duplex capability

Manufactured across a wide size spectrum — from ½" NB up to 80" OD and wall thickness up to 80 mm — in compliance with **ASTM A-358, A-778, A-928** and **A-312.**

SS COLD DRAWN SEAMLESS TUBES

Industries: Thermal & Nuclear Power · Defence & Aerospace · Oil & Gas

Supplied specialty seamless pipes to the Indian Navy (submarine-grade precision) — FY26

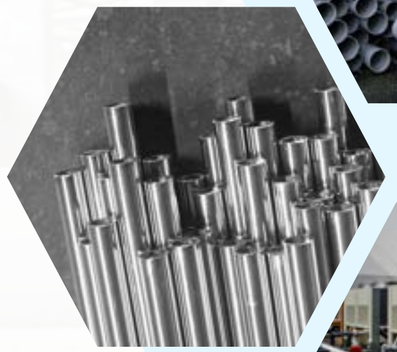
Precision-engineered in sizes from 6 mm to 76 mm OD with wall thickness of 0.8–10 mm, as per **ASTM A-213, A-268, A-269** and **A-789**

SS WELDED TUBES

Industries : Thermal & Nuclear Power · Chemicals & HVAC · Food, Dairy & Pharma

Custom U-bends and engineered tube solutions; approved by leading EPC contractors.







MARQUEE CLIENT BASE

MANUFACTURING EXCELLENCE

MANUFACTURING

51,000 SQ.M
integrated manufacturing facility at Tarapur

12,000 MT
annual installed capacity

COMPLETE
range of seamless & welded stainless steel tubes and pipes

LARGE-DIAMETER PIPES
up to OD 80" and thk upto 80mm, Super Duplex and UHP manufacturing capability



TESTING & QUALITY

Chemical & Mechanical Testing: Elemental analysis, corrosion evaluation, ASTM-compliant testing

Non-Destructive Testing: Ultrasonic, Eddy Current, Hydrostatic and Radiographic inspection.

Customer Qualification: Approved by leading EPC consultants and global project owners

CERTIFICATIONS & STRATEGIC APPROVALS

Quality Standards:
ISO 9001 · ISO 14001 · ISO 45001

International Certifications:
PED 2014/68/EU · AD 2000-Merkblatt W0 · NORSOK M650

Strategic Approvals:
BIS, IRS, IBR

SUSTAINABILITY

Zero Liquid Discharge (ZLD) facility with 100% water re-use

5% reduction in power consumption over the last 2 years



JOURNEY: 1972 – 2026

1972
Manufacturing operations commenced

1977
Technical collaboration with Kobe Steel, Japan

1992
Listed on the Bombay Stock Exchange

1995
Relocated to fully integrated Tarapur manufacturing facility

2002
Wind energy project commissioned at Dhule

2005
Diversified into the Thermal Power segment

2010
Entered the space sector, supplying to ISRO

2016
Delivered critical tubing for nuclear power projects

2024
Introduced India's first 70mm thick welded pipe and coil-form tubes

2025
Strategic partnership with WSG Co. Ltd., South Korea

2026
Commercial production of electropolished tubes commenced under WSG partnership- food, dairy, pharma, semiconductor

REMI'S GROWTH OPPORTUNITY

The global stainless steel pipes and tubes market size was valued at around USD 38.9 Billion in 2025 and is projected to reach USD 60.1 Billion, by 2034 and is estimated to grow annually at a CAGR of around 4.6% over the forecast period (2026-2034)



MARKET SEGMENTATION

Source - fnfresearch.com

India's power sector build

India's thermal & nuclear installed capacity is set to nearly double.

566 GW → ~1,054 GW FY 36

Nuclear alone scaling from

22 GW to 100 GW by 2047.

REMI's heat-exchanger, condenser, and feedwater-heater tubes are core components across both conventional and nuclear steam cycles.

Water treatment infrastructure

Mumbai:

7 STPs under construction

~2,464 MLD combined capacity

Bengaluru (BWSSB):

185 MLD under construction

20 existing plant upgrades

Delhi and other major cities: Also scaling up sewage treatment capacity

Material trend: Stainless steel increasingly specified for corrosion resistance in continuous wastewater contact — reflected in this quarter's new customer wins

Other emerging demand pockets

Data Centers: Capacity to grow, with rising liquid cooling adoption

~1.9 GW → 4.5–6.5 GW 2030

Pharmaceuticals:
~USD 60 billion India market in 2026, driving hygienic tubing demand

Green Hydrogen:
Global piping market growing

9~9.2% CAGR → 2035

Strategic takeaway: Each represents a long-term structural driver beyond REMI's traditional oil & gas and power base

ORDER BOOK UPDATES

Order Book Strength of ₹173 Crore

The company currently has a robust order book of ₹173 crore, diversified across multiple industries, providing revenue visibility and reflecting broad-based demand for its offerings.



Others
5.3%

Water treatment & desalination
14.4%

Oil & Gas
23.1%

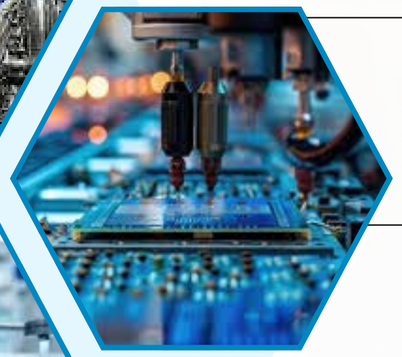
Thermal & nuclear power
57.2%

STRATEGIC PARTNERSHIP WITH WSG CO.LTD

EXPANDING INTO HIGH-MARGIN MARKETS

Our technology partnership with WSG Co. Ltd., South Korea, has moved from trials to commercial execution. With machinery installation and trial orders successfully completed, REMI is now executing multiple orders for high-purity tubes serving pharmaceuticals industry. With Phase 2, we are expanding our size range, product portfolio and precision capabilities to capture growing demand.







Phase 2 expansion extends our high-purity size range up to 6", opening access to larger-diameter process and utility lines.

High-precision in-process equipment being added for tighter tolerances and consistent quality at every stage of production.

New value-added products joining the portfolio, positioning REMI as a one-stop supplier for high-purity tubular requirements.

Upgraded polishing machinery for finer surface finish and higher precision, critical for Ultra High Purity and semiconductor applications.

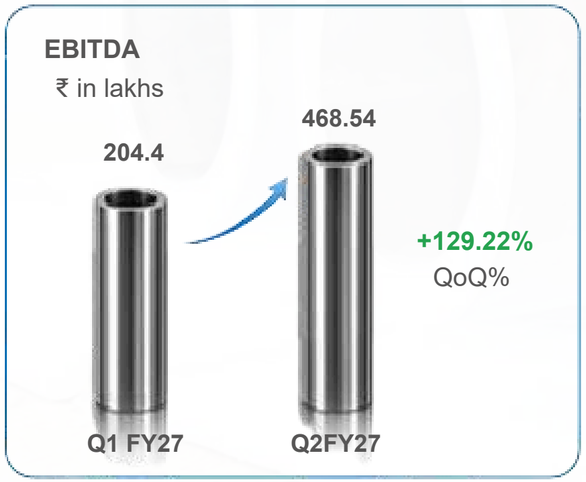


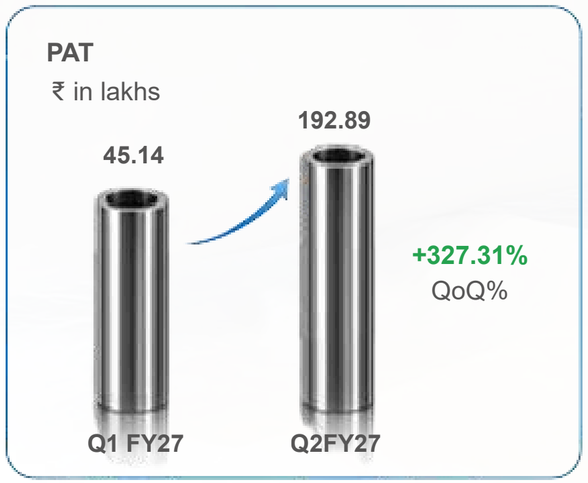


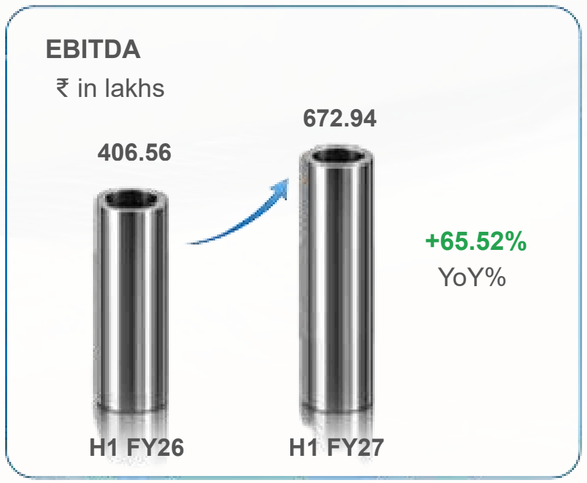
FINANCIAL PERFORMANCE — Q2 & H1 FY27

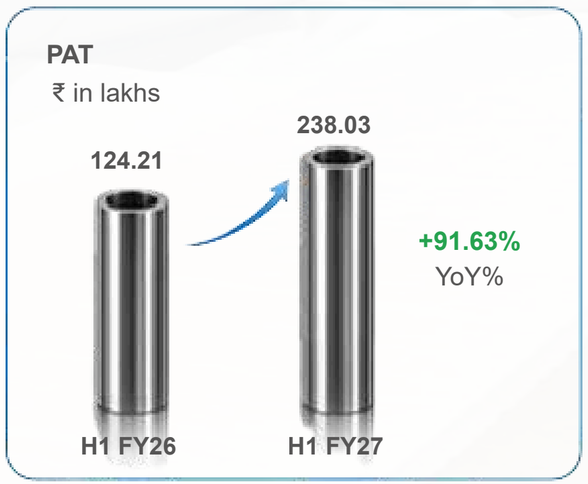
₹ in lakhs

Particulars	Q2 FY27	Q1 FY27	H1 FY27	H1 FY26	QoQ%	YoY%
Total Income	5,408.84	3,537.17	8,946.01	6,093.56	↑ 52.91%	↑ 46.81%
EBITDA	468.54	204.4	672.94	406.56	↑ 129.22%	↑ 65.52%
PBT	254.03	61.15	315.18	168.05	↑ 315.42%	↑ 87.55%
PAT	192.89	45.14	238.03	124.21	↑ 327.31%	↑ 91.63%
Cash PAT	345.81	127.87	480.58	329.14	↑ 170.44%	↑ 46.01%









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REMI



