MACFOS LIMITED

Reg. office Add : S. NO. 78/1, Dynamic Logistics Trade Park,
Sumant Building, Bhosari Alandi Rd, Dighi, Pune, Maharashtra 411015
CIN- L29309PN2017PLC172718 | GST- 27AALCM3536H1ZA
: www.robu.in : info@robu.in
: 1800 266 6123 / +91 20 68197600

Dated: 29/04/2026

To,
The General Manager
DCS-CRD
(Corporate Relationship Department)
BSE Ltd.
Rotunda Building
P.J. Tower, Dalal Street, Fort
MUMBAI - 400001

BSE SCRIP Code: ROBU | 543787

Subject: Submission of Revised Investor Presentation in connection with Audited Financial Results for the half year & year ended 31st March, 2026.

Reference: Investors Meeting to be scheduled on the 30th day of April 2026, as intimated to BSE Ltd. on dated 27th April, 2026.

Pursuant to Regulation 30 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a revised copy of the Investor Presentation in connection with the Audited Standalone and Consolidated Financial Statement for the half year & year ended 31st March, 2026.

The said Revised Investor Presentation is being submitted in supersession of the earlier Investor Presentation submitted vide our letter dated 29th April, 2026, which contained a clerical error. The revised presentation incorporates the necessary corrections to the said clerical error.

This is for your information and record.

Thanking you.
Yours Faithfully,
For, Macfos Limited

SAGAR SUBHASH GULHANE
Digitally signed by SAGAR SUBHASH GULHANE

Name: CS DCG (ICSI) Sagar Gulhane
Company Secretary & Compliance Officer

Encl:- Revised Investor Presentation

MACFOS LIMITED

ROBU.IN
Your Ideas, Our Parts

H2 & FY 2025-26 MANAGEMENT PRESENTATION

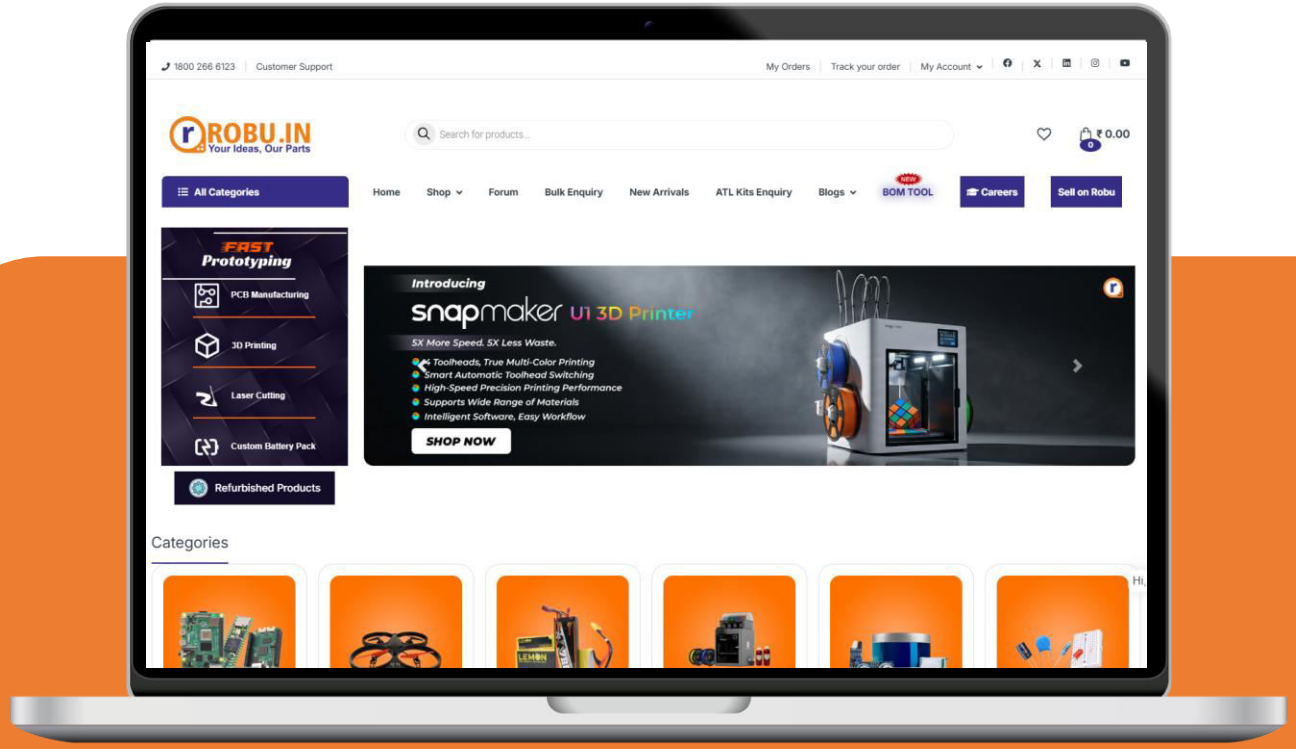
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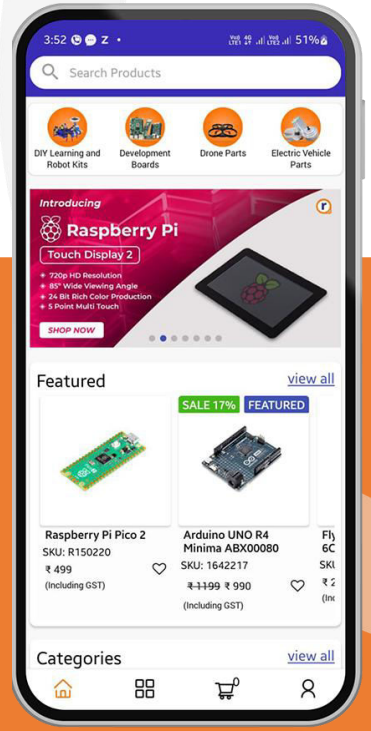
- BUSINESS OVERVIEW
- OPERATING AND FINANCIAL PERFORMANCE
- MANAGEMENT PERSPECTIVE
- STRATEGIC PRIORITIES FOR FUTURE

BUSINESS OVERVIEW

WHAT IS ROBU?

SPECIALISED ELECTRONIC PARTS E-COMMERCE STORE







WEBSITE & APPLICATION

OVERVIEW

Specialized E-Com Store for electronics items including Robotic parts, Drone Parts, E-bike parts, IoT & Wireless items, 3D printer & parts, DIY learning kits, Development Boards, Raspberry Pi (Single board computers & Peripherals), Sensors, Motors, Motor drivers, Pumps, Batteries and its chargers, Electronic modules & Displays and various other Mechanical and Electronic components.

Easy access to hard-to-find electronic items under one roof at a reasonable price.

Strong online presence, efficient order delivery capabilities across PAN India. complemented by robust product sourcing network

Facilitate consumers such as Manufacturers, Corporates, Educational institutions, Researchers and Developers, to Speed up their entire R&D to Manufacturing Cycle.

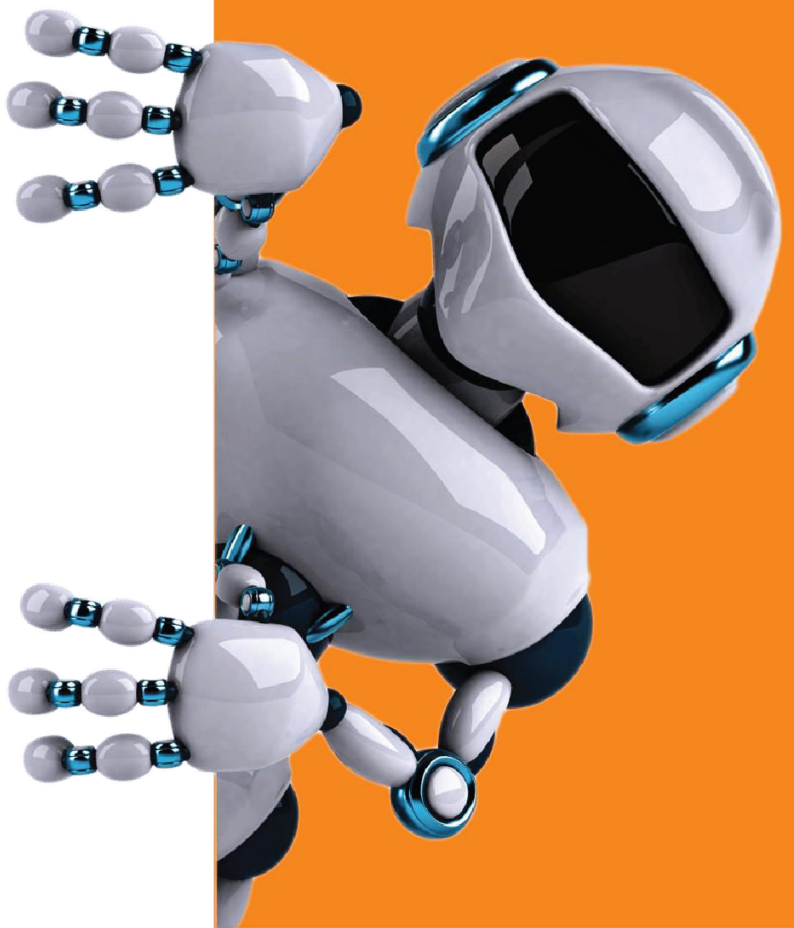
Launched E-commerce store website Robu.in in 2014, Android Mobile application in 2017 & IOS Application in Jan 2023.

1,00,000+ SKU's 150+ Brands, 210+ vendor tie ups in India & Abroad.

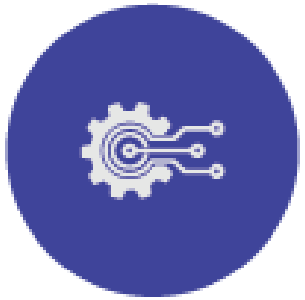
50,000+ Sq. ft Dedicated warehouse, 280+staffs (Own + Contract).
Targeted online marketing (Digital +Social), dedicated tech support, superfast shipping, experienced sales team for customer education & quick order closure

Consistent growth in Turnover, EBITDA and PAT at a CAGR of 58%, 53% & 53% respectively (For last 3 years). Reaching Turnover of 256 Cr in FY 24-25 and 312 Cr in FY 25-26.

Inhouse R&D and Product development Team



CORE STRENGTHS



EXTENSIVE & DIVERSED PORTFOLIO OF ELECTRONIC ITEMS & PARTS



SCALABLE & RELIABLE TECHNOLOGY PLATFORM

STRONG DIVERSE & GROWING CUSTOMER BASE





EXPERIENCED PROMOTERS WITH STRONG MANAGEMENT TEAM HAVING DOMAIN KNOWLEDGE

CONSISTENT TRACK RECORD OF PROFITABLE GROWTH & STRONG FINANCIAL PERFORMANCE



COMPANY EVOLUTION

FINANCIAL YEAR	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
REVENUE (INR Crore)	16.22	27.12	55.51	80.80	126.36	257.68	311.74

2019
On-board many top brands like Raspberry PI, Arduino, Creality printers, etc.

2020
We were able to achieve great results despite the Pandemic

2021
We launched FDM 3D Printing and Laser cutting services.

2022
Our employee strength grew from 2 people in 2014 to 118 people and more

2023
We have increased our daily order dispatch capacity to 2,000 orders/day.

2024
- Strengthen R&D team to focus on New Product Development
- 50,000+ SKU's have been added

2025
- Team of 260 (Own+ Contract)
- 50K + Sq ft Warehouse/Fulfillment

2026
- Team of 280+ (Own+ Contract)
- 50K + Sq ft Warehouse/Fulfillment



PROMOTERS PROFILE



Atul Maruti Dumbre
Chairman & Managing Director

Qualifications:
Master of Technology (Energy Studies), MIT Pune

Experience – 15 years



Binod Prasad
Whole Time Director & CFO

Qualifications:
Bachelor of Engineering (Mechanical), MIT Pune

Experience – 15 years

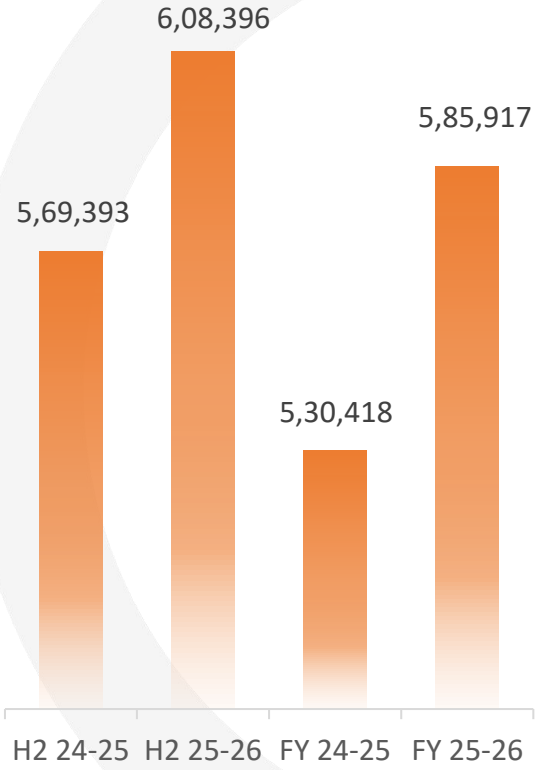


Nileshkumar Purshottam Chavhan
Whole Time Director

Qualifications:
Master of Engineering (Mechanical), IISC Bangalore

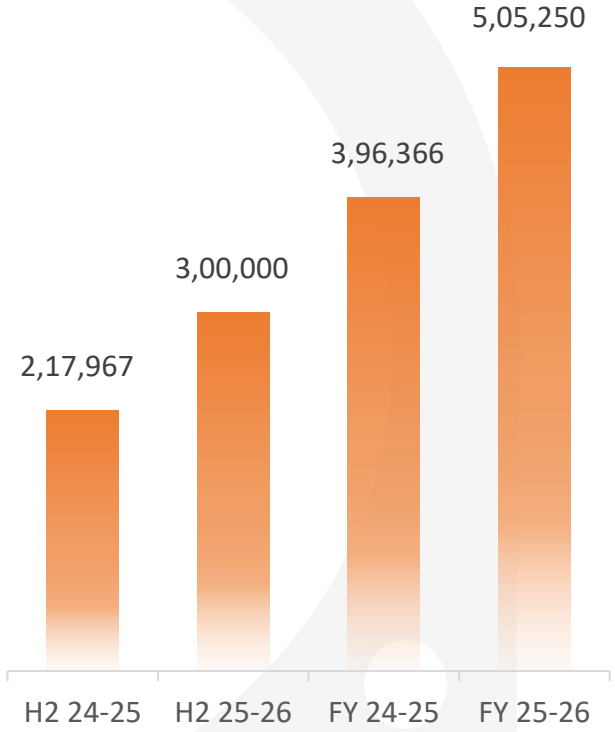
Experience – 15 years

STEEP RISING CUSTOMER ENGAGEMENT

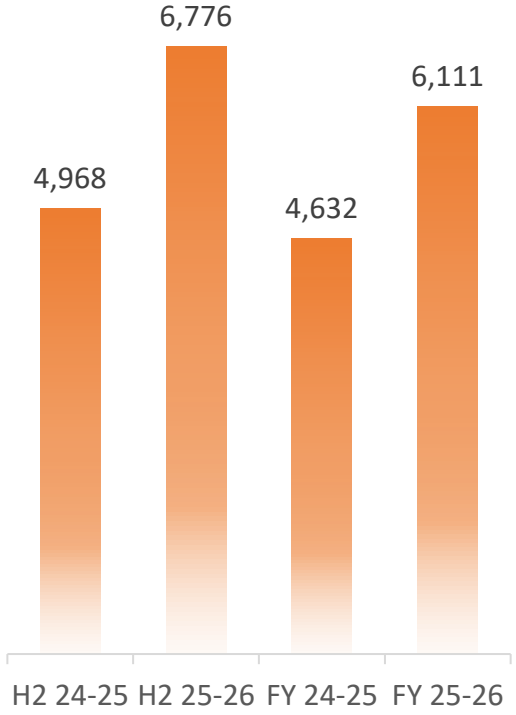


AVG. MONTHLY WEBSITE AND APP VISITORS (NOS)

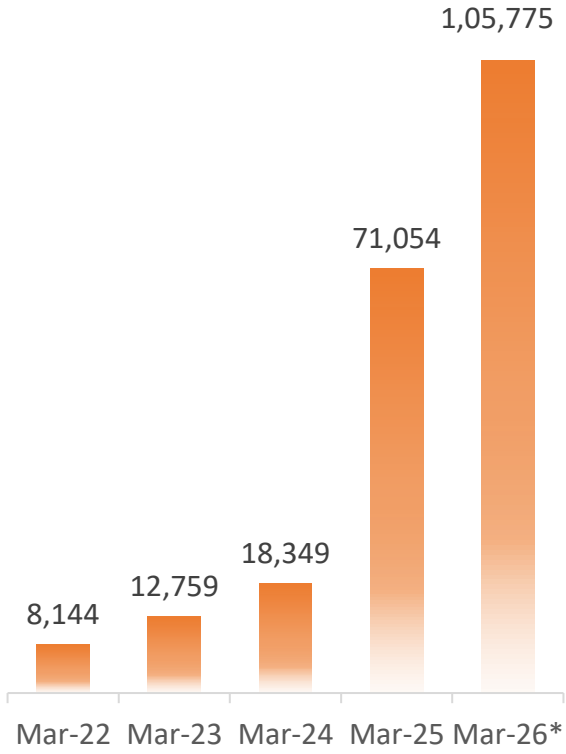
***Total Visitors March-26= 8,91,055



TOTAL ORDERS SERVED (NOS)



AVG ORDER VALUE*

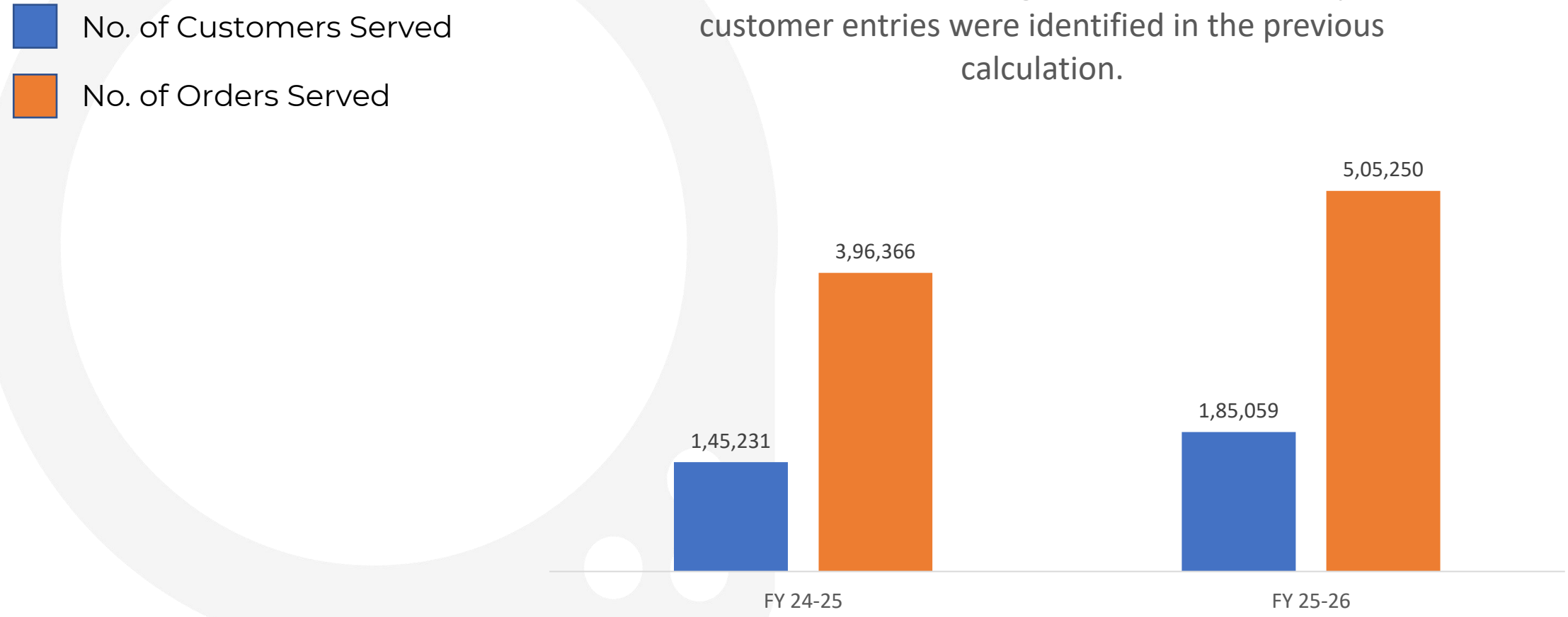


TOTAL SKU'S**

* *The increase in SKUs is primarily driven by the addition of small and low-cost items.

CUSTOMER / ORDERS SERVED

NOTE: In the earlier presentation, the total No. of customers served for FY 2024–25 was reported as 1,82,647. The corrected figure is 1,45,231, as duplicate customer entries were identified in the previous calculation.



INVENTORY MANAGEMENT

- **Out of Total Inventory (as on Mar-26) 6.21 % Inventory is Very Slow-moving***
  (Compared to 2.64 % as of Mar-25).

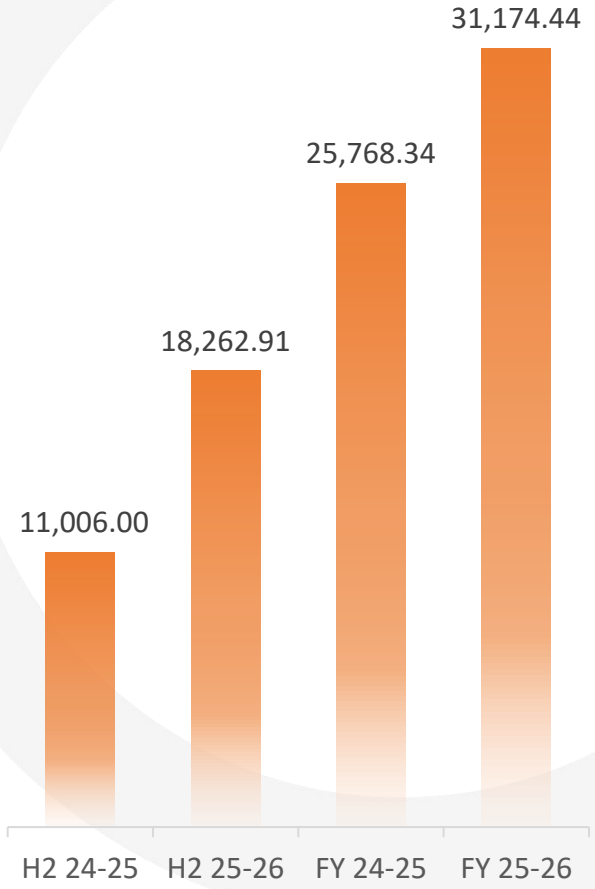
*Very Slow-moving is, Inventory/Material older than 9 Months.
*These are not perishable in Nature, neither Obsolete Items.
* These are primarily low-cost SKUs with a longer rotation cycle.

- **RETURN/REPLACEMENT MANAGEMENT STATISTICS**

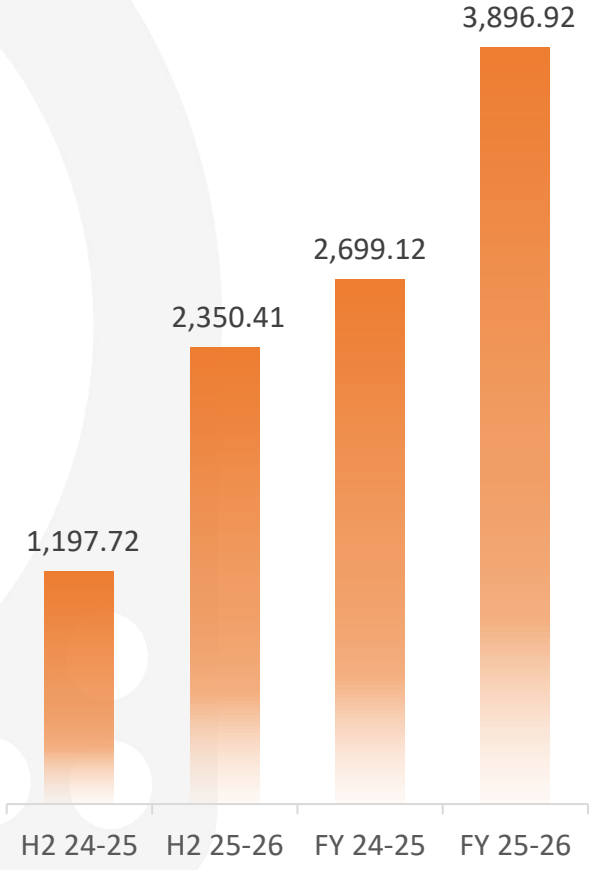
	COST TO COMPANY (Amt in Lakhs)
FY 23-24	52.28
FY 24-25	58.19
FY 25-26	109.89

OPERATING AND FINANCIAL PERFORMANCE

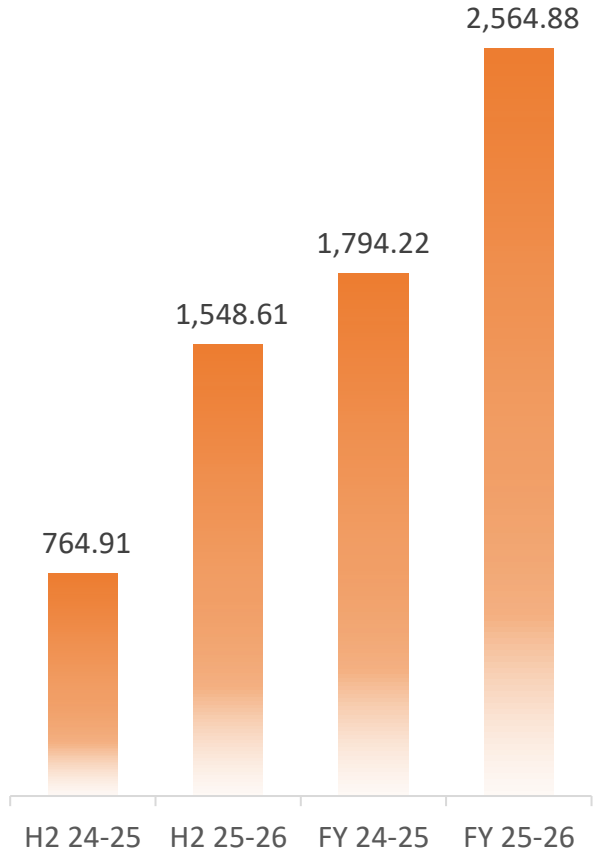
GROWTH TREND IN TOTAL REVENUE AND PROFITABILITY



REVENUE (IN LAKHS)

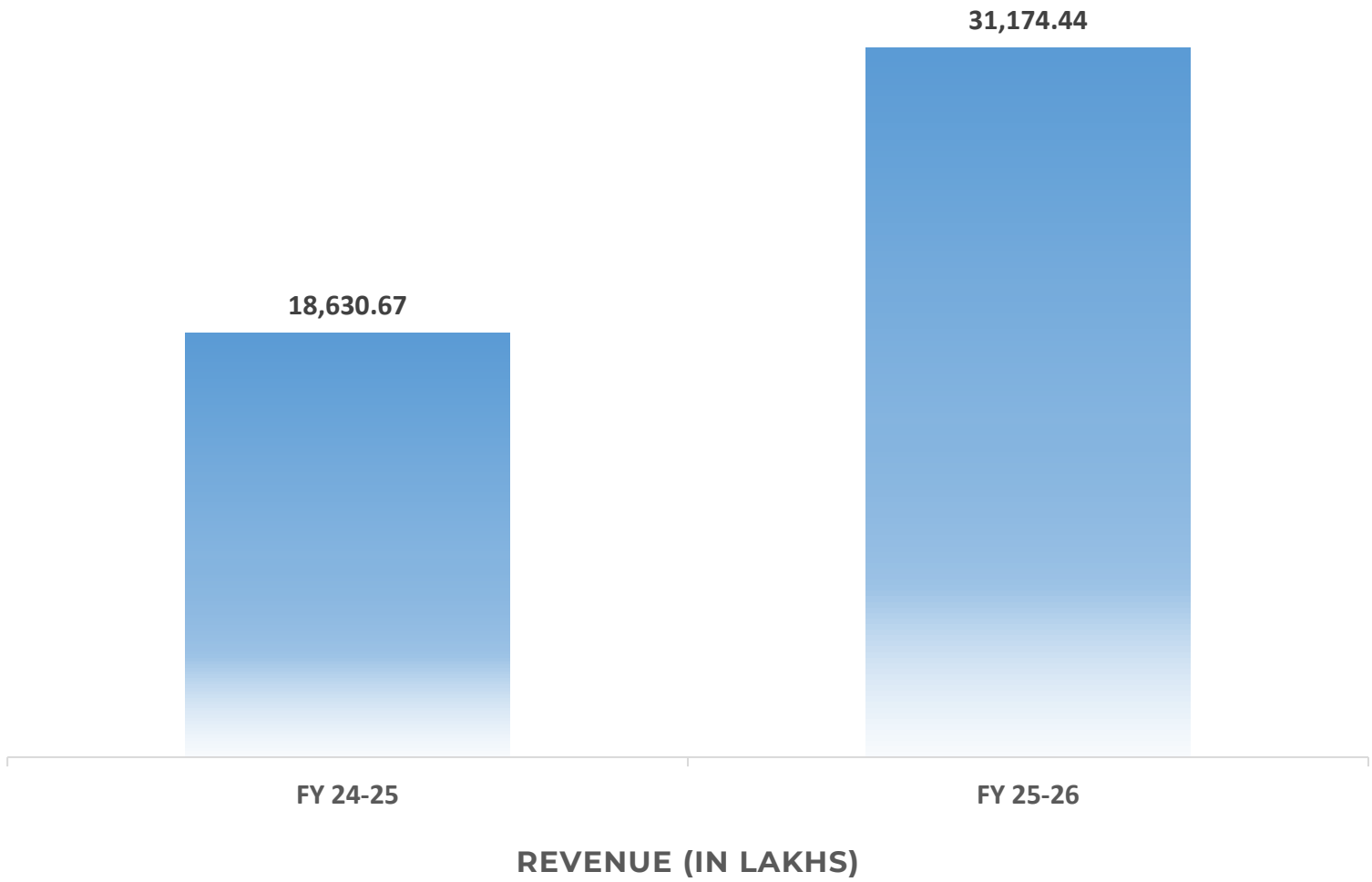


EBITDA (IN LAKHS)

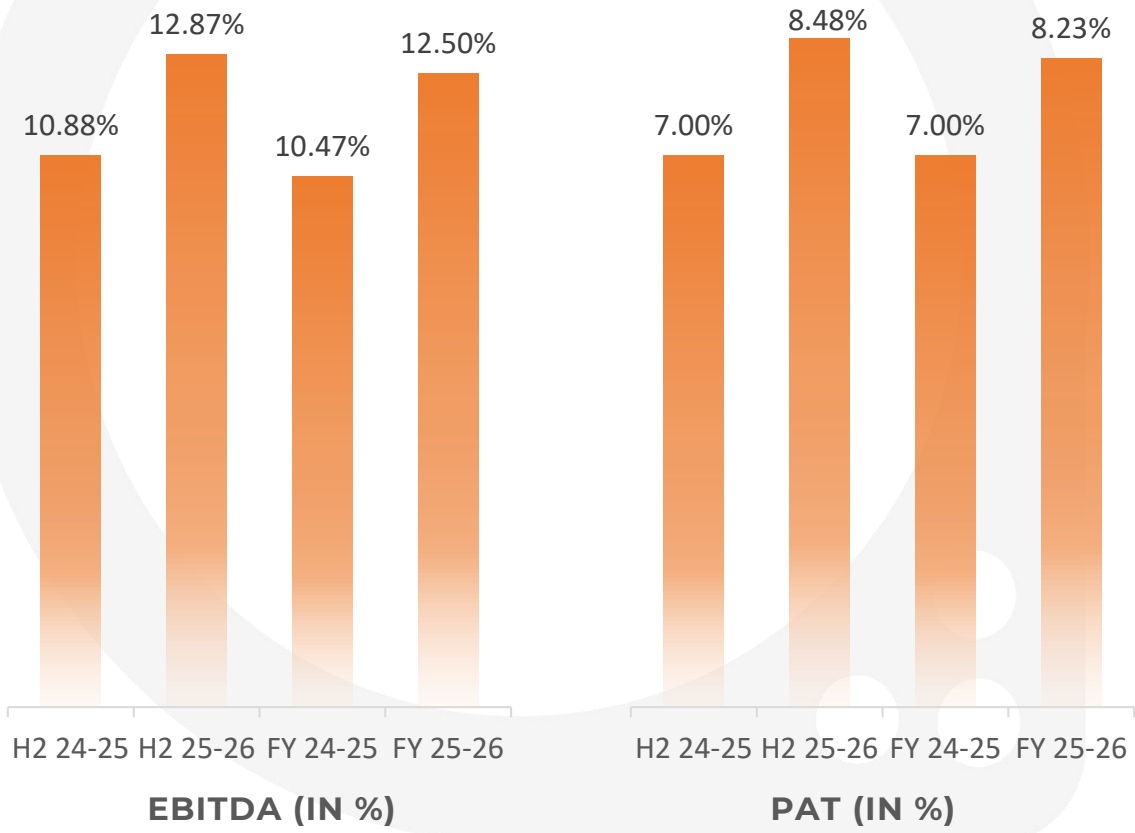


PAT (IN LAKHS)

GROWTH IN REVENUE (EXCLUDING ONE TIME BULK ORDER, DURING H1 OF FY 24-25)

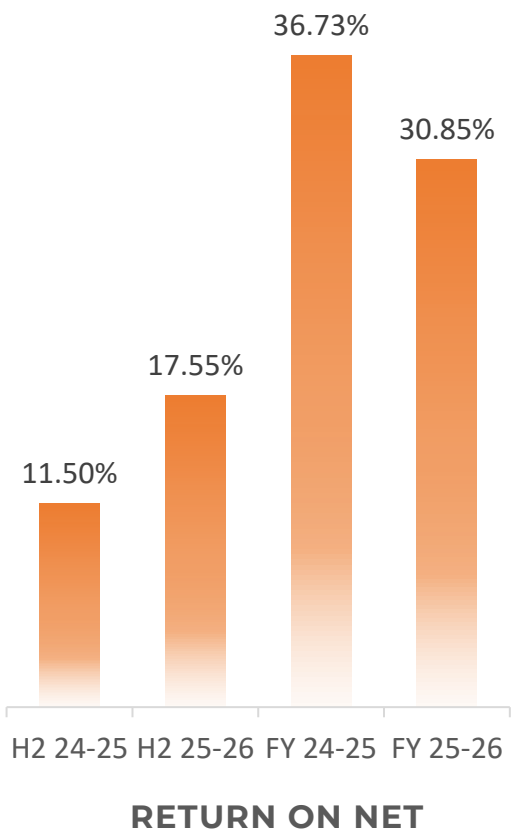


KEY RATIOS ON SUSTAINABLE FINANCIAL GROWTH

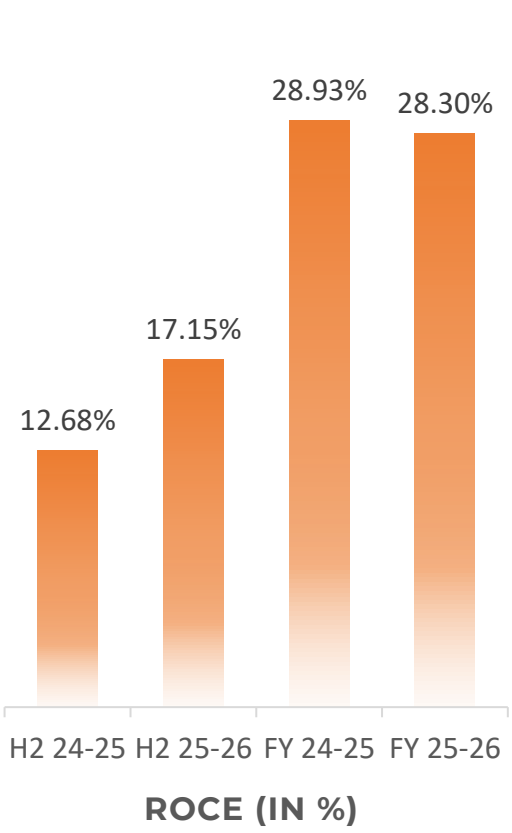


EBITDA (IN %)

PAT (IN %)



RETURN ON NET WORTH (IN %)



ROCE (IN %)

LIABILITIES



(Rs in lakhs)

	PARTICULARS	As at 31/03 /2026 (Audited)	As at 31/03/2025 (Audited)
1.	**Shareholder' Funds**		
	(a) Share Capital	1,035.85	941.68
	(b) Reserves & Surplus	8,560.80	6,090.08
	Total	**9,596.65**	**7,031.77**
2.	**Non-Current Liabilities**		
	(a) Long Term Borrowings	59.01	137.21
	(b) Long Term Provisions	87.29	49.45
	Total	**146.30**	**186.66**
3.	**Current Liabilities**		
	(a) Short Term Borrowings	3,538.38	1,859.32
	(b) Trade Payables		
	Due to micro and small enterprises	209.55	60.70
	Due to others	1,450.02	959.68
	(c) Other Current Liabilities	111.63	41.94
	(d) Short Term Provisions	968.97	652.46
	Total	**6278.55**	**3,574.11**
	Total Equity & Liabilities	**16,021.50**	**10,792.54**

Assets



(Rs in lakhs)

	PARTICULARS	As at 31/03/2026 (Audited)	As at 31/03/2025 (Audited)
II	**ASSETS**		
1.	**Non-Current Assets**		
(a)	Property, Plant and Equipment and Intangible Assets		
	i) Property, Plant and Equipment	1,112.04	991.00
	ii) Intangible Assets	37.11	39.30
	iii) Capital Work-in-Progress	8.78	13.19
(b)	Non-current Investments	3.25	3.25
(c)	Deferred Tax Assets (Net)	60.72	28.77
(d)	Other Non Current Assets	1,458.81	1,317.10
	Total	**2,680.72**	**2,392.61**
2.	**Current Assets**		
(a)	Trade Receivables	1,325.12	571.86
(b)	Cash and Cash Equivalent	182.27	50.15
(c)	Inventories	7,957.15	5,559.77
(d)	Short-Term Loans and Advancement	3,811.20	2,141.77
(e)	Other Current Assets	65.05	76.38
	Total	**13,340.78**	**8,399.93**
	Total Assets	**16,021.50**	**10,792.54**

PROFIT AND LOSS



	PARTICULARS	Half Year Ended 31/03/2026 (Audited)	Half Year Ended 31/03/2025 (Reviewed)	Year Ended 31/03/2026 (Audited)	Year Ended 31/03/2025 (Audited)
		(Rs in lakhs)			
1.	Revenue from Operations	18,099.97	10,829.61	30,874.84	25,498.68
2.	Other Income	162.94	176.39	299.60	269.66
3.	Total Revenue (1+2)	18,262.91	11,006	31,174.44	25,768.34
4.	Expenses				
(a)	Cost of Material Consumed	50.57	31.04	75.21	46.79
(b)	Purchase of Stock in Trade	14,692.85	10,495.96	26,032.07	23,812.00
(c)	Change in Inventories of Work in Progress and Finished Goods	-823.16	-2,023.01	-2,397.38	-3,120.45
(d)	Employee benefit expenses	706.75	480.74	1,268.86	897.50
(e)	Finance Costs	195.49	120.91	313.47	223.76
(f)	Depreciation and Amortisation Expenses	87.29	52.76	162.42	86.81
(g)	Other Expenses	1,278.38	821.07	2,282.52	1,417.48
5.	**Total Expense from 4(a) to 4(g)**	16,188.17	9,981.47	27,737.17	23,363.89
6.	Profit/(loss) Exceptional and Extraordinary Items and Tax (3-5)	2,074.74	1,024.53	3,437.27	2,404.45
7.	Profit/)Loss) before Extraordinary Items and Tax (6-7)	2,074.74	1,024.53	3,437.27	2,404.45
8.	Profit/(Loss) before Tax (8-9-10)	2,074.74	1,024.53	3,437.27	2,404.45
9.	Tax Expenses	526.13	259.62	872.39	610.23
	Total	**1,548.61**	**764.91**	**2,564.88**	**1,794.22**

MANAGEMENT PERSPECTIVE

MANAGEMENT PERSPECTIVE

Dear Shareholders,

We are pleased to share our business progress and financial performance for FY 2025–26. This year reflects the steady and focused efforts made across all areas of the organization.

During the year, we achieved revenue of ₹311.74 crore, EBITDA of ₹38.97 crore, and Profit After Tax of ₹25.65 crore. For a fair comparison, we have excluded the one-time bulk sales of ₹71.38 crore in H1 FY 2024–25.
On a like-to-like basis, this represents a strong year-on-year growth of 67% in Revenue, 103% in EBITDA, and 105% in PAT. These results reinforce our confidence in the strength of our business fundamentals and execution.

With the completion of this financial year, we mark three years as a listed entity. We are proud to have sustained our growth trajectory despite global uncertainties, which reflects the resilience of our business model.

We believe that the market opportunity remains strong; the key challenge lies in building the capability to effectively capture and serve this demand. Accordingly, we continue to invest in strengthening our capabilities—enhancing customer service experience, expanding our product portfolio, upgrading IT systems, improving fulfillment infrastructure, and building a stronger team.

Demand for our products remains robust. We are witnessing increased traction from corporate customers, along with encouraging repeat purchases from existing users. This growing trust in Robu.in reinforces our confidence in the sustainability of our growth. Our expanding product range, competitive pricing, and reliable customer support continue to be key drivers. Additionally, our participation in domestic exhibitions has helped improve brand visibility and enabled more organic, cost-effective marketing.

Our Key business indicators—Including website and App traffic, Order volumes, Average order value, and customer retention—continue to show positive trends.

Our business is built around two strategic focus areas:
Robu 1.0 – Our core electronics distribution business remains the backbone of the Company. We are focused on delivering quality technology products at competitive prices, supported by quick deliveries and dependable customer service. We continue to work closely with suppliers and invest in systems to improve procurement efficiency and reduce delivery timelines, while steadily expanding our product catalogue to strengthen Robu.in as a one-stop platform.

Robu 2.0 – This vertical focuses on developing our own products, particularly in the drone segment. Over the past two years, it has gained strong momentum, with increasing acceptance of our in-house solutions. These capabilities have enabled us to undertake customized development projects, including engagements with Government and Defense organizations. Additionally, we have launched key drone-related products under our proprietary brand, Simplify. (Products mentioned below, in our presentation).

We sincerely thank you for your continued trust and support. It inspires us to keep improving, innovating, and building a stronger, future-ready Robu.in.

Regards,
Team Robu.in

STRATEGIC PRIORITIES

STRENGTHEN & ACCELERATE CORE BUSINESS (ROBU 1.0)

- INCREASE ORDER FULFILMENT SPEED AND CAPABILITY. STRENGTHEN INTRA/INTERR WAREHOUSE MANAGEMENT.
- CATEGORY/BRAND/PRODUCT EXPANSION.
- INCREASE CORPORATE CUSTOMER REACH AND FACILITATE EASE OF ORDERING.

FOCUS ON PRODUCT INNOVATION (ROBU 2.0)

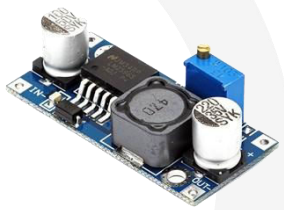
- NEW PRODUCTS TO BE DESIGNED AND DEVELOPED WITH SPECIAL FOCUS ON DRONE AND IT'S PARTS

DRIVE DIGITAL INNOVATION

- MAXIMIZE USE OF ERP IN OPERATIONS
  (TO INCREASE EFFICIENCY & ACCOUNTABILITY)
- SCALABLE IN-HOUSE IT INFRASTRUCTURE

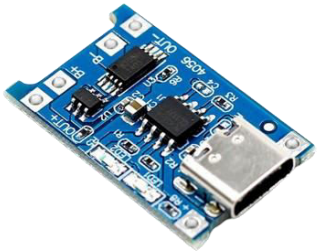
ROBU 1.0

Robu 1.0 is our existing electronic distribution business. Here we are committed to provide new tech products at affordable prices, providing minimum lead time and excellent customer support. To support this we always strive to work on improving our IT infrastructure to achieve better efficiency.









ROBU 2.0

In Robu 2.0 we are focused to create and develop more of our own brands and products while expanding our current distribution business. This will give us a competitive edge in the future, aligning with our long-term goals for the next 5 to 10 years.

SmartElex

Our Own Electronics Products

- **Motor driver series**
- **295 SKUs Added, across 5 Categories, till March 26.**
- **Major Launch:**
  -TFT & HMI Displays
  -Raspberry Pi Neo Dev. Board

EasyMech

Our Own Mechanical Products

- **Mechanical Accessories**
- **Drone Frames- (launched 6 new SKUs)**

Simplify VCi
VAYUCRAFT INNOVATIONS

Our Own Drone Products

Launched 7 SKUs in 2 category.

Major Launch:
Agri-Drone Frame
Ready to Fly FPV Kits.
Telemetry for Drone Remote.
Drone RC Remote.

ProRange

Our OEM Products

- **650 SKU Added during the year**



THANK YOU!