Ganesh Infraworld Ltd.
(Formerly Known As "Ganesh Infraworld Pvt. Ltd." & "Ganesh International")
CIN: L46620WB2024PLC268366

Date: April 26th 2025

To,
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block-G,
Bandra Kurla Complex, Bandra,
Mumbai-400051, Maharashtra

Scrip Code: GANESHIN

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015– Investor Presentation

Please find enclosed herewith the Investor Presentation of the Company for the Quarter and Year ended March 31, 2025 in terms of Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

The same is being made available on the website of the Company at www.ganeshinfra.com.

This is for your information and record.

Thanking You,

For Ganesh Infraworld Limited

Vibhoar Agrawal
Digitally signed by Vibhoar Agrawal
Date: 2025.04.26 15:36:59 +05'30'

Vibhoar Agrawal
Managing Director
DIN: 02331469

Encl.: as above

GANESH INFRAWORLD LTD.

INJECTING LIFE INTO PROJECTS.

Engineering, Procurement & Construction (EPC)
"Pioneering paths in Water, Roads & Industrial Civil Projects"







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Building India's Future with Sustainable Infrastructure



"Good infrastructure is the foundation of a strong economy. Without world-class infrastructure, economic progress remains a distant dream. If India has to develop, then the most important thing is connectivity. Good roads, railways, ports, and airways are necessary for progress."

Shri Narendra Modi
Hon'ble Prime Minister of India

"It is proven that due to the multiplier effect, every Re 1 spent on infrastructure contributes about ₹2.5 to the economy. Infrastructure is not just development—it's the engine of economic growth."

Shri Nitin Gadkari
Minister of Road Transport and Highways of India



From CMD's Desk



Mr. Vibhoar Agrawal
Founder & CMD

Ganesh Infraworld Ltd: Consolidating Growth, Forging a Sustainable Future

FY25 has been a transformational year for Ganesh Infraworld Ltd., driven by clear vision, resilience, and disciplined execution. We strengthened our operations, delivered robust financial performance, and set a solid foundation for future growth.

Strong Financial Performance - We achieved Revenue from Operations of ₹538.2 crores and Profit After Tax of ₹40.1 crores, with a Basic EPS of ₹11.59. This reflects our focus on operational excellence, strategic clarity, and disciplined financial management.

Strategic Focus on Water Infrastructure - Recognizing the critical importance of water infrastructure, a large part of our project portfolio now focuses on water supply, treatment, and distribution, aligning growth with national priorities and sustainability.

Building for the Future - Beyond financial achievements, FY25 was about strengthening our balance sheet, diversifying our order book, boosting efficiencies, and fostering a future-ready, people-first culture—backed by continued investments in technology and talent.

Commitment to Stakeholders - Our journey from a private company to a trusted listed entity is built on the unwavering support of our employees, investors, customers, and partners. We remain dedicated to responsible growth and transparent governance.

Looking Ahead - As we step into FY26, Ganesh Infraworld Ltd. is poised for accelerated growth, particularly in water and allied sectors. With strong fundamentals and a passionate team, we are confident of building a more sustainable and prosperous future. Thank you for your continued trust and support.

Company Overview



Company Snapshot

891 Crs
Order Book

80
Engineers

7
Presence in States

538.2 Crs
FY25 Revenue

67
No. of Completed Projects

40.1 Crs
FY25 PAT

28
No. of Ongoing Projects

0.21x
Debt/Equity

The fastest growing Infrastructure Company in Eastern India, specializing in servicing EPC Giants.

Ganesh Infraworld offers comprehensive end-to-end solutions for all Erection Services required in complex Infrastructure projects.

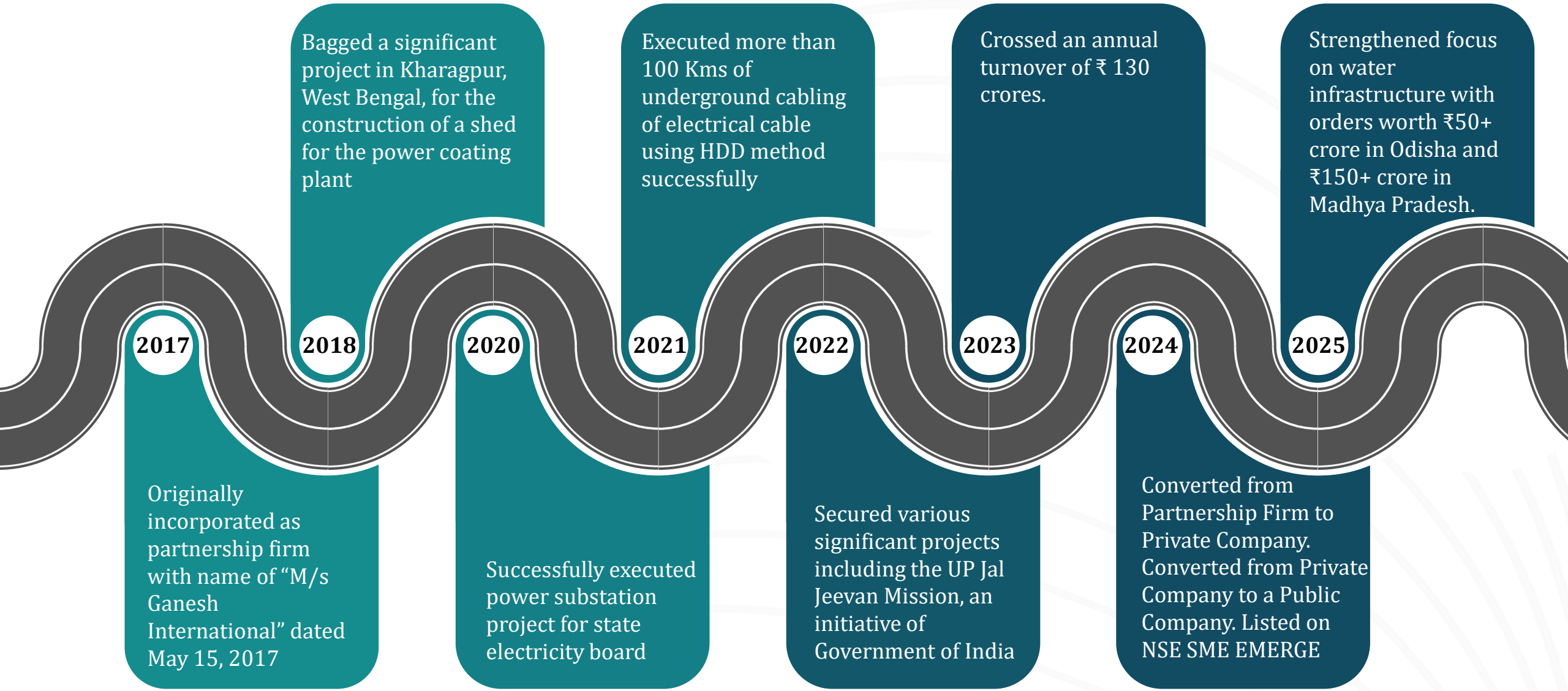
Experience of delivering infrastructure projects in diverse segment, which helps company to mitigate the risk in events of industry setbacks.

Business Segments:

Specialize In

- Civil and Electrical Infrastructure Project
- Road & Rail Infrastructure Project
- Water Infrastructure Development Project

Key Milestones



Experienced Management Team



Vibhoar Agrawal
Founder & CMD

He holds a Bachelor's degree in Commerce from the University of Calcutta, awarded in 2006, and has been associated with our Company since its inception.



Sudhir Ojha
Chief Financial Officer

He holds a Bachelor's degree in Commerce from the University of Calcutta, earned in 2007, and has been associated with our Company since April 19, 2024. He has 18 years of industry experience.



Radheshyam Saini
Chief Technical Officer

He holds a B.E. in Civil Engineering (1990) and brings over 30 years of experience, having led ₹3,300+ crore infrastructure projects at McNally Bharat, with deep expertise in executing complex government projects across Power, Road, Civil, and Water sectors.



Rup Kumar Bhattacharya
Chief Operating Officer

He holds a Diploma in Civil Engineering (1999) and a Diploma in AutoCAD-2000 (2003). He has 24 years of work experience and had previously worked with Hindustan Cables, NBCC (India) Ltd., Trinity Infrapark LLP, Ideal Real Estates, and Enterglobe Construction.

Diversified Business Model



Civil & Electrical Infrastructure

We are engaged in civil and electrical infrastructure projects across industrial, non-industrial, plant and warehouse, and electrical engineering segments



Road & Rail Infrastructure

We undertake road and rail infrastructure projects, including road construction and electrification of railway overhead equipment



Water Infrastructure

We execute water infrastructure projects including pipeline networks, water treatment plants, and household connections. Notably, we are a sub-contractor in the “Har Ghar Jal Mission” in Jaunpur, Uttar Pradesh

Business Segment - Civil & Electrical Infrastructure

Power Transmission & Distribution

Backed by exceptional execution capabilities, we deliver end-to-end power transmission and distribution projects.

Scope of Services

- EHV Substation upto 400 Kv
- Gas Insulated Substations (GIS) upto 220 Kv
- Substation Automation and Remote Operation
- Transmission Line and Towers
- Transformer, Switchyard
- 132 KV Gas Insulated Switchgear at Bajkul, West Bengal
- High capacity Multi-Circuit/Bundle Conductor Lines
- Upgradation of HVDC Terminal
- High Surge Impedance Loading (HSIL) Line
- +800 Kv, 6000 MW High Capacity HVDC system
- High Temperature Low Sag (HTLS) Conductor Line
- Emergency Restoration Systems (ERS)
- Condition Based Monitoring
- Metering Solutions
- Preventive Maintenance

Rural Electrification

Leveraging our exceptional execution capabilities, we undertake rural electrification projects with excellence.

Scope of Services

Design, engineering, testing, erection and commissioning of rural electrification works including:

- Substation (new and augmentation of the existing)
- Transformers
- LT & HT Cabling
- Lighting Systems
- Control & Relay Panels
- Procurement and Installation of Distribution Lines
- Household Connections
- Metering & Billing



Business Segment – Road & Rail Infrastructure

Rail & Road Works

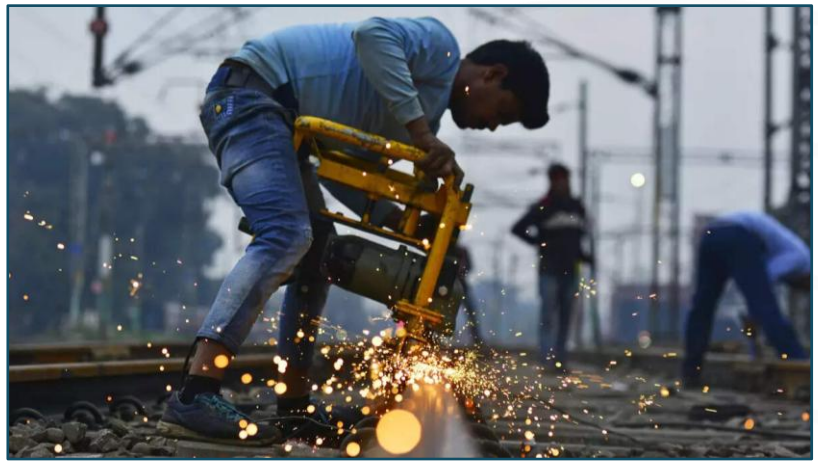
Ganesh Infraworld Ltd has been closely associated with Indian Railways for several years, executing comprehensive rail infrastructure projects—from survey and design to final commissioning - on an EPC basis.

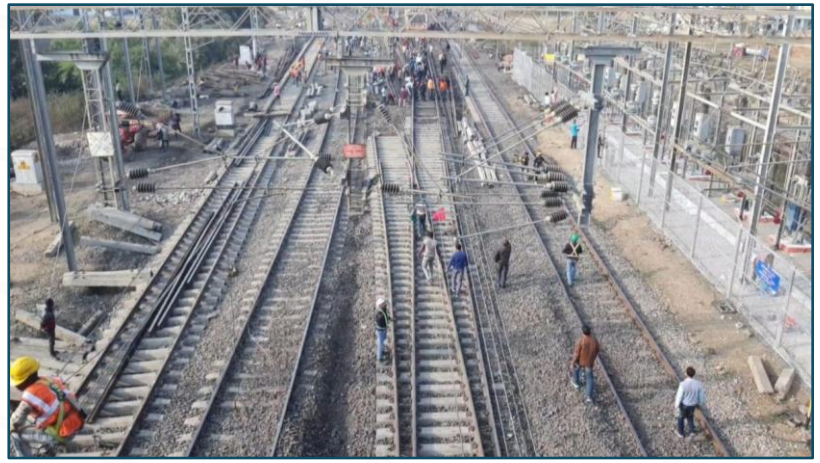
Our expertise spans electrification, signaling, civil works, and more. With a strong base of advanced equipment, cutting-edge software, and skilled manpower, we are well-equipped to handle large-scale, capital-intensive railway projects.

Scope of Services

Work taken up includes

- Survey, fixing of alignment, and designing Road and Railway.
- Embankment and cuttings for Road/Rail.
- Bridges (Major/Minor including ROB/RUB) for Rail/Road.
- Steel girder fabrication and erection.
- Laying of ballast and concrete sleepers and rails i.e. track laying (Manually & Mechanically).
- Flash butt welding for long rails at site.
- Signaling and electrification of Railway Yards.
- OHE and General Electrification of Railway works.
- Maintenance of railroads and rail infrastructure
- Allied services such as service buildings, railway stations and terminals
- Urban railways on elevated sections.



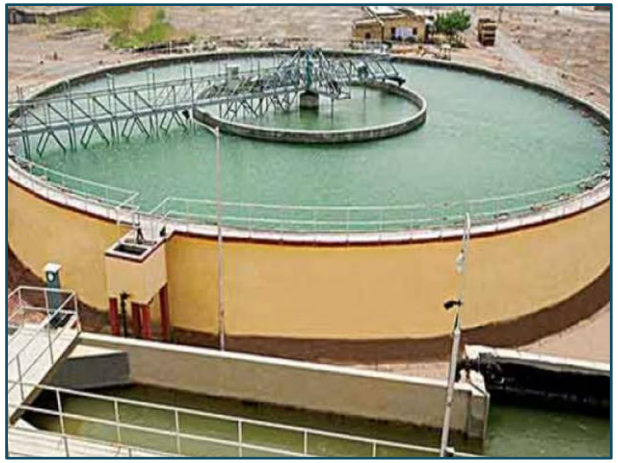






Business Segment - Water Infrastructure

End-to-End Water Solutions - From Source to Supply | Providing complete water cycle with a focus on saving water



Water Treatment Plant

We are equipped with the expertise, infrastructure and resources to design, construct operate and maintain large scale water treatment plants (WTPs).

Scope of Service:

- Design, planning and construction of flocculation & filters, pre-ozonization, chemical dosing, lamella settling, sludge & pulsating beds, and single/multi layer filtration.

Our approach extends to industrial water refining, supporting sustainable water access for communities and industries alike.



Pumping Station

We are equipped to develop and implement energy-efficient pumping stations for water supply, irrigation, wastewater, and stormwater drainage, tailored to meet the needs of cities, towns and rural areas.

Scope of Service:

- Design, planning, installation, and commissioning of various pumping systems, including horizontal, vertical, submersible, hydro-pneumatic, metallic volute, and sewage pumps.

Our comprehensive approach includes ongoing operation and maintenance services, ensuring reliable performance and sustainable water management solutions.



Pipeline

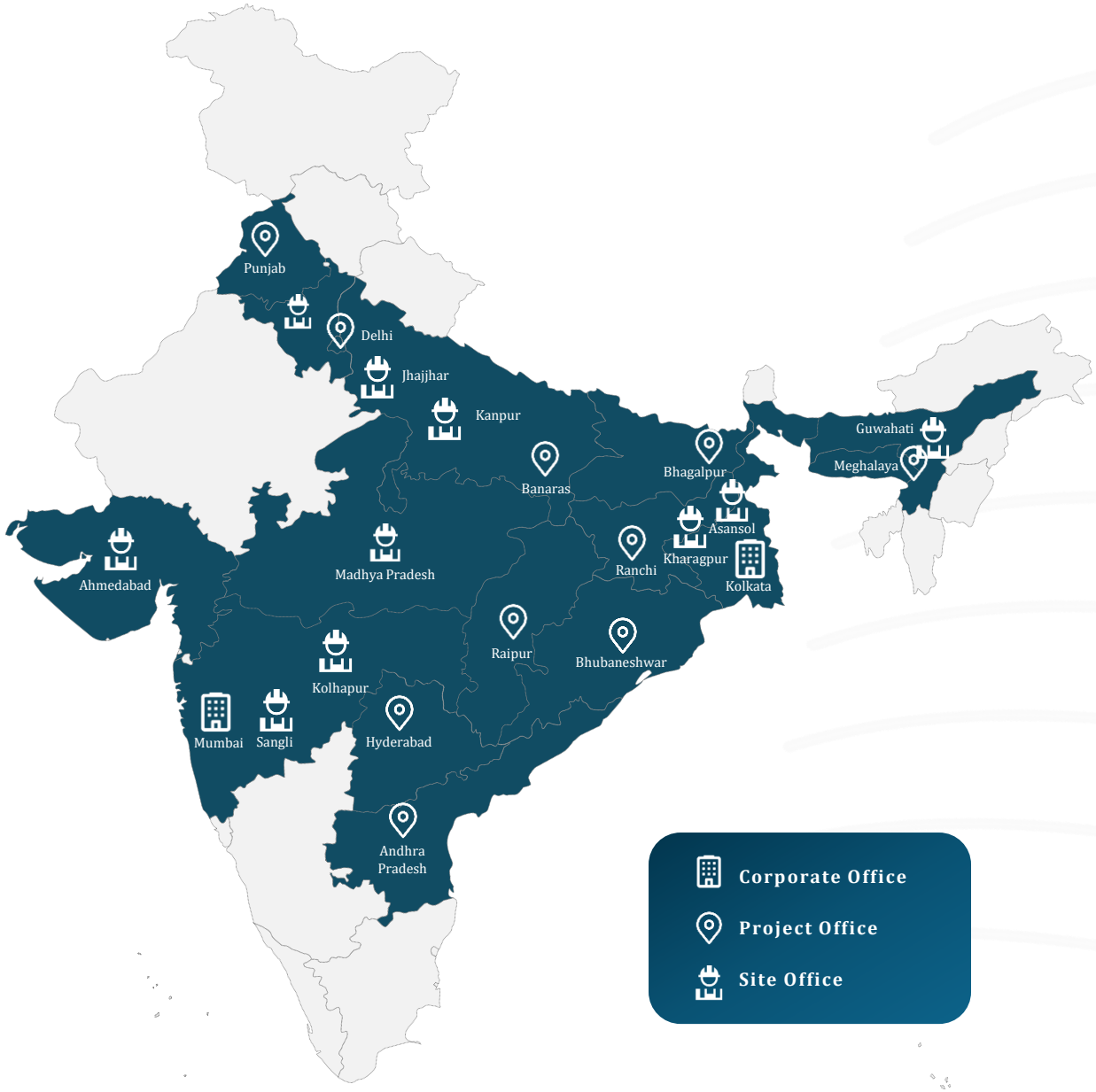
We offer comprehensive solutions in the design, supply, laying, joining, testing, and commissioning of bulk and distribution pipeline networks for domestic and industrial water supply.

Scope of Service:

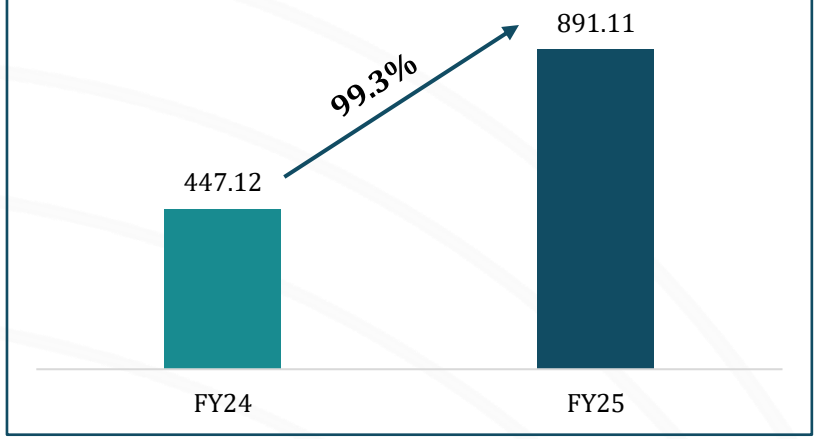
- Design, planning, laying, joining, and commissioning of pipelines made from Mild Steel, Ductile Iron, HDPE, PVC, GRP, RCC, and BWSC.

With expertise in managing large scale pipeline projects – are equipped to handle cross-country pipeline of any length and size, up to 4000mm diameter cross diverse terrains.

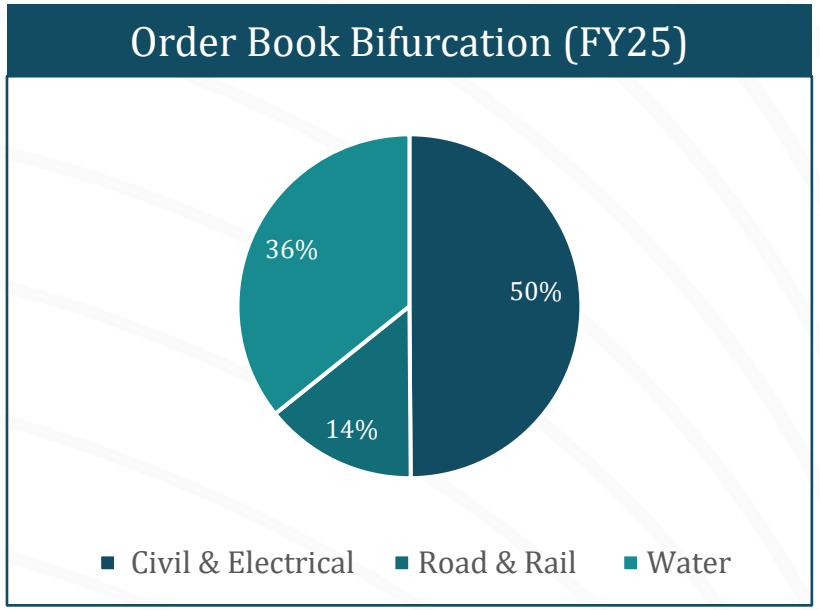
Strong Pan-India Presence



Growing Order Book (In Crs)



Order Book Bifurcation (FY25)



Delivering Excellence Across Clients



Ongoing Projects

Installation of Transformer & Switchyard, West Bengal









Installation Of Meters, Maharashtra

Sewerage network & pumping station work in Bhubaneswar, Odisha



Jal Jeevan Mission, Uttar Pradesh

Har Ghar Jal
Jal Jeevan Mission

Civil Work at GST Bhavan Maharashtra

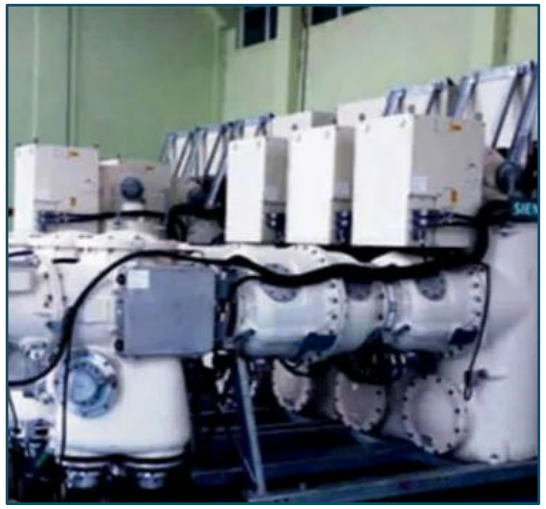


Civil Work - NH-2, Varanasi-Aurangabad



Completed Projects

Supply & Installation of Gas Insulated Switchgear, West Bengal



400 KV DC Twin Moose Transmission Line, Chittorgarh to Bhilwara





Laying of HDD, Assam



Power Supply for Rural Electrification, Bokaro, Jharkhand





RCC Overhead Water Tank, Hazaribagh, Jharkhand



Leak Detection & Rehabilitation Feasibility, West Bengal



Powering Our Infrastructure Excellence

At Ganesh Infraworld Limited, our extensive fleet of state-of-the-art plant and machinery underscores our commitment to delivering superior infrastructure solutions. Whether owned or leased, our advanced equipment empowers us to tackle complex projects with precision, speed, and safety, ensuring the highest quality standards.







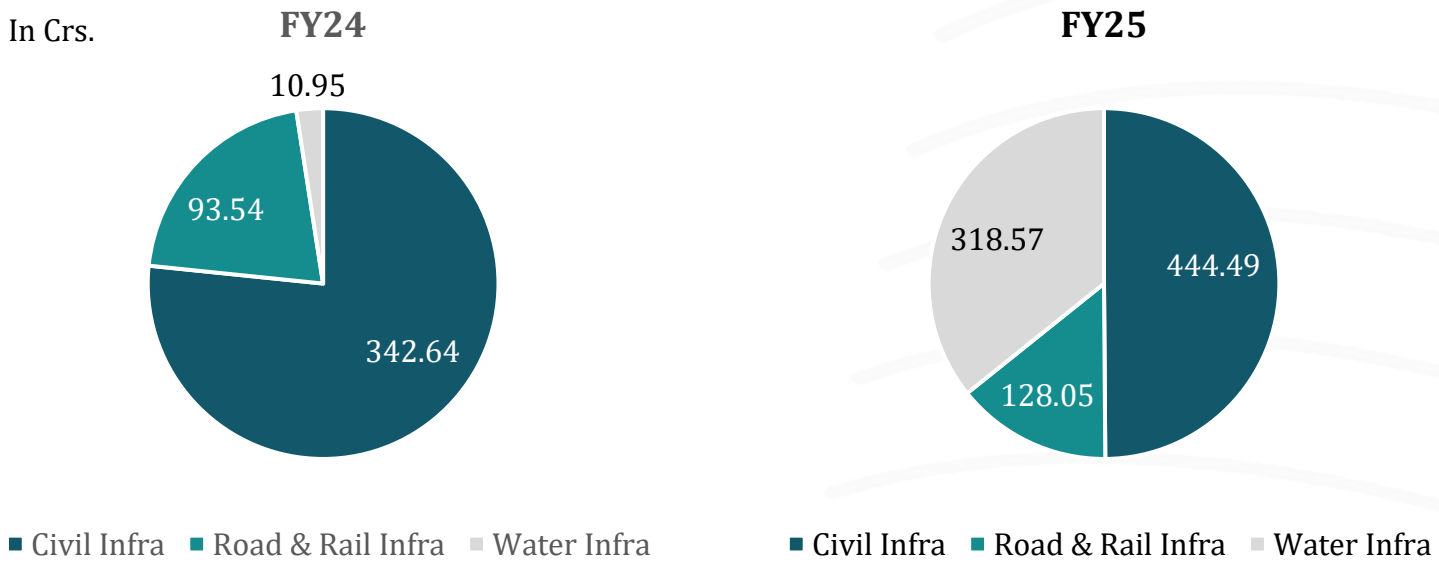



Water Infrastructure – Powering Tomorrow's Progress

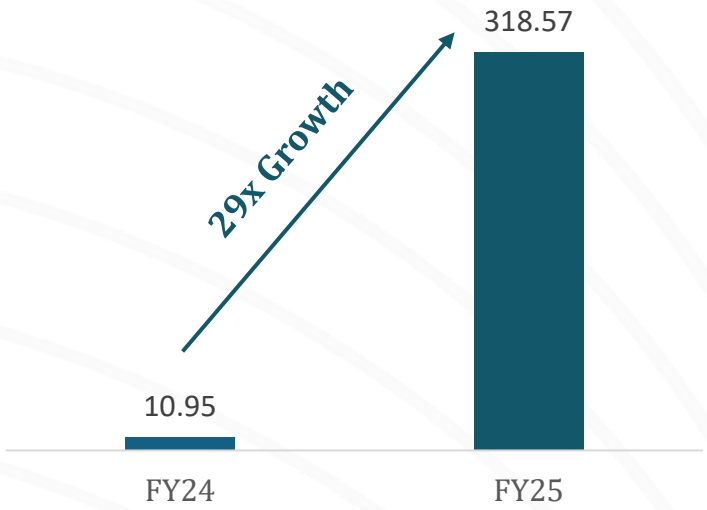
In the Water segment, our enhanced execution capabilities and consistent on-time project delivery have positioned us as a trusted partner, leading to repeat orders and strong revenue growth. By Q4 FY25, we achieved a remarkable 29x expansion in our water infrastructure order book.

Strategic Realignment Towards High-Growth Water Infrastructure Projects, While Driving Sustained Expansion Across All Core Segments

Rs. In Crs.



Consistent Strengthening of Water Infrastructure Orders



Recently Onboarded Projects:

- Water Infrastructure Development Project in the Gwalior Region, Madhya Pradesh – Value: 185.38 crores.
- Work Order for Water Management and Civil Works at various locations in Kolkata – Value: 129.80 crores.

Consistent Recognition Across Industry Platforms

Awards & Accreditations





















Consistent Recognition Across Industry Platforms

Awards & Accreditations





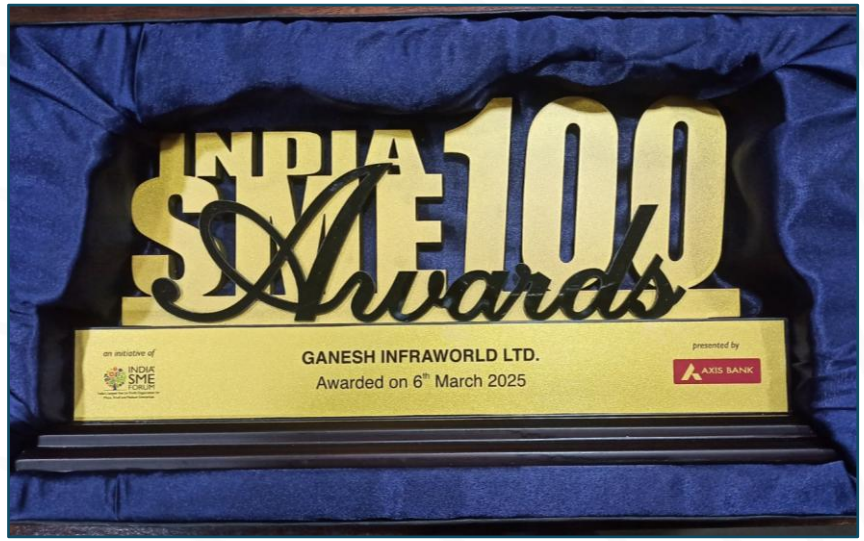




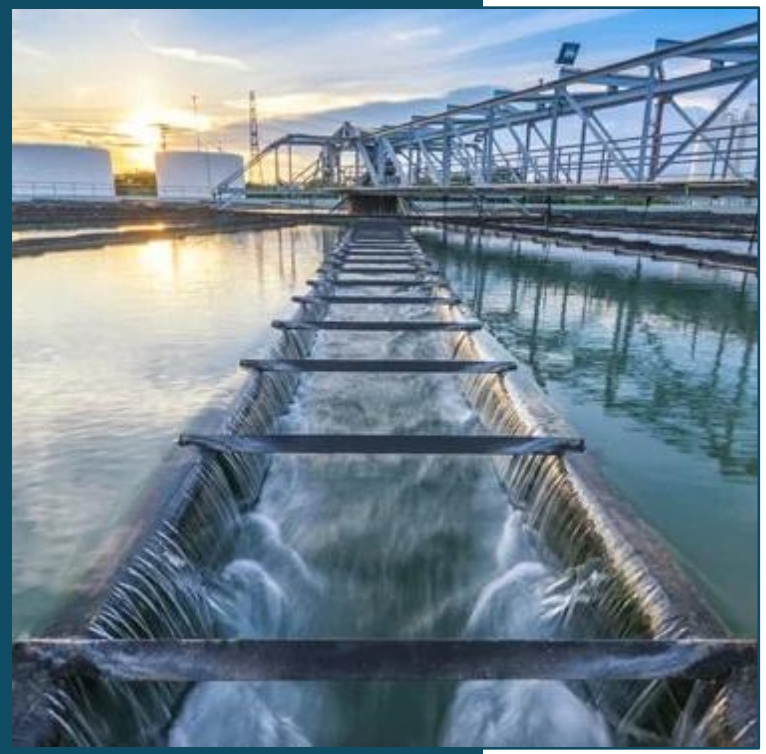








Industry Overview



Indian Infrastructure Story: Growth and Opportunities

Civil & Electrical Infrastructure Projects

- **Smart Cities Mission:** Over 100 smart cities driving urban transformation.
- **Renewable Energy Expansion:** India among the top 5 nations in solar and wind energy.
- **Electrification & Power Grids:** Strengthening national grid connectivity.
- **Infrastructure Digitalization:** Smart metering, automated systems, and AI-driven energy distribution.

Road & Rail Infrastructure Projects

- **Highway Expansion:** Bharatmala project aims to develop 34,800 km of highways.
- **Expressways & Logistics Corridors:** Strengthening freight movement and reducing transit time.
- **Railway Modernization:** 100% electrification target by 2030; **Metro & Urban Transit Systems:** Metro network expansion in over 20 cities, integrating with urban transport.

Water Infrastructure Development Projects

- **Jal Jeevan Mission:** Extended till 2028, focusing on quality rural water supply infrastructure.
- **River Interlinking Projects:** Enhancing irrigation and water conservation.
- **Smart Water Management:** Digital monitoring and AI-based leak detection systems.
- **Wastewater Treatment & Recycling:** Expansion of sewage treatment plants and water conservation projects.





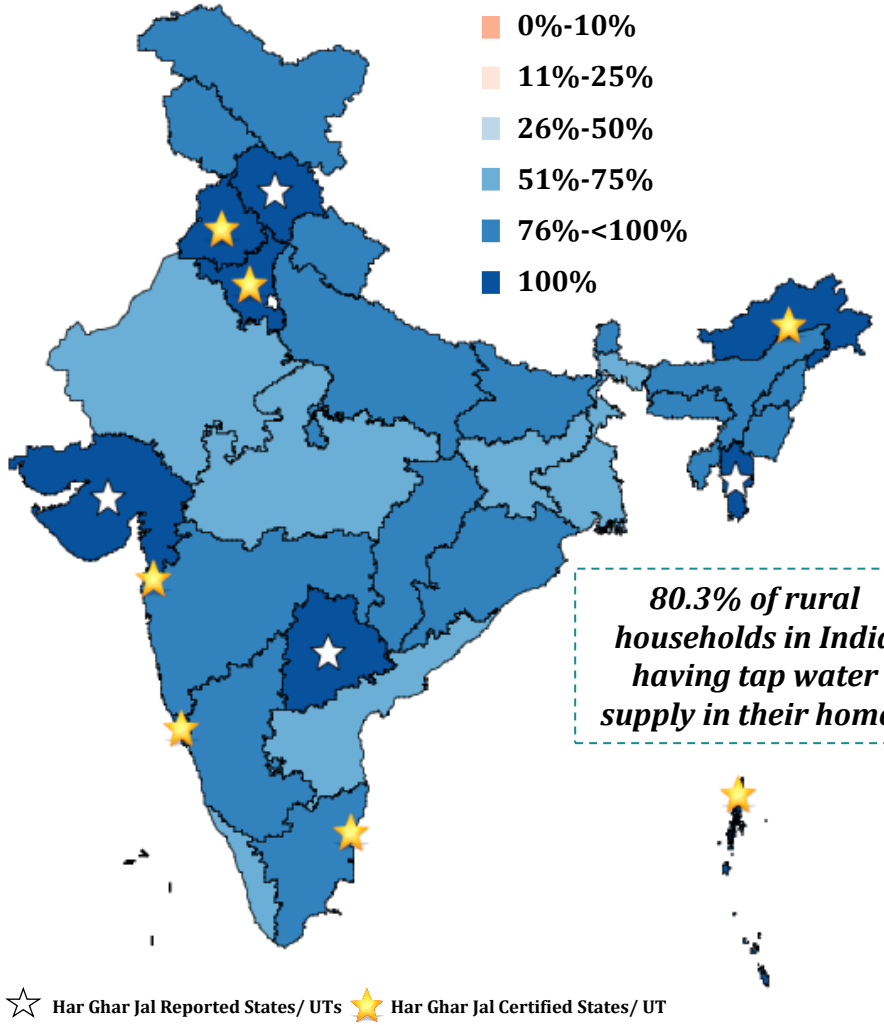


Government Initiatives

- **Budget 2024-25** allocates a record-breaking ₹11.11 lakh crore for infrastructure development.
- **Infrastructure ministries** to create a 3-year pipeline for PPP projects, supported by the IIPDF.
- **INR 1.5 lakh crore** in 50-year interest-free loans to states for capital expenditure.
- **Asset Monetization Plan (2025-30)** to unlock **INR 10 lakh crore** for reinvestment in new projects.
- **Urban Challenge Fund of INR 1 lakh crore** to support governance reforms, urban land planning, and water sanitation projects.
- **Capital expenditure increase:** Rising from ₹2.5 lakh crore in FY15 to ₹11.11 lakh crore in FY25.
- **State capital expenditure surge:** From ₹3.5 lakh crore in FY15 to ₹8.7 lakh crore in FY24.
- **Focus on PPP Models:** Expanding public-private partnerships in infrastructure projects.

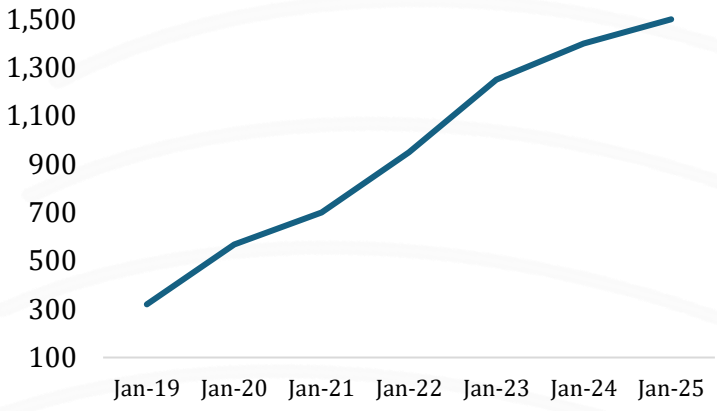
Water Infrastructure Industry Growth

Tap Water Supply in Households as on 31st March 2025

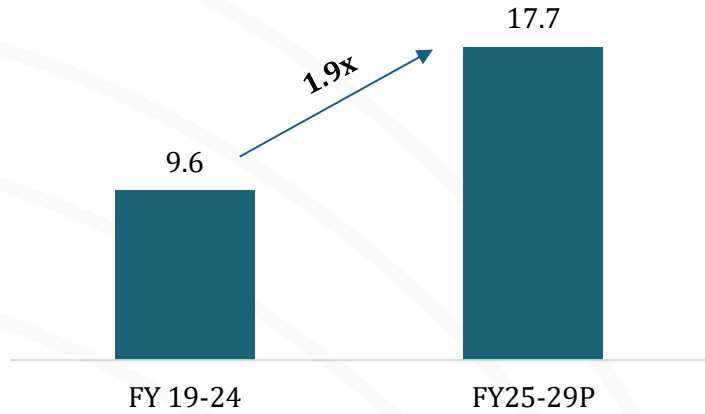


80.3% of rural households in India having tap water supply in their homes

Progress: Households provided with tap water supply



Investment in Water Sector in India (Irrigation + WSS)



Status of tap water supply in rural homes

Total number of households (HHs) 19,36,58,641	**Households with tap water connections as on 15 Aug 20193,23,62,838 (16.71%)**
Households provided with tap water connection since launch of the Mission 12,34,50,009 (76.54%)	**Households with tap water connections as on 31st March 2025 15,58,12,847 (80.46%)**

Source : Jal Jeevan MissionDepartment of Drinking Water & Sanitation Ministry of Jal Shakti

Strategic Overview



Foundational Competencies Driving Execution Excellence

Sustained Demand with High Repeat Orders from Key Industry Players

- Strong revenue visibility and sustainable growth prospects position the company well to create long-term value for shareholders.
- Efficient and timely execution capabilities help the company consistently win repeat business from contractors and major EPC players.

One-Stop Solution for End-to-End Infrastructure Execution

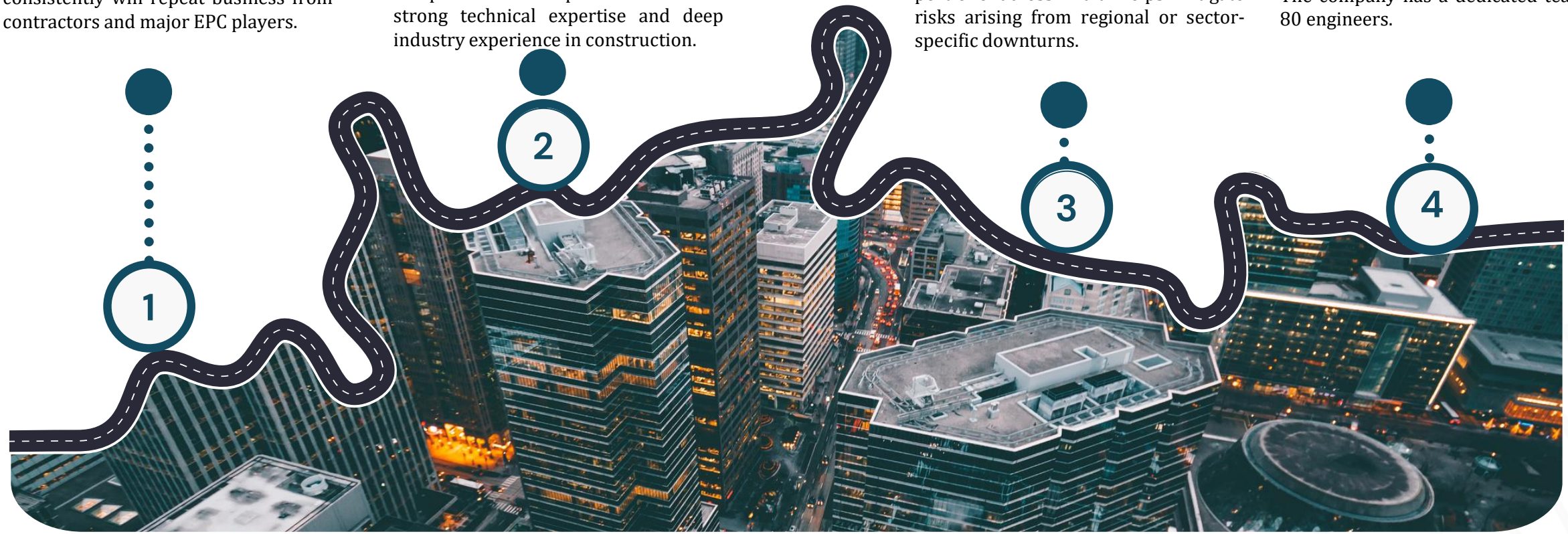
- Ganesh Infraworld Ltd delivers customized, end-to-end construction solutions by combining its strengths in design, engineering, and project execution.
- The promoter and leadership team comprise seasoned professionals with strong technical expertise and deep industry experience in construction.

Versatile Infrastructure Delivery Spanning Key Regions of India

- The company has a proven track record of executing a wide array of construction projects, including industrial, residential, and commercial developments.
- A geographically diverse project portfolio across India helps mitigate risks arising from regional or sector-specific downturns.

Proven Promoter with a Visionary, Energetic Management Team

- The leadership team, led by our Promoter Mr. Vibhoar Agrawal, brings strong qualifications and extensive experience in infrastructure projects, ensuring timely execution and sustained client relationships.
- The company has a dedicated team of 80 engineers.



Core Business Strategies Driving Future Growth

01

Strengthening Relationships Through Proven Execution

- Focus on expanding relationships with existing customers by delivering projects on time and to high-quality standards.
- Leverage experience in government and non-government projects to secure contractor roles for large-scale infrastructure projects.
- Reinforce partnerships with infrastructure, engineering, and construction companies, strengthening trust for repeat orders.

02

Expanding Execution Capabilities

- Utilize a diverse portfolio and strong relationships with reputed companies across India to access emerging infrastructure opportunities.
- Expand operations into new geographical regions to optimize costs and broaden revenue sources while reducing risks.
- Enhance execution capabilities by leveraging a network of engineers, technical personnel, and an ecosystem supporting resource supply.

03

Direct Engagement with Government Projects

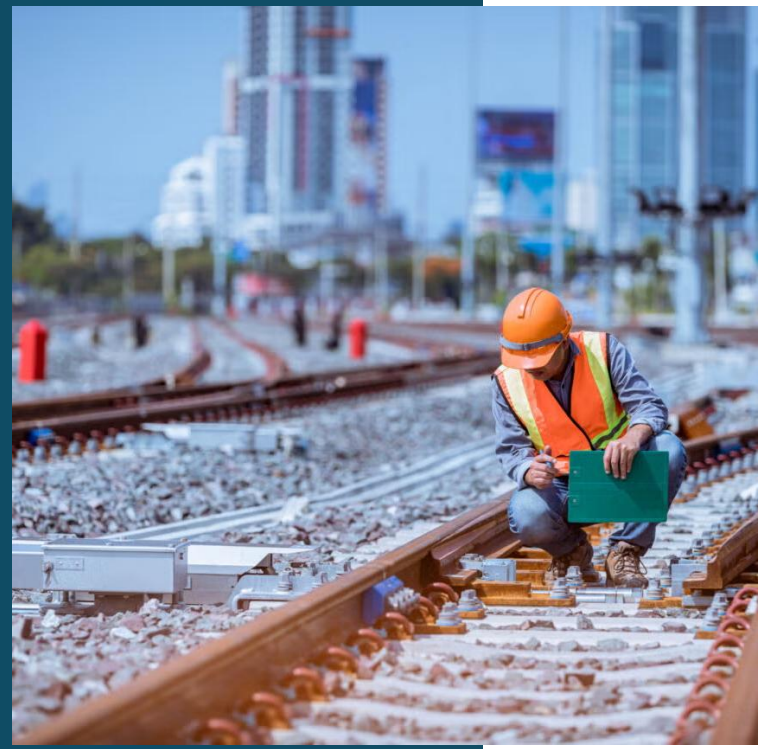
- Pursue direct procurement of government and public sector projects to increase profitability and build stronger industry credentials.
- Leverage successful subcontractor roles in past government projects to bid directly for government contracts.
- Strengthen the company's reputation and increase reliance on its execution capabilities through direct government engagements.

04

Optimizing Working Capital for Financial Growth

- Focus on efficient working capital management to maintain operational flexibility and financial health.
- Improve cash flow management by optimizing receivables and negotiating favorable terms with suppliers.
- Use proceeds from the Issue to finance long-term working capital, expand operations, and secure larger projects.

Q4 & FY25 Financial Overview



Performance Highlights

Q4 FY25	FY25
Revenue INR 158.6 Crores	**Revenue** INR 538.2 Crores
EBITDA INR 14.4 Crores	**EBITDA** INR 52.4 Crores
PAT INR 11.6 Crores	**PAT** INR 40.1 Crores

Income Statement

Particulars (INR Crs)	Q4 FY25	Q4 FY24*	Q3 FY25	Q-o-Q	FY25	FY24*
Revenue from Operations	158.6	51.0	149.2	6.3%	538.2	51.0
Construction & Other Direct Expenses	140.8	44.1	131.6		475.6	44.1
Gross Profit	**17.8**	**6.9**	**17.6**	1.0%	**62.6**	**6.9**
Gross Profit Margin (%)	**11.2%**	**13.6%**	**11.8%**		**11.6%**	**13.6%**
Employee Expenses	1.3	0.4	0.8		3.4	0.4
Other Expenses	2.1	0.9	0.9		6.8	0.9
EBITDA	**14.4**	**5.6**	**15.9**	(9.5%)	**52.4**	**5.6**
EBITDA Margin (%)	**9.1%**	**10.9%**	**10.7%**		**9.7%**	**10.9%**
Other Income	2.2	0.2	0.2		4.3	0.2
Depreciation	0.4	0.1	0.3		1.4	0.1
EBIT	**16.2**	**5.7**	**15.8**	2.5%	**55.3**	**5.7**
EBIT Margin (%)	**10.2%**	**11.2%**	**10.6%**		**10.3%**	**11.2%**
Finance Cost	0.6	0.1	0.7		1.9	0.1
Profit before Tax	**15.6**	**5.6**	**15.1**	2.9%	**53.4**	**5.6**
Tax	4.0	1.6	3.8		13.3	1.6
Profit After Tax	**11.6**	**4.0**	**11.3**	2.5%	**40.1**	**4.0**
PAT Margin (%)	**7.3%**	**7.8%**	**7.6%**		**7.4%**	**7.8%**
EPS (As per Profit after Tax)	3.36	3.63	3.28		11.59	3.63

*For Q4 FY24 & FY24, the figures presented pertain to the period from February 13, 2024 to March 31, 2024 following the company's conversion from a partnership firm to a private limited company.

Balance Sheet

EQUITY AND LIABILITIES ((INR Crs)	Mar-25	Mar-24
Shareholders Fund		
(a) Equity share capital	21.4	11.0
(b) Other equity	158.2	23.9
Total Equity	**179.5**	**34.9**
Share Application Money Pending Allotment	-	0.3
Non - Current Liabilities		
(a) Long Term Borrowings	3.0	0.0
(b) Deferred Tax Liability	0.6	0.3
(c) Long Term Provisions	0.1	-
Total Non - Current Liabilities	**3.7**	**0.3**
Current Liabilities		
(a) Short Term Borrowings	34.9	30.7
(b) Trade Payables		
(i) Due to Micro and Small Enterprises	-	-
(ii) Due to Others	40.8	22.0
(c) Other current Liabilities	5.1	4.7
(d) Short Term Provisions	0.9	1.4
Total Current Liabilities	**81.7**	**58.8**
Total Equity and Liabilities	**264.9**	**94.3**

ASSETS (INR Crs)	Mar-25	Mar-24
Non - Current Assets		
(a) Property, plant and equipment and Intangible Assets		
(i) Property, plant and equipment	19.7	9.3
(ii) Intangible Assets	-	-
(b) Other Non-Current Assets	5.9	2.2
Total Non - Current Assets	**25.6**	**11.5**
Current Assets		
(a) Investments	36.0	18.8
(b) Inventories	39.9	9.4
(c) Trade Receivables	116.9	38.5
(d) Cash and Bank Balances	10.2	5.6
(e) Short Term Loans & Advances	36.3	10.5
Total Current Assets	**239.3**	**82.8**
Total Assets	**264.9**	**94.3**

Cashflow Statement

Particulars (INR Crs)	Mar-25	Mar-24
Cash Flow from Operating Activities		
Profit before Tax	53.4	5.6
Adjustment for Non-Operating Items	(0.9)	0.0
Operating Profit before Working Capital Changes	**52.5**	**5.6**
Changes in Working Capital	(119.6)	(34.2)
Cash Generated/Used from Operations	**(67.1)**	**(28.6)**
Less: Direct Taxes paid	(13.0)	0.3
Net Cash from Operating Activities	**(80.1)**	**(28.3)**
Cash Flow from Investing Activities	(24.8)	(28.0)
Cash Flow from Financing Activities	109.5	61.9
Net Increase/(Decrease) in Cash and Cash equivalents	**4.6**	**5.6**
Opening Cash and Cash equivalents	**5.6**	**-**
Closing Cash and Cash equivalents	**10.2**	**5.6**

Key Developments



Successfully completed structural work for 5 lakh sq. ft. at the Nucleus Residential Project one month ahead of schedule



Water infrastructure project in Odisha, opening long-term opportunities for the next seven years in a high-potential region



New office and operational setup in Bhubaneswar, ensuring seamless execution of the Odisha freshwater project



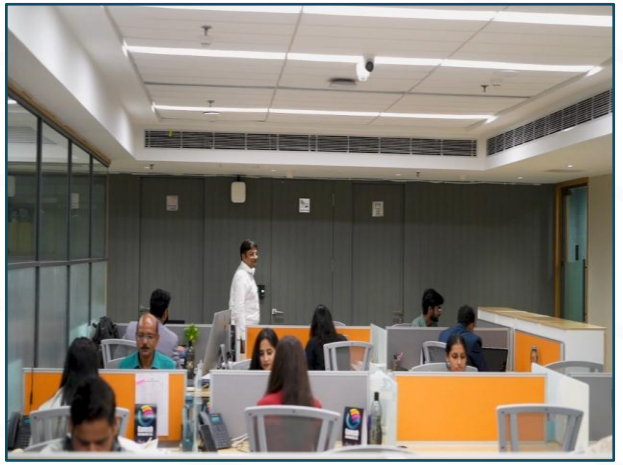
Started a new Projects for WATCO



Successfully installed digital smart meters across Maharashtra for Adani Energy: Our expertise in large-scale utility infrastructure



Successfully raised fund via Ganesh Infraworld Ltd's IPO, positioning the company for accelerated growth



Relocated to a 6,000 sq. ft. office in Sector V, Kolkata: a dedicated design and planning division, for operational efficiency



Inaugurated new office in Mumbai

Life at Ganesh



Life at Ganesh



Christmas Celebrations



Ganesh Chaturthi Celebrations



Award Ceremony



Holi Celebrations



Annual Meet



Women's Day Celebrations



Best Member of the Year



Valentine's Day Celebrations

Giveaways & Community Impact





















Thank You

Company :

Ganesh Infraworld Ltd
CIN: L46620WB2024PLC268366
Email ID: finance@ganeshinfra.com
Tel: +91-033-46041066
+91-033-35403256
Website: www.ganeshinfra.com

Investor Relations Partner :

X-B4 Advisory LLP
Rasika Sawant
Tel: +91 95944 57518
Email ID: rasika@x-b4.com
Website: www.x-b4.com