Date: 24th April, 2025

To,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051

Symbol: - AIMTRON
ISIN: - INE0RUV01018

Sub: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of the Company for H2FY25.

The aforesaid Investor presentation will also be available on the Company's website at: www.aimtron.in

Thanking you,

Yours faithfully,

For Aimtron Electronics Limited

VASANI MUKESH JERAM
Digitally signed by VASANI MUKESH JERAM
Date: 2025.04.24 16:36:22 +05'30'

MUKESH JERAM VASANI
Chairman & Director
DIN: 06542536

AIMTRON
Tomorrow Today

AIMTRON ELECTRONICS LIMITED

INVESTOR PRESENTATION

H2 & FY2025

www.aimtron.in

DISCLAIMER

This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Aimtron Electronics Limited (“AEL”, “Aimtron”, "Company“), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company. This document is strictly confidential and may not be copied, published, distributed or transmitted to any person, in whole or in part, by any medium or in any form for any purpose. The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness. This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

OUTLINE

01 Company Overview

02 Business Profile

03 Way Forward

04 Financials & Highlights

05 Industry Insight

06 Appendices



Company Overview



www.aimtron.in

Aimtron – Snapshot


Automotive


Industrial


Gaming


Telecommunications


IOT/ ROBOTICS


Medical & Healthcare


Power

Aimtron Electronics Ltd specialize in offering **Electronics System Design and Manufacturing (ESDM) services** with a **strong emphasis on high-value precision engineering products.**

Manufacturing Facility



VADODARA (Gujarat)

BENGALURU (Karnataka)



- Continuous enhancement of manufacturing expertise across diverse industries.
- Strengthened service integration for effective multi-industry vertical support
- Expertise in engineering and complex product manufacturing
- Diverse product portfolio across industries
- One-stop ESDM service provider

5
SMT Lines
(incl. 1 New SMT Line)

100+
Years of Cumulative Design Experience

250+
Embedded Design Projects Completed

500+
Customers Satisfied Globally

ELECTRO SQUAD

Chairman

He serves as the Chairman, Non-Executive Director, and Promoter of our Company. He has been a Director since October 21, 2013. He holds a Bachelor of Engineering degree in Civil from Sardar Patel University, Gujarat, awarded in 1987. With approximately 30 years of experience in production, marketing, and manufacturing of engineering and electronic goods and services, he has been instrumental in driving the growth of our company. Under his leadership, our Company has significantly expanded its diversified product portfolio and customer base.



MUKESH JERAM VASANI

Non-Executive Director

He serves as the Non-Executive Director and promoter of our company, and also holds the position of Global COO. He has been associated with the company since March 15, 2016, bringing with him approximately seven years of experience in the ESDM industry. He completed his graduation from James B. Conant High School in Hoffman Estates, Illinois. His expertise in marketing has played a key role in the expansion of our overseas business operations.



NIRMAL MUKESH VASANI

OUR PROGRESSION (1/2)

2011

Incorporated **“Aimtron Electronics Private Limited”**

2012

Commenced operations
With installation of **1st SMT Line**

2014

Inaugurated new manufacturing facility at **Vadodara, Gujarat** by **Karnataka Governor**

2018

Company achieved
Turnover of Rs 20 Crores

2020

Received **Certificate of Excellence provided by Indian 2020 Business & Leadership Excellence awards** in recognition of significant contribution.

OUR PROGRESSION (2/2)

2021

New facility at **Whitefield, Bengaluru, Karnataka inaugurated by Dr. Aswathnarayan C. N.**

Received **ISO 14001:2015** & **ISO 13485:2016** for facility at Vadodara
Company achieved **Turnover of Rs 50 Crore**

2022

Accredited with EN ISO 9001:2015 for facility at Bengaluru. Received Karnataka Innovation Leadership Awards 2022 presented by Academic Partners “INDRA” and “Business Leaders”

2023

Inaugurated new Design Centres at Vadodara & Ahmedabad, Gujarat

2024

Listed on “NSE Emerge Platform” Obtained “CDSCO Certification”

2025

Started operations in Texas, USA through “Aimtron Electronics LLC” 100% Subsidiary

Business Profile



www.aimtron.in

INVESTOR PRESENTATION

BUSINESS SYNOPSIS

We ensure every project embodies our commitment to innovation and excellence.

Founded in 2011 as a PCB designer and assembler, now **offering comprehensive ESDM solutions**.

Services span **PCB design, assembly, and full electronic systems manufacturing (Box Build) across global markets**

Customized solutions to meet specific client requirements including automated micro-electronics assembly and precision component integration.

End-to-end support from conceptualization through design engineering, prototyping, to turnkey manufacturing.

Sectors served: industrial automation, electric vehicle mobility, IoT, embedded systems, medical technology, wearables, gaming, robotics, and more.

Led by experienced promoters, fostering enduring client relationships and recognized for customer satisfaction and operational excellence.

Established **Aimtron Electronics LLC in Texas, USA**, as a wholly owned subsidiary to **access and cater new markets**.

Serving diverse global market needs

Comprehensive ESDM solution

Advanced PCB Assembly

Robust product development

Effective testing solutions

Comprehensive after-market support

Focus on delivering superior quality

MANUFACTURING FACILITY (1/2)

Strategic Facilities with Advanced Infrastructure & technology

Vadodara [Gujarat] & Bengaluru [Karnataka]



ISO 13485:2016

Quality Management System for medical devices applicable to provider of high tech electronic assemblies for medical devices with measuring, monitoring and displaying function and contract assembly works

ISO 14001:2015

Environmental Management System for High Tech Electronic Assemblies and contract assembly works

EN ISO 9001:2015

Management system applicable to Hi-tech electronic assemblies and Contract Assembly works

IATF 16949:2016

International Automotive Task Force (IATF) standard ensures rigorous quality management requirement for automotive industry, improving product quality and manufacturing processes

CDSCO

Enabling the company to enter the medical equipment market

CSA

Vadodara facility is approved by Canadian Standard Association

MANUFACTURING FACILITY (1/2)

Equipped with:-

5 Surface Mount Technology (“SMT”) lines

37 Through (Soldering) Hole setup station (“THT”) lines

3 Box Build Assembly lines



ADVANCED MACHINERY INCLUDES

1. Fully Automated Screen Printer
2. Automated 3D SPI
3. Automated selective soldering machine
4. Automated conformal coating machine
5. Pick & Place Machine
6. Reflow – N2 ready
7. Automated 3D AOI
8. X-Ray machines
9. Wave Machine
10. Ultra-sonic Welding
11. Cable Assembly
12. System Integration Assembly Line



MANUFACTURING FACILITY (2/2)

Product Design
Turning Visions into Revolutionary Products

Turnkey Manufacturing
Simplifying Your Product's Journey from Idea to Finalization.

Electronics Testing
Fostering Innovation with integrated systems and smooth performance.

Custom Cables & Harnesses
Bespoke wiring solutions for your unique needs.

Electromechanical Assembly
Providing Fully-Integrated, Ready-for-Use Electronic Assemblies.

Surface Mount Technology
Boosting Efficiency through Advanced Circuit Technology.

Thru-Hole PCB Assembly
Crafting reliable circuits for robust performance.

VERTICALLY INTEGRATED ONE - STOP SHOP

Rapid Prototyping

Design & New Product Development



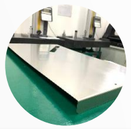
PCB Design & Analysis



PCB Assembly



Cable Assembly



Sheet Metal

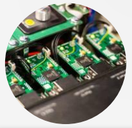


Magnetics

Enhance customer value Proposition

Box Build





Functional Testing



System Integration



Plastics

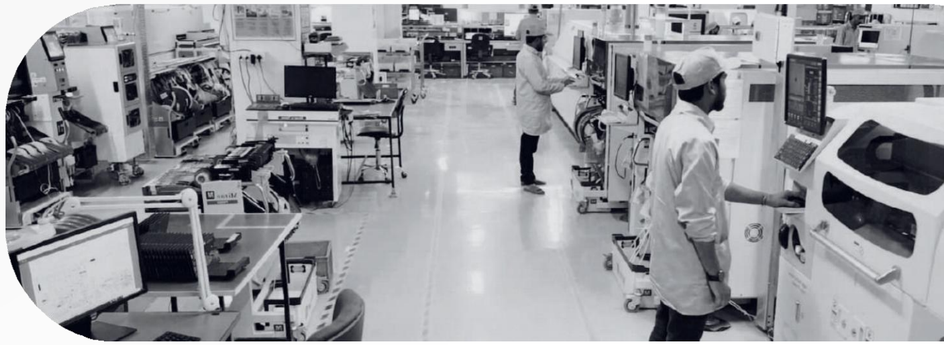


Machining

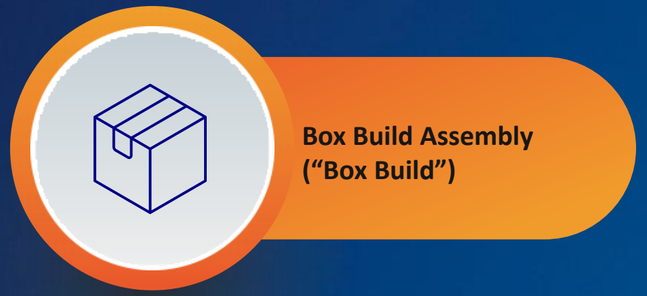
Reverse Logistics

Repair

Logistics

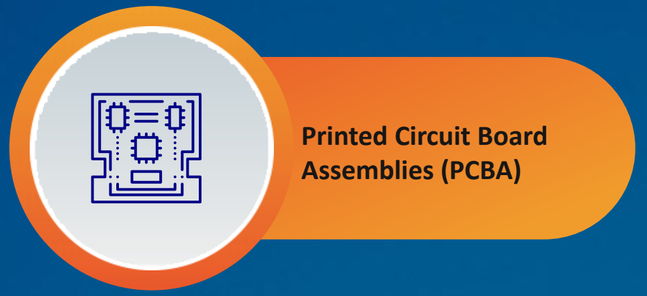


PRODUCT PORTFOLIO



Box Build Assembly (“Box Build”)

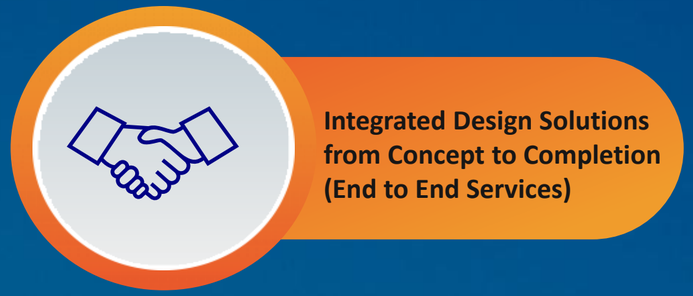
- Involves integrating enclosures, cables, and components into complex systems.
- The services include system-level and product assembly, packaging, labeling, and testing.
- Specialize in custom designs for automated test equipment, ensuring comprehensive solutions for the clients' assembly needs.



Printed Circuit Board Assemblies (PCBA)

Providing end-to-end PCB design and assembly services, from concept to volume production, serving multiple industries. The capabilities include:

- PCB Design and Analysis with advanced tools
- Rapid prototyping and complex layout design
- Comprehensive PCB Assembly (PCBA) with automated processes
- Extensive testing and inspection services



Integrated Design Solutions from Concept to Completion (End to End Services)

- Offering end-to-end turnkey solutions, from concept and design to prototyping, pilot production, and mass manufacturing.
- Services include product reliability testing, validation, approvals, and global delivery of tested PCB assemblies

PRODUCT ENGINEERING SERVICES

Prototype and Bulk Manufacturing

Management of product development from prototype to mass production, including mechanical design, BOM optimization, and certification services, optimizing efficiency and control.

Quality Engineering

Assurance across the product lifecycle with services in consulting, IoT implementation, and end-of-life support, ensuring high quality and operational excellence

Validation and Regulatory Compliance

Comprehensive services for product testing, verification, validation, and regulatory compliance, including pre-compliance testing and certification.

Digital and Value-Added Manufacturing Engineering

End-to-end solutions for high-speed, multi-layer PCB design, fabrication, and assembly using tools like Altium, SolidWorks, and Vayo.

Product Engineering

Turnkey solutions for custom embedded system development with expertise in hardware, embedded, and mechanical design.



PRODUCT CATALOGUE (1/2)

Automotive


Climate System


Onboard Charger


EV Charger


Battery Control Unit


Battery Management System


EV

Industrial


Monitoring System

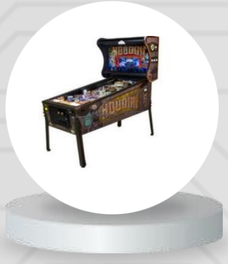

Fuel Dispenser (PCBA)


Industrial Pump Controller Unit (PCBA)

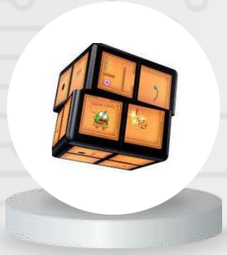

HVAC (PCBA)


Pressure Switch

Gaming


Pinball Machine

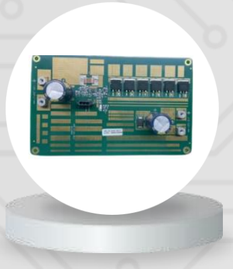

Casino / Slot Machine (PCBA)


Digital Cube PCBs


Controller (PCBA)

PRODUCT CATALOGUE (2/2)


Drone (PCBA)


Automated Guided Vehicle (AGV)


Warehouse Robotics (PCBA)


UAV



Wireless Network Device (Box Build)



Water Flood Sensor (Box build)

IOT/ Robotic (Drones & UAV)


Air Quality Measurement Device


Smart Watch-Wearable Device


Critical Equipment (PCBA)


Dental Wearable Flex (PCBA)


Lab Analyzer Equipment (PCBA)

Medical & Healthcare Equipment


Wi-Fi Router


Network Switch


SMPS (PCBA)


Electrical Grid (PCBA)


Power Relay (PCBA)


Voltage Regulators Relays (PCBA)

Telecom/ Power

CROSS-SECTOR INNOVATION & TAILORED SOLUTIONS



Defence

- Field Communication
- Cyber Defence Tech
- Missile Guidance
- UAV Technology
- Surveillance & Recon
- Flight Control Systems



Healthcare

- Medical Wearables
- Telehealth Devices
- DX Equipment
- Health Trackers
- Portable Med Imaging
- Surgical Robotics



Consumer Tech

- Smart Home Devices
- Wearables Technology
- Audio Systems
- Home Entertainment
- Interactive Learning
- Energy Storage



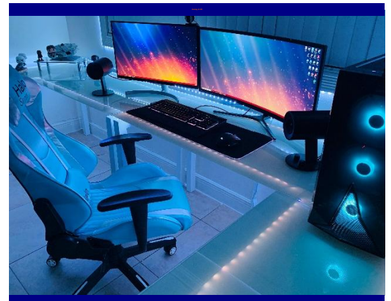
Agriculture

- Precision Farming
- Livestock Monitoring
- Crop Monitoring
- Smart Farming Hubs
- Eco Sensing Systems
- Agriculture Drones



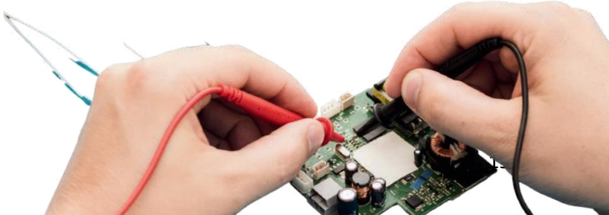
Telecom

- Mesh Networking
- IoT Beacons
- Wireless Charging
- Networking Devices
- Data Storage Solutions
- 5G Networking Gear
- Cloud Computing



Gaming & LED

- Arcade Systems
- LED Lighting
- Sound Systems
- VR Equipment
- Interactive Gaming UI
- Advanced LED Arrays



Members

Design Partners

Supply Chain Partners

COMPETITIVE STRENGTHS

Product portfolio expansion driven by customer needs and industry technological advancements.

Diversification mitigates industry concentration risks and reduces vulnerability to downturns in specific verticals.

Comprehensive **in-house capabilities** for designing and manufacturing.

Well-positioned for increasing **product variety**, shipment volume, and expanding market coverage.

Quality assurance ensured through dedicated resources and rigorous testing protocols (functional, reliability, drop tests).

Wide-ranging portfolio with **applications across multiple industries**.

Engineering expertise in **complex product manufacturing** from micro-electronics to large box build assemblies.

Long-term, established **customer relationships** fostering collaboration throughout the product lifecycle.

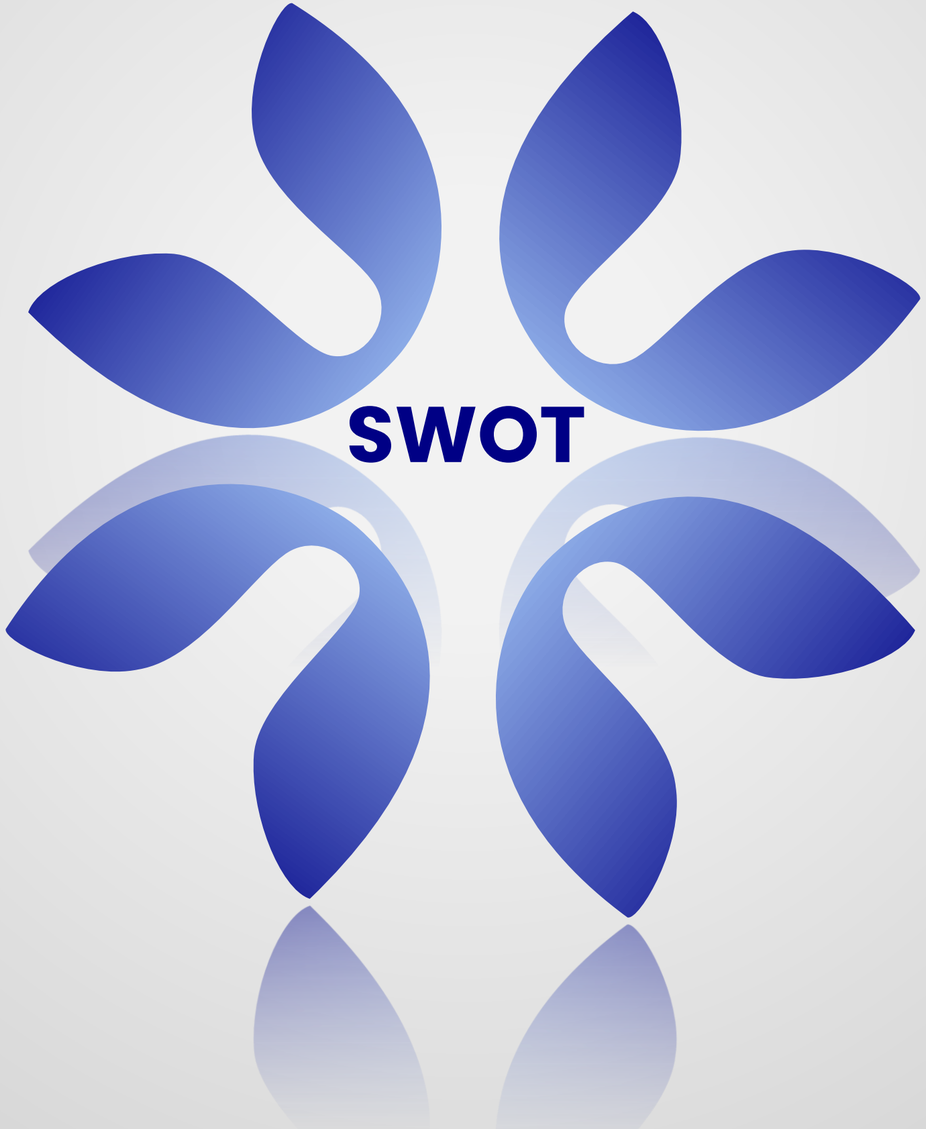
Strong supply chain and sourcing network spanning India, China, USA, UK, Hong Kong, Singapore, Taiwan, Ireland, and Thailand.

Experienced management and qualified employee base enhancing operational capabilities and product technical quality.



Strength

- Advanced manufacturing capabilities with state-of-the-art technology aligned with Industry 4.0.
- Diverse customer base across automotive, consumer electronics, telecommunications, and industrial sectors.
- Strong focus on research and development.
- Commitment to high-quality standards and certifications.



Weakness

- Dependency on key suppliers for critical components.
- Vulnerability to market fluctuations in specific sectors.

Threats

- Intense competition from global and local electronics manufacturers.
- Supply chain disruptions and raw material shortages.
- Compliance with evolving regulatory standards.

Opportunity

- Expansion into emerging markets with increasing demand for electronics.
- Integration of IoT, AI, and automation technologies.
- Government incentives for electronics manufacturing.

Way Forward



www.aimtron.in

STRATEGY FOR GROWTH

Diversified Industry Focus:

- Targeting diverse sectors including Industrial, Medical & Healthcare, Automobiles, Power, Gaming, and UAVs, leveraging robust manufacturing capabilities to capitalize on emerging market trends.

Operational Efficiency Enhancement::

- Continuously improving operational efficiencies to enhance economies of scale and competitiveness.
- Optimizing production capacity and supply chain management to reduce costs and strengthen market position.
- Leveraging digital solutions like "Aimnet" for efficient machinery utilization and production optimization.

Market Expansion Strategy:

- **Medical & Healthcare Equipment**: Focusing on India's growing medical device market with strategic initiatives and policy support.
- **Industrial Sector**: Exploiting opportunities in India's expanding electronics manufacturing sector, supported by PLI schemes and global investments.
- **Automobile Industry**: Seizing growth in the electric vehicle market through significant investments in manufacturing and infrastructure.
- **Drone Technologies**: Tapping into the burgeoning UAV market in India and globally.
- **Defence & Aerospace:** AS9100 certification process underway to serve the sector.
- **Telecom:** New business opportunities in the high growth sector with long term potential.

Geographical Expansion:

- Strengthening global presence with a focus on expanding into European and Australian markets.
- Increasing market penetration through targeted sales, marketing initiatives, and participation in international exhibitions.

Backward Integration and Expansion:

- Planning backward integration to enhance manufacturing capabilities, including setting up integrated cable assembly lines and expanding SMT capacity.
- In-house manufacturing of components to reduce dependency on third-party suppliers and improve supply chain efficiency.

Created by popcornarts

40–50% CAGR

for 3 to 5 years

Financials & Highlights



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BUSINESS HIGHLIGHTS – H2&FY25

New SMT line – Operational

(Enhanced Manufacturing Capabilities)

- AI Driven **production capabilities driving efficiency.**
- Played **crucial role in catering the increased demand** from existing and new orders **in H2 FY25**

Global Expansion – Aimtron Electronics LLC, Texas, USA

(Wholly Owned Subsidiary)

- Operational from **January 2025**
- Strategic move to strengthen footprint further in the U.S., positioning Aimtron closer to key markets and customers.

Growth Potential

(Scaling Momentum)

- Three key projects secured for concept-to-production lifecycle, expected to contribute USD 5 Mn over the next 3 years.
- **Sectors include:**
  - IoT
  - Industrial IoT
  - Power Electronics

Key Business Milestone

(Sector Growth & Expansion)

Mass Production Order

- **Telecom** – Entry into mass production Telecom components
- **Automotive EV** - First major production orders secured in the rapidly expanding electric vehicle sector.

New Sector Entries

- **Telecom + Aerospace & Defence** - Strategic expansion into these high-growth sectors, tapping into new business opportunities with long-term potential.

AI Sector Penetration

- Significant **$1.8M order received**, reaffirming Aimtron's commitment & position in the AI market.

Growing Box Build Contribution

- Steady increase in box build contributions to ~27%, contributing to higher-margin business growth.

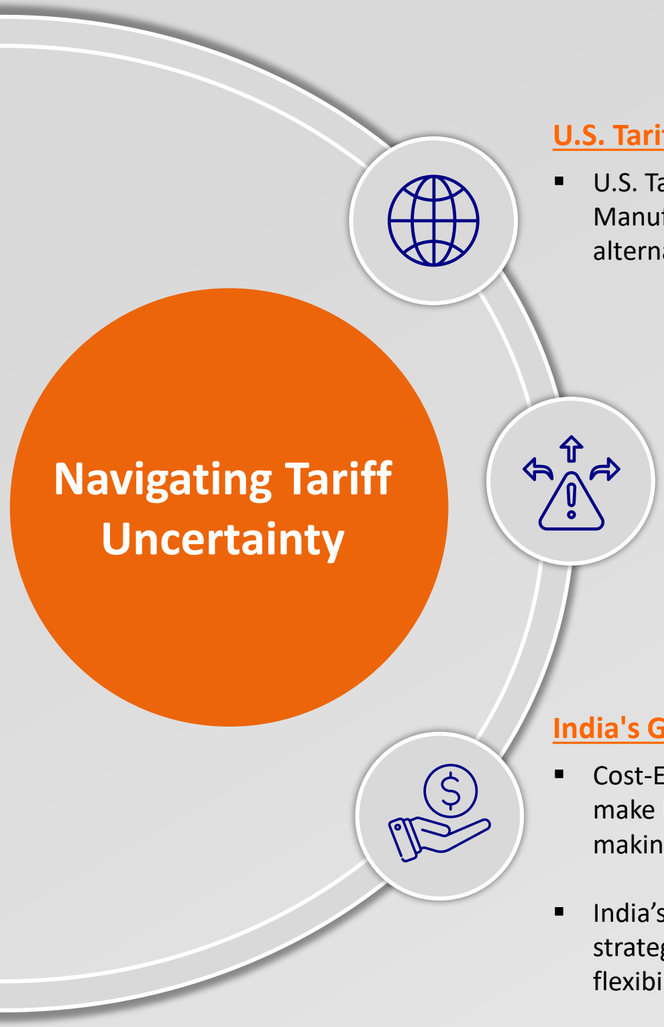
AS9100 Certification

(Enhancing Standards & Credibility)

To be completed by Q1 FY26, enhancing credibility and compliance for aerospace and defense sectors.

Aimtron is on a strong growth path, strategically driven by expanding operations, key order wins, & entry into high-demand sectors like Telecom, Automotive EV, Aerospace & Defense, & AI, with the Texas expansion & long-term contracts set to fuel sustained growth & revenue in the years ahead.

THE TARIFF IMPACT & INDIA'S ESDM/EMS INDUSTRY



U.S. Tariff Impact on Global Supply Chains:

- U.S. Tariffs have reshaped the global Electronics System Design and Manufacturing services (ESDM) landscape, driving U.S. OEMs to seek alternatives to mitigate cost increases.

The 'China + 1' Diversification – Tariffs to speed up diversification:

- U.S. companies are diversifying their supply chains to reduce dependency on China.
- INDIA has emerged as the top alternative due to its cost-effective labor, skilled workforce, and favorable trade agreements.

India's Growing Role in ESDM:

- Cost-Effective Manufacturing with lower labor costs and high-quality production make India an attractive destination for value added and low volume products, making in India for the world.
- India's dual advantage of cost savings and proximity to global markets offers strategic benefits to ESDM providers like Aimtron Electronics, giving them the flexibility to optimize production while avoiding tariff impacts.

Aimtron's Dual Presence & its Global Positioning

Well-established in the U.S. with a recognized GLOBAL presence

Expanding presence in INDIA, manufacturing for global markets

Aimtron leverages its dual presence in the U.S. and INDIA, gaining a competitive edge in tariff management, cost efficiency, and supply chain resilience, while also capitalizing on the potential for faster business inflow led by tariffs on competing nations.

Aimtron is well-positioned to help customers navigate the challenges posed by tariffs while optimizing cost and ensuring flexibility in global supply chains.

KEY FINANCIAL INDICATORS (H2 & FY25)

Order Book

as on 31st March 2025

Rs 1,890 Mn

1.2x FY25 Revenue

Note: **INR 1,280 Mn order received on April 24, 2025**, in Network Security for a turnkey box-build project, over and above the stated order book.

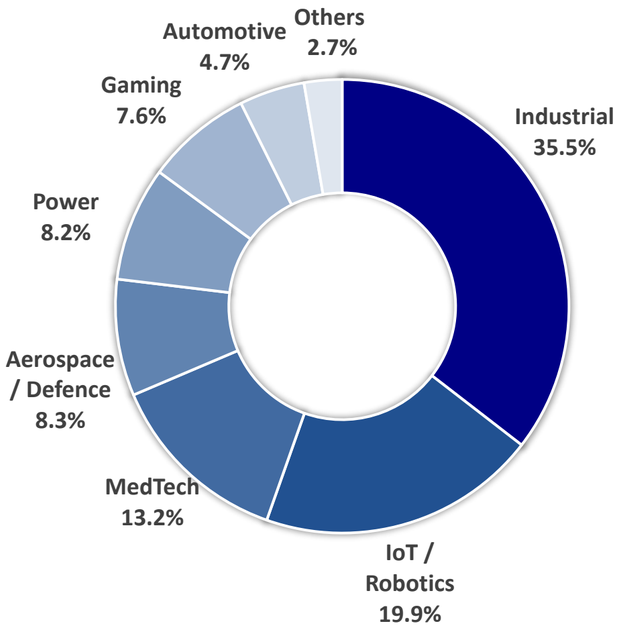
Zero Debt Company

as on 31st March, 2025

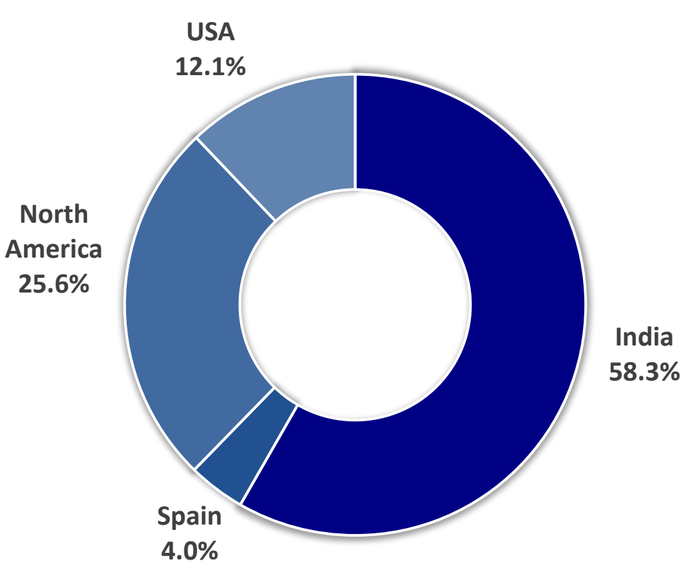
	H2'FY25	FY2025
Revenue	Rs 1,006.2 Mn ▲ 101.6% YoY	Rs 1,583.1 Mn 70.3% YoY ▲
EBITDA	Rs 193.8 Mn ▲ 56.6% YoY	Rs 340.8 Mn 44.3%YoY ▲
Net Profit	Rs 145.6 Mn ▲ 121.5% YoY	Rs 257.4 Mn 89.3% YoY ▲
Net Profit Margin	14.5% ▲ +130 bps YoY	16.3% +163 bps YoY ▲

REVENUE BREAKDOWN (H2FY25)

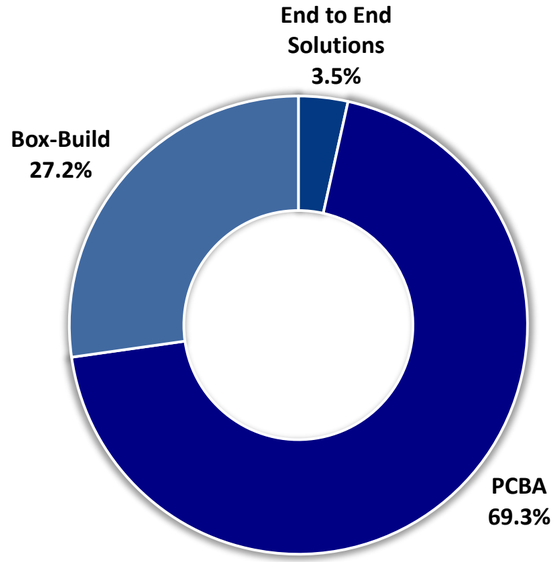
Industry Wise



Geography Wise



Segment Wise



Order Book (H2FY25)

Order Book Summary

Particulars	Rs Mn
Opening Order Book *(as on 1st Oct, 2025)*	1,350
(+) Orders received	1,550
(-) Orders Executed	1,010
Closing Order Book *(as on 31st Mar, 2025)*	**1,890**

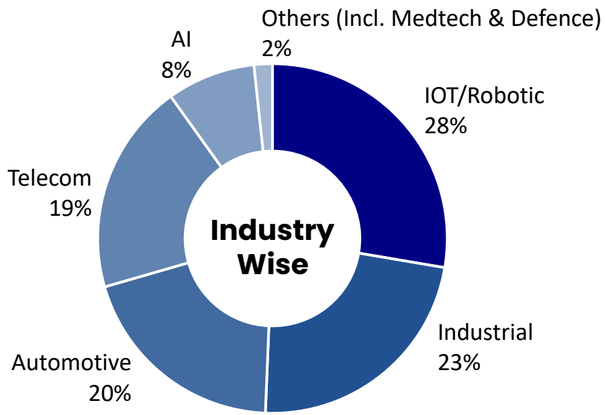
AI Sector

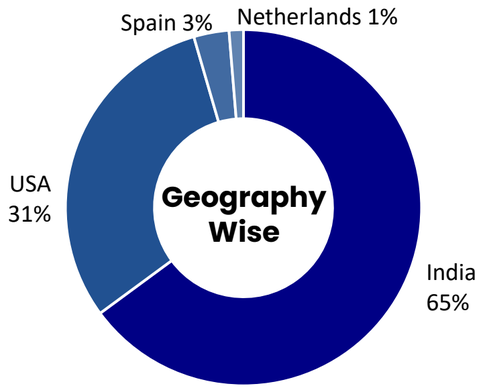
Significant order received for $1.8 Million

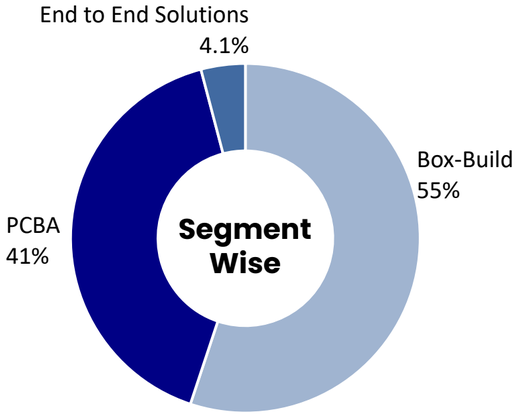
IoT & Power Electronics Sector

Three key projects secured for concept-to-production lifecycle, expected to contribute significantly over the next 3 years.

Closing Order Book Bifurcation







HALF YEARLY RESULT SUMMARY (Standalone)

Particulars (INR Mn)	H2FY25	H1FY25	H2FY24	YoY%	FY25	FY24	YoY%
Revenue from Operations	**1,006.2**	**576.9**	**499.1**	101.6	**1,583.1**	**929.8**	70.3
Total Expenditure	**812.4**	**429.9**	**375.3**	116.4	**1,242.2**	**693.5**	79.1
COGS	769.5	383.6	309.1	148.9	1,153.5	574.8	100.6
Employee Benefit Expenses	16.9	32.4	31.1	(45.8)	49.2	58.0	(15.1)
Other Expenses	26.1	13.9	35.1	(25.7)	40.0	60.8	(34.2)
EBITDA	**193.8**	**147.0**	**123.8**	56.6	**340.8**	**236.3**	44.3
EBITDA Margin (%)	**19.3**	**25.5**	**24.8**	**-553 bps**	**21.5**	**25.4**	**-388 bps**
Other Income	18.0	11.3	0.2	-	29.2	7.5	287.8
Depreciation	27.5	18.9	22.1	24.7	46.4	41.1	12.9
EBIT	**184.3**	**139.4**	**101.9**	80.9	**323.7**	**202.7**	59.7
Interest	(0.3)	2.7	7.7	(104.1)	2.4	15.8	(85.0)
Profit Before Tax	**184.6**	**136.7**	**94.2**	96.0	**321.3**	**186.9**	71.9
Tax	39.0	24.9	28.5	37.1	63.9	50.9	25.6
Profit After Tax	**145.6**	**111.8**	**65.7**	121.5	**257.4**	**136.0**	89.3
Net Profit Margin (%)	**14.5**	**19.4**	**13.2**	**+130 bps**	**16.3**	**14.6**	**+163 bps**
Earnings Per Share (Rs)	**7.71**	**5.48#**	**4.33**	78.1	**13.19**	**9.06**	45.6

#Adjusted for IPO

INCOME STATEMENT (Standalone)

Particulars (INR Mn)	FY22	FY23	FY24	FY25
Revenue from Operations	**263.2**	**835.1**	**929.8**	**1,583.1**
Total Expenditure	**269.2**	**616.6**	**693.5**	**1,242.2**
COGS	206.1	554.1	574.8	1,153.5
Employee Benefit Expenses	39.5	35.8	58.0	49.2
Other Expenses	23.6	26.7	60.8	40.0
EBITDA	**(6.0)**	**218.4**	**236.3**	**340.8**
EBITDA Margin (%)	**(2.3)**	**26.2**	**25.4**	**21.5**
Other Income	5.7	8.1	7.5	29.2
Depreciation	14.7	42.7	41.1	46.4
EBIT	**(15.0)**	**183.9**	**202.7**	**323.7**
Interest	1.2	13.2	15.8	2.4
Profit Before Tax	**(16.2)**	**170.7**	**186.9**	**321.3**
Tax	1.8	50.7	50.9	63.9
Profit After Tax	**(18.0)**	**120.0**	**136.0**	**257.4**
Net Profit Margin (%)	**(6.8)**	**14.4**	**14.6**	**16.3**
Earnings Per Share (Rs)*	**(5.16)**	**8.25**	**9.06**	**13.19**

*In FY23, issued 11.6 Mn bonus shares in the ratio of 4:1, hence historical EPS is recalculated for equitable comparison.

BALANCE SHEET (Standalone)

Particulars (INR Mn)	FY23	FY24	FY25
EQUITY & LIABILITIES			
Shareholders' Funds	**353.0**	**517.0**	**1,550.9**
Share Capital	29.1	150.1	204.1
Reserves & Surplus	323.9	366.9	1346.7
Non-Current Liabilities	**151.7**	**128.3**	**5.9**
Long-Term Borrowings	147.9	122.9	-
Deferred Tax Liability (Net)	3.7	1.4	-
Long-Term Provisions	-	4.0	5.9
Current Liabilities	**446.6**	**280.9**	**745.3**
Short Term Borrowings	24.0	23.0	6.4
Trade Payables	63.7	56.8	468.2
Short Term Provisions	46.3	49.5	69.5
Other Current Liabilities	312.7	151.6	201.1
TOTAL	**951.3**	**926.2**	**2,302.0**

Particulars (INR Mn)	FY23	FY24	FY25
ASSETS			
Non-Current Assets	**233.2**	**232.1**	**401.3**
Property, Plant & Equipment	227.4	226.1	309.3
Long Term Loans and Advances	1.3	1.4	1.0
Other Non-Current Assets	4.5	4.6	37.0
Deferred Tax Asset (Net)			2.2
Non-Current Investment			51.8
Current Assets	**718.1**	**694.1**	**1,900.7**
Inventories	490.9	357.4	350.8
Trade Receivables	33.7	166.8	862.2
Cash & Cash Equivalents	6.5	41.5	313.8
Short Term Loans & Advances	150.2	13.0	39.5
Other Current Assets	36.8	115.5	334.5
TOTAL	**951.3**	**926.2**	**2,302.0**

Industry Insight



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INDIA'S ESDM INDUSTRY– A TRILLION-DOLLAR OPPORTUNITY

>> India is positioning itself as a global ESDM powerhouse with strong manufacturing, design, and export capabilities.

Massive Growth Potential

- Targeted Electronics Manufacturing Output: **₹43.1 lakh crore (US$ 500 Bn) by 2030**
- Requires **5x increase** in production & creation of **12 million jobs by 2027**
- Electronics exports among top 3 globally by 2026

Catalysts of Growth

- **Industry 4.0:** IoT, AI, robotics, blockchain driving innovation
- **AI Contribution:** US$ 450–500 Bn to GDP by 2025 (10% of India's $5 Tn target)

Government-Led Transformation

- National Policy on Electronics, PLI Scheme, EMC Clusters
- 100% FDI allowed in ESDM sector (automatic route)

Explosive Semiconductor Demand

- Market to grow from US$ 52 Bn (2024) → US$ 103.4 Bn (2030)
- Govt allocated ₹6,400+ Cr in Budget 2025–26 to boost chip innovation, packaging & DLI scheme



Source: IBEF, SICCI , MEITY, ET Government, Policy Circle

EMERGING TRENDS & SEGMENTS



The ESDM industry is not just growing - it's transforming. India is moving up the value chain from assembly to high-end R&D and innovation.

Key Segments in ESDM

- Mobile Phones, Consumer & Auto Electronics
- Industrial & Strategic Electronics (Defence, Aerospace)
- LED Lighting, IT Hardware, PCBA, Medical Devices
- Semiconductor Fabrication, Wearables & Hearables

Emerging Investment Areas

- 5G, AI/ML, IoT Integration
- AR/VR, Robotics, Drones
- Automotive & Power Electronics
- Semiconductor Packaging & Compound Chips

Dynamic Industry Trends

- Miniaturization: Compact, multifunctional product design
- Localization: Shorter supply chains & reduced import reliance
- Automation & Analytics: IoT-based industrial efficiency
- R&D-Led Innovation: India's strong design ecosystem across VLSI, embedded systems, chip design

Source: IBEF, SICCI , MEITY, ET Government, Policy Circle

POLICY MOMENTUM–UNION BUDGET 2025–26 & PLI INITIATIVES FUELING ESDM GROWTH



Robust Government Backing in Budget 2025–26

- **₹2,499.96 Cr** allocated to semiconductor projects under **Semicon India Programme**
- **₹3,900 Cr** for **compound semiconductors** & **chip packaging** – a 56% budget increase
- **Design Linked Incentive (DLI)** funding nearly **doubled to ₹200 Cr**, boosting domestic chip & IP design
- **IndiaAI Mission** receives a major boost: **₹2,000 Cr** allocated for FY2025–26 (up from ₹173 Cr in FY2024–25)

→ Accelerating AI R&D, compute infrastructure & startup innovation in AI

Structural Reforms & Strategic Incentives

- PLI, import tariff rationalisation, and semiconductor support drive competitiveness
- Development of **Electronics Manufacturing Clusters (EMCs)** with world-class infrastructure
- Strong push for **R&D, innovation, and high-tech skills development**

New PLI for Passive Electronics (Approved March 2025)

- **₹22,919 Cr PLI scheme** focused on passive/non-semiconductor components
- Aims to **generate ₹4.56 lakh Cr** in production & attract **₹59,350 Cr** investment over 6 years
- Covers key verticals: **telecom, automotive, medical devices, consumer electronics, power**

>> India's policy framework and budgetary commitments are laying the foundation for a globally competitive, innovation-driven ESDM ecosystem.

Source: IBEF, SICCI , MEITY, ET Government, Policy Circle

Appendices



AWARDS & RECOGNITIONS

Winners of 49th ELCINA AWARDS 2023-24

2nd Prize for Exports (SME Category)

2nd Prize for Quality (SME Category)







THANK YOU

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